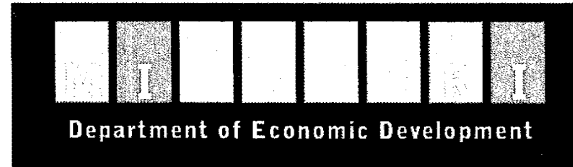


Jeremiah W. (Jay) Nixon  
Governor



Linda M. Martínez  
Acting Director

January 28, 2009

The Honorable Jay Nixon  
Governor of Missouri  
State Capitol, Room 216  
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2010 Budget Proposal with Governor's Recommendations. The future of Missouri's citizens depends on the existence of high-paying jobs as a result of a robust business environment. It is our job to create such an environment by providing the stimulus and support that will allow for the growth and expansion of successful businesses.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assisting communities so they may exhibit an extraordinary quality of life; to supporting a business environment that offers competitive operating costs; and to supporting a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

Linda M. Martínez  
Acting Director



## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW**

The Department of Economic Development is composed of various agencies that administer statutory requirements and department policy in the areas of community, economic, workforce and tourism development.

Programs managed by our agencies provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations to promote economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies.

### **Development Agencies:**

The Division of Business and Community Services is structured like a business model with sales, marketing, finance, compliance and research teams that focus on increasing state and/or local revenues, jobs and private investment. The Division also houses the Missouri Community Service Commission.

The Missouri Arts Council provides financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community growth and development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council is charged to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Workforce Development assists businesses in finding and retaining qualified workers; and helps Missourians with a desire to work to find quality careers and increase their earning potential. The Division also administers programs that ensure comprehensive training occurs at the local level so that the skills of the available workforce meet the needs of businesses as well as programs that help increase the earned income for Missouri's economically disadvantaged, unemployed and underemployed adult and youth citizens.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet the changing trends in the travel/tourism industry.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)**

### **Regulatory Agencies:**

The Office of the Public Counsel is Missouri's consumer advocate in the area of utility regulation and represents the interests of utility customers in proceedings before and appeals from the Missouri Public Service Commission (PSC) and the courts.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission regulates utility rates, service and safety for investor-owned electric, gas, telecommunications, sewer and water companies. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.



State Auditor's Reports, Oversight Evaluations, and Missouri Sunset Act Reports			
Program or Division Name	Type of Report	Date Issued	Website
Statewide/Oversight of Procurement and Fuel Card Programs Follow-up	Audit Report (2008-98)	Oct-08	<a href="http://auditor.mo.gov/press/2008-68.htm">http://auditor.mo.gov/press/2008-68.htm</a>
Affordable Housing Tax Credit Program	Audit Report (2008-47)	Jul-08	<a href="http://auditor.mo.gov/press/2008-47.htm">http://auditor.mo.gov/press/2008-47.htm</a>
Low Income Housing Tax Credit Program	Audit Report (2008-23)	Apr-08	<a href="http://auditor.mo.gov/press/2008-23.htm">http://auditor.mo.gov/press/2008-23.htm</a>
State Supplemental Tax Increment Financing Program	Oversight Evaluation	Dec-07	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>
Missouri Development Finance Board	Audit Report (2007-12)	Mar-07	<a href="http://auditor.mo.gov/press/2007-12.htm">http://auditor.mo.gov/press/2007-12.htm</a>
Small Business Incubator Program	Oversight Evaluation	Jan-07	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>
State Board of Cosmetology	Audit Report (2006-07)	Feb-06	<a href="http://auditor.mo.gov/press/2006-07.htm">http://auditor.mo.gov/press/2006-07.htm</a>
Board of Barber Examiners	Audit Report (2006-06)	Feb-06	<a href="http://auditor.mo.gov/press/2006-06.htm">http://auditor.mo.gov/press/2006-06.htm</a>
Missouri Technology Corporation	Audit Report (2005-85)	Dec-05	<a href="http://auditor.mo.gov/press/2005-85.htm">http://auditor.mo.gov/press/2005-85.htm</a>
Community Development Corporation Tax Credit Program	Audit Report (2005-55)	Aug-05	<a href="http://auditor.mo.gov/press/2005-55.htm">http://auditor.mo.gov/press/2005-55.htm</a>

Program or Division Name	Type of Report	Date Issued	Website
Small Business Investment Tax Credit Program	Audit Report (2005-54)	Aug-05	<a href="http://auditor.mo.gov/press/2005-54.htm">http://auditor.mo.gov/press/2005-54.htm</a>

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FY 2010 BUDGET**

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**NEW DECISION ITEM**

RANK: N/A OF N/A

Department: Economic Development	Budget Unit 42380C
Division: Department Wide	42480C
DI Name: Replacement Vehicles	DI#0000021

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	65,147	36,513	101,660
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>65,147</b>	<b>36,513</b>	<b>101,660</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Public Service Commission Fund (0607)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Public Service Commission Fund (0607)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input checked="" type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Three Workforce Development fleet vehicles and two Public Service Commission vehicles exceed or will exceed the 120,000 mile criteria for replacement in FY2010. In addition, the 1996 Chevy Astro cargo van used by Workforce Development is requested to be replaced (114,450 miles as of 6/30/08).

NEW DECISION ITEM  
RANK:     N/A     OF     N/A    

Department: Economic Development	Budget Unit <u>42380C</u>
Division: Department Wide	<u>42480C</u>
DI Name: Replacement Vehicles	DI#0000021

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

DWD - Federal Funds - The current State Contract pricing is being used: \$16,212 per sedan or \$48,636 for three vehicles. Estimated cost for van: \$16,511. Total estimated vehicle replacement cost - Federal Funds: \$65,147.  
PSC - Public Service Commission Fund (Other fund) - The current State Contract pricing is being used:  
Two (2) vehicles at \$36,513 (1 Gas Safety Program vehicle \$ 20,301 and 1 PSC Pool vehicles \$16,212). Gas Safety Program Vehicle – approximately 40% cost reimbursement from Federal DOT and remaining funding from PSC Fund 0607. Requesting funding for one (1) SUV. At times, comprehensive inspections of natural gas systems and inspections of pipeline construction projects require staff to take gravel/dirt roads to access and inspect remote pipelines and/or regulator stations. Emergency inspections are conducted day or night and also during inclement weather. An SUV would provide a safer means of transportation for personnel in these situations.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
560 Motorized Equipment			65,147		36,513		101,660		
<b>Total EE</b>	<u>0</u>		<u>65,147</u>		<u>36,513</u>		<u>101,660</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>65,147</u>	<u>0.0</u>	<u>36,513</u>	<u>0.0</u>	<u>101,660</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK:     N/A     OF     N/A    

Department: Economic Development			Budget Unit 42380C						
Division: Department Wide			42480C						
DI Name: Replacement Vehicles			DI#0000021						
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Budget Object Class/Job Class									
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
560 Motorized Equipment			0		0		0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0



**NEW DECISION ITEM**  
RANK:     N/A          OF     N/A    

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42380C</u>
<b>Division:</b> <u>Department Wide</u>	<u>42480C</u>
<b>DI Name:</b> <u>Replacement Vehicles</u>	<b>DI#</b> <u>0000021</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
N/A

**6b. Provide an efficiency measure.**  
N/A

**6c. Provide the number of clients/individuals served, if applicable.**  
N/A

**6d. Provide a customer satisfaction measure, if available.**  
N/A

**NEW DECISION ITEM**

**RANK:** N/A **OF** N/A

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>42380C</u>
<b>Division: Department Wide</b>	<u>42480C</u>
<b>DI Name: Replacement Vehicles</b>	<b>DI#0000021</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

N/A

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>VEHICLE REPLACEMENT - 0000021</b>								
MOTORIZED EQUIPMENT	0	0.00	0	0.00	65,147	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	65,147	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$65,147</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$65,147	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



**NEW DECISION ITEM**  
**RANK:**     N/A     **OF**     N/A    

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>Various</u>
<b>Division:</b> Department-Wide	
<b>DI Name:</b> General Structure Adjustment	<b>DI#</b> 0000012

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**FTE**                      **0.00**            **0.00**            **0.00**            **0.00**

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	92,798	764,633	433,459	1,290,890
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>92,798</b>	<b>764,633</b>	<b>433,459</b>	<b>1,290,890</b>

**FTE**                      **0.00**            **0.00**            **0.00**            **0.00**

<b>Est. Fringe</b>	43,782	360,754	204,506	609,042
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Various funds

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor has recommended a three percent (3%) cost-of-living adjustment for all employees.

NEW DECISION ITEM  
RANK:     N/A     OF     N/A    

Department: <u>Economic Development</u>		Budget Unit <u>Various</u>							
Division: <u>Department-Wide</u>									
DI Name: <u>General Structure Adjustment</u>	DI# <u>0000012</u>								
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b></p>									
<p><b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b></p>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers							0		
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK:     N/A     OF     N/A    

Department: <u>Economic Development</u>			Budget Unit <u>Various</u>						
Division: <u>Department-Wide</u>									
DI Name: <u>General Structure Adjustment</u>			DI# <u>0000012</u>						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100 - Salaries and Wages	92,798	0.0	764,633	0.0	433,459	0.0	1,290,890	0.0	
<b>Total PS</b>	<b>92,798</b>	<b>0.0</b>	<b>764,633</b>	<b>0.0</b>	<b>433,459</b>	<b>0.0</b>	<b>1,290,890</b>	<b>0.0</b>	<b>0</b>
							0		
							0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>92,798</b>	<b>0.0</b>	<b>764,633</b>	<b>0.0</b>	<b>433,459</b>	<b>0.0</b>	<b>1,290,890</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK:   N/A   OF   N/A  

Department: Economic Development	Budget Unit <u>  Various  </u>
Division: Department-Wide	
DI Name: General Structure Adjustment	DI# 0000012

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A



NEW DECISION ITEM  
RANK:     N/A     OF     N/A    

Department: <u>Economic Development</u>	Budget Unit <u>Various</u>
Division: <u>Department-Wide</u>	
DI Name: <u>General Structure Adjustment</u>	DI# <u>0000012</u>
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
N/A	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	2,674	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	2,434	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	5,018	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	14,552	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	12,035	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	1,397	0.00
LABOR ECONOMIST	0	0.00	0	0.00	0	0.00	1,631	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	1,161	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	3,980	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	3,046	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	2,012	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,012	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,357	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>54,309</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$54,309</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,817</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$49,492</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,008	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	214	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	351	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	3,821	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	5,427	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	361	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,700	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,316	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	662	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	400	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>15,260</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$15,260</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,501</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,978</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,781</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	204	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	660	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	214	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	2,630	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	10,033	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	17,976	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	361	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,316	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,152	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	400	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>35,946</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$35,946</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$23,303</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,191</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,452</b>	<b>0.00</b>

**DECISION ITEM DETAIL**

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	102	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,700	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	817	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	1,430	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	6,079	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	8,206	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	4,626	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	361	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,700	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,316	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,700	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	201	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>28,238</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$28,238</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$16,745</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,827</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,666</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	204	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	330	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	214	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	4,699	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	7,378	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	361	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,700	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,316	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>16,202</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$16,202</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,492</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,619</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,091</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
EXECUTIVE I	0	0.00	0	0.00	0	0.00	915	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	404	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	841	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	2,377	0.00
STUDENT INTERN	0	0.00	0	0.00	0	0.00	383	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,771	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,691</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,691</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,046</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,645</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	8,076	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	750	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	11,410	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	306	0.00
SENIOR AUDITOR	0	0.00	0	0.00	0	0.00	1,206	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	1,800	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	1,206	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	0	0.00	1,050	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	1,079	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	1,380	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	1,387	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	947	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,116	0.00
TRAINING TECH I	0	0.00	0	0.00	0	0.00	1,080	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,018	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	5,628	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	342,844	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	15,014	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	0	0.00	53,835	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	67,857	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	0	0.00	17,820	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	0	0.00	29,066	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	0	0.00	10,311	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,327	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	1,849	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	26,026	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	21,982	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,867	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	5,995	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	796	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	13,515	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,483	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
OTHER	0	0.00	0	0.00	0	0.00	47	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	653,073	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$653,073</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$641,921	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$11,152	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,655	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,655	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,655</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,655	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	850	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	773	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	915	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,393	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,174	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	0	0.00	9,567	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,449	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	5,537	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>22,658</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$22,658</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,795</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,863</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,824	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	963	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	0	0.00	1,469	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	2,340	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	2,463	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	1,599	0.00
TOURIST GUIDE	0	0.00	0	0.00	0	0.00	1,501	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	5,257	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	0	0.00	6,810	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	1,178	0.00
MANAGEMENT ANALYSIS SPEC II	0	0.00	0	0.00	0	0.00	1,276	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	1,366	0.00
GRAPHIC ARTS SPEC III	0	0.00	0	0.00	0	0.00	1,301	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	0	0.00	1,400	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	1,162	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,541	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,674	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,622	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	4,484	0.00
CLERK	0	0.00	0	0.00	0	0.00	3,189	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,746	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,269	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>48,434</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$48,434</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$48,434</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FILM COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,228	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,696	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,924</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,924</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,924</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	796	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	0	0.00	2,023	0.00
PUBLIC UTILITY ACCOUNTANT III	0	0.00	0	0.00	0	0.00	1,633	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	3,564	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,508	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,272	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	3,458	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	1,996	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>18,250</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$18,250</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$18,250</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	5,827	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1,712	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	3,498	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	0	0.00	935	0.00
COMPUTER INFO TECHNOLOGIST III	0	0.00	0	0.00	0	0.00	7,261	0.00
COMPUTER INFO TECH SPEC I	0	0.00	0	0.00	0	0.00	3,376	0.00
COMPUTER INFO TECH SPEC II	0	0.00	0	0.00	0	0.00	1,849	0.00
COMP INFO TECHNOLOGY MGR I	0	0.00	0	0.00	0	0.00	2,056	0.00
ACCOUNT CLERK I	0	0.00	0	0.00	0	0.00	357	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	1,331	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,206	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	1,327	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	1,139	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,275	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	1,666	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,003	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	887	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	0	0.00	1,700	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	0	0.00	1,352	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	2,392	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	0	0.00	1,775	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	0	0.00	5,321	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	0	0.00	2,458	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	0	0.00	4,644	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	0	0.00	13,748	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	0	0.00	16,955	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	0	0.00	11,424	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	0	0.00	12,538	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	0	0.00	8,503	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	0	0.00	2,012	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	0	0.00	1,139	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	0	0.00	6,447	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
UTILITY POLICY ANALYST I	0	0.00	0	0.00	0	0.00	2,706	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	0	0.00	2,012	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	0	0.00	11,091	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	0	0.00	17,314	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	0	0.00	4,898	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	0	0.00	3,777	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	0	0.00	8,367	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	0	0.00	6,787	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	0	0.00	4,985	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	0	0.00	5,548	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,736	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	0	0.00	1,736	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	0	0.00	1,736	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	5,954	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	0	0.00	8,723	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	12,316	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	13,000	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	0	0.00	11,724	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	968	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	4,453	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	4,456	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	0	0.00	13,138	0.00
COMMISSION MEMBER	0	0.00	0	0.00	0	0.00	12,608	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	0	0.00	3,152	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	6,734	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	10,070	0.00



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,648	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	311,750	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$311,750</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$311,750	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	951	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	856	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	0	0.00	5,573	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	0	0.00	1,327	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	1,535	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,242</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,242</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,242</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	0	0.00	799	0.00
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	444	0.00
AUDITOR III	0	0.00	0	0.00	0	0.00	201	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	2,146	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	1,271	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	0	0.00	1,415	0.00
HUMAN RELATIONS OFCR I	0	0.00	0	0.00	0	0.00	1,119	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	2,325	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	1,443	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	887	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	1,774	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	1,960	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	2,918	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	1,985	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	0	0.00	2,012	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	258	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	3,211	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	3,024	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	6,444	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,444	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,330	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	4,051	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	0	0.00	8,363	0.00
RECEPTIONIST	0	0.00	0	0.00	0	0.00	876	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,401	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	5,549	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	3,608	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>65,258</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$65,258</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,720</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,510</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$17,028</b>	<b>0.00</b>

**NEW DECISION ITEM**

RANK:     N/A     OF     N/A    

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>Various</u>
<b>Division:</b> Department Wide	
<b>DI Name:</b> Fuel Inflation Request	<b>DI#</b> 0000022

**1. AMOUNT OF REQUEST**

FY 2010 Budget Request					FY 2010 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	5,309	8,508	12,737	26,554	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>5,309</b>	<b>8,508</b>	<b>12,737</b>	<b>26,554</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<hr/>					<hr/>				
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<hr/>					<hr/>				
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Other funds - Public Service Commission (0607) MO Arts Council Trust Fund (0262) Tourism Supplemental Revenue Fund (0274)					Other Funds: Other funds - Public Service Commission (0607) MO Arts Council Trust Fund (0262) Tourism Supplemental Revenue Fund (0274)				

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Due to the rising cost of fuel, funding is being requested to help cover the additional costs for divisions whose staff is required to travel as part of their job responsibilities.

**NEW DECISION ITEM**  
**RANK: N/A OF N/A**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>Various</u>
<b>Division:</b> Department Wide	
<b>DI Name:</b> Fuel Inflation Request	<b>DI#</b> 0000022

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The breakdown for requested amount of \$26,554 is as follows - Marketing Team \$1,188 - GR; Sales Team \$1,187 - GR; Finance Team \$1,187 - GR; Compliance Team \$1,187 - GR; Division of Workforce Development \$8,508 - Federal (0155); Missouri Arts Council \$910 - MAC Trust Fund (0262); Tourism \$932 - Tourism Supplemental Revenue Fund (0274); Office of Public Counsel \$560 - GR; and Public Service Commission \$10,895 - Public Service Commission (0607).

The DED purchased approximately 26,950 gallons of fuel in FY08. This amount does not include OA fleet usage or mileage reimbursement paid directly to staff. The breakdown of the type of fuel used includes: 7.7% Gasohol - 1824 gallons; Diesel - 17.32 gallons; E85 - 2891 gallons; Super unleaded - 9.27gallons; Unleaded - 20,604 gallons; Unleaded Blend 10% - 862 gallons; Unleaded Plus - 544 gallons; Unleaded Super - 195. Using the Department of Energy's website, we calculated the percentage increase of the 08 average price per gallon (\$3.25) over the previous 5 year average price per gallon (\$2.40) which was a 35% increase. The actual cost for fuel in FY08 was \$75,867 so we are requesting a 35% increase in that amount for a total of \$26,554.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

<b>Budget Object Class/Job Class</b>	<b>Dept Req GR DOLLARS</b>	<b>Dept Req GR FTE</b>	<b>Dept Req FED DOLLARS</b>	<b>Dept Req FED FTE</b>	<b>Dept Req OTHER DOLLARS</b>	<b>Dept Req OTHER FTE</b>	<b>Dept Req TOTAL DOLLARS</b>	<b>Dept Req TOTAL FTE</b>	<b>Dept Req One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
190 - Supplies (Motor Fuel)	<u>5,309</u>		<u>8,508</u>		<u>12,737</u>		<u>26,554</u>		
<b>Total EE</b>	<u>5,309</u>		<u>8,508</u>		<u>12,737</u>		<u>26,554</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>5,309</u>	<u>0.0</u>	<u>8,508</u>	<u>0.0</u>	<u>12,737</u>	<u>0.0</u>	<u>26,554</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK:   N/A   OF   N/A  

Department: Economic Development			Budget Unit <u>Various</u>						
Division: Department Wide									
DI Name: Fuel Inflation Request			DI#0000022						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
190 - Supplies (Motor Fuel)	0		0		0		0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK:     N/A     OF     N/A    

Department: <u>Economic Development</u>	Budget Unit <u>Various</u>
Division: <u>Department Wide</u>	
DI Name: <u>Fuel Inflation Request</u>	DI# <u>0000022</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A



NEW DECISION ITEM

RANK: N/A OF N/A

Department: <u>Economic Development</u>	Budget Unit <u>Various</u>
Division: <u>Department Wide</u>	
DI Name: <u>Fuel Inflation Request</u>	DI# <u>0000022</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Employees must utilize the most cost effective travel option when traveling on state business. All relevant factors such as the: urgency; nature of travel required; type of vehicle required for the number of passengers, tool or equipment load; employee time and effort; official domicile; proximity to rental or state vehicles; and other administrative costs should be considered and documented when selecting the most cost effective travel option.

Department policy instructs employees on the lowest cost option for minimum number of miles:

<84 miles per day – personal vehicle at full mileage reimbursement rate.

>= 84 miles per day – state car is required.

If no state car is available:

<120 miles per day – personal vehicle at full mileage reimbursement rate.

>= 120 miles per day – rental car is required.

Employees traveling to the same destination should car pool whenever possible. Employees who elect to travel using their personal vehicle when car pooling is available shall be denied reimbursement if space is reasonably available in the state owned or rental vehicle traveling to the same destination for the same purpose.

Fuel for state owned vehicles should be purchased with state issued fuel credit cards. This method of payment provides a fuel excise tax exemption as well as volume rebates on purchases.

Board and commission and other meetings are encouraged to be held via teleconference to save on fuel and travel costs.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	1,188	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	1,188	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,188</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,188	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	1,187	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	1,187	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,187</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,187	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	1,187	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	1,187	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,187</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,187	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	1,187	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	1,187	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,187	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,187	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	8,508	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	8,508	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,508</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$8,508	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**DECISION ITEM DETAIL**

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	910	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	910	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$910</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$910	0.00		0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	931	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	931	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$931</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$931	0.00		0.00



**DECISION ITEM DETAIL**

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	560	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	560	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$560</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$560	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>MOTOR FUEL INFLATION - 0000022</b>								
SUPPLIES	0	0.00	0	0.00	10,896	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	10,896	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,896</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$10,896	0.00		0.00



# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO ECO RESEARCH INFO CENTER</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	136,758	2.87	188,957	4.58	188,957	4.58	160,613	3.58	
DIV JOB DEVELOPMENT & TRAINING	1,216,856	31.23	1,649,790	38.31	1,649,790	38.31	1,649,790	38.31	
TOTAL - PS	1,353,614	34.10	1,838,747	42.89	1,838,747	42.89	1,810,403	41.89	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	24,481	0.00	28,483	0.00	28,483	0.00	24,211	0.00	
DIV JOB DEVELOPMENT & TRAINING	210,637	0.00	292,308	0.00	292,308	0.00	292,308	0.00	
TOTAL - EE	235,118	0.00	320,791	0.00	320,791	0.00	316,519	0.00	
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00	
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00	
<b>TOTAL</b>	<b>1,588,732</b>	<b>34.10</b>	<b>2,191,723</b>	<b>42.89</b>	<b>2,191,723</b>	<b>42.89</b>	<b>2,159,107</b>	<b>41.89</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	4,817	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	49,492	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	54,309	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>54,309</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,588,732</b>	<b>34.10</b>	<b>\$2,191,723</b>	<b>42.89</b>	<b>\$2,191,723</b>	<b>42.89</b>	<b>\$2,213,416</b>	<b>41.89</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit 42183C</b>
<b>Division: Business and Community Services</b>	
<b>Core: Research Team - Missouri's Economic Research and Information Center (MERIC)</b>	

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	188,957	1,649,790	0	1,838,747
EE	28,483	292,308	0	320,791
PSD	0	32,185	0	32,185
TRF	0	0	0	0
<b>Total</b>	<b>217,440</b>	<b>1,974,283</b>	<b>0</b>	<b>2,191,723</b>
<b>FTE</b>	<b>4.58</b>	<b>38.31</b>	<b>0.00</b>	<b>42.89</b>

<b>Est. Fringe</b>	89,150	778,371	0	867,521
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	160,613	1,649,790	0	1,810,403
EE	24,211	292,308	0	316,519
PSD	0	32,185	0	32,185
TRF	0	0	0	0
<b>Total</b>	<b>184,824</b>	<b>1,974,283</b>	<b>0</b>	<b>2,159,107</b>
<b>FTE</b>	<b>3.58</b>	<b>38.31</b>	<b>0.00</b>	<b>41.89</b>

<b>Est. Fringe</b>	75,777	778,371	0	854,148
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

## 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using a consistent strategy.

A fifth team, the Research Team, better known as the Missouri Economic Research and Information Center (MERIC) was merged with BCS in late 2006. This incorporation allows the Department to fully utilize the expertise and economic analysis of the state's renowned research team. MERIC provides innovative analyses and assistance to policymakers and the public, including studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information in the following areas: Economic Conditions Reports and Labor Market Information.

# CORE DECISION ITEM

Department: Economic Development Budget Unit 42183C

Division: Business and Community Services

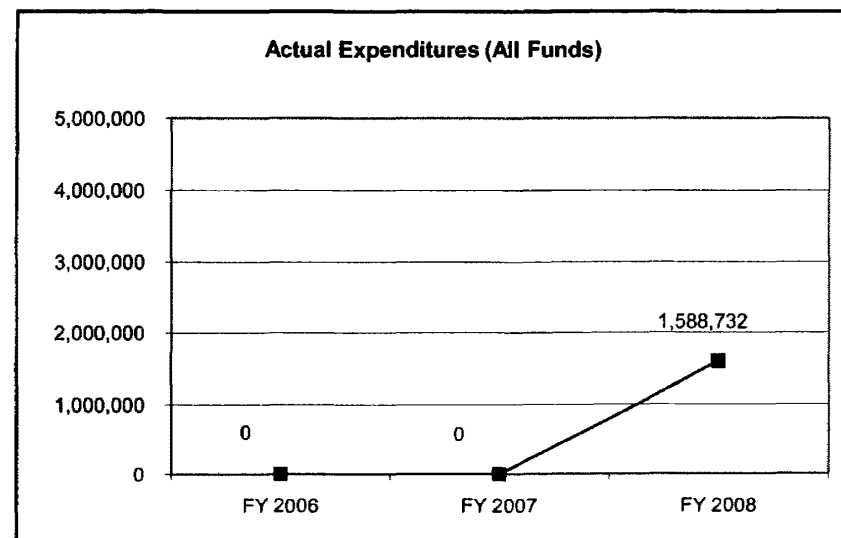
Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

## 3. PROGRAM LISTING (list programs included in this core funding)

Research Team (MERIC)

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	0	2,096,490	2,191,723
Less Reverted (All Funds)	0	0	(5,108)	N/A
Budget Authority (All Funds)	0	0	2,091,382	N/A
Actual Expenditures (All Funds)	0	0	1,588,732	N/A
Unexpended (All Funds)	0	0	502,650	N/A
Unexpended, by Fund:				
General Revenue	0	0	3,913	N/A
Federal	0	0	498,737	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.
- (2) Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.

**CORE RECONCILIATION DETAIL**

**STATE**  
**MO ECO RESEARCH INFO CENTER**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	42.89	188,957	1,649,790	0	1,838,747	
		EE	0.00	28,483	292,308	0	320,791	
		PD	0.00	0	32,185	0	32,185	
		<b>Total</b>	<b>42.89</b>	<b>217,440</b>	<b>1,974,283</b>	<b>0</b>	<b>2,191,723</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	42.89	188,957	1,649,790	0	1,838,747	
		EE	0.00	28,483	292,308	0	320,791	
		PD	0.00	0	32,185	0	32,185	
		<b>Total</b>	<b>42.89</b>	<b>217,440</b>	<b>1,974,283</b>	<b>0</b>	<b>2,191,723</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2451 3699	PS	(1.00)	(28,344)	0	0	(28,344)	Gov core reduction plan
Core Reduction	2451 3700	EE	0.00	(4,272)	0	0	(4,272)	Gov core reduction plan
<b>NET GOVERNOR CHANGES</b>			<b>(1.00)</b>	<b>(32,616)</b>	<b>0</b>	<b>0</b>	<b>(32,616)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	41.89	160,613	1,649,790	0	1,810,403	
		EE	0.00	24,211	292,308	0	316,519	
		PD	0.00	0	32,185	0	32,185	
		<b>Total</b>	<b>41.89</b>	<b>184,824</b>	<b>1,974,283</b>	<b>0</b>	<b>2,159,107</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance FUND - 0101 (GENERAL REVENUE)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services	
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>		
<b>DEPARTMENT REQUEST</b>		
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$2,229,708*25%=\$557,427          Total EE \$1,531,356*25%=\$382,839</p>		
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>		
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$88 - MERIC Team and \$15,845 Marketing Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>		
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>	
In FY2008, the MERIC team flexed \$88 from EE to PS for salary. In FY2008, the Marketing team flexed \$15,845 from PS to EE to pay invoices. The Sales, Finance and Compliance team did not use any flex in FY2008.	In FY2009, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.	



## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C  <b>BUDGET UNIT NAME:</b> 3701 MO ECO RES INFO CENTER PS 0155 3702 MO ECO RES INFO CENTER EE 0155	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0155 (Job Development and Training) on the MERIC team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient. Total PS \$1,649,790*25% =\$412,448 Total EE \$324,493*25%=\$81,123	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the MERIC team did not use any flex in fund 0155.	In FY2009, the MERIC Team was appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	44,062	1.46	89,141	3.00	89,141	3.00	89,141	3.00
SR OFC SUPPORT ASST (KEYBRD)	73,446	2.79	81,149	3.00	81,149	3.00	81,149	3.00
RESEARCH ANAL I	118,876	4.10	167,265	5.00	167,265	5.00	167,265	5.00
RESEARCH ANAL II	277,868	8.05	513,425	11.61	513,425	11.61	485,081	10.61
RESEARCH ANAL III	266,877	6.51	447,726	10.00	401,162	8.96	401,162	8.96
RESEARCH ANAL IV	52,237	1.12	0	0.00	46,564	1.04	46,564	1.04
LABOR ECONOMIST	52,712	1.00	54,363	1.00	54,363	1.00	54,363	1.00
EXECUTIVE II	42,930	1.00	38,700	1.00	38,700	1.00	38,700	1.00
PLANNER III	91,097	2.07	132,698	3.28	132,698	3.28	132,698	3.28
RESEARCH MANAGER B1	98,448	2.00	101,525	2.00	101,525	2.00	101,525	2.00
RESEARCH MANAGER B2	65,041	1.00	67,075	1.00	67,075	1.00	67,075	1.00
DESIGNATED PRINCIPAL ASST DIV	61,726	1.00	67,088	1.00	67,088	1.00	67,088	1.00
CLERK	12,789	0.48	0	0.00	0	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	1,823	0.05	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	17,470	0.47	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	76,212	1.00	78,592	1.00	78,592	1.00	78,592	1.00
<b>TOTAL - PS</b>	<b>1,353,614</b>	<b>34.10</b>	<b>1,838,747</b>	<b>42.89</b>	<b>1,838,747</b>	<b>42.89</b>	<b>1,810,403</b>	<b>41.89</b>
TRAVEL, IN-STATE	11,043	0.00	34,771	0.00	35,271	0.00	35,271	0.00
TRAVEL, OUT-OF-STATE	31,294	0.00	61,389	0.00	61,389	0.00	61,389	0.00
SUPPLIES	28,812	0.00	35,710	0.00	35,710	0.00	35,710	0.00
PROFESSIONAL DEVELOPMENT	6,852	0.00	36,357	0.00	36,357	0.00	36,357	0.00
COMMUNICATION SERV & SUPP	25,809	0.00	55,699	0.00	55,199	0.00	50,927	0.00
PROFESSIONAL SERVICES	111,508	0.00	25,331	0.00	25,331	0.00	25,331	0.00
JANITORIAL SERVICES	0	0.00	72	0.00	72	0.00	72	0.00
M&R SERVICES	14,374	0.00	62,482	0.00	57,482	0.00	57,482	0.00
OFFICE EQUIPMENT	0	0.00	4,861	0.00	4,861	0.00	4,861	0.00
OTHER EQUIPMENT	151	0.00	3,001	0.00	3,001	0.00	3,001	0.00
REAL PROPERTY RENTALS & LEASES	275	0.00	860	0.00	860	0.00	860	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	204	0.00
MISCELLANEOUS EXPENSES	0	0.00	54	0.00	54	0.00	54	0.00
REBILLABLE EXPENSES	5,000	0.00	0	0.00	5,000	0.00	5,000	0.00
<b>TOTAL - EE</b>	<b>235,118</b>	<b>0.00</b>	<b>320,791</b>	<b>0.00</b>	<b>320,791</b>	<b>0.00</b>	<b>316,519</b>	<b>0.00</b>

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
<b>GRAND TOTAL</b>	<b>\$1,588,732</b>	<b>34.10</b>	<b>\$2,191,723</b>	<b>42.89</b>	<b>\$2,191,723</b>	<b>42.89</b>	<b>\$2,159,107</b>	<b>41.89</b>
GENERAL REVENUE	\$161,239	2.87	\$217,440	4.58	\$217,440	4.58	\$184,824	3.58
FEDERAL FUNDS	\$1,427,493	31.23	\$1,974,283	38.31	\$1,974,283	38.31	\$1,974,283	38.31
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**1. What does this program do?**

The Research Team also known as the Missouri Economic Research and Information Center (MERIC) was merged into BCS in late 2006. This incorporation allows the Department to fully utilize the expertise and economic analysis of the state's renowned research team. MERIC provides innovative analyses and assistance to policymakers and the public, including studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information in the following areas: Economic Conditions Reports and Labor Market Information.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, which establishes the Department of Economic Development and divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration. The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

**3. Are there federal matching requirements? If yes, please explain.**

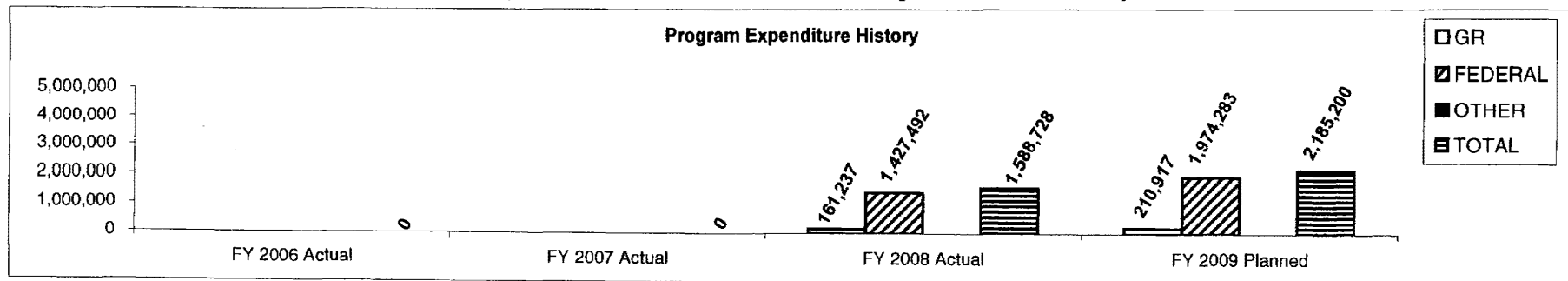
No.

**4. Is this a federally mandated program? If yes, please explain.**

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding is detailed to states in the annual Training and Employment

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

Prior to FY2007, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

**6. What are the sources of the "Other " funds?**

N/A

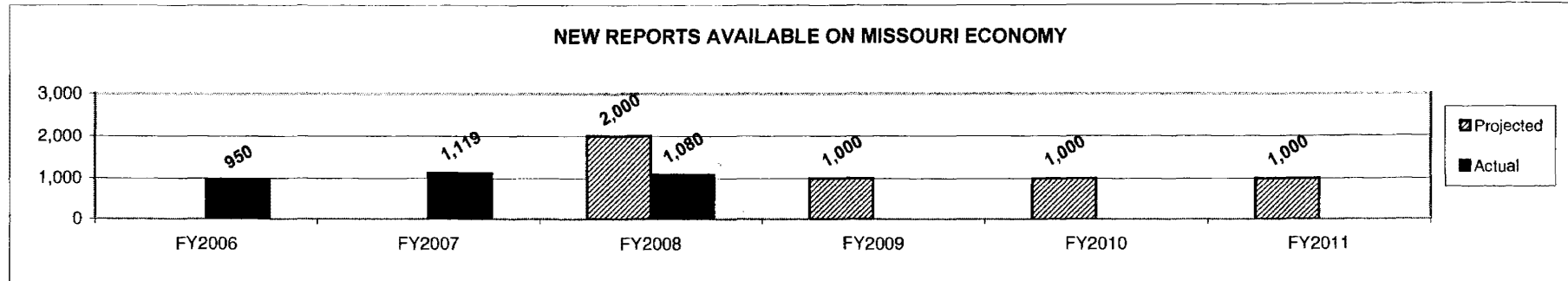
## PROGRAM DESCRIPTION

**Department: Economic Development**

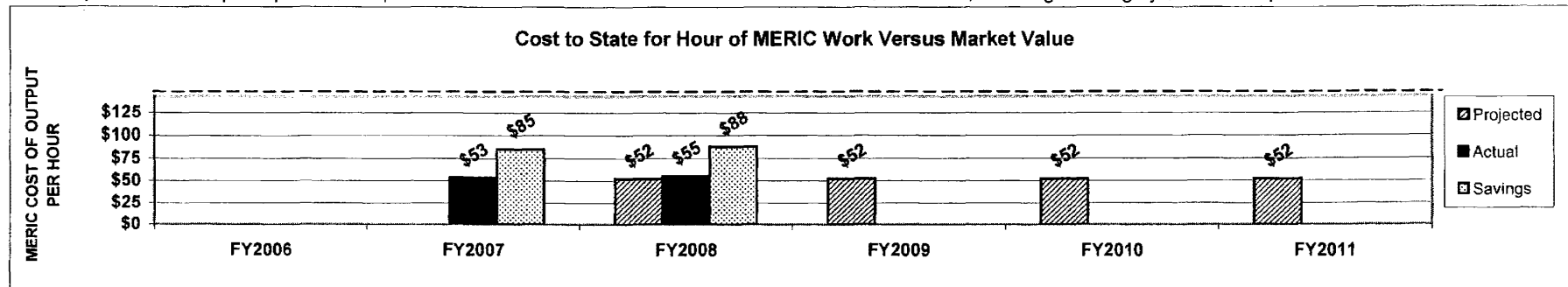
**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

### 7a. Provide an effectiveness measure.



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. MERIC provides an output equal to \$139 per hour. The cost to the State for this hour of work is \$55 dollars, a savings of roughly \$88 dollars per hour.



### 7b. Provide an efficiency measure.

The efficiency measure for the Research (MERIC) Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	FY2006	FY2007	FY2007	FY2008	FY2008	FY2009	FY2010	FY2011
	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>
\$ of Financial Incentives Issued or Awarded	914,472,561		716,503,090		720,198,882			
\$ of BCS Operational Budget	5,028,703	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	7,311,279	7,311,279
Cost Benefit to Achieve a Result	\$0.0055		\$0.0059		\$0.0083			

## PROGRAM DESCRIPTION

<b>Department: Economic Development</b>	
<b>Program Name: Research Team - (MERIC)</b>	
<b>Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)</b>	
<b>7c. Provide the number of clients/individuals served, if applicable.</b>	<b>N/A</b>
<b>7d. Provide a customer satisfaction measure, if available.</b>	<b>N/A</b>

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MARKETING</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	274,504	6.76	353,339	9.11	333,339	8.11	283,338	6.11	
DED-ED PRO-CDBG-ADMINISTRATION	54,825	1.36	95,520	2.42	84,331	2.12	84,331	2.12	
DIV JOB DEVELOPMENT & TRAINING	38,300	0.86	48,278	1.26	48,278	1.26	48,278	1.26	
DED ADMINISTRATIVE	14,727	0.33	42,680	1.15	42,680	1.15	42,680	1.15	
TOTAL - PS	382,356	9.31	539,817	13.94	508,628	12.64	458,627	10.64	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	1,115,731	0.00	1,066,370	0.00	1,066,370	0.00	1,041,414	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	16,159	0.00	52,229	0.00	52,229	0.00	52,229	0.00	
INTERNATIONAL TRADE SHOW REVOL	6,651	0.00	71,226	0.00	71,226	0.00	71,226	0.00	
ECON DEVELOP ADVANCEMENT FUND	1,995,050	0.00	2,500,000	0.00	2,500,000	0.00	2,500,000	0.00	
TOTAL - EE	3,133,591	0.00	3,689,825	0.00	3,689,825	0.00	3,664,869	0.00	
PROGRAM-SPECIFIC									
INTERNATIONAL TRADE SHOW REVOL	0	0.00	1,012	0.00	1,012	0.00	1,012	0.00	
ECON DEVELOP ADVANCEMENT FUND	80	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - PD	80	0.00	1,012	0.00	1,012	0.00	1,012	0.00	
<b>TOTAL</b>	<b>3,516,027</b>	<b>9.31</b>	<b>4,230,654</b>	<b>13.94</b>	<b>4,199,465</b>	<b>12.64</b>	<b>4,124,508</b>	<b>10.64</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	8,501	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	2,530	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	1,448	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	1,281	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	1,500	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	15,260	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>15,260</b>	<b>0.00</b>	

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# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MARKETING</b>									
<b>MOTOR FUEL INFLATION - 0000022</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	1,188	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	1,188	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,188</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>EDAF Marketing EE Increase - 1419027</b>									
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	264,764	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	264,764	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>264,764</b>	<b>0.00</b>	
<b>EDAF/GR backfill - 1419033</b>									
PERSONAL SERVICES									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	50,001	2.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	50,001	2.00	
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	24,956	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	24,956	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>74,957</b>	<b>2.00</b>	
<b>DREAM Program - 1419035</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	500,000	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	500,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$3,516,027</b>	<b>9.31</b>	<b>\$4,230,654</b>	<b>13.94</b>	<b>\$4,200,653</b>	<b>12.64</b>	<b>\$4,979,489</b>	<b>12.64</b>	

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# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TAX CREDIT REFUNDS</b>									
<b>EDAF Refunds - 1419031</b>									
<b>PROGRAM-SPECIFIC</b>									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	1	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	1	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	

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# **CORE DECISION ITEM**

**Department: Economic Development**

**Budget Unit 41945C**

**Division: Business and Community Services**

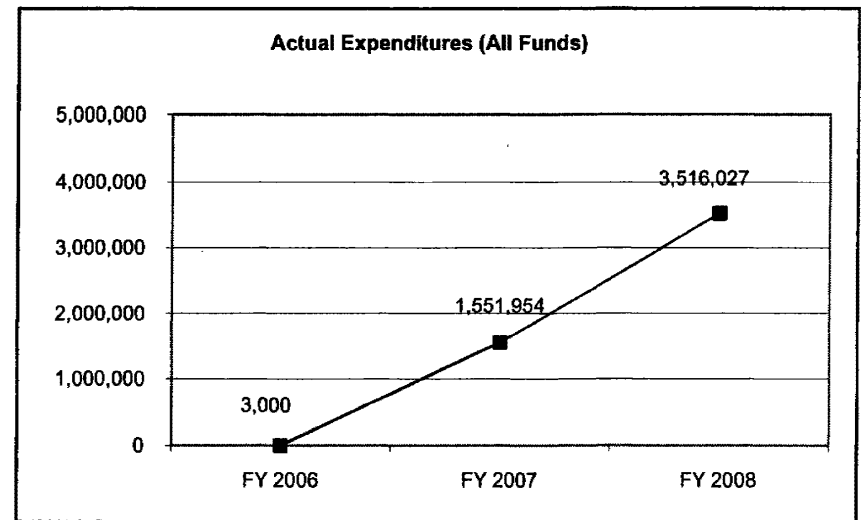
**Core: Marketing Team**

## **3. PROGRAM LISTING (list programs included in this core funding)**

Marketing Team

## **4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	300,000	4,898,032	4,926,000	4,230,654
Less Reverted (All Funds)	0	0	(10,291)	N/A
Budget Authority (All Funds)	300,000	4,898,032	4,915,709	N/A
Actual Expenditures (All Funds)	3,000	1,551,954	3,516,027	N/A
Unexpended (All Funds)	297,000	3,346,078	1,399,682	N/A
Unexpended, by Fund:				
General Revenue	0	11,196	42,961	N/A
Federal	0	116,623	82,554	N/A
Other	297,000	3,218,259	1,274,167	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

**CORE RECONCILIATION DETAIL**

**STATE**

**MARKETING**

**5. CORE RECONCILIATION DETAIL**

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>										
				PS	13.94	353,339	143,798	42,680	539,817	
				EE	0.00	1,066,370	52,229	2,571,226	3,689,825	
				PD	0.00	0	0	1,012	1,012	
				<b>Total</b>	<b>13.94</b>	<b>1,419,709</b>	<b>196,027</b>	<b>2,614,918</b>	<b>4,230,654</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Core Reallocation	1032	2378		PS	(0.30)	0	(11,189)	0	(11,189)	Changes made to better align budget to actual payroll
Core Reallocation	1032	2376		PS	(1.00)	(20,000)	0	0	(20,000)	Changes made to better align budget to actual payroll
<b>NET DEPARTMENT CHANGES</b>					<b>(1.30)</b>	<b>(20,000)</b>	<b>(11,189)</b>	<b>0</b>	<b>(31,189)</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PS	12.64	333,339	132,609	42,680	508,628	
				EE	0.00	1,066,370	52,229	2,571,226	3,689,825	
				PD	0.00	0	0	1,012	1,012	
				<b>Total</b>	<b>12.64</b>	<b>1,399,709</b>	<b>184,838</b>	<b>2,614,918</b>	<b>4,199,465</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reduction	2456	2376		PS	(2.00)	(50,001)	0	0	(50,001)	Gov core reduction plan
Core Reduction	2456	2377		EE	0.00	(24,956)	0	0	(24,956)	Gov core reduction plan
<b>NET GOVERNOR CHANGES</b>					<b>(2.00)</b>	<b>(74,957)</b>	<b>0</b>	<b>0</b>	<b>(74,957)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PS	10.64	283,338	132,609	42,680	458,627	
				EE	0.00	1,041,414	52,229	2,571,226	3,664,869	

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**CORE RECONCILIATION DETAIL**

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**STATE****MARKETING**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1,012	1,012	
	<b>Total</b>	<b>10.64</b>	<b>1,324,752</b>	<b>184,838</b>	<b>2,614,918</b>	<b>4,124,508</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance FUND - 0101 (GENERAL REVENUE)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$2,229,708*25% =\$557,427          Total EE \$1,531,356*25%=\$382,839</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$88 - MERIC Team and \$15,845 Marketing Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the MERIC team flexed \$88 from EE to PS for salary. In FY2008, the Marketing team flexed \$15,845 from PS to EE to pay invoices. The Sales, Finance and Compliance team did not use any flex in FY2008.	In FY2009, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0123 (Community Development Block Grant)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$705,558*25%=\$176,390          Total EE \$407,878*25%=\$101,970</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0783 (Eco Development Advancement Fund)	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

<b>DEPARTMENT REQUEST</b>
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS <math>\\$344,253 \times 25\% = \\$86,063</math></p> <p>Total EE <math>\\$2,569,965 \times 25\% = \\$642,491</math></p>

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	29,558	1.13	33,585	1.24	33,585	1.24	33,585	1.24
SR OFC SUPPORT ASST (KEYBRD)	23,528	0.88	7,132	0.24	7,132	0.24	7,132	0.24
RESEARCH ANAL III	12,353	0.33	0	0.00	0	0.00	0	0.00
RESEARCH ANAL IV	3,742	0.08	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST I	30,181	1.00	0	0.00	11,703	0.45	11,703	0.45
MARKETING SPECIALIST II	23,702	0.65	351,151	9.72	127,344	3.52	127,344	3.52
MARKETING SPECIALIST III	197,870	4.39	0	0.00	180,915	4.45	130,914	2.45
COMMUNITY & ECONOMIC DEV MGRB1	11,586	0.21	12,023	0.24	12,023	0.24	12,023	0.24
COMMUNITY & ECONOMIC DEV MGRB2	9,429	0.17	56,681	1.00	56,681	1.00	56,681	1.00
DESIGNATED PRINCIPAL ASST DEPT	40,336	0.47	43,858	0.50	43,858	0.50	43,858	0.50
DESIGNATED PRINCIPAL ASST DIV	0	0.00	22,071	0.50	22,071	0.50	22,071	0.50
CLERK	71	0.00	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	13,316	0.50	13,316	0.50	13,316	0.50
<b>TOTAL - PS</b>	<b>382,356</b>	<b>9.31</b>	<b>539,817</b>	<b>13.94</b>	<b>508,628</b>	<b>12.64</b>	<b>458,627</b>	<b>10.64</b>
TRAVEL, IN-STATE	28,445	0.00	170,236	0.00	170,236	0.00	170,236	0.00
TRAVEL, OUT-OF-STATE	19,972	0.00	225,931	0.00	225,931	0.00	225,931	0.00
FUEL & UTILITIES	0	0.00	3,037	0.00	3,037	0.00	3,037	0.00
SUPPLIES	29,245	0.00	68,567	0.00	68,567	0.00	68,567	0.00
PROFESSIONAL DEVELOPMENT	145,738	0.00	302,328	0.00	302,328	0.00	302,328	0.00
COMMUNICATION SERV & SUPP	12,865	0.00	108,600	0.00	108,600	0.00	108,600	0.00
PROFESSIONAL SERVICES	2,824,653	0.00	2,666,683	0.00	2,666,683	0.00	2,641,727	0.00
M&R SERVICES	13,582	0.00	1,412	0.00	1,412	0.00	1,412	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	1	0.00	1	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	2,061	0.00
OFFICE EQUIPMENT	1,507	0.00	6,997	0.00	6,997	0.00	6,997	0.00
OTHER EQUIPMENT	3,910	0.00	704	0.00	704	0.00	704	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
REAL PROPERTY RENTALS & LEASES	51,809	0.00	123,065	0.00	123,065	0.00	123,065	0.00
EQUIPMENT RENTALS & LEASES	289	0.00	4,272	0.00	4,272	0.00	4,272	0.00
MISCELLANEOUS EXPENSES	1,576	0.00	4,838	0.00	4,838	0.00	4,838	0.00
REBILLABLE EXPENSES	0	0.00	1,092	0.00	1,092	0.00	1,092	0.00
<b>TOTAL - EE</b>	<b>3,133,591</b>	<b>0.00</b>	<b>3,689,825</b>	<b>0.00</b>	<b>3,689,825</b>	<b>0.00</b>	<b>3,664,869</b>	<b>0.00</b>

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	600	0.00	600	0.00	600	0.00
REFUNDS	80	0.00	412	0.00	412	0.00	412	0.00
TOTAL - PD	80	0.00	1,012	0.00	1,012	0.00	1,012	0.00
<b>GRAND TOTAL</b>	<b>\$3,516,027</b>	<b>9.31</b>	<b>\$4,230,654</b>	<b>13.94</b>	<b>\$4,199,465</b>	<b>12.64</b>	<b>\$4,124,508</b>	<b>10.64</b>
GENERAL REVENUE	\$1,390,235	6.76	\$1,419,709	9.11	\$1,399,709	8.11	\$1,324,752	6.11
FEDERAL FUNDS	\$109,284	2.22	\$196,027	3.68	\$184,838	3.38	\$184,838	3.38
OTHER FUNDS	\$2,016,508	0.33	\$2,614,918	1.15	\$2,614,918	1.15	\$2,614,918	1.15

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**1. What does this program do?**

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in both the national and international marketplace. The Marketing Team showcases Missouri's economic strengths -- quality workforce, quality education, and competitive business environment. Their focus is on existing businesses and communities assuring the education and quality services to Missouri's economic base. The Marketing Team works in partnership with the Research, Sales, Finance and Compliance Teams in order to achieve their common goal of attracting capital investment and the creation of quality, family-supporting jobs.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., which establishes the Department of Economic Development and divisions.

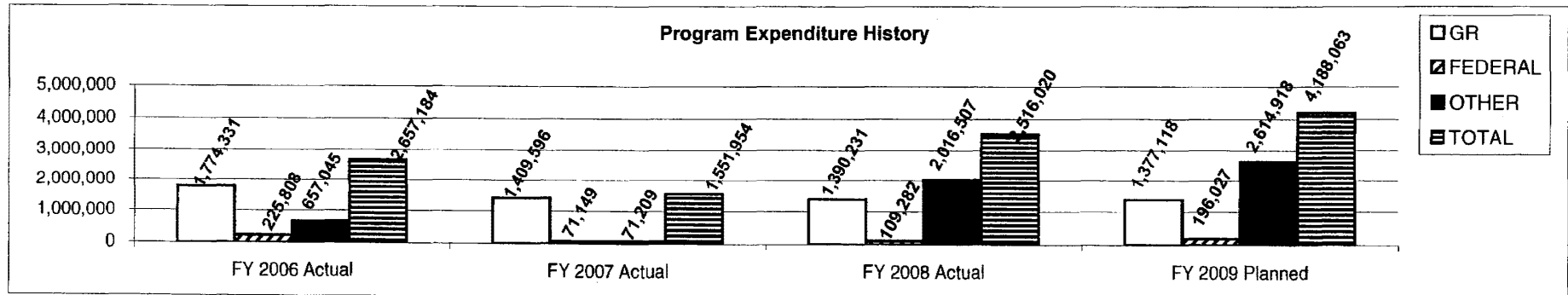
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

**\*FY2006 Actuals are the total expenditures for the prior Business Development & Trade and Community Development divisions.**

**6. What are the sources of the "Other" funds?**

International Trade Show Revolving Fund (0567), Economic Development Advancement Fund (0783) and Administrative Revolving Fund (0547)

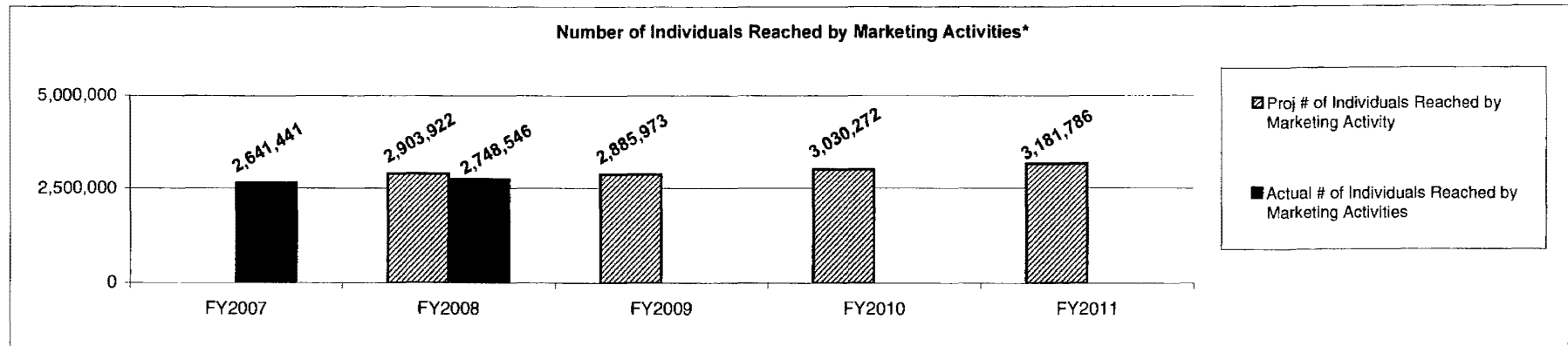
## PROGRAM DESCRIPTION

**Department: Economic Development**

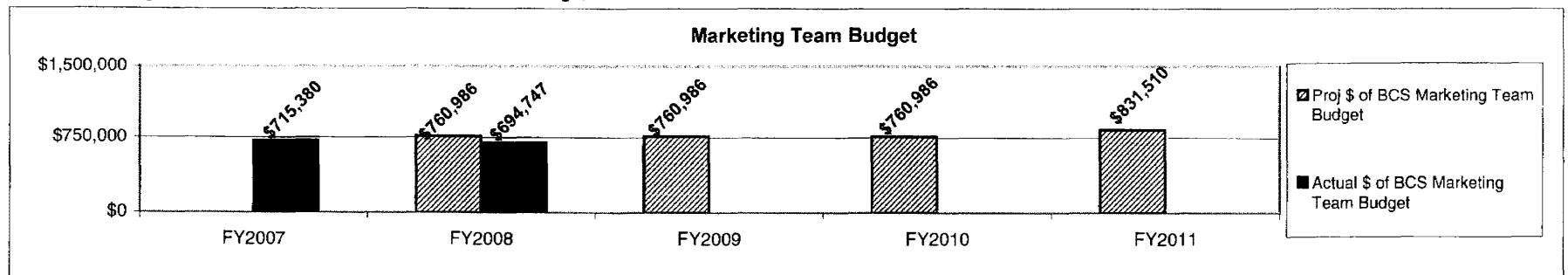
**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

### 7a. Provide an effectiveness measure.



\*Note: Marketing Activities include number of newsletter mailings, number of total hits to BCS web site and number of hits to Missouri Location One website.



Note: Only direct operational budget for Marketing Team included.

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011
<b>Projected Cost Benefit of Marketing Activities</b>			.26:1	.24:1	.22:1	.22:1
<b>Actual Cost Benefit of Marketing Activities</b>		.27:1	.25:1			

Note: In FY2008 the Marketing Team Spent .25 for every 1 person reached by Marketing Activity.

## PROGRAM DESCRIPTION

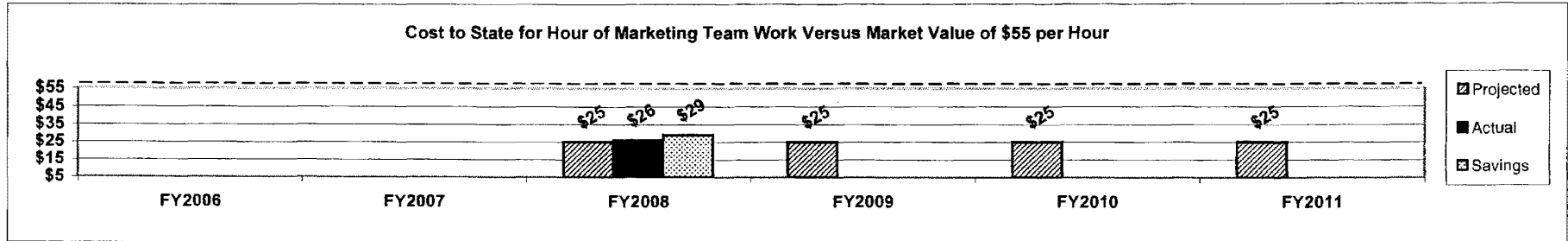
**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure.**

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$55 per hour. The cost to the State for this hour of work is \$26, a savings of roughly \$29 per hour.



**7b. Provide an efficiency measure.**

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	FY2006 Actual	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2010 Projected	FY2011 Projected
\$ of Financial Incentives Issued or Awarded	914,472,561		716,503,090		720,198,882			
\$ of BCS Operational Budget	5,028,703	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	7,311,279	7,311,279
Cost Benefit to Achieve a Result	\$0.0055		\$0.0059		\$0.0083			

**7c. Provide the number of clients/individuals served, if applicable.**

	FY2006 Actual	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2010 Projected	FY2011 Projected
Avg # of newsletter mailings sent/week			3,085	3,150	2,675	2,809	2,949	3,097
Avg # of mailings opened as % of received/week			26.26%	26.60%	24.60%	26.50%	26.50%	26.50%
Number of total hits to BCS Website			1,860,808	2,046,888	1,976,879	2,075,723	2,179,509	2,288,485

**7d. Provide a customer satisfaction measure, if available.**

	FY2006 Actual	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2010 Projected	FY2011 Projected
Conference Attendees Satisfied/Very Satisfied			85%	85%	71%	85%	85%	85%



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** EDAF Marketing E&E Increase **DI#** 1419027

**Budget Unit** 41945C

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	264,764	264,764
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	264,764	264,764
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Funds (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

As provided when the statutory authority was given and the first appropriation sought, the DED has implemented our marketing plan for business development. In addition to the creation of the public/private Missouri Partnership for business recruitment, activities have included reinstating the popular "marketing match program," where regional economic development organizations may apply for marketing funds (to match their own) to develop their own regional brand, advertising materials, attend and participate in trade shows, host site selectors, and sell their region worldwide as a great place to do business. DED Industry Specialists are also implementing their strategic work plans to promote growth in the areas of energy, transportation and logistics, financial services, homeland security and defense, life sciences, automotive, IT, and agriculture. And finally, direct marketing to Missouri businesses to facilitate expansion and retention is being implemented. Additional authority is needed to support the activities, consistent with the original design of the legislation. The additional authority will more closely match the cash in the fund.

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> EDAF Marketing E&E Increase	<b>DI#</b> 1419027

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

An increase of \$264,764 E&E is being recommended in the Economic Development Advancement Fund.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
					0		0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>



**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 41945C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: EDAF Marketing E&amp;E Increase</b>		<b>DI# 1419027</b>							
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
BOC 400 - Professional Services					264,764		264,764		
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>264,764</u>		<u>264,764</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>264,764</u>	<u>0.0</u>	<u>264,764</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41945C
Division: Business and Community Services	
DI Name: EDAF Marketing E&E Increase	DI# 1419027

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> EDAF Marketing E&E Increase	<b>DI#</b> 1419027
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
N/A	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
EDAF Marketing EE Increase - 1419027								
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	264,764	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	264,764	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$264,764</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$264,764	0.00



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Marketing Team EDAF/GR Backfill **DI#** 1419033

**Budget Unit** 41945C

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	50,001	50,001
EE	0	0	24,956	24,956
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>74,957</b>	<b>74,957</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>2.00</b>	<b>2.00</b>

<b>Est. Fringe</b>	0	0	23,590	23,590
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input checked="" type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Funding from the Economic Development Advancement fund is being used to replace the core reductions from General Revenue.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Marketing Team EDAF/GR Backfill	<b>DI#</b> 1419033

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

2 Marketing Specialist III positions with personal service of \$50,001 and professional services (BOC 400) of \$24,956.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

Department: Economic Development			Budget Unit 41945C							
Division: Business and Community Services										
DI Name: Marketing Team EDAF/GR Backfill			DI# 1419033							
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	
Budget Object Class/Job Class										
007887 - Marketing Spec. III	0	0.0	0	0.0	50,001	2.0	50,001	2.0		
Total PS	0	0.0	0	0.0	50,001	2.0	50,001	2.0		0
Professional Services	0		0		24,956		24,956			
							0			
							0			
							0			
Total EE	0		0		24,956		24,956			0
Program Distributions							0			
Total PSD	0		0		0		0			0
Transfers										
Total TRF	0		0		0		0			0
Grand Total	0	0.0	0	0.0	74,957	2.0	74,957	2.0		0



**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development

**Budget Unit** 41945C

**Division:** Business and Community Services

**DI Name:** Marketing Team EDAF/GR Backfill **DI#** 1419033

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

N/A

**6b. Provide an efficiency measure.**

N/A

**6c. Provide the number of clients/individuals served, if applicable.**

N/A

**6d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41945C
Division: Business and Community Services	
DI Name: Marketing Team EDAF/GR Backfill	DI# 1419033
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
N/A	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>EDAF/GR backfill - 1419033</b>								
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	50,001	2.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	50,001	2.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	24,956	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	24,956	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$74,957</b>	<b>2.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$74,957	2.00



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> DREAM Initiative	<b>DI#</b> 1419035

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	500,000	0	0	500,000
TRF	0	0	0	0
<b>Total</b>	<b>500,000</b>	<b>0</b>	<b>0</b>	<b>500,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This funding is being requested to fund the continued administration of the Downtown Revitalization and Economic Assistance for Missouri (DREAM) program. The DREAM initiative provides downtown revitalization and job creation opportunities by assisting small and mid-sized Missouri communities in navigating through the various downtown revitalization, business development and residential resources available through state government. The Missouri Department of Economic Development (DED) is the lead agency in the effort and works closely with the Missouri Housing Development Commission and the Missouri Development Finance Board to provide one-on-one, hands on assistance to the selected communities. DED has managed the DREAM initiative with no new FTE in the first two years of the program. With this program now assisting 30 communities, the work load is not manageable with existing staff pulled from other programs.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 41945C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: DREAM Initiative</b>		<b>DI# 1419035</b>							
2006 DREAM Communities: Cape Girardeau, Excelsior Springs, Hannibal, Hermann, Kennett, Neosho, St. Joseph, Sedalia, Washington and West Plains 2007 DREAM Communities: Aurora, Caruthersville, Chillicothe, Clinton, Kirksville, Maryville, Mexico, Poplar Bluff, Sikeston and Trenton 2008 DREAM Communities: Boonville, Farmington, Fulton, Lamar, Lebanon, Louisiana, Macon, Strafford, Warrensburg, Webb City									
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b>									
This new decision item is requesting funds for \$500,000 PSD to provide for additional DREAM city designations and resources available to assist them.									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0	0.0					0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
	0						0		
	0						0		
	0						0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions	0						0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development		Budget Unit 41945C							
Division: Business and Community Services									
DI Name: DREAM Initiative		DI# 1419035							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	500,000				0		500,000		
Total PSD	500,000		0		0		500,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	500,000	0.0	0	0.0	0	0.0	500,000	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: DREAM Initiative DI# 1419035

Budget Unit 41945C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Since its inception in 2006 the DREAM Initiative has created \$189 million in private investment to benefit the DREAM communities.

**6b. Provide an efficiency measure.**

This measure is under development.

**6c. Provide the number of clients/individuals served, if applicable.**

There are currently 20 DREAM communities.

**6d. Provide a customer satisfaction measure, if available.**

NA



**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>41945C</u>
<b>Division: Business and Community Services</b>	
<b>DI Name: DREAM Initiative</b>	<b>DI# 1419035</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the partner agencies including the Missouri Development Finance Board and Missouri Housing Development Commission to provide the critical public assistance necessary to leverage the private investment needed to complete the renovation and infrastructure improvements.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>DREAM Program - 1419035</b>								
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	500,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	500,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$500,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



**NEW DECISION ITEM**  
 RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
 Division: Business and Community Services  
 DI Name: Eco Dev Advancment Fund (EDAF) Refunds DI# 1419031

Budget Unit 41945C

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0 E
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0 E
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)  
 An "E" is requested on \$1 Other Funds

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	1	1 E
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)  
 An "E" is requested on \$1 Other Funds

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Refunds</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This request will create a line item in the Business and Community Services Marketing core that will enable the Department of Economic Development to issue a refund for the tax credit issuance fee. There is currently no mechanism in the budget that allows the 2.5% tax credit issuance fee, which is the fee an applicant pays on their tax credit, to be refunded when a situation arises where it is necessary.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Eco Dev Advancement Fund (EDAF) Refunds	<b>DI#</b> 1419031

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

A \$1 E is requested in "Other" (Economic Development Advancement Fund) for Refunds.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
					0		0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 41945C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Eco Dev Advancment Fund (EDAF) Refunds</b>		<b>DI# 1419031</b>							
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
780 Refunds					1		1		
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>1</u>		<u>1</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1</u>	<u>0.0</u>	<u>1</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Eco Dev Advancment Fund (EDAF) Refunds **DI#** 1419031

**Budget Unit** 41945C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
N/A

**6b. Provide an efficiency measure.**  
N/A

**6c. Provide the number of clients/individuals served, if applicable.**  
N/A

**6d. Provide a customer satisfaction measure, if available.**  
N/A

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41945C
Division: Business and Community Services	
DI Name: Eco Dev Advancement Fund (EDAF) Refunds DI# 1419031	

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

N/A



**DECISION ITEM DETAIL**

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TAX CREDIT REFUNDS</b>								
EDAF Refunds - 1419031								
REFUNDS	0	0.00	0	0.00	0	0.00	1	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1	0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>SALES</b>									
<b>CORE</b>									
<b>PERSONAL SERVICES</b>									
GENERAL REVENUE	774,304	18.61	913,789	20.77	913,789	21.77	776,721	18.77	
DED-ED PRO-CDBG-ADMINISTRATION	43,351	0.78	61,825	1.42	73,014	1.72	73,014	1.72	
DED ADMINISTRATIVE	0	0.00	6,620	0.25	6,620	0.25	6,620	0.25	
MISSOURI JOB DEVELOPMENT FUND	277,935	6.29	0	0.00	0	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	185,193	3.79	196,716	4.00	204,716	4.00	204,716	4.00	
TOTAL - PS	1,280,783	29.47	1,178,950	26.44	1,198,139	27.74	1,061,071	24.74	
<b>EXPENSE &amp; EQUIPMENT</b>									
GENERAL REVENUE	259,113	0.00	263,730	0.00	263,730	0.00	259,170	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	13,675	0.00	33,484	0.00	33,484	0.00	33,484	0.00	
MISSOURI JOB DEVELOPMENT FUND	81,390	0.00	0	0.00	0	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	39,980	0.00	39,980	0.00	39,980	0.00	39,980	0.00	
TOTAL - EE	394,158	0.00	337,194	0.00	337,194	0.00	332,634	0.00	
<b>TOTAL</b>	<b>1,674,941</b>	<b>29.47</b>	<b>1,516,144</b>	<b>26.44</b>	<b>1,535,333</b>	<b>27.74</b>	<b>1,393,705</b>	<b>24.74</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
<b>PERSONAL SERVICES</b>									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	23,303	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	2,191	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	199	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	10,253	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	35,946	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>35,946</b>	<b>0.00</b>	
<b>MOTOR FUEL INFLATION - 0000022</b>									
<b>EXPENSE &amp; EQUIPMENT</b>									
GENERAL REVENUE	0	0.00	0	0.00	1,187	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	1,187	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,187</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>EDAF/GR backfill - 1419033</b>									
<b>PERSONAL SERVICES</b>									

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# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>SALES</b>									
EDAF/GR backfill - 1419033									
PERSONAL SERVICES									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	137,068	3.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	137,068	3.00	
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	4,560	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	4,560	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>141,628</b>	<b>3.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,674,941</b>	<b>29.47</b>	<b>\$1,516,144</b>	<b>26.44</b>	<b>\$1,536,520</b>	<b>27.74</b>	<b>\$1,571,279</b>	<b>27.74</b>	

# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41955C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Sales Team</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	913,789	73,014	211,336	1,198,139
EE	263,730	33,484	39,980	337,194
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,177,519</b>	<b>106,498</b>	<b>251,316</b>	<b>1,535,333</b>
<b>FTE</b>	<b>21.77</b>	<b>1.72</b>	<b>4.25</b>	<b>27.74</b>

<b>Est. Fringe</b>	<b>431,126</b>	<b>34,448</b>	<b>99,708</b>	<b>565,282</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: DED Administrative Revolving Fund (0547)  
Economic Development Advancement Fund (0783)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	776,721	73,014	211,336	1,061,071
EE	259,170	33,484	39,980	332,634
PSD	0			0
TRF				0
<b>Total</b>	<b>1,035,891</b>	<b>106,498</b>	<b>251,316</b>	<b>1,393,705</b>
<b>FTE</b>	<b>18.77</b>	<b>1.72</b>	<b>4.25</b>	<b>24.74</b>

<b>Est. Fringe</b>	<b>366,457</b>	<b>34,448</b>	<b>99,708</b>	<b>500,613</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: DED Administrative Revolving Fund (0547)  
Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using the same consistent strategy.

The Sales Team is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality, family supporting jobs for Missourians, the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri, including Financial Services, Life Sciences, Automotive, Defense/Homeland Security, Information Technology, Agriculture-Business, Energy and Transportation/Logistics. The Sales Team works in partnership with the Research, Marketing, Finance and Compliance Teams to achieve their common goals.

# CORE DECISION ITEM

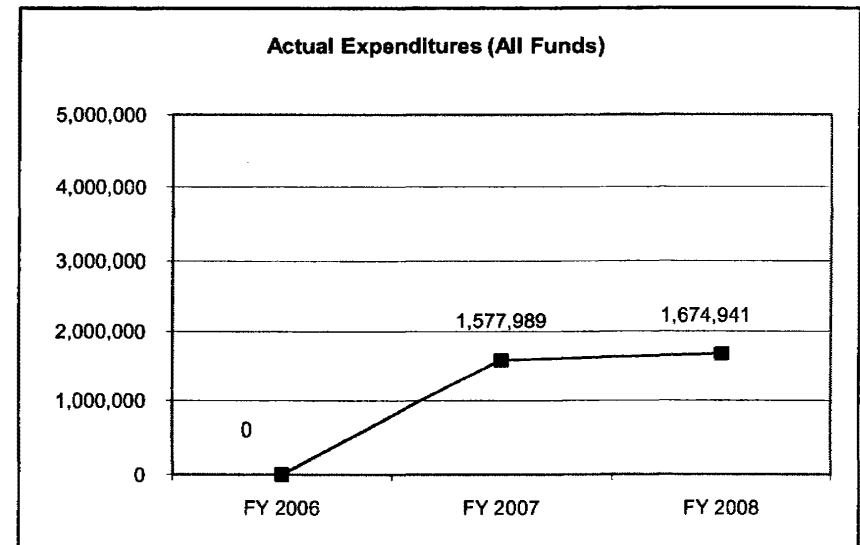
<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>41955C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Sales Team</b>	

## 3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

## 4. FINANCIAL HISTORY

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	0	2,239,042	2,176,080	1,516,144
Less Reverted (All Funds)	0	(29,335)	(27,892)	N/A
Budget Authority (All Funds)	0	2,209,707	2,148,188	N/A
Actual Expenditures (All Funds)	0	1,577,989	1,674,941	N/A
Unexpended (All Funds)	0	631,718	473,247	N/A
Unexpended, by Fund:				
General Revenue	0	36,392	142,601	N/A
Federal	0	28,873	36,482	N/A
Other	0	566,453	294,164	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

**CORE RECONCILIATION DETAIL**

**STATE**

**SALES**

**5. CORE RECONCILIATION DETAIL**

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>										
				PS	26.44	913,789	61,825	203,336	1,178,950	
				EE	0.00	263,730	33,484	39,980	337,194	
				<b>Total</b>	<b>26.44</b>	<b>1,177,519</b>	<b>95,309</b>	<b>243,316</b>	<b>1,516,144</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Core Reallocation	1041	2399		PS	0.30	0	11,189	0	11,189	Changes made to better align budget to actual payroll
Core Reallocation	1041	2801		PS	0.00	0	0	8,000	8,000	Changes made to better align budget to actual payroll
Core Reallocation	1041	2391		PS	1.00	0	0	0	0	Changes made to better align budget to actual payroll
<b>NET DEPARTMENT CHANGES</b>					<b>1.30</b>	<b>0</b>	<b>11,189</b>	<b>8,000</b>	<b>19,189</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PS	27.74	913,789	73,014	211,336	1,198,139	
				EE	0.00	263,730	33,484	39,980	337,194	
				<b>Total</b>	<b>27.74</b>	<b>1,177,519</b>	<b>106,498</b>	<b>251,316</b>	<b>1,535,333</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reduction	2474	2391		PS	(3.00)	(137,068)	0	0	(137,068)	Governor core reduction plan
Core Reduction	2474	2393		EE	0.00	(4,560)	0	0	(4,560)	Governor core reduction plan
<b>NET GOVERNOR CHANGES</b>					<b>(3.00)</b>	<b>(141,628)</b>	<b>0</b>	<b>0</b>	<b>(141,628)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PS	24.74	776,721	73,014	211,336	1,061,071	

**CORE RECONCILIATION DETAIL**

**STATE**

**SALES**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	259,170	33,484	39,980	332,634	
	<b>Total</b>	<b>24.74</b>	<b>1,035,891</b>	<b>106,498</b>	<b>251,316</b>	<b>1,393,705</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance FUND - 0101 (GENERAL REVENUE)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services	
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>		
<b>DEPARTMENT REQUEST</b>		
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$2,229,708*25% =\$557,427          Total EE \$1,531,356*25%=\$382,839</p>		
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>		
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$88 - MERIC Team and \$15,845 Marketing Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>		
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>	
In FY2008, the MERIC team flexed \$88 from EE to PS for salary. In FY2008, the Marketing team flexed \$15,845 from PS to EE to pay invoices. The Sales, Finance and Compliance team did not use any flex in FY2008.	In FY2009, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.	



### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0123 (Community Development Block Grant)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$705,558*25% =\$176,390          Total EE \$407,878*25%=\$101,970</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	
Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0783 (Eco Development Advancement Fund)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$344,253*25% =\$86,063          Total EE \$2,569,965*25%=\$642,491</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	30,409	1.13	6,800	0.24	6,800	0.24	6,800	0.24
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	21,992	1.00	21,992	1.00	21,992	1.00
SR OFC SUPPORT ASST (KEYBRD)	54,270	2.12	7,132	0.24	7,132	0.24	7,132	0.24
PLANNER III	93,254	2.00	0	0.00	87,668	2.00	87,668	2.00
MARKETING SPECIALIST I	101,908	3.56	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST II	38,139	1.05	1,002,112	22.72	334,411	8.02	197,343	5.02
MARKETING SPECIALIST III	565,816	12.10	0	0.00	599,222	14.00	599,222	14.00
WORKFORCE DEVELOPMENT SPEC IV	170,841	4.00	0	0.00	0	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	12,522	0.29	0	0.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	11,586	0.21	12,023	0.24	12,023	0.24	12,023	0.24
DESIGNATED PRINCIPAL ASST DEPT	40,331	0.47	43,858	0.50	43,858	0.50	43,858	0.50
DESIGNATED PRINCIPAL ASST DIV	93,888	1.54	0	0.00	71,717	1.00	71,717	1.00
CLERK	71	0.00	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	67,748	1.00	71,717	1.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	13,316	0.50	13,316	0.50	13,316	0.50
<b>TOTAL - PS</b>	<b>1,280,783</b>	<b>29.47</b>	<b>1,178,950</b>	<b>26.44</b>	<b>1,198,139</b>	<b>27.74</b>	<b>1,061,071</b>	<b>24.74</b>
TRAVEL, IN-STATE	105,667	0.00	77,178	0.00	77,178	0.00	72,618	0.00
TRAVEL, OUT-OF-STATE	27,283	0.00	64,450	0.00	64,450	0.00	64,450	0.00
FUEL & UTILITIES	0	0.00	34	0.00	34	0.00	34	0.00
SUPPLIES	20,847	0.00	26,717	0.00	26,717	0.00	26,717	0.00
PROFESSIONAL DEVELOPMENT	45,151	0.00	57,589	0.00	57,589	0.00	57,589	0.00
COMMUNICATION SERV & SUPP	34,289	0.00	20,192	0.00	20,192	0.00	20,192	0.00
PROFESSIONAL SERVICES	102,312	0.00	64,120	0.00	64,120	0.00	64,120	0.00
M&R SERVICES	5,951	0.00	808	0.00	808	0.00	808	0.00
COMPUTER EQUIPMENT	0	0.00	4,830	0.00	4,830	0.00	4,830	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	1,298	0.00
OFFICE EQUIPMENT	228	0.00	4,146	0.00	4,146	0.00	4,146	0.00
OTHER EQUIPMENT	0	0.00	1,555	0.00	1,555	0.00	1,555	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
REAL PROPERTY RENTALS & LEASES	1,095	0.00	287	0.00	287	0.00	287	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	5,147	0.00	5,147	0.00	5,147	0.00
MISCELLANEOUS EXPENSES	2,425	0.00	7,564	0.00	7,564	0.00	7,564	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	48,910	0.00	1,278	0.00	1,278	0.00	1,278	0.00
TOTAL - EE	394,158	0.00	337,194	0.00	337,194	0.00	332,634	0.00
<b>GRAND TOTAL</b>	<b>\$1,674,941</b>	<b>29.47</b>	<b>\$1,516,144</b>	<b>26.44</b>	<b>\$1,535,333</b>	<b>27.74</b>	<b>\$1,393,705</b>	<b>24.74</b>
GENERAL REVENUE	\$1,033,417	18.61	\$1,177,519	20.77	\$1,177,519	21.77	\$1,035,891	18.77
FEDERAL FUNDS	\$57,026	0.78	\$95,309	1.42	\$106,498	1.72	\$106,498	1.72
OTHER FUNDS	\$584,498	10.08	\$243,316	4.25	\$251,316	4.25	\$251,316	4.25

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Sales Team**

**Program is found in the following core budget(s): Sales Team**

**1. What does this program do?**

The Sales Team is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce -- as the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality, family supporting jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri, including Financial Services, Life Sciences, Automotive, Defense/Homeland Security, Information Technology, Agriculture-Business, Energy and Transportation/Logistics. Finally, members of the Sales Team also focus on international marketing of Missouri goods and services. The Sales Team works in partnership with the Research, Marketing, Finance and Compliance Teams to achieve their common goals.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., which establishes the Department of Economic Development and divisions.

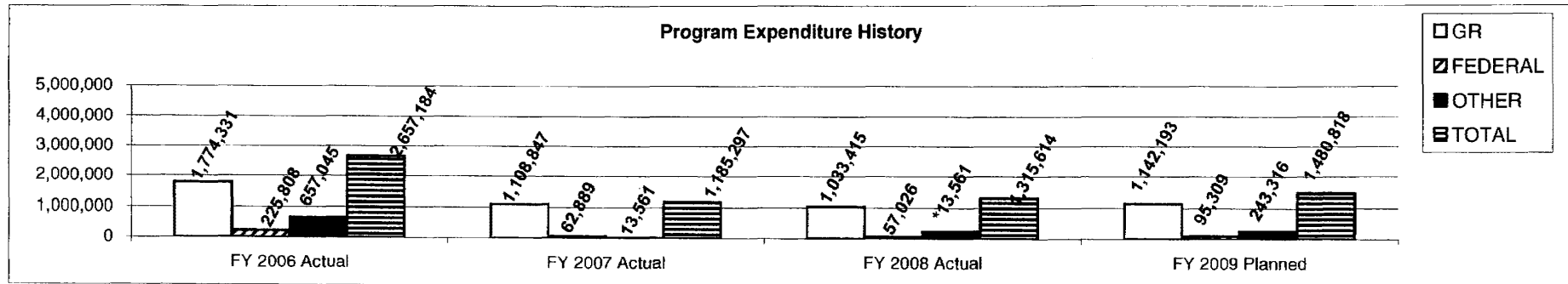
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

\*FY2006 Actuals are the total expenditures for the prior divisions Business Development & Trade and Community Development.

\*FY2007 Actual for "Other" reflects only expenditures from the EDAF (0783) and does not include MO Job Development (0600) or MTIF (0172)

**6. What are the sources of the "Other" funds?**

Economic Development Advancement Fund (0783) and DED Administrative Revolving Fund (0547)

# PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

## 7a. Provide an effectiveness measure.

### Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	<u>FY2006</u> <u>Actual</u>	<u>FY2007</u> <u>Projected</u>	<u>FY2007</u> <u>Actual</u>	<u>FY2008</u> <u>Projected</u>	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected</u>	<u>FY2010</u> <u>Projected</u>	<u>FY2011</u> <u>Projected</u>
Cost to State/Announced Projects	\$143.6M		\$82.5M		\$168.4M			
** Total New Jobs Created/Retained	22,710		14,805	13,560	19,285	17,025*	17,038*	17,038*
Cost Benefit: Cost to State to Create or Retain 1 Job	\$6,324		\$5,571		\$8,736			

\*Based on 3 years prior average calculating two years Actual and previous year Projected.

\*\*Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

### Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	<u>FY2006</u> <u>Actual</u>	<u>FY2007</u> <u>Projected</u>	<u>FY2007</u> <u>Actual</u>	<u>FY2008</u> <u>Projected</u>	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected*</u>	<u>FY2010</u> <u>Projected*</u>	<u>FY2011</u> <u>Projected</u>
Cost to State/Announced Projects	\$143.6M	NA	\$82.5M		\$168.4M			
Total (\$) Proj. Capital Investment	\$4.3B	NA	\$2.08B	\$2.6B	\$3.7B	\$3.0B	\$2.9B	\$2.9B
Cost Benefit: Cost to State vs. \$1 Private Capital Investment	\$0.03	NA	\$0.04		\$0.04			

\*Projections based on two years Actual and previous year Projected.

## 7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team budget included starting in FY2008.

	<u>FY2006</u> <u>Actual</u>	<u>FY2007</u> <u>Projected</u>	<u>FY2007</u> <u>Actual</u>	<u>FY2008</u> <u>Projected</u>	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected</u>	<u>FY2010</u> <u>Projected</u>	<u>FY2011</u> <u>Projected</u>
\$ of Financial Incentives Issued or Awarded	914,472,561		716,503,090		720,198,882			
\$ of BCS Operational Budget	5,028,703	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	7,311,279	7,311,279
Cost Benefit to Achieve a Result	\$0.0055		\$0.0059		\$0.0083			

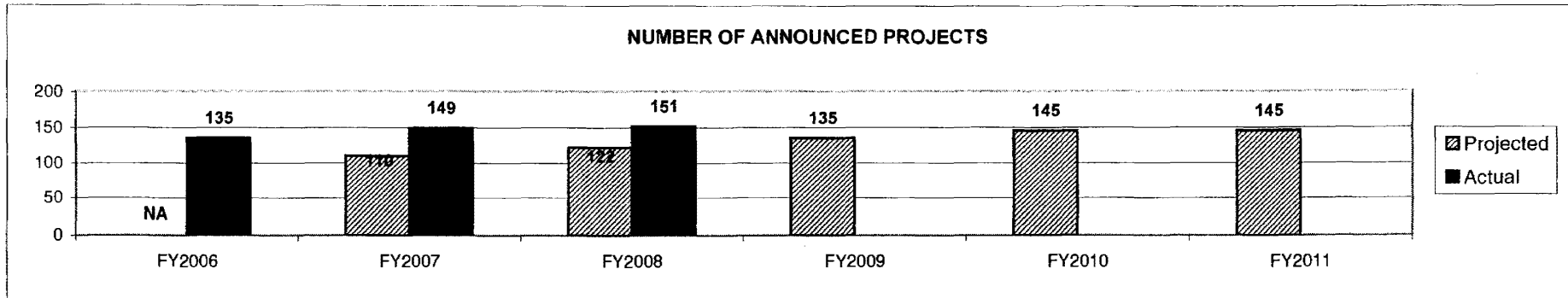
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.  
Projections are based on two years Actual and previous year Projected.

7d. Provide a customer satisfaction measure, if available.

A new survey is under development.





NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Sales Team EDAF/GR Backfill DI# 1419033

Budget Unit 41955C

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	137,068	137,068
EE	0	0	4,560	4,560
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>141,628</b>	<b>141,628</b>

FTE 0.00 0.00 3.00 3.00

<b>Est. Fringe</b>	0	0	64,669	64,669
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input checked="" type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This decision item provides the funding from the Economic Development Advancement fund that is being used to replace the core reductions from General Revenue. Section 620.1900 RSMo states that at least fifty percent of the fees and other moneys deposited in the Economic Development Advancement Fund shall be appropriated for marketing, technical assistance, and training, contracts for specialized economic development services, and new initiatives and pilot programming to address economic trends. The remainder may be appropriated toward the costs of staffing and operating expenses for the program activities of the department of economic development, and for accountability functions.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development		<b>Budget Unit</b> 41955C																																																																																																																									
<b>Division:</b> Business and Community Services																																																																																																																											
<b>DI Name:</b> Sales Team EDAF/GR Backfill		<b>DI#</b> 1419033																																																																																																																									
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT.</b> (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</p> <p>3 Marketing Specialist III positions with personal service of \$137,068 and in-state travel (BOC 140) of \$4,560.</p>																																																																																																																											
<p><b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Budget Object Class/Job Class</th> <th style="text-align: center;">Dept Req GR DOLLARS</th> <th style="text-align: center;">Dept Req GR FTE</th> <th style="text-align: center;">Dept Req FED DOLLARS</th> <th style="text-align: center;">Dept Req FED FTE</th> <th style="text-align: center;">Dept Req OTHER DOLLARS</th> <th style="text-align: center;">Dept Req OTHER FTE</th> <th style="text-align: center;">Dept Req TOTAL DOLLARS</th> <th style="text-align: center;">Dept Req TOTAL FTE</th> <th style="text-align: center;">Dept Req One-Time DOLLARS</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td></td> </tr> <tr> <td><b>Total PS</b></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td><b>Total EE</b></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td>Program Distributions</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td><b>Total PSD</b></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td>Transfers</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td><b>Total TRF</b></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td><b>Grand Total</b></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> </tr> </tbody> </table>				Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS								0	0.0									0	0.0		<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0								0										0			<b>Total EE</b>	0		0		0		0		0	Program Distributions							0			<b>Total PSD</b>	0		0		0		0		0	Transfers										<b>Total TRF</b>	0		0		0		0		0	<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS																																																																																																																		
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NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 41955C					
Division: Business and Community Services									
DI Name: Sales Team EDAF/GR Backfill				DI# 1419033					

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Sales Team EDAF/GR Backfill	<b>DI#</b> 1419033

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
N/A

**6b. Provide an efficiency measure.**  
N/A

**6c. Provide the number of clients/individuals served, if applicable.**  
N/A

**6d. Provide a customer satisfaction measure, if available.**  
N/A

NEW DECISION ITEM

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41955C
Division: Business and Community Services	
DI Name: Sales Team EDAF/GR Backfill	DI# 1419033
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:	
N/A	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>EDAF/GR backfill - 1419033</b>								
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	137,068	3.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	137,068	3.00
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	4,560	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	4,560	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$141,628</b>	<b>3.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$141,628	3.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>FINANCE</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	582,148	16.21	620,672	16.52	656,672	16.52	558,171	13.52	
DED-ED PRO-CDBG-ADMINISTRATION	172,604	4.41	194,232	4.62	194,232	4.62	194,232	4.62	
ECON DEVELOP ADVANCEMENT FUND	77,434	2.00	98,358	2.00	90,358	2.00	90,358	2.00	
TOTAL - PS	812,186	22.62	913,262	23.14	941,262	23.14	842,761	20.14	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	109,979	0.00	106,134	0.00	106,134	0.00	95,214	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	13,123	0.00	127,170	0.00	127,170	0.00	127,170	0.00	
ECON DEVELOP ADVANCEMENT FUND	3,188	0.00	19,990	0.00	19,990	0.00	19,990	0.00	
TOTAL - EE	126,290	0.00	253,294	0.00	253,294	0.00	242,374	0.00	
<b>TOTAL</b>	<b>938,476</b>	<b>22.62</b>	<b>1,166,556</b>	<b>23.14</b>	<b>1,194,556</b>	<b>23.14</b>	<b>1,085,135</b>	<b>20.14</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	16,745	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	5,827	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	5,666	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	28,238	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>28,238</b>	<b>0.00</b>	
<b>MOTOR FUEL INFLATION - 0000022</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	1,187	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	1,187	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,187</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Finance Team Increase - 1419005</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	134,590	3.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	134,590	3.00	0	0.00	

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# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Finance Team Increase - 1419005</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	100,646	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	100,646	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>235,236</b>	<b>3.00</b>	<b>0</b>	<b>0.00</b>
<b>EDAF/GR backfill - 1419033</b>								
PERSONAL SERVICES								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	98,501	3.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	98,501	3.00
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	10,920	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	10,920	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>109,421</b>	<b>3.00</b>
<b>GRAND TOTAL</b>	<b>\$938,476</b>	<b>22.62</b>	<b>\$1,166,556</b>	<b>23.14</b>	<b>\$1,430,979</b>	<b>26.14</b>	<b>\$1,222,794</b>	<b>23.14</b>

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# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Finance Team**

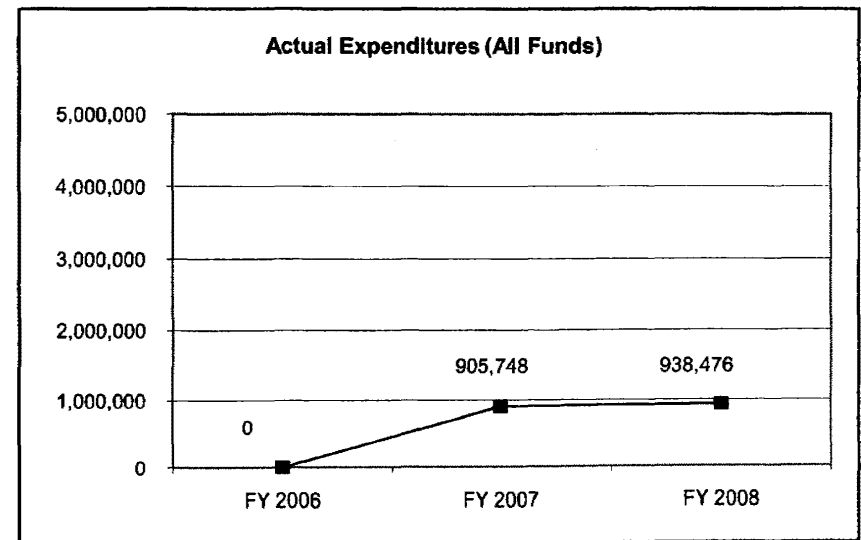
**Budget Unit 41965C**

## 3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	1,209,090	1,236,115	1,166,556
Less Reverted (All Funds)	0	(16,917)	(17,425)	N/A
Budget Authority (All Funds)	0	1,192,173	1,218,690	N/A
Actual Expenditures (All Funds)	0	905,748	938,476	N/A
Unexpended (All Funds)	0	286,425	280,214	N/A
Unexpended, by Fund:				
General Revenue	0	13,020	2,509	N/A
Federal	0	121,578	161,844	N/A
Other	0	151,827	115,861	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

**CORE RECONCILIATION DETAIL**

**STATE**  
**FINANCE**

**5. CORE RECONCILIATION DETAIL**

				<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>										
				PS	23.14	620,672	194,232	98,358	913,262	
				EE	0.00	106,134	127,170	19,990	253,294	
				<b>Total</b>	<b>23.14</b>	<b>726,806</b>	<b>321,402</b>	<b>118,348</b>	<b>1,166,556</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Core Reallocation	1044	2812		PS	0.00	0	0	(8,000)	(8,000)	Changes made to better align budget to payroll
Core Reallocation	1044	2407		PS	0.00	36,000	0	0	36,000	Changes made to better align budget to payroll
<b>NET DEPARTMENT CHANGES</b>					<b>0.00</b>	<b>36,000</b>	<b>0</b>	<b>(8,000)</b>	<b>28,000</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PS	23.14	656,672	194,232	90,358	941,262	
				EE	0.00	106,134	127,170	19,990	253,294	
				<b>Total</b>	<b>23.14</b>	<b>762,806</b>	<b>321,402</b>	<b>110,348</b>	<b>1,194,556</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reduction	2493	2407		PS	(3.00)	(98,501)	0	0	(98,501)	Governor core reduction plan
Core Reduction	2493	2410		EE	0.00	(10,920)	0	0	(10,920)	Governor core reduction plan
<b>NET GOVERNOR CHANGES</b>					<b>(3.00)</b>	<b>(109,421)</b>	<b>0</b>	<b>0</b>	<b>(109,421)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PS	20.14	558,171	194,232	90,358	842,761	
				EE	0.00	95,214	127,170	19,990	242,374	
				<b>Total</b>	<b>20.14</b>	<b>653,385</b>	<b>321,402</b>	<b>110,348</b>	<b>1,085,135</b>	

### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance FUND - 0101 (GENERAL REVENUE)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services	
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>		
<b>DEPARTMENT REQUEST</b>		
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$2,229,708*25% =\$557,427          Total EE \$1,531,356*25%=\$382,839</p>		
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>		
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$88 - MERIC Team and \$15,845 Marketing Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>		
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>	
In FY2008, the MERIC team flexed \$88 from EE to PS for salary. In FY2008, the Marketing team flexed \$15,845 from PS to EE to pay invoices. The Sales, Finance and Compliance team did not use any flex in FY2008.	In FY2009, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0123 (Community Development Block Grant)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$705,558*25% =\$176,390          Total EE \$407,878*25%=\$101,970</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0783 (Eco Development Advancement Fund)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient. Total PS \$344,253*25% =\$86,063 Total EE \$2,569,965*25%=\$642,491	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	3,585	0.13	6,800	0.24	3,400	0.12	3,400	0.12
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	46,908	2.00	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	47,378	1.99	56,664	2.24	56,664	2.24	56,664	2.24
ACCOUNT CLERK II	25,828	1.00	0	0.00	27,227	1.12	27,227	1.12
TRAINING TECH II	41,218	1.00	0	0.00	47,668	1.06	47,668	1.06
ECONOMIC DEV INCENTIVE SPEC I	238,007	8.10	0	0.00	202,630	5.25	104,129	2.25
ECONOMIC DEV INCENTIVE SPEC II	146,695	4.07	626,951	15.67	273,537	6.61	273,537	6.61
ECONOMIC DEV INCENTIVE SPC III	144,595	3.52	0	0.00	154,197	3.75	154,197	3.75
COMMUNITY & ECONOMIC DEV MGRB1	11,586	0.21	12,023	0.24	12,023	0.24	12,023	0.24
COMMUNITY & ECONOMIC DEV MGRB2	110,923	2.01	56,681	1.00	56,681	1.00	56,681	1.00
DESIGNATED PRINCIPAL ASST DEPT	40,331	0.47	43,858	0.50	43,858	0.50	43,858	0.50
DESIGNATED PRINCIPAL ASST DIV	0	0.00	56,681	1.00	56,681	1.00	56,681	1.00
CLERK	2,040	0.12	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,696	0.25	6,696	0.25	6,696	0.25
<b>TOTAL - PS</b>	<b>812,186</b>	<b>22.62</b>	<b>913,262</b>	<b>23.14</b>	<b>941,262</b>	<b>23.14</b>	<b>842,761</b>	<b>20.14</b>
TRAVEL, IN-STATE	16,258	0.00	55,952	0.00	55,952	0.00	55,952	0.00
TRAVEL, OUT-OF-STATE	4,862	0.00	28,630	0.00	28,630	0.00	28,630	0.00
FUEL & UTILITIES	0	0.00	60	0.00	60	0.00	60	0.00
SUPPLIES	19,460	0.00	23,914	0.00	23,914	0.00	23,914	0.00
PROFESSIONAL DEVELOPMENT	33,064	0.00	64,126	0.00	64,126	0.00	53,206	0.00
COMMUNICATION SERV & SUPP	12,856	0.00	14,606	0.00	14,606	0.00	14,606	0.00
PROFESSIONAL SERVICES	30,001	0.00	48,004	0.00	48,004	0.00	48,004	0.00
M&R SERVICES	5,262	0.00	839	0.00	839	0.00	839	0.00
COMPUTER EQUIPMENT	0	0.00	1,933	0.00	1,933	0.00	1,933	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	4,189	0.00
OFFICE EQUIPMENT	2,973	0.00	2,822	0.00	2,822	0.00	2,822	0.00
OTHER EQUIPMENT	0	0.00	1,416	0.00	1,416	0.00	1,416	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	3	0.00
REAL PROPERTY RENTALS & LEASES	1,157	0.00	332	0.00	332	0.00	332	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,808	0.00	1,808	0.00	1,808	0.00
MISCELLANEOUS EXPENSES	397	0.00	2,525	0.00	2,525	0.00	2,525	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	2,135	0.00	2,135	0.00	2,135	0.00
TOTAL - EE	126,290	0.00	253,294	0.00	253,294	0.00	242,374	0.00
<b>GRAND TOTAL</b>	<b>\$938,476</b>	<b>22.62</b>	<b>\$1,166,556</b>	<b>23.14</b>	<b>\$1,194,556</b>	<b>23.14</b>	<b>\$1,085,135</b>	<b>20.14</b>
GENERAL REVENUE	\$672,127	16.21	\$726,806	16.52	\$762,806	16.52	\$653,385	13.52
FEDERAL FUNDS	\$185,727	4.41	\$321,402	4.62	\$321,402	4.62	\$321,402	4.62
OTHER FUNDS	\$80,622	2.00	\$118,348	2.00	\$110,348	2.00	\$110,348	2.00



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Finance Team**

### 1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for packaging finance agreements, suggesting appropriate incentives and writing proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processes large volumes of financial program applications including tax credits, loans and grants. The Finance Team works in partnership with the Research, Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities in order to improve infrastructure and increase growth opportunities.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. Which establishes the Department of Economic Development and divisions.

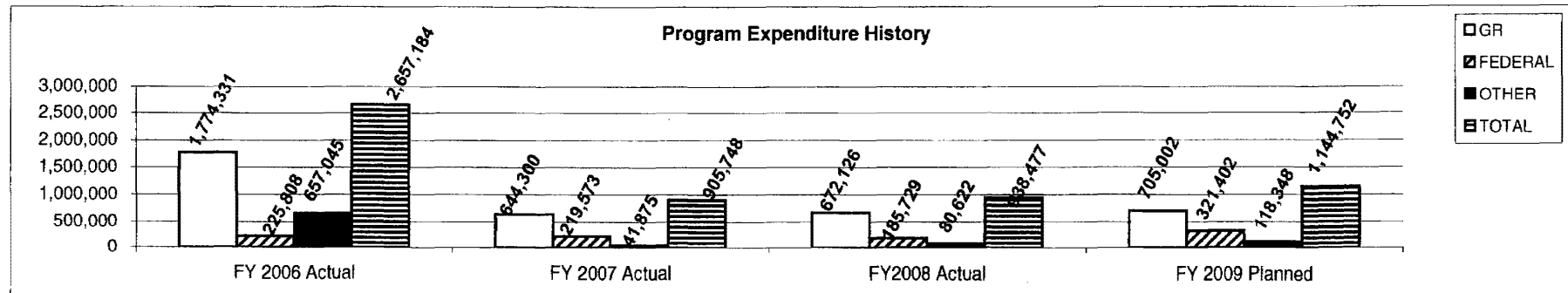
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

**\*FY2006 Actuals are the total expenditures for the prior divisions Business Development & Trade and Community Development.**

### 6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783).

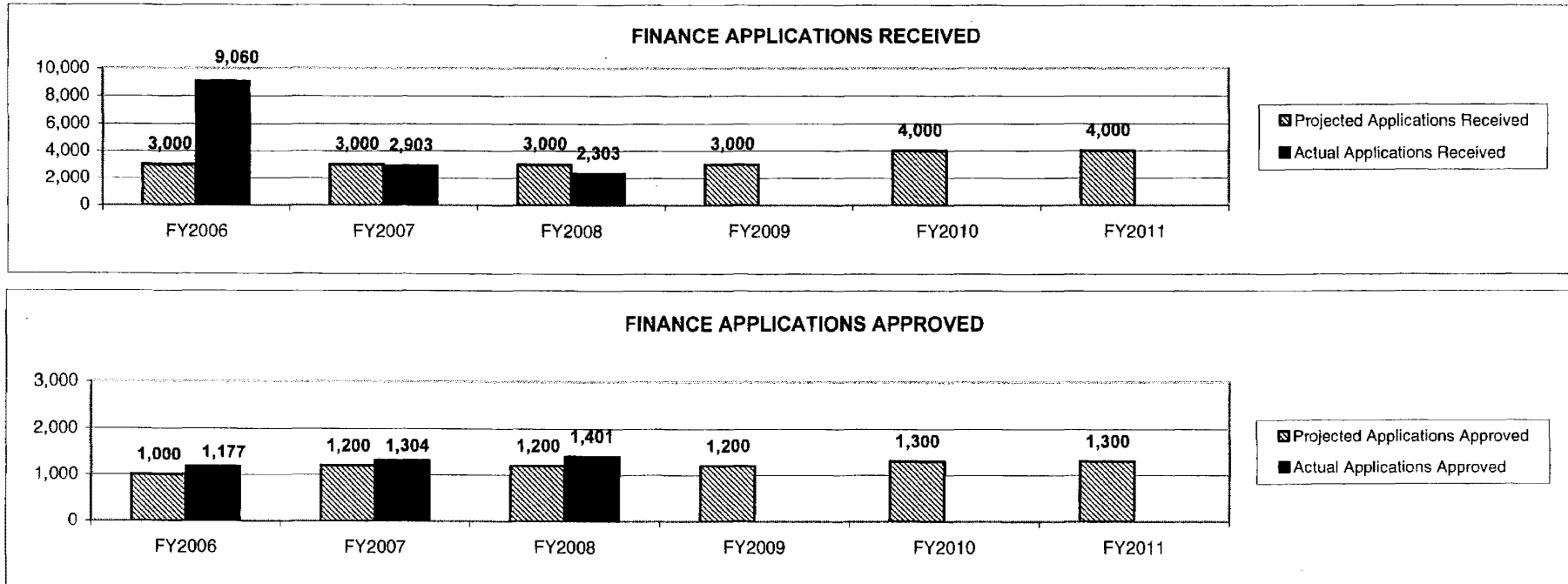
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

### 7a. Provide an effectiveness measure.



### 7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	<u>FY2006</u> <u>Actual</u>	<u>FY2007</u> <u>Projected</u>	<u>FY2007</u> <u>Actual</u>	<u>FY2008</u> <u>Projected</u>	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected</u>	<u>FY2010</u> <u>Projected</u>	<u>FY2011</u> <u>Projected</u>
\$ of Financial Incentives Issued or Awarded	914,472,561		716,503,090		720,198,882			
\$ of BCS Operational Budget	5,028,703	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	7,311,279	7,311,279
Cost Benefit to Achieve a Result	\$0.0055		\$0.0059		\$0.0083			

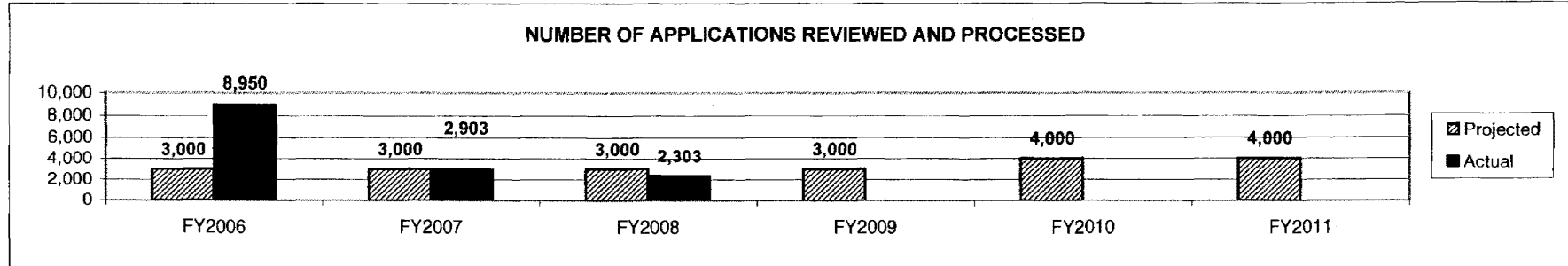
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

A new survey is under development.

**NEW DECISION ITEM**  
**RANK:** 8 **OF** 23

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>41962C</u>
<b>Division: Business and Community Services</b>	
<b>DI Name: Finance Team Increase</b>	<b>DI#1419005</b>

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	134,590	0	0	134,590
EE	100,646	0	0	100,646
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>235,236</b>	<b>0</b>	<b>0</b>	<b>235,236</b>
FTE	3.00	0.00	0.00	3.00

<b>Est. Fringe</b>	<u>63,500</u>	<u>0</u>	<u>0</u>	<u>63,500</u>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This funding is being requested in order to implement Senate Bill 718 and House Bill 2058 which passed during the Second Regular Session of the 94th General Assembly. This request is in line with the respective Fiscal Notes, with minor adjustments to equipments costs: TAFP FN 3497-10T and TAFP FN 4495-16T. The legislation increases the caps on the annual issuance of Enhanced Enterprise Zone and Missouri Quality Jobs tax credit programs. In addition House Bill 2058 creates the Economic Development Council, a seven member council appointed by the Governor with members from Missouri businesses and licensed attorneys specializing in intellectual property law. The council will evaluate allegations of intellectual property rights infringement and may, based on need, award grants or financial assistance to subsidize legal expenses incurred in instituting the legal action necessary to remedy the alleged infringement.

NEW DECISION ITEM  
RANK: 8 OF 23

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
DI Name: Finance Team Increase	DI#1419005

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT.** (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This funding is being requested in order to implement new legislation, Senate Bill 718/House Bill 2058 and is in line with the respective fiscal notes TAFP FN 3497-10T and TAFP FN 4495-16T. The request includes 3.0 FTE and appropriate Personal Service and E&E dollars in accordance with the Fiscal Note.

If the Supplemental request is approved, the one-time E&E items will be removed.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Economic Dev. Incentive Specialist III-007903	134,590	3.0					134,590	3.0	
<b>Total PS</b>	<b>134,590</b>	<b>3.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>134,590</b>	<b>3.0</b>	<b>0</b>
140 Travel	25,573						25,573		
190 Supplies	29,951						29,951		
320 Professional Development	5,191						5,191		
340 Telecommunications	5,191						5,191		
480 Computer Equipment	2,250						2,250		2,250
580 Office Equipment	20,691						20,691		20,691
680 Building Lease/Floor Space	11,799						11,799		11,799
<b>Total EE</b>	<b>100,646</b>		<b>0</b>		<b>0</b>		<b>100,646</b>		<b>34,740</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>235,236</b>	<b>3.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>235,236</b>	<b>3.0</b>	<b>34,740</b>

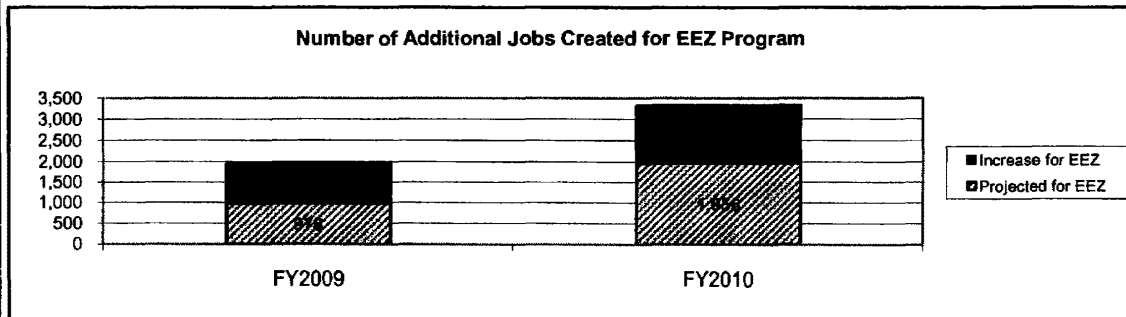
NEW DECISION ITEM  
RANK: 8 OF 23

Department: Economic Development				Budget Unit 41962C					
Division: Business and Community Services									
DI Name: Finance Team Increase				DI#1419005					
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Budget Object Class/Job Class									
Economic Dev. Incentive Specialist III-007903	0	0.0					0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140 Travel	0						0		
190 Supplies	0						0		
320 Professional Development	0						0		
340 Telecommunications	0						0		
480 Computer Equipment	0						0		
580 Office Equipment	0						0		
680 Building Lease/Floor Space	0						0		
Total EE	0		0		0		0		0
Program Distributions					0		0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

Department: Economic Development Budget Unit 41962C  
Division: Business and Community Services  
DI Name: Finance Team Increase DI#1419005

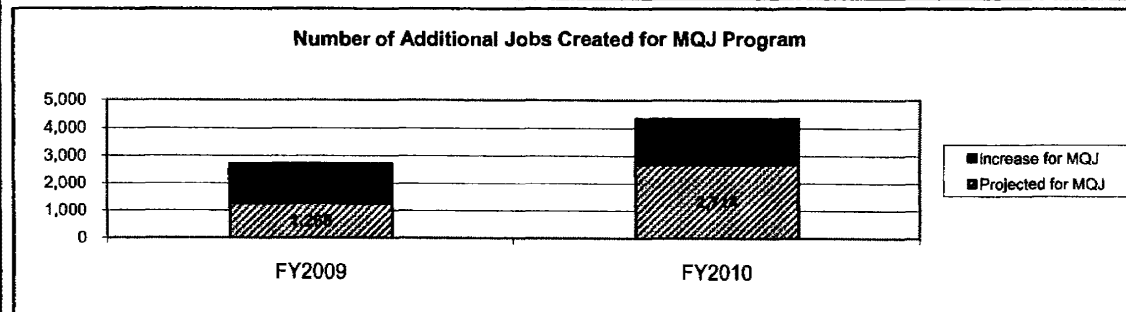
**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**



**6b. Provide an efficiency measure.**

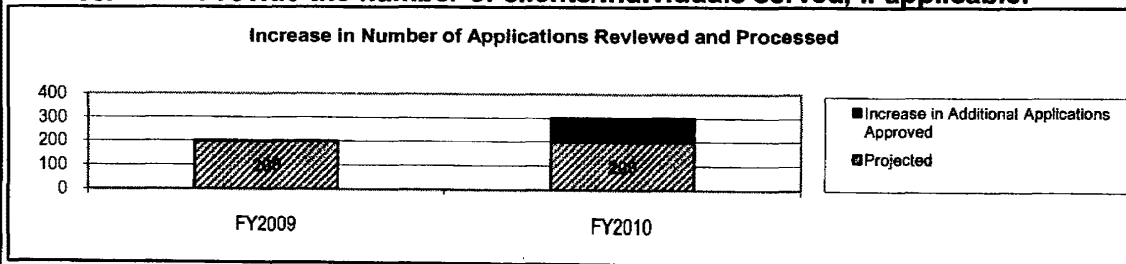
Please refer to the Core Program Description for the Finance Team performance measures.



**6d. Provide a customer satisfaction measure, if available.**

Please refer to the Core Program Description for the Finance Team performance measures.

**6c. Provide the number of clients/individuals served, if applicable.**



NEW DECISION ITEM  
RANK: 8 OF 23

Department: <b>Economic Development</b>	Budget Unit <b>41962C</b>
Division: <b>Business and Community Services</b>	
DI Name: <b>Finance Team Increase</b>	<b>DI#1419005</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

In order to implement Senate Bill 718 and House Bill 2058 which passed during the Second Regular Session of the 94th General Assembly, three Economic Development Incentive Specialists will be hired. These positions will be responsible for working with additional applicants of the Enhanced Enterprise Zone and Missouri Quality Jobs tax credit programs per the increases in funding caps of these programs. In addition, a portion of the time of one FTE will be responsible for supporting the Economic Development Council, a seven member council appointed by the Governor with members from Missouri businesses and licensed attorneys specializing in intellectual property law. The council will evaluate allegations of intellectual property rights infringement and may, based on need, award grants or financial assistance to subsidize legal expenses incurred in instituting the legal action necessary to remedy the alleged infringement.



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Finance Team Increase - 1419005</b>								
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	134,590	3.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>134,590</b>	<b>3.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	25,573	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	29,951	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	5,191	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	5,191	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	2,250	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	20,691	0.00	0	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	11,799	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>100,646</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$235,236</b>	<b>3.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$235,236</b>	<b>3.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>



**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 41965C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Finance EDAF/GR Backfill</b>	<b>DI# 1419033</b>

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE	0.00	0.00	0.00	0.00
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	98,501	98,501
EE	0	0	10,920	10,920
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>109,421</b>	<b>109,421</b>

FTE	0.00	0.00	3.00	3.00
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<b>Est. Fringe</b>	0	0	46,473	46,473
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input checked="" type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This decision item provides the funding from the Economic Development Advancement fund that is being used to replace the core reductions from General Revenue. Section 620.1900 RSMo states that at least fifty percent of the fees and other moneys deposited in the Economic Development Advancement Fund shall be appropriated for marketing, technical assistance, and training, contracts for specialized economic development services, and new initiatives and pilot programming to address economic trends. The remainder may be appropriated toward the costs of staffing and operating expenses for the program activities of the department of economic development, and for accountability functions.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41965C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Finance EDAF/GR Backfill	<b>DI#</b> 1419033

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

3 Economic Development Incentive Specialist I positions with personal service of \$98,501 and Professional Development (BOC 320) of \$10,920.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Budget Object Class/Job Class</b>									
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: <u>Economic Development</u>				Budget Unit <u>41965C</u>					
Division: <u>Business and Community Services</u>									
DI Name: <u>Finance EDAF/GR Backfill</u>				DI# <u>1419033</u>					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
007900 Economic Dev. Incentive Spec I	0	0.0	0	0.0	98,501	3.0	98,501	3.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>98,501</b>	<b>3.0</b>	<b>98,501</b>	<b>3.0</b>	<b>0</b>
BOC 400 - Professional Development	0		0		10,920		10,920		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>10,920</b>		<b>10,920</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>109,421</b>	<b>3.0</b>	<b>109,421</b>	<b>3.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Finance EDAF/GR Backfill DI# 1419033

Budget Unit 41965C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A

NEW DECISION ITEM

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41965C
Division: Business and Community Services	
DI Name: Finance EDAF/GR Backfill	DI# 1419033
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
N/A	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>EDAF/GR backfill - 1419033</b>								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	98,501	3.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>98,501</b>	<b>3.00</b>
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	10,920	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,920</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$109,421</b>	<b>3.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$109,421</b>	<b>3.00</b>



## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>COMPLIANCE</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	162,922	3.83	152,951	3.89	136,951	3.89	116,408	2.89	
DED-ED PRO-CDBG-ADMINISTRATION	306,460	6.90	353,981	8.54	353,981	8.54	353,981	8.54	
ECON DEVELOP ADVANCEMENT FUND	43,066	1.00	49,179	1.00	49,179	1.00	49,179	1.00	
TOTAL - PS	512,448	11.73	556,111	13.43	540,111	13.43	519,568	12.43	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	69,690	0.00	66,639	0.00	66,639	0.00	61,643	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	85,653	0.00	194,995	0.00	194,995	0.00	194,995	0.00	
ECON DEVELOP ADVANCEMENT FUND	5,271	0.00	9,995	0.00	9,995	0.00	9,995	0.00	
TOTAL - EE	160,614	0.00	271,629	0.00	271,629	0.00	266,633	0.00	
<b>TOTAL</b>	<b>673,062</b>	<b>11.73</b>	<b>827,740</b>	<b>13.43</b>	<b>811,740</b>	<b>13.43</b>	<b>786,201</b>	<b>12.43</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	3,492	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	10,619	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	2,091	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	16,202	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>16,202</b>	<b>0.00</b>	
<b>MOTOR FUEL INFLATION - 0000022</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	1,187	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	1,187	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,187</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Compliance Team Increase - 1419006</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	44,863	1.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	44,863	1.00	0	0.00	

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# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>COMPLIANCE</b>									
<b>Compliance Team Increase - 1419006</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	25,076	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	25,076	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>69,939</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>	
<b>EDAF/GR backfill - 1419033</b>									
PERSONAL SERVICES									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	20,543	1.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	20,543	1.00	
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	4,996	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	4,996	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>25,539</b>	<b>1.00</b>	
<b>GRAND TOTAL</b>	<b>\$673,062</b>	<b>11.73</b>	<b>\$827,740</b>	<b>13.43</b>	<b>\$882,866</b>	<b>14.43</b>	<b>\$827,942</b>	<b>13.43</b>	

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# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Compliance Team

Budget Unit 41975C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	136,951	353,981	49,179	540,111
EE	66,639	194,995	9,995	271,629
PSD	0	0	0	0
TRF	0	0	0	0
Total	203,590	548,976	59,174	811,740
FTE	3.89	8.54	1.00	13.43

<b>Est. Fringe</b>	64,613	167,008	23,203	254,824
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	116,408	353,981	49,179	519,568
EE	61,643	194,995	9,995	266,633
PSD	0	0	0	0
TRF	0	0	0	0
Total	178,051	548,976	59,174	786,201
FTE	2.89	8.54	1.00	12.43

<b>Est. Fringe</b>	54,921	167,008	23,203	245,132
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality, family-supporting jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is to aggressively market our strengths using a consistent strategy.

The Compliance Team, within the Division of Business and Community Services provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and assurance. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with the Research, Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Compliance Team

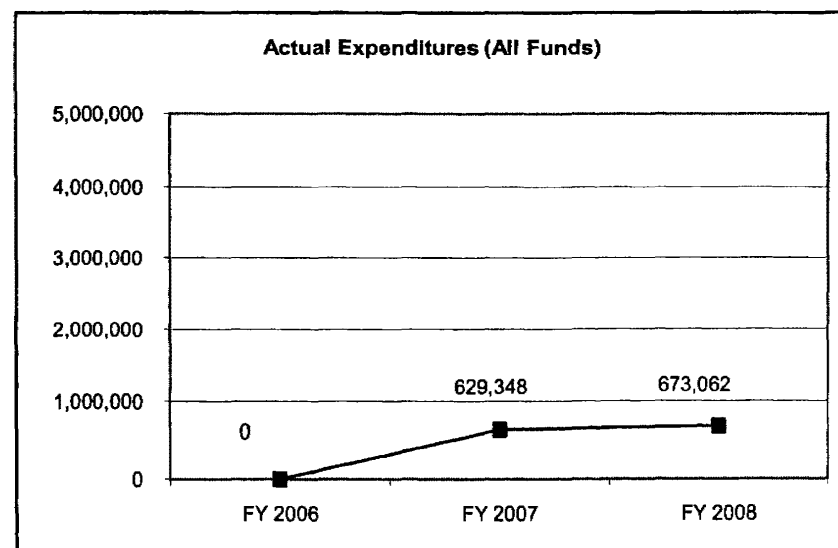
Budget Unit 41975C

## 3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	775,296	847,889	827,740
Less Reverted (All Funds)	0	(409)	(5,108)	N/A
Budget Authority (All Funds)	0	774,887	842,781	N/A
Actual Expenditures (All Funds)	0	629,348	673,062	N/A
Unexpended (All Funds)	0	145,539	169,719	N/A
Unexpended, by Fund:				
General Revenue	0	9,963	2,589	N/A
Federal	0	128,712	114,725	N/A
Other	0	6,864	52,405	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** In FY07, the Division of Business Development and Trade and the Division of Community Development merged. The expenditures related to these activities may be found in those Core Decision Item forms for prior periods.

**CORE RECONCILIATION DETAIL**

**STATE**  
**COMPLIANCE**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	13.43	152,951	353,981	49,179	556,111	
		EE	0.00	66,639	194,995	9,995	271,629	
		<b>Total</b>	<b>13.43</b>	<b>219,590</b>	<b>548,976</b>	<b>59,174</b>	<b>827,740</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	1047 2416	PS	0.00	(16,000)	0	0	(16,000)	Changes made to better align budget to actual payroll
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>(16,000)</b>	<b>0</b>	<b>0</b>	<b>(16,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	13.43	136,951	353,981	49,179	540,111	
		EE	0.00	66,639	194,995	9,995	271,629	
		<b>Total</b>	<b>13.43</b>	<b>203,590</b>	<b>548,976</b>	<b>59,174</b>	<b>811,740</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2496 2416	PS	(1.00)	(20,543)	0	0	(20,543)	Governor core reduction plan.
Core Reduction	2496 2422	EE	0.00	(4,996)	0	0	(4,996)	Governor core reduction plan.
<b>NET GOVERNOR CHANGES</b>			<b>(1.00)</b>	<b>(25,539)</b>	<b>0</b>	<b>0</b>	<b>(25,539)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	12.43	116,408	353,981	49,179	519,568	
		EE	0.00	61,643	194,995	9,995	266,633	
		<b>Total</b>	<b>12.43</b>	<b>178,051</b>	<b>548,976</b>	<b>59,174</b>	<b>786,201</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance FUND - 0101 (GENERAL REVENUE)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services	
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>		
<b>DEPARTMENT REQUEST</b>		
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$2,229,708*25% =\$557,427          Total EE \$1,531,356*25%=\$382,839</p>		
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>		
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$88 - MERIC Team and \$15,845 Marketing Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>		
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>	
In FY2008, the MERIC team flexed \$88 from EE to PS for salary. In FY2008, the Marketing team flexed \$15,845 from PS to EE to pay invoices. The Sales, Finance and Compliance team did not use any flex in FY2008.	In FY2009, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C  <b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0123 (Community Development Block Grant)	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$705,558*25% =\$176,390          Total EE \$407,878*25%=\$101,970</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Marketing, Sales, Finance and Compliance FUND - 0783 (Eco Development Advancement Fund)	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

<b>DEPARTMENT REQUEST</b>
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS <math>\\$344,253 \times 25\% = \\$86,063</math>          Total EE <math>\\$2,569,965 \times 25\% = \\$642,491</math></p>

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2008, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2009, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	3,585	0.13	6,804	0.30	6,804	0.30	6,804	0.30
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	21,992	1.00	10,996	0.50	10,996	0.50
SR OFC SUPPORT ASST (KEYBRD)	23,827	1.00	7,136	0.28	7,136	0.28	7,136	0.28
ECONOMIC DEV INCENTIVE SPEC II	89,685	2.35	400,924	9.84	156,664	3.95	136,121	2.95
ECONOMIC DEV INCENTIVE SPC III	289,648	6.58	0	0.00	245,952	6.64	245,952	6.64
COMMUNITY & ECONOMIC DEV MGRB1	11,586	0.21	12,023	0.26	12,023	0.26	12,023	0.26
COMMUNITY & ECONOMIC DEV MGRB2	55,461	1.00	56,678	1.00	56,678	1.00	56,678	1.00
DESIGNATED PRINCIPAL ASST DEPT CLERK	38,585	0.46	43,858	0.50	43,858	0.50	43,858	0.50
SPECIAL ASST OFFICE & CLERICAL	71	0.00	0	0.00	0	0.00	0	0.00
	0	0.00	6,696	0.25	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>512,448</b>	<b>11.73</b>	<b>556,111</b>	<b>13.43</b>	<b>540,111</b>	<b>13.43</b>	<b>519,568</b>	<b>12.43</b>
TRAVEL, IN-STATE	28,573	0.00	43,198	0.00	43,198	0.00	43,198	0.00
TRAVEL, OUT-OF-STATE	4,261	0.00	8,832	0.00	8,832	0.00	8,832	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,192	0.00	5,192	0.00
SUPPLIES	12,619	0.00	17,276	0.00	17,276	0.00	17,276	0.00
PROFESSIONAL DEVELOPMENT	43,261	0.00	65,873	0.00	65,873	0.00	60,877	0.00
COMMUNICATION SERV & SUPP	7,407	0.00	12,390	0.00	12,390	0.00	12,390	0.00
PROFESSIONAL SERVICES	55,387	0.00	89,513	0.00	89,513	0.00	89,513	0.00
JANITORIAL SERVICES	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	3,913	0.00	1,513	0.00	1,513	0.00	1,513	0.00
COMPUTER EQUIPMENT	509	0.00	2	0.00	2	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	7,556	0.00
OFFICE EQUIPMENT	3,130	0.00	4,172	0.00	4,172	0.00	4,172	0.00
OTHER EQUIPMENT	0	0.00	2,538	0.00	2,538	0.00	2,538	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	6	0.00	6	0.00
REAL PROPERTY RENTALS & LEASES	1,157	0.00	598	0.00	598	0.00	598	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,713	0.00	4,713	0.00	4,713	0.00
MISCELLANEOUS EXPENSES	397	0.00	4,402	0.00	4,402	0.00	4,402	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,854	0.00	3,854	0.00
TOTAL - EE	160,614	0.00	271,629	0.00	271,629	0.00	266,633	0.00
<b>GRAND TOTAL</b>	<b>\$673,062</b>	<b>11.73</b>	<b>\$827,740</b>	<b>13.43</b>	<b>\$811,740</b>	<b>13.43</b>	<b>\$788,201</b>	<b>12.43</b>
GENERAL REVENUE	\$232,612	3.83	\$219,590	3.89	\$203,590	3.89	\$178,051	2.89
FEDERAL FUNDS	\$392,113	6.90	\$548,976	8.54	\$548,976	8.54	\$548,976	8.54
OTHER FUNDS	\$48,337	1.00	\$59,174	1.00	\$59,174	1.00	\$59,174	1.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Compliance Team**

**Program is found in the following core budget(s): Compliance Team**

**1. What does this program do?**

The Compliance Team, within the Division of Business and Community Services provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and assurance. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with the Research, Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, which establishes the Department of Economic Development and divisions.

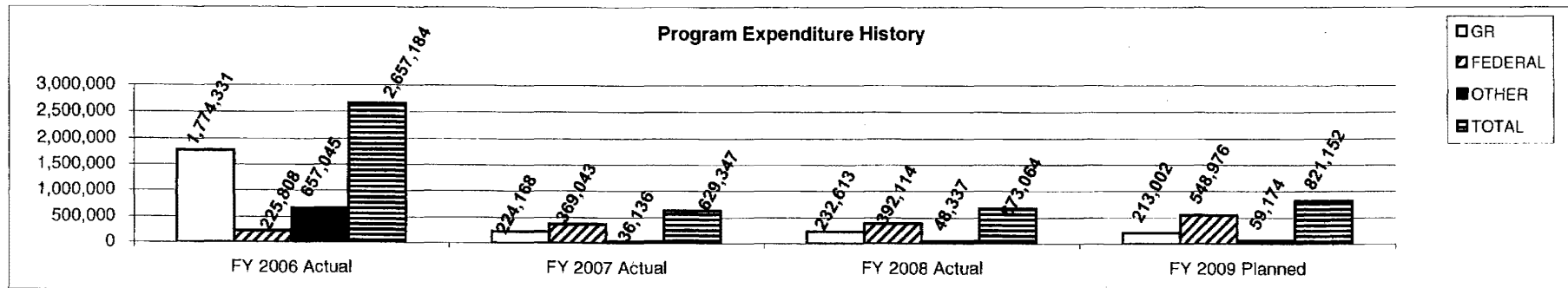
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

**\*FY2006 Actuals are the total expenditures for the prior divisions Business Development & Trade and Community Development.**

**6. What are the sources of the "Other" funds?**

Economic Development Advancement Fund (0783).

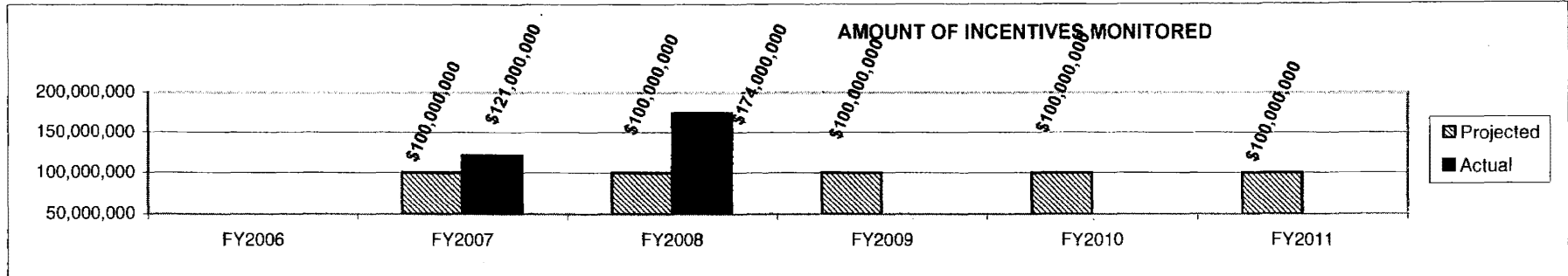
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

7a. Provide an effectiveness measure.

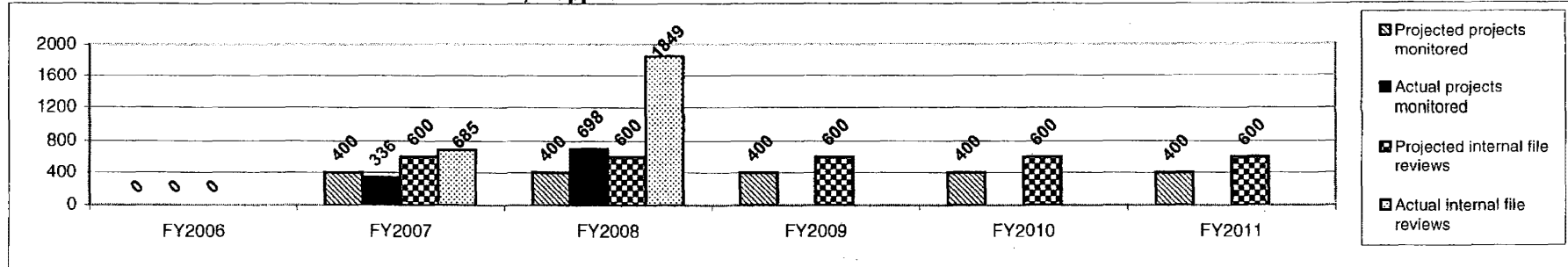


7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	FY2006 Actual	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2010 Projected	FY2011 Projected
\$ of Financial Incentives Issued or Awarded	914,472,561		716,503,090		720,198,882			
\$ of BCS Operational Budget	5,028,703	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	7,311,279	7,311,279
Cost Benefit to Achieve a Result	\$0.0055		\$0.0059		\$0.0083			

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

A new survey is under development.

**NEW DECISION ITEM**  
**RANK: 9 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 41962C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Compliance Team Increase</b>	<b>DI#1419006</b>

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	44,863	0	0	44,863
EE	25,076	0	0	25,076
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>69,939</b>	<b>0</b>	<b>0</b>	<b>69,939</b>

<b>FTE</b>	<b>1.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1.00</b>
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<b>Est. Fringe</b>	21,166	0	0	21,166
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This funding is being requested in order to implement TAFP CCS for SS for HCS for HBs 1549, 1771, 1395 and 2366, which passed during the Second Regular Session of the 94th General Assembly. This request is in line with the respective Fiscal Note TAFP FN 3681-12T, with minor adjustments to salary and equipment costs. The legislation requires the department to require upon application and issuance of tax credits, the verification from tax credit recipients the use of the federal work authorization program for employees related to the contract and affidavit affirming the employer did not knowingly employ unauthorized aliens in connection to said application issuance. DED estimates they will conduct 450 site visits to review and monitor the tax credit/financial benefit recipients and their hiring practices.

NEW DECISION ITEM  
RANK: 9 OF 23

Department: Economic Development	Budget Unit <u>41962C</u>
Division: Business and Community Services	
DI Name: Compliance Team Increase	DI#1419006

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This funding is being requested in order to implement TAFP CCS for SS for HCS for HBs 1549, 1771, 1395 and 2366, which passed during the Second Regular Session of the 94th General Assembly. This request is in line with the respective Fiscal Note TAFP FN 3681-12T.

If the Supplemental request is approved, the one-time E&E items will be removed.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Economic Dev. Incentive Specialist III-007903	44,863	1.0					44,863	1.0	
<b>Total PS</b>	<b>44,863</b>	<b>1.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>44,863</b>	<b>1.0</b>	<b>0</b>
140 Travel	5,191						5,191		
190 Supplies	4,845						4,845		
320 Professional Development	1,730						1,730		
340 Telecommunications	1,730						1,730		
480 Computer Equipment	750						750		750
580 Office Equipment	6,897						6,897		6,897
680 Building Lease/Floor Space	3,933						3,933		3,933
<b>Total EE</b>	<b>25,076</b>		<b>0</b>		<b>0</b>		<b>25,076</b>		<b>11,580</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>69,939</b>	<b>1.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>69,939</b>	<b>1.0</b>	<b>11,580</b>

NEW DECISION ITEM  
RANK: 9 OF 23

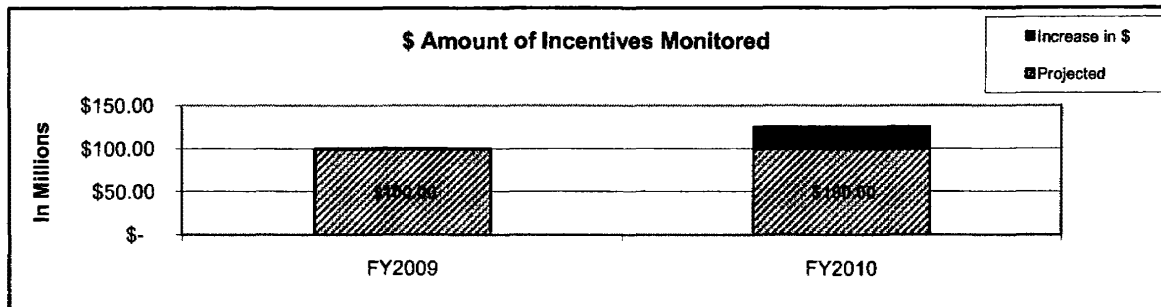
Department: Economic Development			Budget Unit 41962C						
Division: Business and Community Services									
DI Name: Compliance Team Increase			DI#1419006						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Economic Dev. Incentive Specialist III-007903	0	0.0					0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140 Travel	0						0		
190 Supplies	0						0		
320 Professional Development	0						0		
340 Telecommunications	0						0		
480 Computer Equipment	0						0		0
580 Office Equipment	0						0		0
680 Building Lease/Floor Space	0						0		0
Total EE	0		0		0		0		0
Program Distributions					0		0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 9 OF 23

Department: Economic Development Budget Unit 41962C  
Division: Business and Community Services  
DI Name: Compliance Team Increase DI#1419006

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

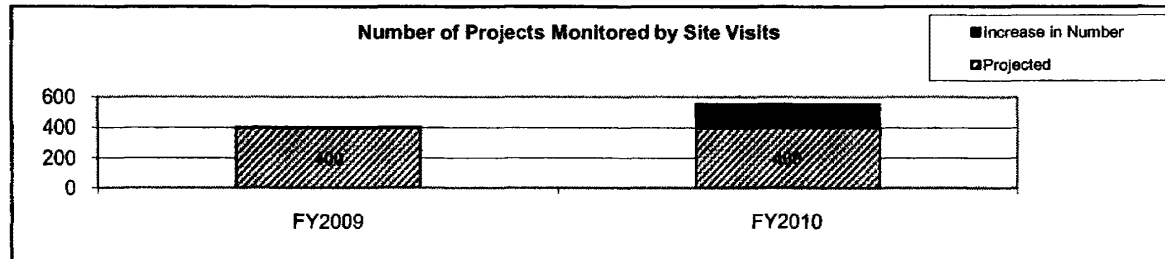
**6a. Provide an effectiveness measure.**



**6b. Provide an efficiency measure.**

Please refer to the Core Program Description for the Compliance Team performance measures.

**6c. Provide the number of clients/individuals served, if applicable.**



**6d. Provide a customer satisfaction measure, if applicable.**

Please refer to the Core Program Description for the Compliance Team performance measures.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

In order to comply with TAFP CCS for SS for HCS for HBs 1549, 1771, 1395 and 2366, which passed during the Second Regular Session of the 94th General Assembly, an Economic Development Incentive Specialist III will be hired. This position will be responsible for verifying that tax credit recipients hire employees authorized to work in the U.S. in connection to said application issuance.



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>Compliance Team Increase - 1419006</b>								
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	44,863	1.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>44,863</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	5,191	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	4,845	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,730	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	1,730	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	750	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	6,897	0.00	0	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	3,933	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>25,076</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$69,939</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$69,939</b>	<b>1.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Compliance Team EDAF/GR Backfill	<b>DI#</b> 1419033

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	20,543	20,543
EE	0	0	4,996	4,996
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>25,539</b>	<b>25,539</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>1.00</b>	<b>1.00</b>

<b>Est. Fringe</b>	0	0	9,692	9,692
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input checked="" type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This decision item provides the funding from the Economic Development Advancement fund that is being used to replace the core reductions from General Revenue. Section 620.1900 RSMo states that at least fifty percent of the fees and other moneys deposited in the Economic Development Advancement Fund shall be appropriated for marketing, technical assistance, and training, contracts for specialized economic development services, and new initiatives and pilot programming to address economic trends. The remainder may be appropriated toward the costs of staffing and operating expenses for the program activities of the department of economic development, and for accountability functions.

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Compliance Team EDAF/GR Backfill	<b>DI#</b> 1419033

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

1 Economic Development Incentive Specialist II position with personal service of \$20,543 and Professional Development (BOC 320) of \$4,996.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>					<b>Budget Unit 41975C</b>				
<b>Division: Business and Community Services</b>									
<b>DI Name: Compliance Team EDAF/GR Backfill</b>					<b>DI# 1419033</b>				
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
007900 Economic Dev. Incentive Spec I	0	0.0	0	0.0	20,543	1.0	20,543	1.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>20,543</b>	<b>1.0</b>	<b>20,543</b>	<b>1.0</b>	<b>0</b>
BOC 400 - Professional Development	0		0		4,996		4,996		
							0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>4,996</b>		<b>4,996</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>25,539</b>	<b>1.0</b>	<b>25,539</b>	<b>1.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Compliance Team EDAF/GR Backfill **DI#** 1419033

**Budget Unit** 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
N/A

**6b. Provide an efficiency measure.**  
N/A

**6c. Provide the number of clients/individuals served, if applicable.**  
N/A

**6d. Provide a customer satisfaction measure, if available.**  
N/A

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Compliance Team EDAF/GR Backfill	<b>DI#</b> 1419033

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

N/A

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>EDAF/GR backfill - 1419033</b>								
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	20,543	1.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	20,543	1.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	4,996	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	4,996	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$25,539</b>	<b>1.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$25,539	1.00



# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>LIFE SCIENCE RESEARCH</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
LIFE SCIENCES RESEARCH TRUST	5,909,775	0.00	21,000,000	0.00	21,000,000	0.00	13,400,000	0.00	
TOTAL - PD	5,909,775	0.00	21,000,000	0.00	21,000,000	0.00	13,400,000	0.00	
<b>TOTAL</b>	<b>5,909,775</b>	<b>0.00</b>	<b>21,000,000</b>	<b>0.00</b>	<b>21,000,000</b>	<b>0.00</b>	<b>13,400,000</b>	<b>0.00</b>	
<b>Life Sciences Funding Increase - 1419007</b>									
PROGRAM-SPECIFIC									
LIFE SCIENCES RESEARCH TRUST	0	0.00	0	0.00	19,000,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	19,000,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>19,000,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$5,909,775</b>	<b>0.00</b>	<b>\$21,000,000</b>	<b>0.00</b>	<b>\$40,000,000</b>	<b>0.00</b>	<b>\$13,400,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit <u>42012C</u></b>				
<b>Division: Business and Community Services</b>									
<b>Core: Life Sciences Research</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	21,000,000	21,000,000	PSD	0	0	13,400,000	13,400,000
TRF	0	0	0	0	TRF				0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>21,000,000</b>	<b>21,000,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>13,400,000</b>	<b>13,400,000</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Life Sciences Research Trust Fund (0763)					Other Funds: Life Sciences Research Trust Fund (0763)				
<b>2. CORE DESCRIPTION</b>									
<p>Section 196.1100, RSMo, requires that 25% of all moneys received from the tobacco master settlement agreement be deposited into the Life Sciences Research Trust Fund, beginning in FY 2007 and in perpetuity thereafter. Moneys in the fund shall not be subject to appropriation for purposes other than those provided in sections 196.1100 to 196.1130 without a majority vote in each house of the General Assembly. Moneys appropriated to the Life Sciences Research Board shall be used to enhance the capacity of the State of Missouri's ability to perform research to better serve the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri, creating in and attracting to Missouri new research and development institutions, commercializing the life sciences technologies developed by such institutions, and enhancing their capacity to carry out their respective missions. Monies received by the Life Sciences Research Board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities.</p> <p>The FY2009 appropriation was directed to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. The appropriation in FY2008 was directed to the areas of animal and plant sciences.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Life Sciences Research									

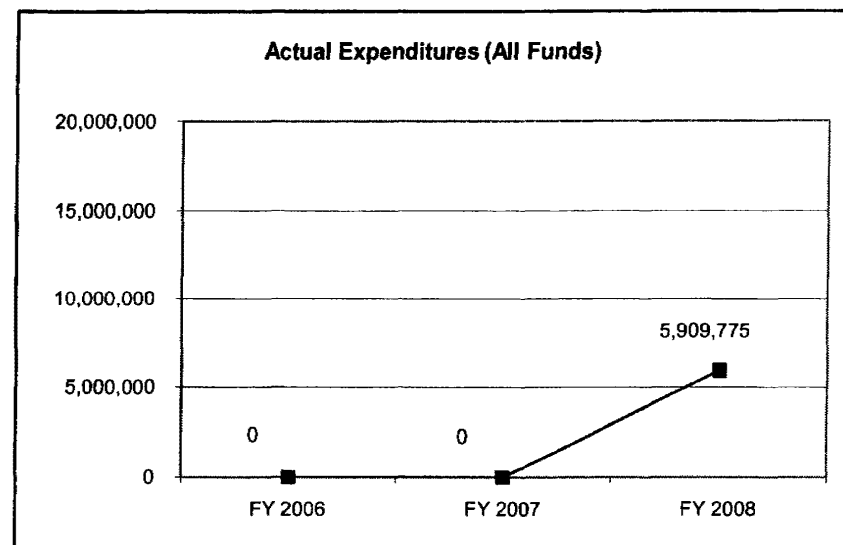
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Life Sciences Research

Budget Unit 42012C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	0	13,455,465	21,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	13,455,465	N/A
Actual Expenditures (All Funds)	0	0	5,909,775	N/A
Unexpended (All Funds)	0	0	7,545,690	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	7,545,690	N/A
			(1)	(2)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

(1) The Life Sciences Research Board approved 14 grants in the amount of \$13.1 million to fund research and commercialization projects. Many of these are multi year grants and will be fully expended during the FY2009 budget year.

(2) The Life Sciences Research Board is currently reviewing applications for the FY2009 grant process with the awards expected to be announced in late November 2008.

**CORE RECONCILIATION DETAIL**

**STATE**

**LIFE SCIENCE RESEARCH**

**5. CORE RECONCILIATION DETAIL**

			<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>									
			PD	0.00	0	0	21,000,000	21,000,000	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>21,000,000</b>	<b>21,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			PD	0.00	0	0	21,000,000	21,000,000	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>21,000,000</b>	<b>21,000,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>									
Core Reduction	2412	3287	PD	0.00	0	0	(7,600,000)	(7,600,000)	Gov core reduction to align with FY 10 recommendation
Core Reallocation	2412	4487	PD	0.00	0	0	13,132,000	13,132,000	Gov core reduction to align with FY 10 recommendation
Core Reallocation	2412	2927	PD	0.00	0	0	(13,132,000)	(13,132,000)	Gov core reduction to align with FY 10 recommendation
<b>NET GOVERNOR CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(7,600,000)</b>	<b>(7,600,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>									
			PD	0.00	0	0	13,400,000	13,400,000	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>13,400,000</b>	<b>13,400,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>LIFE SCIENCE RESEARCH</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	5,909,775	0.00	21,000,000	0.00	21,000,000	0.00	13,400,000	0.00
TOTAL - PD	5,909,775	0.00	21,000,000	0.00	21,000,000	0.00	13,400,000	0.00
GRAND TOTAL	\$5,909,775	0.00	\$21,000,000	0.00	\$21,000,000	0.00	\$13,400,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$5,909,775	0.00	\$21,000,000	0.00	\$21,000,000	0.00	\$13,400,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Life Sciences Research**

**Program is found in the following core budget(s): Life Sciences Research**

### 1. What does this program do?

In FY2008 the Life Sciences Research Trust Fund appropriation was directed to fund research capacity and commercialization development in the areas of animal and plant sciences projects. 43 applications were received and reviewed by 86 qualified peer reviewers and the Center for Excellence (CFE) screening committee members. Fourteen (14) projects were ultimately selected and approved for research and commercialization grants including 10 Research projects and 4 Commercialization projects. The selected projects are briefly described below with the title of the project, lead institution/organization and respective CFE identified.

#### Research Projects:

- (1) Bone Fracture Repair in Animals Using a New Bond Cement - University of Missouri-Kansas City (Kansas City CFE);
- (2) Insect-Deterrent and Antifeedant Properties of Binkgo Biloba - Missouri State University (Springfield CFE);
- (3) Evaluation of Candidate Diagnostic Targets for John's Disease in Livestock - University of Missouri-Kansas City (Kansas City CFE);
- (4) Advancing Animal and Plant Agriculture Sciences in Missouri - University of Missouri-Columbia (Statewide CFE);
- (5) Discovery and Utilization of Enzymes for Renewable Biofuels Production - Washington University (St. Louis CFE);
- (6) Integrated Program for the Development of Microalgae as Sustainable Resources for Biofuels and Biomaterials - University of Missouri-Rolla (Statewide CFE);
- (7) Ultrahigh-Throughput Sequence Profiling of Small RNA, an Emerging Model for Cereal and Biofuel Crops - University of Missouri-Kansas City (Kansas City CFE);
- (8) Grape Polyphenols: Potential for new Commercial Products and Enhanced Plant Health - Missouri State University (Springfield CFE);
- (9) Identification of Functional Replication and Transcription Linked to Residues for Chromatin Assembly by Histone H3 Proteins in the Corn Smut Ustilago and the Yeast Saccharomyces - University of Missouri-Kansas City (Kansas City CFE); and
- (10) Novel Therapeutic Strategies for the Treatment of Eye Diseases in Animals - University of Missouri-Kansas City (Kansas City CFE).

#### Commercialization Projects:

- (1) Commercialization of Value Added Food-Grade Soybean Lines - University of Missouri-Columbia and Mid America R&D Foundation (Statewide CFE);
- (2) Commercialization of a Proprietary Bull Fertility Test - University of Missouri-Columbia (Statewide CFE);
- (3) Polyhydroxyalkanoates in Transgenic Oilseeds - Donald Danforth Plant Science Center (St. Louis CFE); and
- (4) Animal Waste Phosphorous Management System - DT Search & Designs LLC and Missouri Western State University (Kansas City CFE).

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 196.110, RSMo

### 3. Are there federal matching requirements? If yes, please explain.

No.

### 4. Is this a federally mandated program? If yes, please explain.

No.

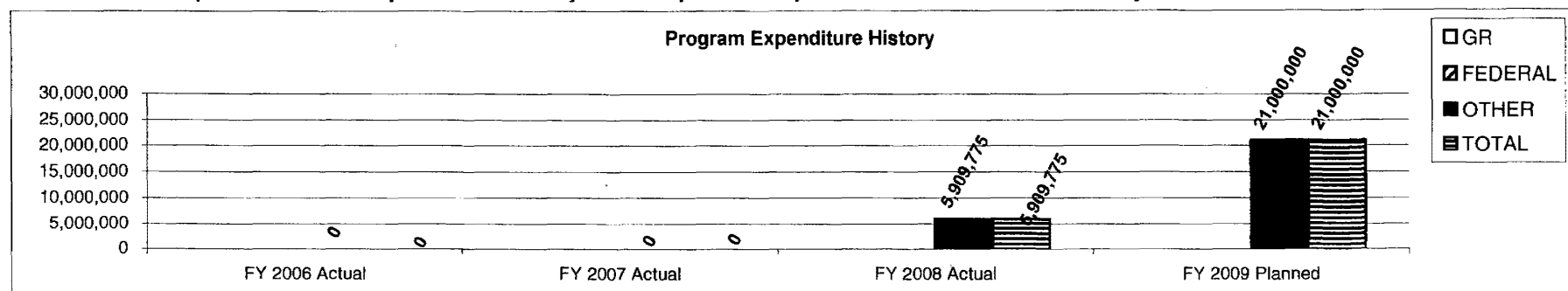
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Life Sciences Research**

**Program is found in the following core budget(s): Life Sciences Research**

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Life Sciences Research Trust Fund (0763).

**7a. Provide an effectiveness measure.**

FY2008 is the first year of funding; measures are under development.

**7b. Provide an efficiency measure.**

FY2008 is the first year of funding; measures are under development.

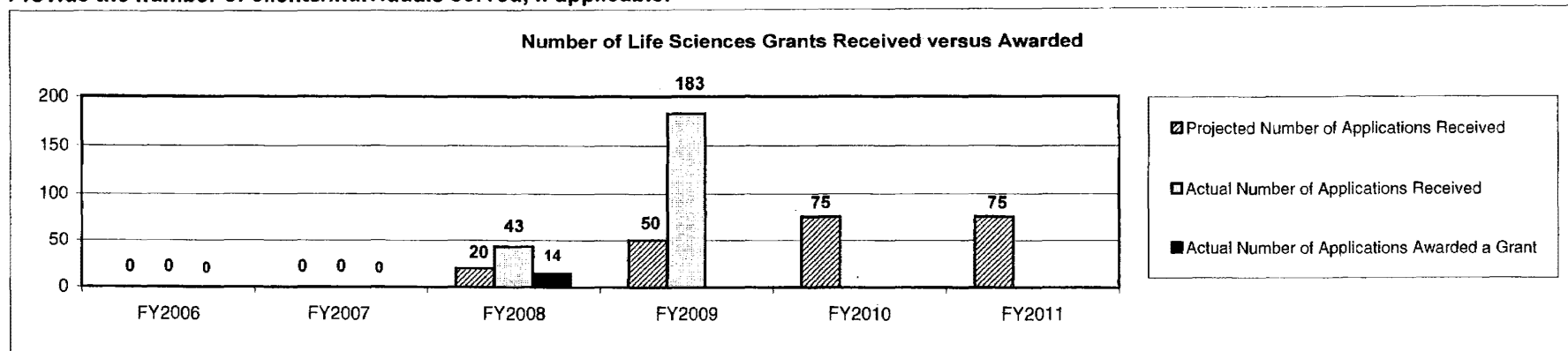
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Life Sciences Research**

**Program is found in the following core budget(s): Life Sciences Research**

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

FY2008 is the first year of funding; measures are under development.



**NEW DECISION ITEM**  
**RANK:** 10 **OF** 23

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>41962C</u>
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Life Sciences Research	<b>DI#</b> <u>1419007</u>

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	19,000,000	19,000,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>19,000,000</b>	<b>19,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Life Sciences Research Trust Fund (0763)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Life Sciences Research Trust Fund (0763)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This increase is being requested based on Section 196.1100, RSMo, which requires that 25% of all moneys received from the tobacco master settlement agreement be deposited into the Life Sciences Research Trust Fund, beginning in FY 2007 and in perpetuity thereafter. Moneys in the fund shall not be subject to appropriation for purposes other than those provided in sections 196.1100 to 196.1130 without a majority vote in each house of the general assembly. Moneys appropriated to the Life Sciences Research Board shall be used to enhance the capacity of the State of Missouri's ability to perform research to better serve the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri, creating in and attract to Missouri new research and development institutions, commercializing the life sciences technologies developed by such institutions, and enhancing their capacity to carry out their respective missions.

**NEW DECISION ITEM**  
**RANK: 10 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 41962C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Life Sciences Research</b>	<b>DI#1419007</b>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Based on Section 196.1100 RSMo, the Life Sciences Research fund will receive 25% of all moneys received from the tobacco master settlement agreement in FY 2007. Moneys received by the board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities. The law requires that 20% of the moneys appropriated shall be used for technology transfer and 80% to build research capacity at public and private not-for-profit institutions to promote life science technology transfer and technology commercialization. The law also specifies that 20% of the 80% research funds shall be appropriated to promote the development of research of tobacco-related illnesses. In any single fiscal year, no more than 10% of the funds can be used for construction of physical facilities. Meeting expenses for and services to the Board were based on actual expenditures in FY 2002, the last time the Board was active, and the remainder is earmarked for program distributions to organizations or institutions approved by the Board.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					19,000,000		19,000,000		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>19,000,000</u>		<u>19,000,000</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>19,000,000</u>	<u>0.0</u>	<u>19,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 10 OF 23

Department: Economic Development		Budget Unit <u>41962C</u>							
Division: Business and Community Services									
DI Name: Life Sciences Research		DI#1419007							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					0		0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**

**RANK:** 10 **OF** 23

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Life Sciences Research **DI#** 1419007

**Budget Unit** 41962C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

To be determined by the Life Sciences Research Board

**6b. Provide an efficiency measure.**

To be determined by the Life Sciences Research Board

**6c. Provide the number of clients/individuals served, if applicable.**

To be determined by the Life Sciences Research Board

**6d. Provide a customer satisfaction measure, if available.**

To be determined by the Life Sciences Research Board

NEW DECISION ITEM  
RANK: 10 OF 23

Department: Economic Development  
Division: Business and Community Services  
DI Name: Life Sciences Research DI#1419007

Budget Unit 41962C

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Life Sciences Research Board will develop a process for the application of fund distributions and the review process of those applications, and then seek applicants.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>LIFE SCIENCE RESEARCH</b>								
Life Sciences Funding Increase - 1419007								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	19,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	19,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$19,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$19,000,000	0.00		0.00

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INNOVATION CENTERS</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	1,996,593	0.00	2,050,806	0.00	2,200,806	0.00	2,200,806	0.00
TOTAL - PD	1,996,593	0.00	2,050,806	0.00	2,200,806	0.00	2,200,806	0.00
<b>TOTAL</b>	<b>1,996,593</b>	<b>0.00</b>	<b>2,050,806</b>	<b>0.00</b>	<b>2,200,806</b>	<b>0.00</b>	<b>2,200,806</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,996,593</b>	<b>0.00</b>	<b>\$2,050,806</b>	<b>0.00</b>	<b>\$2,200,806</b>	<b>0.00</b>	<b>\$2,200,806</b>	<b>0.00</b>

# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42010C				
Division: Business and Community Services									
Core: Innovation Centers									
1. CORE FINANCIAL SUMMARY									
FY 2010 Budget Request					FY 2010 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	2,200,806	2,200,806	PSD	0	0	2,200,806	2,200,806
TRF	0	0	0	0	TRF				0
Total	0	0	2,200,806	2,200,806	Total	0	0	2,200,806	2,200,806
FTE 0.00 0.00 0.00 0.00					FTE 0.00 0.00 0.00 0.00				
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Missouri Technology Investment Fund (0172)					Other Funds: Missouri Technology Investment Fund (0172)				
Notes: Requires a GR transfer into the MTIF (0172)					Notes: Requires a GR transfer into the MTIF (0172)				
Reallocate all Innovation Centers into 1 appropriation					Reallocate all Innovation Centers into 1 appropriation				
2. CORE DESCRIPTION									
This core decision item establishes the spending authority for the innovation centers. New innovations and technologies around our state are driving today's economy. Advanced technology companies create high-wage jobs with highly skilled workers that are important in promoting an environment for a higher quality of life. The Missouri Innovation Centers are a critical support structure for assistance to these advanced technology start-up companies. These centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth, advanced-technology companies. With a unique public-private-academic partnership, each innovation center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. The innovation centers are required to provide a one-to-one match to the state appropriation. Innovation centers are designated by the MTC with consent of the DED.									
Name/Location			Designation		FY2009 Approp.				
Missouri Enterprise (Rolla)			historic center		\$225,056				
Missouri Research Corporation (Cape Girardeau)			February 2004		\$225,000				
Center for Emerging Technologies (St. Louis)			historic center		\$500,000				
Missouri Rural Enterprise & Innovation Center (Kirksville)			June 2006		\$25,000				
Newman Business & Technology Innovation Center (Joplin)			March 2005		\$275,000				
Missouri Innovation Center (Columbia)			historic center		\$250,750				
Brush Creek Enterprise Center/KCSourcelink (Kansas City)			August 2005		\$150,000				
Springfield Innovation, Inc./fka JVIC (Springfield)			June 2006		\$150,000				
Institute for Entrepreneurial Development (Warrensburg)			June 2006		\$150,000				
Institute for Industrial and Applied Life Sciences (St. Joseph)			April 2008		\$100,000				



# **CORE DECISION ITEM**

**Department: Economic Development**

**Budget Unit 42010C**

**Division: Business and Community Services**

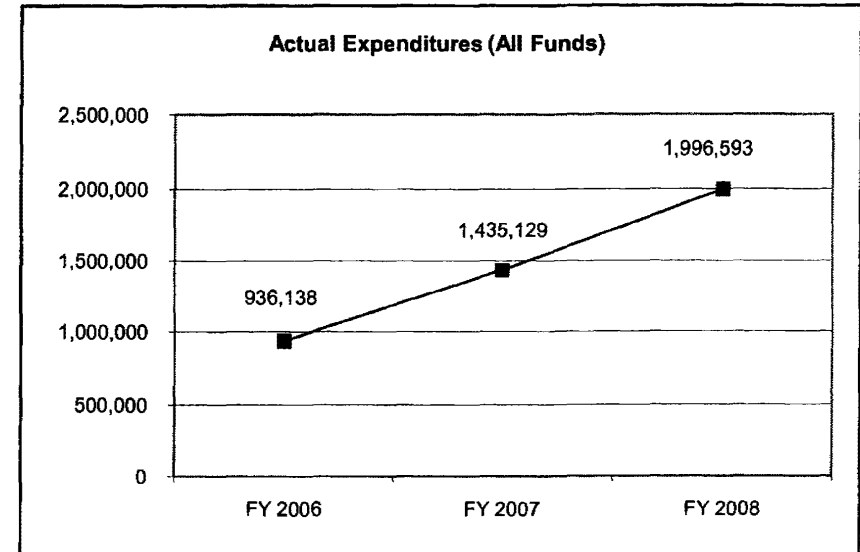
**Core: Innovation Centers**

## **3. PROGRAM LISTING (list programs included in this core funding)**

Innovation Centers

## **4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	1,131,150	1,500,806	2,100,806	2,050,806
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,131,150	1,500,806	2,100,806	N/A
Actual Expenditures (All Funds)	936,138	1,435,129	1,996,593	N/A
Unexpended (All Funds)	195,012	65,677	104,213	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	195,012	65,677	104,213	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### **NOTES:**

- (1) Two new centers added in FY06 located in Joplin and Kirksville; lapse of \$150,000 as Kirksville not designated as Center.
- (2) Two new centers added in FY07 located in Springfield and Kansas City.
- (3) One new center added in FY08 located in Warrensburg.
- (4) One new center added in FY09 located in St. Joseph.

**CORE RECONCILIATION DETAIL**

**STATE**  
**INNOVATION CENTERS**

**5. CORE RECONCILIATION DETAIL**

				<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>										
				PD	0.00	0	0	2,050,806	2,050,806	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,050,806</b>	<b>2,050,806</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Core Reallocation	823	0804		PD	0.00	0	0	150,000	150,000	Core reallocated money from MO Power Resource Center back to Kirksville Innovation Center
<b>NET DEPARTMENT CHANGES</b>					<b>0.00</b>	<b>0</b>	<b>0</b>	<b>150,000</b>	<b>150,000</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PD	0.00	0	0	2,200,806	2,200,806	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,200,806</b>	<b>2,200,806</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PD	0.00	0	0	2,200,806	2,200,806	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,200,806</b>	<b>2,200,806</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INNOVATION CENTERS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	1,996,593	0.00	2,050,806	0.00	2,200,806	0.00	2,200,806	0.00
TOTAL - PD	1,996,593	0.00	2,050,806	0.00	2,200,806	0.00	2,200,806	0.00
<b>GRAND TOTAL</b>	<b>\$1,996,593</b>	<b>0.00</b>	<b>\$2,050,806</b>	<b>0.00</b>	<b>\$2,200,806</b>	<b>0.00</b>	<b>\$2,200,806</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,996,593	0.00	\$2,050,806	0.00	\$2,200,806	0.00	\$2,200,806	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Innovation Centers**

**Program is found in the following core budget(s): Innovation Centers**

**1. What does this program do?**

The Missouri Innovation Center program created by § 348.271, RSMo, are a critical support structure for assistance to technology start-up companies. The Centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth technology companies. With a unique public-private-academic partnership, each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. As required by § 348.253.2, RSMo, Innovation Centers provide a 1:1 match from other funds.

The Centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that need the in-depth services of our innovation centers, but do not need the real estate of the incubator. The current list of Innovation Centers is below:

<u>Name/Location</u>	<u>Designation Received</u>	<u>Current Appropriation</u>
Missouri Enterprise (Rolla)	historic center	\$225,056
Missouri Research Corporation (Cape Girardeau)	February 2004	\$225,000
Center for Emerging Technologies (St. Louis)	historic center	\$500,000
Missouri Rural Enterprise & Innovation Center (Kirksville)	June 2006	\$25,000
Newman Business & Technology Innovation Center (Joplin)	March 2005	\$275,000
Missouri Innovation Center (Columbia)	historic center	\$250,750
Brush Creek Enterprise Center/KCSourcelink (Kansas City)	August 2005	\$150,000
Springfield Innovation, Inc./fka JVIC (Springfield)	June 2006	\$150,000
Institute for Entrepreneurial Development (Warrensburg)	June 2006	\$150,000
Institute for Industrial and Applied Life Sciences (St. Joseph)	April 2008	\$100,000

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.271, RSMo., Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based businesses.

**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

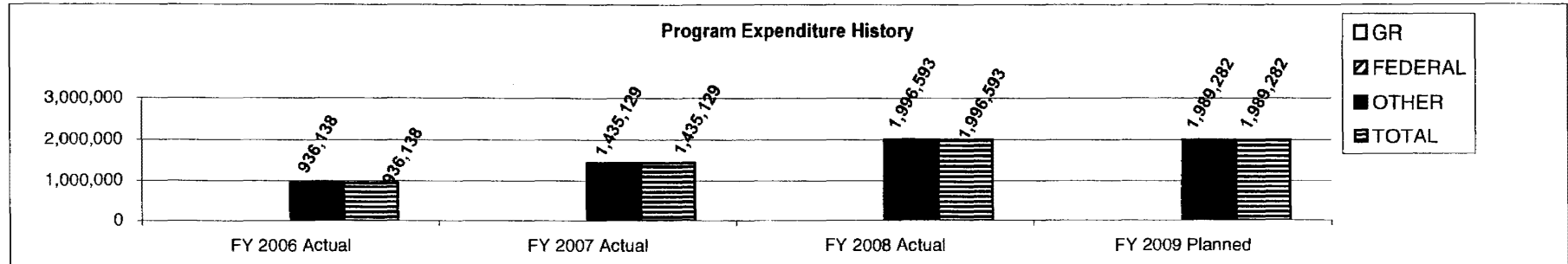
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Innovation Centers**

**Program is found in the following core budget(s): Innovation Centers**

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

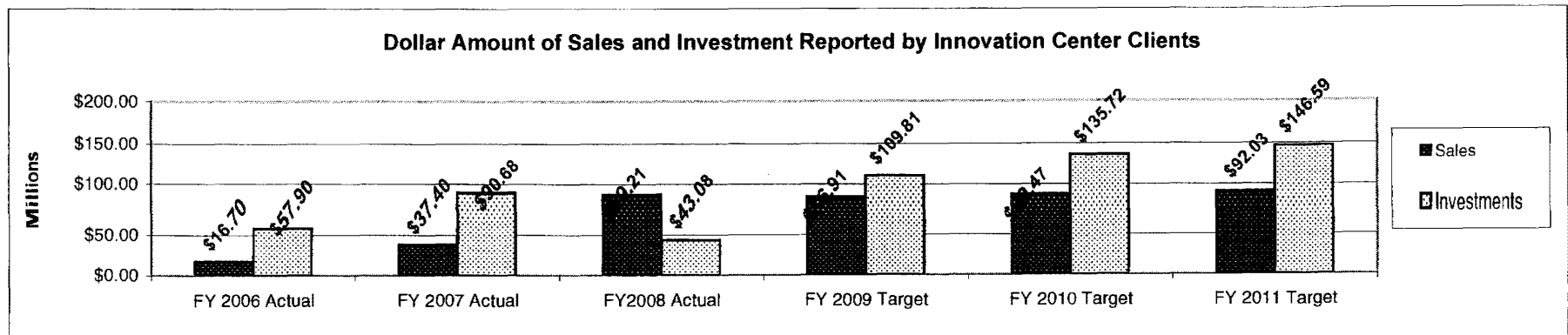


Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

**6. What are the sources of the "Other" funds?**

Expenditures reflected are from Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer. The Innovation Centers are also required to match the state funds on a 1:1 basis. These matching funds do not run through the State Treasury and include in-kind, grants and revenues earned by the centers. These amounts are reported for the following fiscal years: FY2006- \$2,847,348; FY2007- \$2,113,751; and FY2008- \$2,428,840.

**7a. Provide an effectiveness measure.**



Note: Innovation Centers are required to match the state funds on a 1:1 basis.

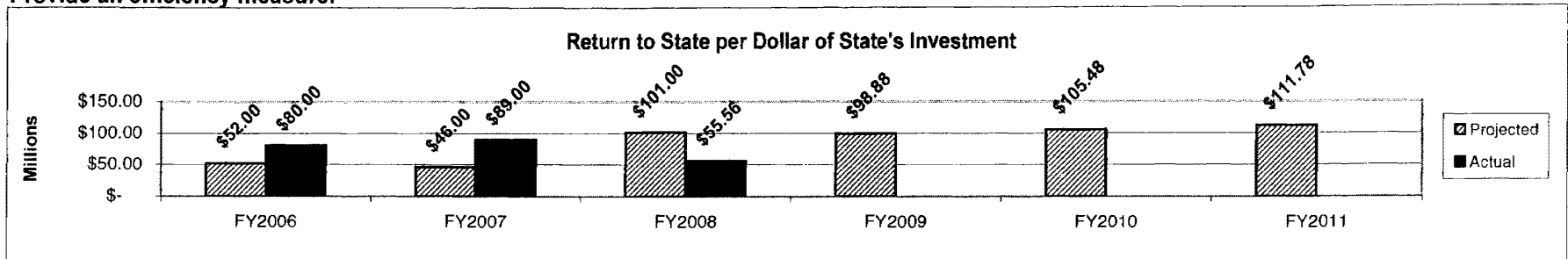
## PROGRAM DESCRIPTION

**Department: Economic Development**

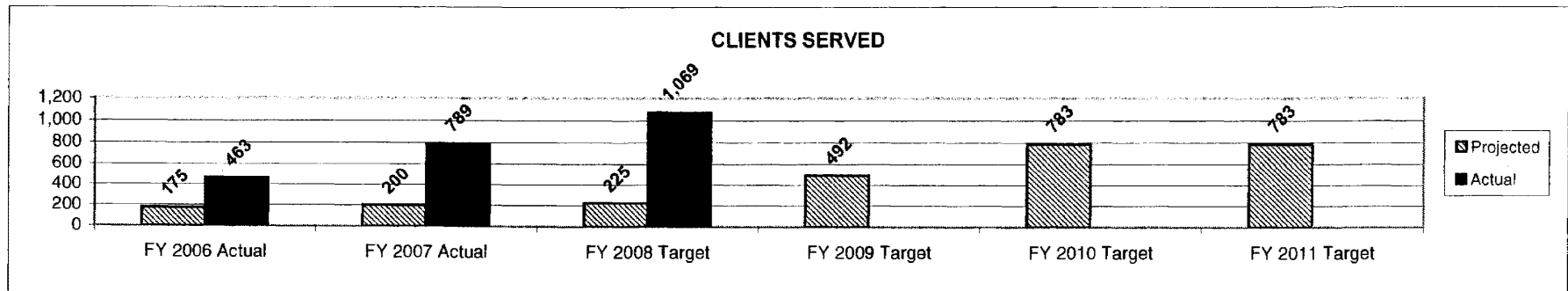
**Program Name: Innovation Centers**

**Program is found in the following core budget(s): Innovation Centers**

**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



Note: Targets reflect average of two years actual and previous year target.

**7d. Provide a customer satisfaction measure, if available.**

Not available.

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO TECH CORP-RAM</b>									
<b>CORE</b>									
PERSONAL SERVICES									
MISSOURI TECHNOLOGY INVESTMENT	123,450	1.00	127,308	1.00	127,308	1.00	0	0.00	
TOTAL - PS	123,450	1.00	127,308	1.00	127,308	1.00	0	0.00	
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	150,000	0.00	0	0.00	0	0.00	
TOTAL - PD	0	0.00	150,000	0.00	0	0.00	0	0.00	
<b>TOTAL</b>	<b>123,450</b>	<b>1.00</b>	<b>277,308</b>	<b>1.00</b>	<b>127,308</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>	
<b>MTC Funding Increase - 1419011</b>									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	250,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	250,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>250,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>MO Tech Incentive Prog Funding - 1419012</b>									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	500,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Intellectual Prop Mgmt Program - 1419013</b>									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	300,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	300,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>300,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$123,450</b>	<b>1.00</b>	<b>\$277,308</b>	<b>1.00</b>	<b>\$1,177,308</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development Budget Unit 41962C  
 Division: Business and Community Services  
 Core: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	127,308	127,308
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	127,308	127,308
FTE	0.00	0.00	1.00	1.00

Est. Fringe	0	0	60,064	60,064
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
 Notes: Requires a GR transfer to MTIF (0172)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
 Requires a GR transfer to MTIF (0172)

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation (MTC). The FTE serves as the Executive Director of the MTC. The MTC is a not-for-profit corporation established pursuant to 348.251 to 348.275, RSMo. The MTC functions as an advisor to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. The purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses. The MTC oversees and provides recommendations to the DED regarding the Innovation Center, MOFAST and Missouri Manufacturing Extension Partnership programs. The MTC also administers a \$15 million appropriation from the Lewis and Clark Discovery Initiative which was appropriated in FY2008.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC)



# CORE DECISION ITEM

Department: Economic Development

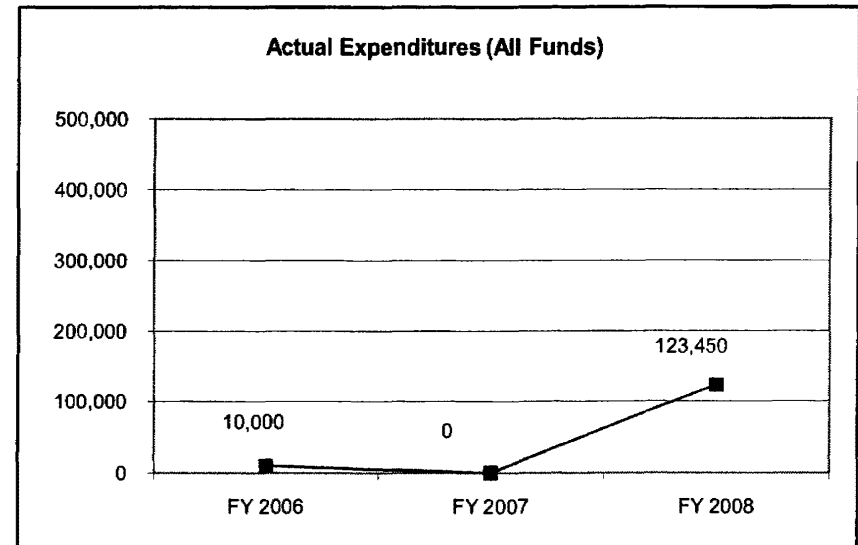
Budget Unit 41962C

Division: Business and Community Services

Core: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	10,000	0	123,600	277,308
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	10,000	0	123,600	N/A
Actual Expenditures (All Funds)	10,000	0	123,450	N/A
Unexpended (All Funds)	0	0	150	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	150	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) FY06 Supplemental.
- (2) No direct appropriation.
- (3) Funds 1.0 FTE.
- (4) Includes a \$150,000 appropriation to the Missouri Power Resource Center which is a one-time appropriation.

**CORE RECONCILIATION DETAIL**

**STATE**  
**MO TECH CORP-RAM**

**5. CORE RECONCILIATION DETAIL**

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>										
				PS	1.00	0	0	127,308	127,308	
				PD	0.00	0	0	150,000	150,000	
				<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>0</b>	<b>277,308</b>	<b>277,308</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Core Reallocation	824	3325	PD		0.00	0	0	(150,000)	(150,000)	Reallocate money from MO Power Resource Center back to Kirksville Innovation Center
<b>NET DEPARTMENT CHANGES</b>					<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(150,000)</b>	<b>(150,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PS	1.00	0	0	127,308	127,308	
				PD	0.00	0	0	0	0	
				<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>0</b>	<b>127,308</b>	<b>127,308</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reduction	2305	3697	PS		(1.00)	0	0	(127,308)	(127,308)	Governor core reduction plan.
<b>NET GOVERNOR CHANGES</b>					<b>(1.00)</b>	<b>0</b>	<b>0</b>	<b>(127,308)</b>	<b>(127,308)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PS	0.00	0	0	0	0	
				PD	0.00	0	0	0	0	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DECISION ITEM DETAIL

Budget Unit Decision Item Budget Object Class	FY 2008 ACTUAL DOLLAR	FY 2008 ACTUAL FTE	FY 2009 BUDGET DOLLAR	FY 2009 BUDGET FTE	FY 2010 DEPT REQ DOLLAR	FY 2010 DEPT REQ FTE	FY 2010 GOV REC DOLLAR	FY 2010 GOV REC FTE
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
MARKETING SPECIALIST II	0	0.00	57,239	1.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	123,450	1.00	70,069	0.00	127,308	1.00	0	0.00
<b>TOTAL - PS</b>	<b>123,450</b>	<b>1.00</b>	<b>127,308</b>	<b>1.00</b>	<b>127,308</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	0	0.00	150,000	0.00	0	0.00	0	0.00
<b>TOTAL - PD</b>	<b>0</b>	<b>0.00</b>	<b>150,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$123,450</b>	<b>1.00</b>	<b>\$277,308</b>	<b>1.00</b>	<b>\$127,308</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$123,450</b>	<b>1.00</b>	<b>\$277,308</b>	<b>1.00</b>	<b>\$127,308</b>	<b>1.00</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The MTC is a non-profit quasi state organization established pursuant to §348.251 to 348.275, RSMo. The MTC is a 15 member board which includes 11 members appointed by the Governor and 4 ex-officio members. The members consist of representatives from academia, government and private industry. The MTC functions as an advisor to the DED, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The MTC oversees and administers several programs for DED including the Innovation Center program, Missouri Manufacturing Extension Partnership program, and the MOFAST program. In FY2008 the MTC received a \$15 million appropriation from the Lewis and Clark Discovery Initiative (LCDI) to provide grants and loans to 15 specific projects, which are outlined below. The MTC approved a 7% administrative fee in order to cover the expenses of the MTC relating to the LCDI projects including personnel expenses for three positions including the MTC deputy director, a senior project manager and a communications director; legal fees; travel expenses; accounting services; and general operational expenses of the MTC and the staff.

MTC Lewis and Clark Discovery Initiative Projects:

1. Animal Health and Nutrition Center -- MTC awarded a \$100,000 grant to the Kansas City Area Life Sciences Institute, Inc. to conduct a study to determine the feasibility of establishing an Animal Health and Nutrition Center in the Kansas City, Missouri region.
2. Animal Health Workforce Development Initiative -- MTC awarded Missouri Western State University in St. Joseph a \$175,000 grant to acquire equipment, laboratory supplies, hardware and casework for the training laboratory to meet the growing skilled workforce demands of the animal health industry.
3. Missouri Power Resource Center -- MTC awarded a \$200,000 grant to the Joplin Business and Industrial Development Corporation to fund the development of the Missouri Center for Advanced Power which will develop educational opportunities to train students in research and development of advanced power system technology.
4. High-Tech Small Business Incentive Program -- MTC awarded a \$1,250,000 grant to the University of Missouri/MOFAST to provide for Phase I grants and Phase I/II Bridge Loans to small high-tech businesses. The grants assist companies applying for federal grant opportunities. The bridge loan provides the businesses with gap funding to maintain momentum of tech development and build toward the Phase II federal funding.
5. Missouri Venture Partners (fka MTC Entrepreneurial Pipeline Program/Plant and Ag Biotech Seed Capital Co-Investment Fund) -- MTC approved, to seed with \$3 million, the formation of the Missouri Venture Partners (MVP), a program designed to fill a void of seed capital to invest in high growth technology companies. MVP, managed by Finistere Ventures LLC, is proposed to be a Missouri-focused early stage seed fund that would invest between \$15 to \$25 million over the next 7 years.
6. Intellectual Property Management Fund -- MTC has set aside \$1.1 million and contracted with the Intellectual Property and Business Formation Clinic at the Washington University School of Law to perform initial reviews and screening of technologies applying for the IPMF, which was established to protect the intellectual property rights for promising new technologies being developed at Missouri universities and private businesses.
7. Medical Device Innovation Program - MTC awarded a \$100,000 grant to the MU Biodesign and Innovation Program to support stipends and benefits for the program fellows and guest lecturers and related educational training materials. The program will bring new medical technologies and health care solutions into the market.
8. St. Louis Information Technology Initiative -- MTC awarded two grants under this program, one totaling \$850,000 to the University of Missouri-St. Louis to establish a high performance computing center and one totaling \$150,000 to Innovate St. Louis to establish a regional hybrid information technology incubator network.
9. Missouri Open Innovation Network -- MTC awarded a \$90,000 grant to the University of Missouri-Kansas City to fund the Missouri SourceLink website to connect Missouri businesses to university resources. MTC is currently considering other projects under this category.
10. Emerging Firms Mapping Project -- MTC awarded a \$35,000 grant to the Economics and Management Agrobiotechnology Center (EMAC), part of the Division of Applied Social Sciences under the University of Missouri Sponsored Programs to update the current life science database and website to allow geo-referenced mapping.
11. AgBiotech Company Recruitment Fund -- These funds are used to recruit and retain agbiotech companies in Missouri. MTC approved a grant totaling \$250,000 to the Institute of Industrial and Applied Life Sciences in St. Joseph to purchase equipment for the lab build out at the Bond Science and Technology Center. This build-out will result in the relocation of an animal health company currently based in Arizona to be the first incubator tenant.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)**

**Program is found in the following core budget(s):**

12. High Tech Marketing Promotions Fund -- MTC made several awards under this project. One grant totaling \$10,000 was made to the Missouri Biotechnology Association (MOBIO) to sponsor the 2007 MOBIO Life Sciences Summit. A grant in the amount of \$5,000 was made to the Missouri Enterprise Technology Association to sponsor the Leap-It Forward Conference. The MTC also approved a grant totaling \$324,500 to MOBIO to fund several targeted international biotech conferences in 2008 and 2009 in order to aggressively market Missouri's biosciences industry.
13. Collaboration and Interdisciplinary Degree Program -- MTC approved a loan in the amount of \$250,000 to Media Convergence, Inc. (MCG), in order to equip a state of the art newsroom at the MU Journalism School. MCG will work in partnership with the University of Missouri's business school, engineering school, and college of arts and sciences language specialists to develop the ability to synthesize and present the world's news perspectives in a high value online video format which will be valuable in the burgeoning online video advertising market.
14. Opportunity Fund for Biosciences Research Center -- Missouri was not selected to move forward with the federal Bioenergy Research Center or the National Bio and Agro-Defense Facility; however, other opportunities are under consideration.
15. AgBiotech Outreach Program -- The MTC is currently working with MOBIO to develop projects.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.251 - 348.275, RSMo.

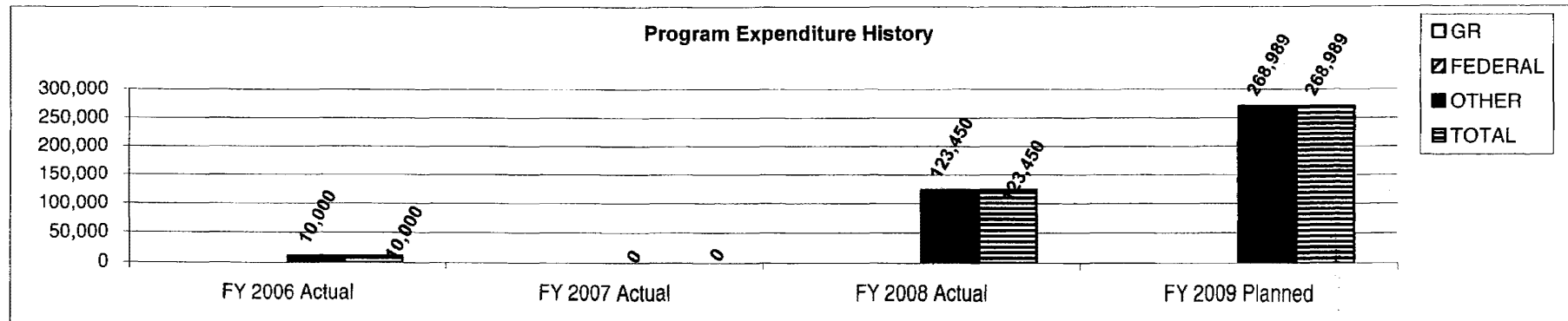
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

## PROGRAM DESCRIPTION

**Department:** Economic Development

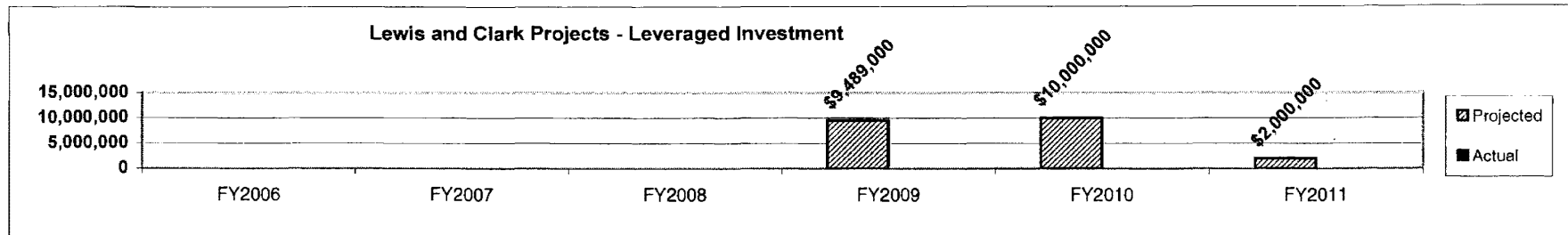
**Program Name:** Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

**Program is found in the following core budget(s):**

**6. What are the sources of the "Other " funds?**

Missouri Technology Investment Fund (0172), which receives its revenue from a General Revenue transfer.

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**

The MTC is currently developing the efficiency measure.

**7c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients; however the key clients include the Governor of the State of Missouri and the Missouri Department of Economic Development.

**7d. Provide a customer satisfaction measure, if available.**

There is not an external customer satisfaction measure available at this time.

**NEW DECISION ITEM**  
**RANK: 14 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 41962C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: MO Technology Corp Funding Increase</b>	<b>DI#1419011</b>

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	250,000	250,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>250,000</b>	<b>250,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172)  
 Note: Requires a GR transfer

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172)  
 Requires a GR transfer

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Funding Increase	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This funding increase is needed to fund operational costs for the Missouri Technology Corporation (MTC). MTC is a not-for-profit corporation established pursuant to 348.251 to 348.275, RSMo and functions as an advisor to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. The purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses. The MTC oversees and provides recommendations to the DED regarding the Innovation Center, MOFAST and Missouri Manufacturing Extension Partnership programs. The MTC also administers a \$15 million appropriation from the Lewis and Clark Discovery Initiative which was appropriated in FY2008.

NEW DECISION ITEM  
RANK: 14 OF 23

Department: <u>Economic Development</u>				Budget Unit <u>41962C</u>					
Division: <u>Business and Community Services</u>									
DI Name: <u>MO Technology Corp Funding Increase</u>				DI# <u>1419011</u>					
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b>									
<p>This funding request is based on past operational expenditures of the MTC. The MTC is requesting funding to cover the expenses of the MTC Executive Director and to fund sponsorships of conferences in the area of technology based economic development.</p>									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					250,000		250,000		
Total PSD	0		0		250,000		250,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	250,000	0.0	250,000	0.0	0



**NEW DECISION ITEM**  
**RANK: 14 OF 23**

<b>Department: Economic Development</b>		<b>Budget Unit 41962C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: MO Technology Corp Funding Increase</b>		<b>DI#1419011</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					0		0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
RANK: 14 OF 23

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>41962C</u>
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MO Technology Corp Funding Increase <b>DI#</b> 1419011	
<b>6. PERFORMANCE MEASURES</b> (If new decision item has an associated core, separately identify projected performance with & without additional funding.)	

**6a. Provide an effectiveness measure.**

The effectiveness measure for MTC can be found on the Core Decision Item.

**6b. Provide an efficiency measure.**

The efficiency measure for MTC can be found on the Core Decision Item.

**6c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients; however, the key clients include the Governor and the Department of Economic Development.

**6d. Provide a customer satisfaction measure, if available.**

NA

NEW DECISION ITEM  
RANK: 14 OF 23

Department: <u>Economic Development</u>	Budget Unit <u>41962C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>MO Technology Corp Funding Increase</u>	DI# <u>1419011</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Please refer to the MTC's Core Decision Item.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
MTC Funding Increase - 1419011								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	250,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	250,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$250,000	0.00		0.00

**NEW DECISION ITEM**  
**RANK: 15 OF 23**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41962C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MO Technology Incentive Program	<b>DI#</b> 1419012

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	500,000	500,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>
<hr/>				
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: MO Technology Investment Fund (0172)  
 Requires a GR transfer

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<hr/>				
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The purpose of the MOTIP program is to generate high-quality Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) proposals and to increase the number of SBIR/STTR awards granted to small businesses in the State of Missouri. The Missouri Technology Corporation (MTC) works in partnership with the University of Missouri's Small Business Development Centers (SBDCs) to administer the program. The SBIR and STTR programs will provide R&D financial resources of more than \$2.2 billion to small business in the U.S. in FY2008. Through these programs, twelve federal agencies provide funding for a wide range of proposed topic areas, which in turn provides a unique source of seed capital and an excellent opportunity to nurture the development of innovative businesses, offer employment opportunities and enable economic development and diversification. These programs are particularly important to Missouri small businesses in which innovation capital is in very short supply. This program provides gap financing for a Missouri business to maintain the momentum of technology development in the initial phase and build towards the Phase II of the federal funding.

NEW DECISION ITEM  
RANK: 15 OF 23

Department: Economic Development Budget Unit 41962C  
Division: Business and Community Services  
DI Name: MO Technology Incentive Program DI#1419012

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This decision item funds two programs the Phase 0 grant program and the Phase I/II Bridge Loan program. A Missouri company may request a grant for up to \$5,000 under the Phase 0 grant program which provides funding to maintain the momentum of technology development begun as a Phase I SBIR grant-funded project and to reimburse the small business for eligible costs. A Missouri company may also request a \$50,000 Bridge Loan to support research activities. The loan may be applied to the direct costs associated with R&D activities that refine the Phase I project results and/or initiate work on Phase II project objectives. The applicant is required to work directly with the University Small Business Development Centers or one of the Missouri Innovation Centers in order to be considered. An independent, seven member review committee has been established in order to review and recommend applications for funding. The loan may be forgiven if the Phase II federal grant proposal is not successful and all deliverables of the program are met. If the Phase II proposal is successful, the applicant is required to repay the entire loan. No interest is charged if the loan is repaid at the rate required by the program guidelines.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Program Distributions					500,000		500,000		
Total PSD	0		0		500,000		500,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	500,000	0.0	500,000	0.0	0

**NEW DECISION ITEM**

RANK: 15 OF 23

Department: <u>Economic Development</u>				Budget Unit <u>41962C</u>					
Division: <u>Business and Community Services</u>									
DI Name: <u>MO Technology Incentive Program</u>				DI# <u>1419012</u>					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					0		0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers					0		0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK: 15 OF 23**

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: MO Technology Incentive Program**

**Budget Unit 41962C**

**DI#1419012**

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The measures for the program are under development.

**6b. Provide an efficiency measure.**

The measures for the program are under development.

**6c. Provide the number of clients/individuals served, if applicable.**

The measures for the program are under development.

**6d. Provide a customer satisfaction measure, if available.**

NA



**NEW DECISION ITEM**  
**RANK: 15 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 41962C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: MO Technology Incentive Program</b>	<b>DI#1419012</b>
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
<p>The Missouri Technology Corporation will work closely with the University of Missouri SBDC office to streamline the application process and effectively and efficiently manage the program.</p>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
<b>MO Tech Incentive Prog Funding - 1419012</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	500,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$500,000	0.00		0.00

NEW DECISION ITEM  
RANK: 16 OF 23

Department: Economic Development  
Division: Business and Community Services  
DI Name: Intellectual Property Management Program DI#1419013

Budget Unit 41962C

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	300,000	300,000
TRF	0	0	0	0
Total	0	0	300,000	300,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Requires a GR Transfer.

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Requires a GR Transfer

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Intellectual Property Management Program was established to help Missouri start-up companies and universities pursue patent protection for promising new technologies. These funds will help alleviate a significant bottleneck which exists in small company formation due to a lack of financial resources for filing appropriate patent protections. Economic growth will be stimulated across Missouri as more technologies are protected through patents and other legal means which will attract additional venture capital and seed funding to flow to Missouri start-ups. Missouri's universities are a source of intellectual property (IP) that could be licensed to start-up companies to stimulate economic growth across the state; however, the IP must be protected by patents or copyrights to attract venture and seed funding. Start-up companies do not have the resource to pursue patent coverage which creates a bottleneck in small company formation. The universities have been asked to step in and cover these expenses. However, this unfunded mandate places the University in the position of a "venture or seed funding organization" and for the most part is the first money (highest risk) into the company. It is proposed this new fund will help alleviate this problem by providing resources to seek protection of the state's investment in IP. The objectives of this program are to: (1) mitigate financial burden from universities to fund small business start-ups; (2) provide for good and affordable patent protection to maximize protection and minimize cost; (3) provide for third party coverage of infringement claims and prosecution; and (4) stimulate the number of university spin-offs which in turn creates jobs for Missouri.

NEW DECISION ITEM  
RANK: 16 OF 23

Department: <u>Economic Development</u>	Budget Unit <u>41962C</u>								
Division: <u>Business and Community Services</u>									
DI Name: <u>Intellectual Property Management Program</u> DI# <u>1419013</u>									
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b>									
<p>This funding request will provide loans of up to \$15,000 to eligible Missouri companies for the preparation, filing, and prosecution of patent applications. Missouri companies wanting to apply must meet the following eligibility requirements: (1) be a Missouri-based company; (2) have a business plan evidencing that it has the financial resources and management capability to carry out the plan and/or be working with a Missouri Innovation Center, Small Business Development Center or university Tech Transfer Office towards commercialization; (3) have conducted a market and patentability assessment of the invention; and (4) agree to use a Missouri law firm or patent agent for the preparation, filing and prosecution of the patent application. The loan is required to be reimbursed from future sales of the products licencing revenue covered by the patent.</p>									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions					300,000		300,000		
<b>Total PSD</b>	0		0		300,000		300,000		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	300,000	0.0	300,000	0.0	0

NEW DECISION ITEM  
RANK: 16 OF 23

Department: Economic Development				Budget Unit <u>41962C</u>					
Division: Business and Community Services									
DI Name: Intellectual Property Management Program				DI#1419013					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					0		0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 16 OF 23

Department: Economic Development

Budget Unit 41962C

Division: Business and Community Services

DI Name: Intellectual Property Management Program DI#1419013

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The measures for the program are under development.

**6b. Provide an efficiency measure.**

The measures for the program are under development.

**6c. Provide the number of clients/individuals served, if applicable.**

The measures for the program are under development.

**6d. Provide a customer satisfaction measure, if available.**

NA

**NEW DECISION ITEM**

**RANK:** 16 **OF** 23

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>41962C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name:</b> <u>Intellectual Property Management Program</u> <b>DI#</b> <u>1419013</u>	

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Missouri Technology Corporation will work closely with its partners to streamline the application process and effectively and efficiently manage the program. Partners include the ten Missouri Innovation Centers, Small Business Development Centers and the various university Tech Transfer Offices.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
<b>Intellectual Prop Mgmt Program - 1419013</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	300,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	300,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$300,000	0.00		0.00



# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO MANF EXTENSION PARTNERSHIP</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
DED-FED & OTHER	0	0.00	1	0.00	1	0.00	1	0.00	
MISSOURI TECHNOLOGY INVESTMENT	1,947,878	0.00	2,052,089	0.00	2,052,089	0.00	2,052,089	0.00	
DED ADMINISTRATIVE	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL - PD	1,947,878	0.00	2,052,091	0.00	2,052,091	0.00	2,052,091	0.00	
<b>TOTAL</b>	<b>1,947,878</b>	<b>0.00</b>	<b>2,052,091</b>	<b>0.00</b>	<b>2,052,091</b>	<b>0.00</b>	<b>2,052,091</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,947,878</b>	<b>0.00</b>	<b>\$2,052,091</b>	<b>0.00</b>	<b>\$2,052,091</b>	<b>0.00</b>	<b>\$2,052,091</b>	<b>0.00</b>	

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lm\_disummary

# CORE DECISION ITEM

Department: Economic Development					Budget Unit 41990C				
Division: Business and Community Services									
Core: Missouri Manufacturing Extension Partnership									
1. CORE FINANCIAL SUMMARY									
FY 2010 Budget Request					FY 2010 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	1	2,052,090	2,052,091 E	PSD	0	1	2,052,090	2,052,091 E
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	1	2,052,090	2,052,091	Total	0	1	2,052,090	2,052,091
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Missouri Technology Investment Fund (0172)				Other Funds:	Missouri Technology Investment Fund (0172)			
Notes:	Administrative Revolving Fund (0547)				Notes:	Administrative Revolving Fund (0547)			
	An "E" is requested on \$1 Federal PSD					An "E" is requested on \$1 Federal PSD			
	An "E" is requested on \$1 Other (0547) PSD					An "E" is requested on \$1 Other (0547) PSD			
	Requires a GR transfer into the MTIF (0172)					Requires a GR transfer into the MTIF (0172)			
2. CORE DESCRIPTION									
<p>This core decision item establishes the spending authority for the Manufacturing Extension Partnership (MEP). The MEP program is a federal program funded through the U.S. Department of Commerce. The program requires both a state match and a private match in order to receive the federal dollars. The DED is requesting \$2,052,089 in General Revenue to match the federal and private funds. Private funds are generated through fees assessed to clients for services provided by the MEP program. The core budget above demonstrates <b>DED state match</b> from General Revenue totaling <b>\$2,052,089</b>. The Federal and Private match are represented by \$1E.</p> <p>MEP is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new ones. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.</p>									

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Manufacturing Extension Partnership

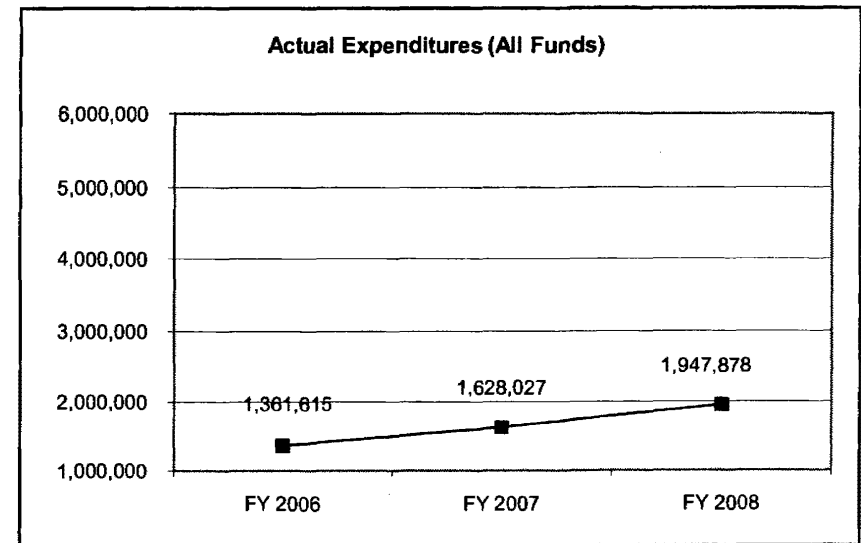
Budget Unit 41990C

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Manufacturing Extension Partnership

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY2009 Current Yr.
Appropriation (All Funds)	6,227,089	6,502,089	6,852,089	2,052,091
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	6,227,089	6,502,089	6,852,089	N/A
Actual Expenditures (All Funds)	1,361,615	1,628,027	1,947,878	N/A
Unexpended (All Funds)	4,865,474	4,874,062	4,904,211	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	2,200,000	2,200,000	2,200,000	N/A
Other	2,665,474	2,674,062	2,704,211	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (2) "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (3) "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (4) \$1 "E" assigned to the MEP Federal and Private funds.

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**CORE RECONCILIATION DETAIL**

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**STATE**  
**MO MANF EXTENSION PARTNERSHIP**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	1	2,052,090	2,052,091	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1</b>	<b>2,052,090</b>	<b>2,052,091</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	1	2,052,090	2,052,091	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1</b>	<b>2,052,090</b>	<b>2,052,091</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	1	2,052,090	2,052,091	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1</b>	<b>2,052,090</b>	<b>2,052,091</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO MANF EXTENSION PARTNERSHIP</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	1,947,878	0.00	2,052,091	0.00	2,052,091	0.00	2,052,091	0.00
TOTAL - PD	1,947,878	0.00	2,052,091	0.00	2,052,091	0.00	2,052,091	0.00
<b>GRAND TOTAL</b>	<b>\$1,947,878</b>	<b>0.00</b>	<b>\$2,052,091</b>	<b>0.00</b>	<b>\$2,052,091</b>	<b>0.00</b>	<b>\$2,052,091</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
OTHER FUNDS	\$1,947,878	0.00	\$2,052,090	0.00	\$2,052,090	0.00	\$2,052,090	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Manufacturing Extension Partnership**

**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

### 1. What does this program do?

The Missouri Manufacturing Extension Partnership is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new ones. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

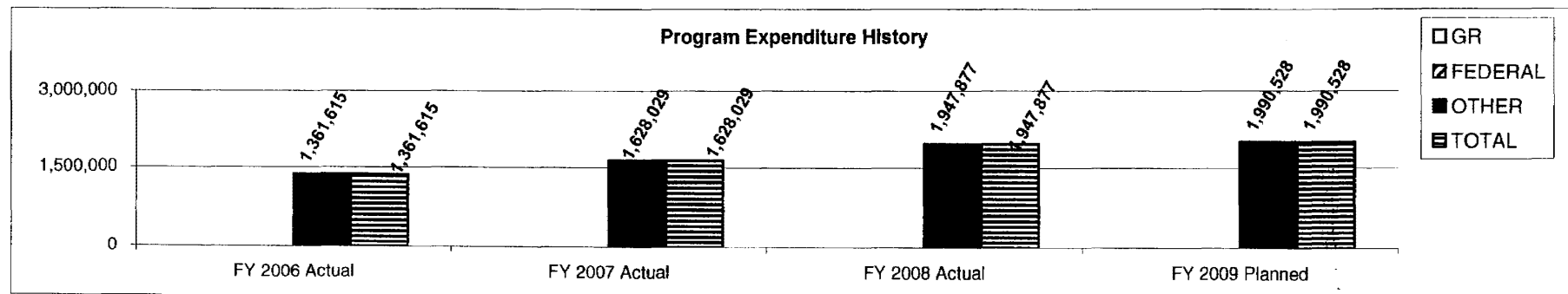
### 3. Are there federal matching requirements? If yes, please explain.

Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

## PROGRAM DESCRIPTION

**Department: Economic Development**

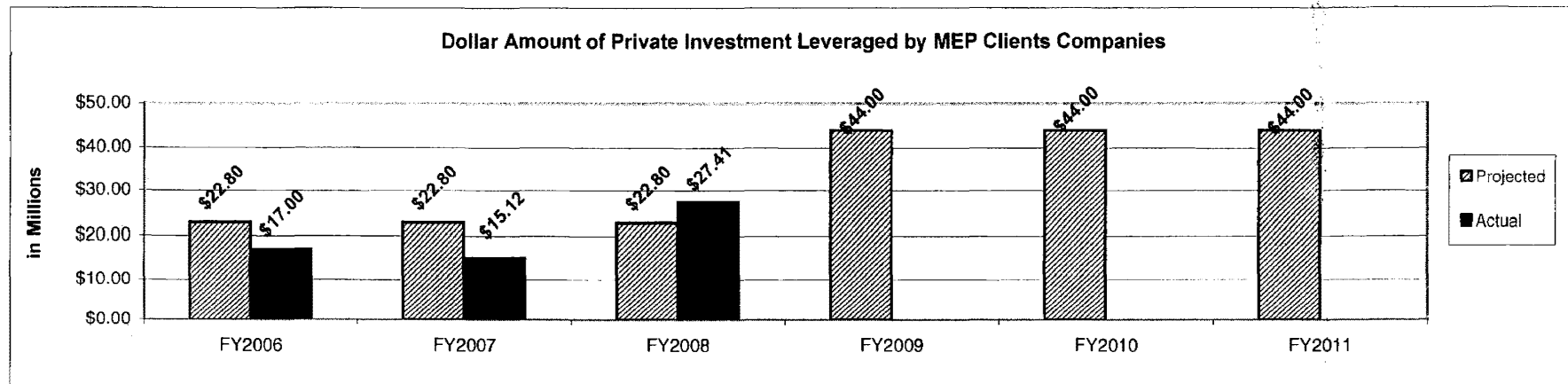
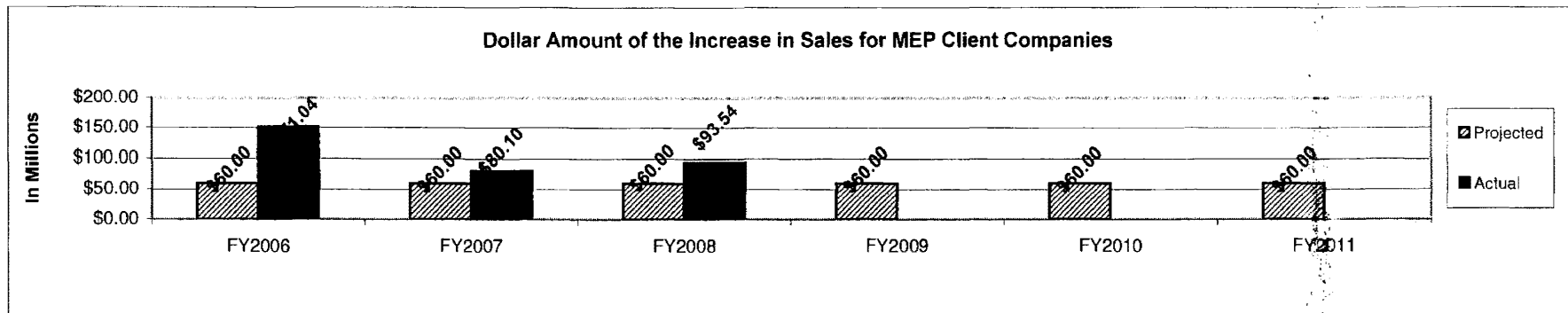
**Program Name: Missouri Manufacturing Extension Partnership**

**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

### 6. What are the sources of the "Other" funds?

Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a General Revenue transfer. The MEP program funds match the State GR funds with Federal funds from NIST/Department of Commerce and through private funds generated by client fees. Expenditures from Federal and Other Funds do not run through the State Treasury and include the following amounts in the respective fiscal years: FY05 Federal \$3,308,990 (received EDA grant) and Private \$2,280,747; FY06 Federal \$2,109,748 and Private \$2,307,593; FY07 Federal \$2,109,748 and Private \$2,196,972; and FY08 Federal \$2,109,748 and Private \$2,308,715.

### 7a. Provide an effectiveness measure.



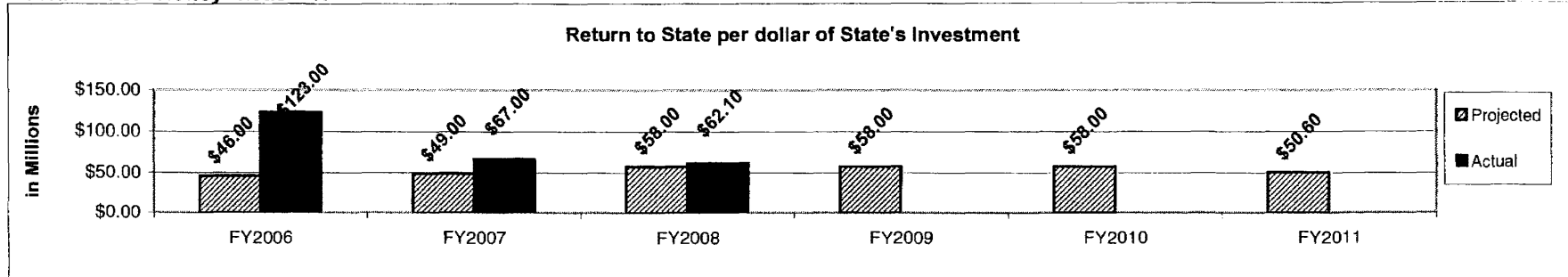
## PROGRAM DESCRIPTION

**Department: Economic Development**

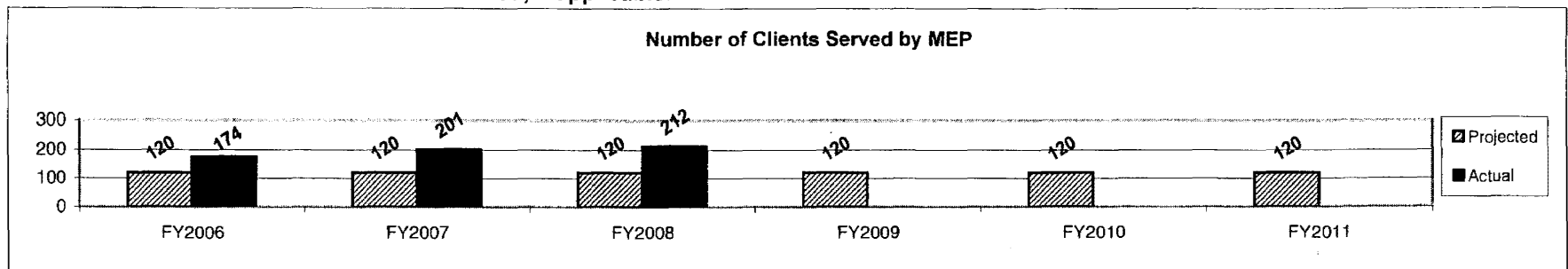
**Program Name: Missouri Manufacturing Extension Partnership**

**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

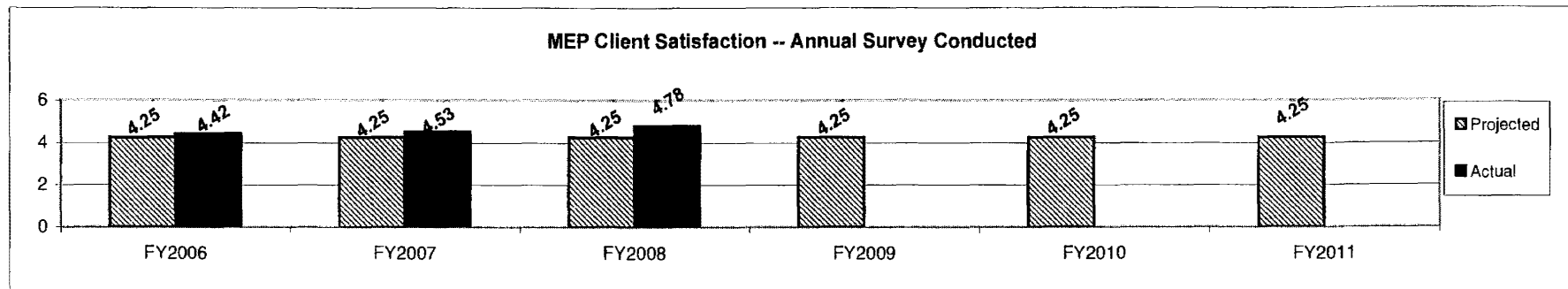
**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**



Note: 5.0 scale is used.



# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	4,200,099	0.00	4,429,999	0.00	4,429,999	0.00	4,302,691	0.00
TOTAL - TRF	4,200,099	0.00	4,429,999	0.00	4,429,999	0.00	4,302,691	0.00
<b>TOTAL</b>	<b>4,200,099</b>	<b>0.00</b>	<b>4,429,999</b>	<b>0.00</b>	<b>4,429,999</b>	<b>0.00</b>	<b>4,302,691</b>	<b>0.00</b>
<b>MO Tech Investment Transf Incr - 1419014</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	1,050,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	1,050,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,050,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$4,200,099</b>	<b>0.00</b>	<b>\$4,429,999</b>	<b>0.00</b>	<b>\$5,479,999</b>	<b>0.00</b>	<b>\$4,302,691</b>	<b>0.00</b>

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit <u>42080C</u></b>				
<b>Division: Business and Community Services</b>									
<b>Core: MO Technology Investment Fund Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	4,429,999	0	0	4,429,999	TRF	4,302,691	0	0	4,302,691
<b>Total</b>	<b>4,429,999</b>	<b>0</b>	<b>0</b>	<b>4,429,999</b>	<b>Total</b>	<b>4,302,691</b>	<b>0</b>	<b>0</b>	<b>4,302,691</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
This core decision item is the required General Revenue transfer that provides funding used to support the Missouri Manufacturing Extension Partnership (\$2,052,089), Innovation Centers (\$2,200,806), and other technology investments within the state including the Missouri Technology Corporation (\$127,308).									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MO Technology Investment Fund Transfer									

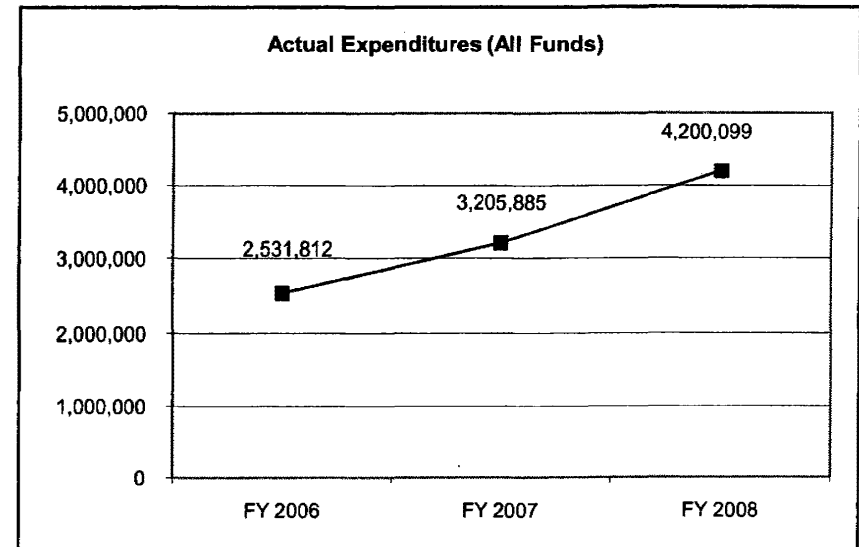
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: MO Technology Investment Fund Transfer

Budget Unit 42080C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	2,620,117	3,305,036	4,329,999	4,429,999
Less Reverted (All Funds)	(78,305)	(99,151)	(129,900)	N/A
Budget Authority (All Funds)	2,541,812	3,205,885	4,200,099	N/A
Actual Expenditures (All Funds)	2,531,812	3,205,885	4,200,099	N/A
Unexpended (All Funds)	10,000	0	0	N/A
Unexpended, by Fund:				
General Revenue	10,000	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**STATE**

**MO TECH INVESTMENT TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	4,429,999	0	0	4,429,999	
	<b>Total</b>	<b>0.00</b>	<b>4,429,999</b>	<b>0</b>	<b>0</b>	<b>4,429,999</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	4,429,999	0	0	4,429,999	
	<b>Total</b>	<b>0.00</b>	<b>4,429,999</b>	<b>0</b>	<b>0</b>	<b>4,429,999</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	2309 T354 TRF	0.00	(127,308)	0	0	(127,308)	Governor core reduction plan to cut MTC (\$127,308).
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>(127,308)</b>	<b>0</b>	<b>0</b>	<b>(127,308)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	4,302,691	0	0	4,302,691	
	<b>Total</b>	<b>0.00</b>	<b>4,302,691</b>	<b>0</b>	<b>0</b>	<b>4,302,691</b>	

**DECISION ITEM DETAIL**

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	4,200,099	0.00	4,429,999	0.00	4,429,999	0.00	4,302,691	0.00
TOTAL - TRF	4,200,099	0.00	4,429,999	0.00	4,429,999	0.00	4,302,691	0.00
<b>GRAND TOTAL</b>	<b>\$4,200,099</b>	<b>0.00</b>	<b>\$4,429,999</b>	<b>0.00</b>	<b>\$4,429,999</b>	<b>0.00</b>	<b>\$4,302,691</b>	<b>0.00</b>
GENERAL REVENUE	\$4,200,099	0.00	\$4,429,999	0.00	\$4,429,999	0.00	\$4,302,691	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** MO Technology Investment Fund Transfer

**Program is found in the following core budget(s):** Missouri Technology Investment Fund Transfer

**1. What does this program do?**

Funds transferred to the Missouri Technology Investment Fund are used to support the activities of the Missouri Manufacturing Extension Partnership, Innovation Centers, and other Technology investments within the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.251 - 348.272, RSMo.

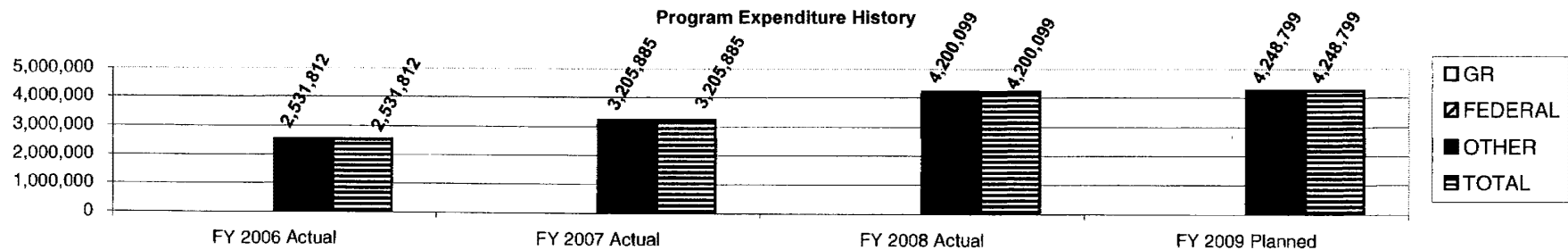
**3. Are there federal matching requirements? If yes, please explain.**

Yes, for the Missouri Manufactured Extension Partnership program.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Transfer from General Revenue to Missouri Technology Investment Fund

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MO Technology Investment Fund Transfer**

**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers** and **Missouri Manufacturing Extension Partnership**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers** and **Missouri Manufacturing Extension Partnership**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers** and **Missouri Manufacturing Extension Partnership**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers** and **Missouri Manufacturing Extension Partnership**.

**NEW DECISION ITEM**  
**RANK: 17 OF 23**

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: MO Technology Investment Transfer Incr DI#1419014**

**Budget Unit 42080C**

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,050,000	0	0	1,050,000
<b>Total</b>	<b>1,050,000</b>	<b>0</b>	<b>0</b>	<b>1,050,000</b>

**FTE**                      **0.00**            **0.00**            **0.00**            **0.00**

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**FTE**                      **0.00**            **0.00**            **0.00**            **0.00**

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Transfer Increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This request is a transfer increase of \$1,050,000 of General Revenue into the Missouri Technology Investment fund, which will provide an increase in funding for the operational costs of the Missouri Technology Corporation, and award opportunities for eligible applicants of the Missouri Technology Incentive Program and the Intellectual Property Management Program.



**NEW DECISION ITEM**  
**RANK: 17 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 42080C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: MO Technology Investment Transfer Incr DI#1419014</b>	

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

A General Revenue transfer increase of \$1,050,000 to the Missouri Technology Investment fund would provide additional funding for the Missouri Technology Corporation (\$250,000), the Missouri Technology Incentive Program (\$300,000) and the Intellectual Property Management Program (\$500,000).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers	1,050,000						1,050,000		
<b>Total TRF</b>	1,050,000		0		0		1,050,000		0
<b>Grand Total</b>	1,050,000	0.0	0	0.0	0	0.0	1,050,000	0.0	0

**NEW DECISION ITEM**  
**RANK: 17 OF 23**

<b>Department: Economic Development</b>				<b>Budget Unit 42080C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: MO Technology Investment Transfer Incr</b>				<b>DI#1419014</b>					
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>0</u>						0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 17 OF 23

Department: Economic Development  
Division: Business and Community Services  
DI Name: MO Technology Investment Transfer Incr DI#1419014

Budget Unit 42080C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
N/A

**6b. Provide an efficiency measure.**  
N/A

**6c. Provide the number of clients/individuals served, if applicable.**  
N/A

**6d. Provide a customer satisfaction measure, if available.**  
N/A

**NEW DECISION ITEM**

**RANK:** 17 **OF** 23

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42080C</u>
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MO Technology Investment Transfer Incr	<b>DI#</b> <u>1419014</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

N/A

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>MO Tech Investment Transf Incr - 1419014</b>								
FUND TRANSFERS	0	0.00	0	0.00	1,050,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	1,050,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,050,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,050,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MOFAST</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MO SMALL BUS DEVELOPMENT CTRS	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00	
TOTAL - PD	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00	
<b>TOTAL</b>	<b>485,000</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>250,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$485,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>	

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42162C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Missouri Federal and State Technology Partnership Program (MOFAST)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	500,000	500,000	PSD	0	0	250,000	250,000
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>250,000</b>	<b>250,000</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Small Business Development Centers Fund (0294)					Other Funds: Small Business Development Centers Fund (0294)				
Note: Requires a GR transfer to the SBDC Fund (0294)					Note: Requires a GR transfer to the SBDC Fund (0294)				
<b>2. CORE DESCRIPTION</b>									
<p>This item establishes the spending authority for the Missouri Federal and State Technology Partnership (MOFAST) program. DED supports funding the MOFAST program administered through the University of Missouri. MOFAST was a federally funded pilot program that moved Missouri from 39th to 27th in the nation in attracting Small Business Innovative Research (SBIR) research and development grants. The federally funded pilot effort ended in recent years, however, Missouri continues to fund the program in a partnership between the University of Missouri and the Department of Economic Development.</p> <p>Technology entrepreneurship will help grow Missouri's industries of tomorrow and provide opportunities to create high quality, family supporting jobs. Statistics show: (1) high-tech small businesses generate 5 times more patents per R&amp;D dollar than large businesses; (2) SBIR-funded companies are about 20 times more productive than universities in generating patents per federal dollar and (3) small businesses with less than 20 employees have generated more than 80% of all net new jobs during the past 14 years.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Federal and State Technology Partnership Program									

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42162C

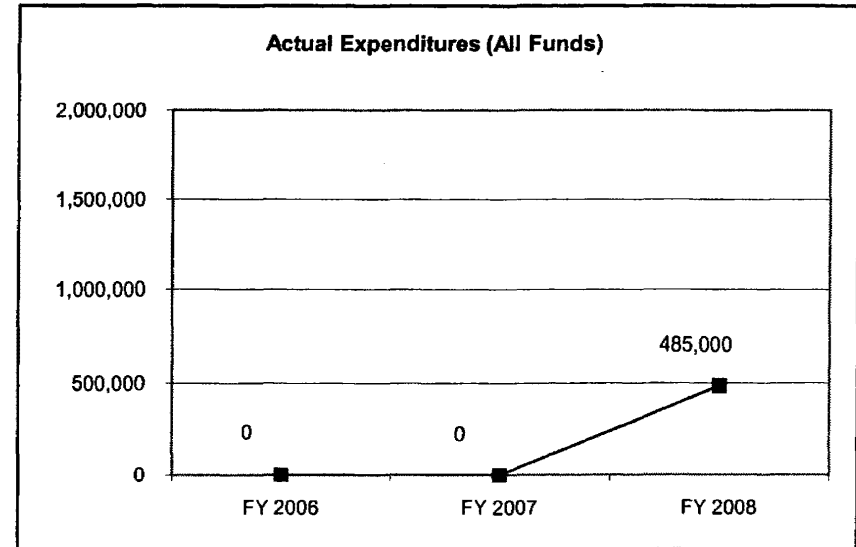
Division: Business and Community Services

Core: Missouri Federal and State Technology Partnership Program (MOFAST)

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	0	500,000	500,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	500,000	N/A
Actual Expenditures (All Funds)	0	0	485,000	N/A
Unexpended (All Funds)	0	0	15,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	15,000	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) - FY08 was the first year of funding for the MOFAST program.



**CORE RECONCILIATION DETAIL**

STATE

MOFAST

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	PD		0.00	0	0	500,000	500,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	PD		0.00	0	0	500,000	500,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2416 4271	PD	0.00	0	0	(250,000)	(250,000)	Gov core reduction plan
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(250,000)</b>	<b>(250,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	PD		0.00	0	0	250,000	250,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>250,000</b>	<b>250,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MOFAST</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00
TOTAL - PD	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00
<b>GRAND TOTAL</b>	<b>\$485,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$485,000	0.00	\$500,000	0.00	\$500,000	0.00	\$250,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

### 1. What does this program do?

This item funds four MOFAST counselors located in Columbia, St. Louis, Kansas City and Rolla/Springfield who provide counseling to startup and small Missouri technology businesses in order to bring government research and development awards to the small businesses. These staff help Missouri small technology businesses seek out, apply for and win government Small Business Innovative Research (SBIR) awards that will provide grant money to develop and potentially commercialize innovations. The federal SBIR program was initiated in 1982 and has four goals: (1) stimulate technological innovation; (2) partner with small businesses to meet federal research and development needs; (3) encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation; and (4) increase private sector commercialization derived from federal research and development funding. Awards of the SBIR grants to Missouri small businesses help keep the technology and the proceeds from its commercialization in the state. MOFAST helps Missouri companies become aware and understand the federal SBIR grant program and provide assistance in preparing successful proposals.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Small Business Development Centers Fund established in Section 620.1000, RSMo.

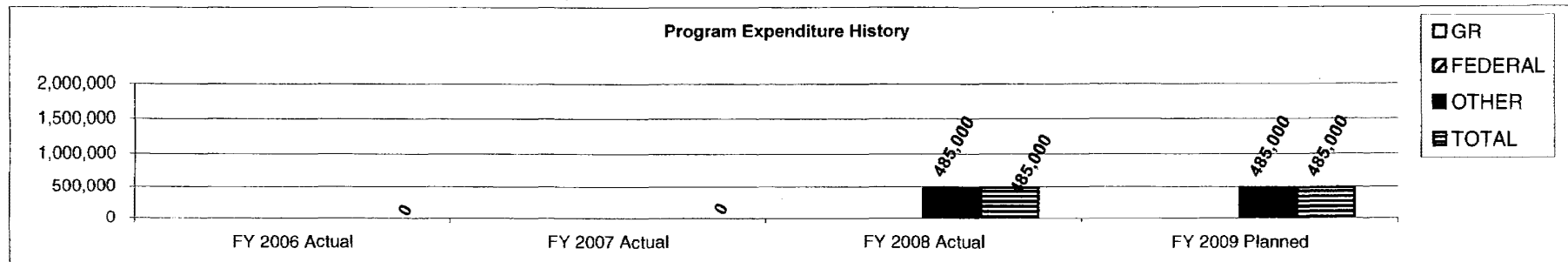
### 3. Are there federal matching requirements? If yes, please explain.

Yes, funds from the state are used to match the federal Small Business and Technology Development Center program. Every state dollar is matched with \$2 of federal and local match.

### 4. Is this a federally mandated program? If yes, please explain.

No.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

### 6. What are the sources of the "Other" funds?

Small Business Development Centers Fund (0294)

## PROGRAM DESCRIPTION

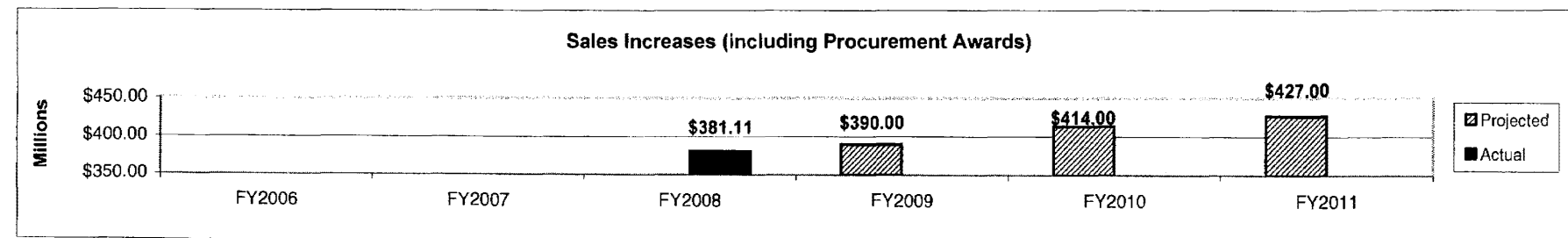
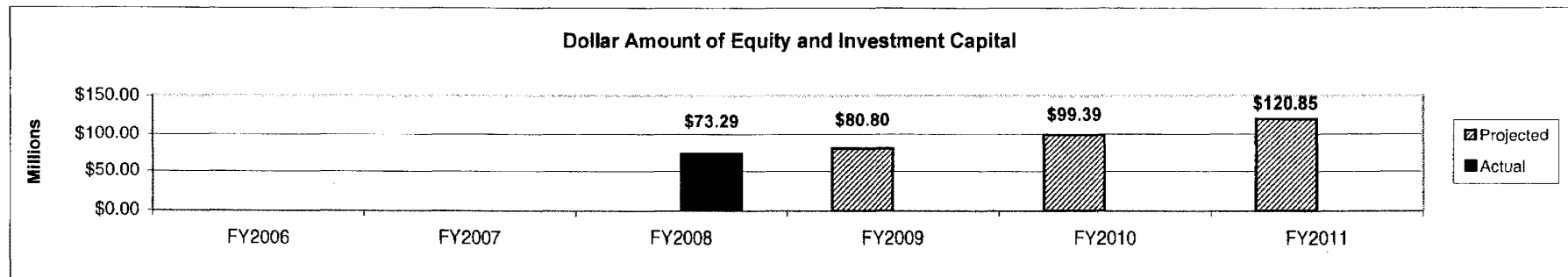
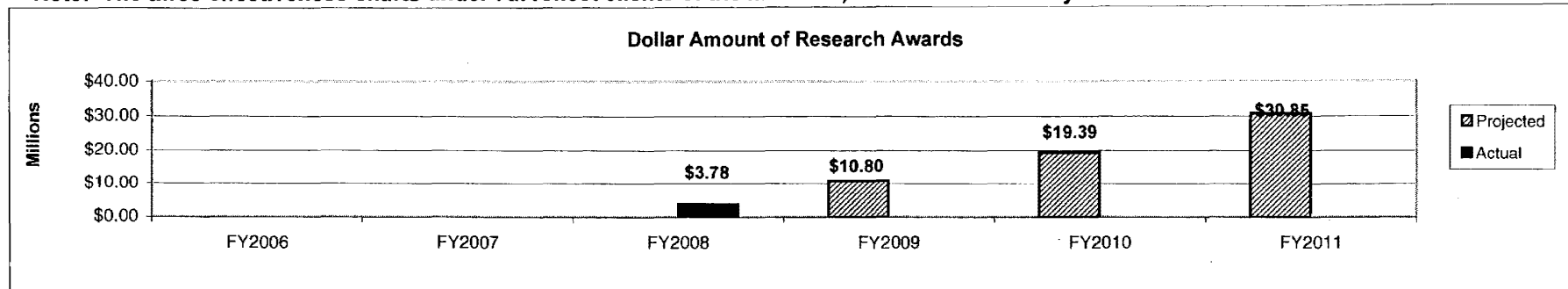
**Department: Economic Development**

**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

**7a. Provide an effectiveness measure.**

**Note: The three effectiveness charts under 7a. reflect clients of the MOFAST, SBTDC and PTAC System.**



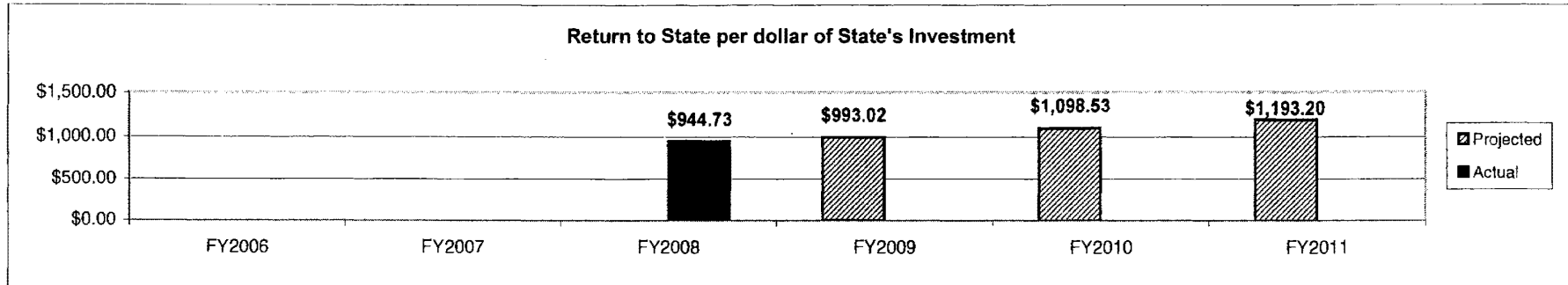
## PROGRAM DESCRIPTION

**Department: Economic Development**

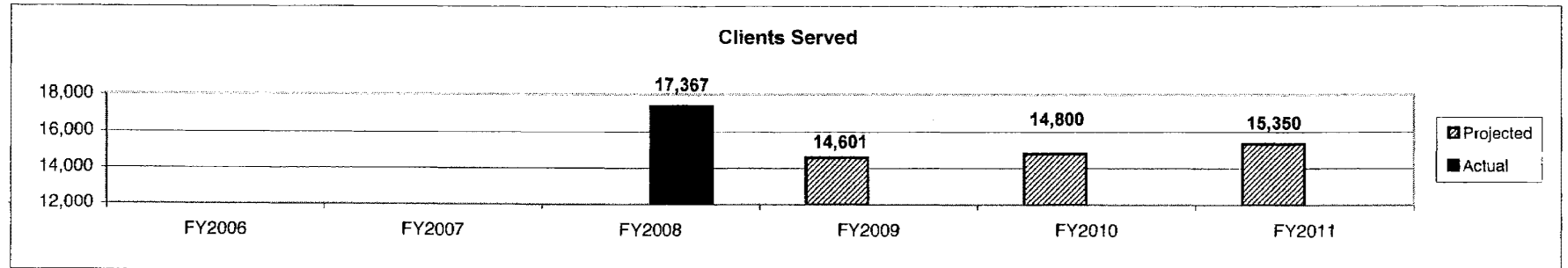
**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

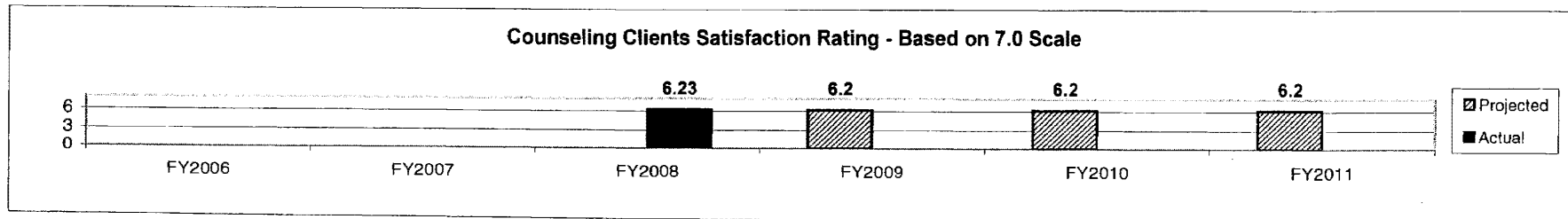
**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**



# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>SM BUS DEVELOP CTRS TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00	
TOTAL - TRF	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00	
<b>TOTAL</b>	<b>485,000</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>250,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$485,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42613C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Small Business Development Center Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	500,000	0	0	500,000	TRF	250,000	0	0	250,000
<b>Total</b>	<b>500,000</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>Total</b>	<b>250,000</b>	<b>0</b>	<b>0</b>	<b>250,000</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>					<b>Est. Fringe</b>				
	0	0	0	0		0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
This core decision item is the required General Revenue transfer that provides funding for the Missouri Federal and State Technology Partnership (MOFAST) Program. DED supports funding the MOFAST, which is administered through the University of Missouri. MOFAST was a federally funded pilot program that moved Missouri from 39th to 27th in the nation in attracting Small Business Innovative Research (SBIR) research and development grants. The federally funded pilot effort ended in recent years, however, Missouri continues to fund the program in a partnership between the University of Missouri and the Department of Economic Development.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Small Business Development Center Transfer									

# CORE DECISION ITEM

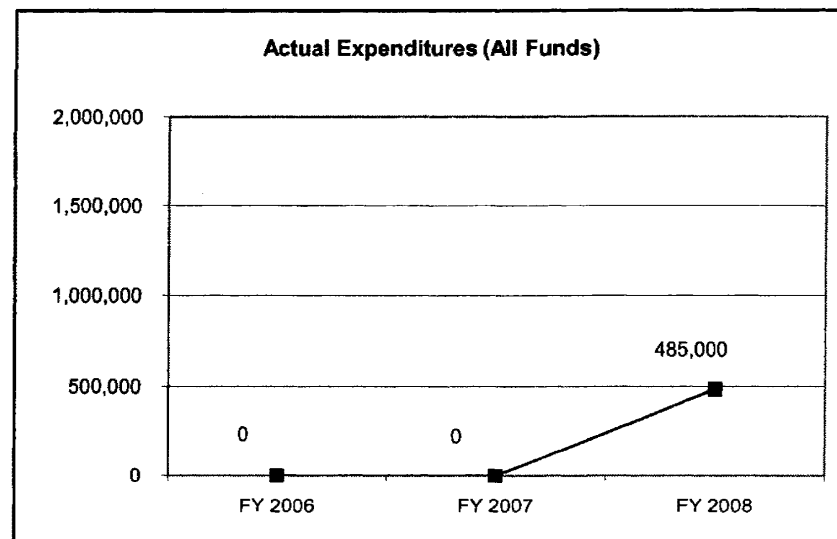
Department: Economic Development  
 Division: Business and Community Services  
 Core: Small Business Development Center Transfer

Budget Unit 42613C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	0	500,000	500,000
Less Reverted (All Funds)	0	0	(15,000)	N/A
Budget Authority (All Funds)	0	0	485,000	N/A
Actual Expenditures (All Funds)	0	0	485,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) - FY08 was the first year of funding for the MOFAST program.



**CORE RECONCILIATION DETAIL**

**STATE**  
**SM BUS DEVELOP CTRS TRANSFER**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
	TRF		0.00	500,000	0	0	500,000	
	<b>Total</b>		<b>0.00</b>	<b>500,000</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	TRF		0.00	500,000	0	0	500,000	
	<b>Total</b>		<b>0.00</b>	<b>500,000</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2313 T521	TRF	0.00	(250,000)	0	0	(250,000)	Governor core reduction plan.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(250,000)</b>	<b>0</b>	<b>0</b>	<b>(250,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	TRF		0.00	250,000	0	0	250,000	
	<b>Total</b>		<b>0.00</b>	<b>250,000</b>	<b>0</b>	<b>0</b>	<b>250,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SM BUS DEVELOP CTRS TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00
TOTAL - TRF	485,000	0.00	500,000	0.00	500,000	0.00	250,000	0.00
<b>GRAND TOTAL</b>	<b>\$485,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>
GENERAL REVENUE	\$485,000	0.00	\$500,000	0.00	\$500,000	0.00	\$250,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Small Business Development Center Transfer**

**Program is found in the following core budget(s): Small Business Development Center Transfer**

**1. What does this program do?**

This item funds four MOFAST counselors located in Columbia, St. Louis, Kansas City and Rolla/Springfield who provide counseling to startup and small Missouri technology businesses in order to bring government research and development awards to the small businesses. These staff help Missouri small technology businesses seek out, apply for and win government Small Business Innovative Research (SBIR) awards that will provide grant money to develop and potentially commercialize innovations. The federal SBIR program was initiated in 1982 and has four goals: (1) stimulate technological innovation; (2) partner with small businesses to meet federal research and development needs; (3) encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation; and (4) increase private sector commercialization derived from federal research and development funding. Awards of the SBIR grants to Missouri small businesses help keep the technology and the proceeds from its commercialization in the state. MOFAST helps Missouri companies become aware and understand the federal SBIR grant program and provide assistance in preparing successful proposals.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Small Business Development Centers Fund established in Section 620.1000, RSMo.

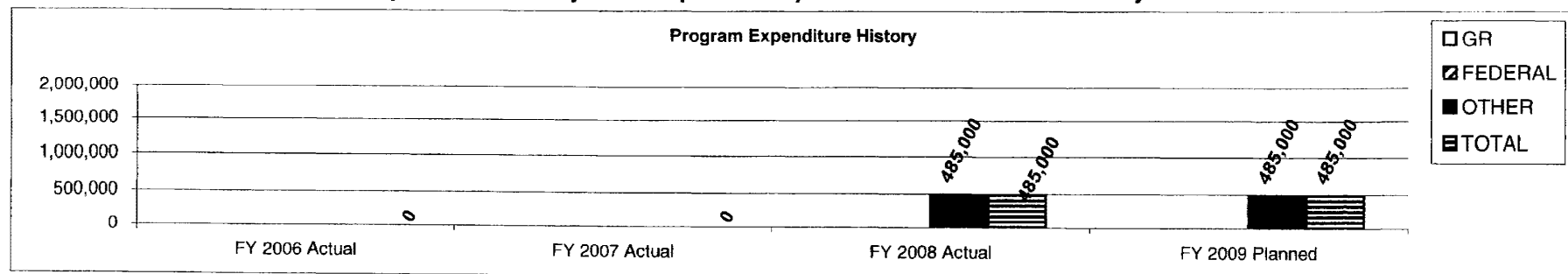
**3. Are there federal matching requirements? If yes, please explain.**

Yes, funds will be matched dollar for dollar in federal funds and in local match to leverage \$2 for every state dollar.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

**6. What are the sources of the "Other " funds?**

Small Business Development Centers Fund (0294)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Small Business Development Center Transfer**

**Program is found in the following core budget(s): Small Business Development Center Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Federal and State Technology Partnership (MOFAST) Program.**

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Federal and State Technology Partnership (MOFAST) Program.**

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Federal and State Technology Partnership (MOFAST) Program.**

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Federal and State Technology Partnership (MOFAST) Program.**

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS EXT SVS PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
BUSINESS EXTENSION SERVICE TEA	7,591	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - PD	7,591	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
<b>TOTAL</b>	<b>7,591</b>	<b>0.00</b>	<b>1,000,000</b>	<b>0.00</b>	<b>1,000,000</b>	<b>0.00</b>	<b>1,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$7,591</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Business Extension Services Team (BEST)

Budget Unit 41970C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,000,000	1,000,000
TRF	0	0	0	0
Total	0	0	1,000,000	1,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Business Extension Services Team (UEL) (0280)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,000,000	1,000,000
TRF	0	0	0	0
Total	0	0	1,000,000	1,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Business Extension Services Team (UEL) (0280)

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority from the BEST fund.

This program, also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City).

Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines of credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing businesses, or payouts to existing stockholders or shareholders notes.

## 3. PROGRAM LISTING (list programs included in this core funding)

Business Extension Services Team (BEST) Program

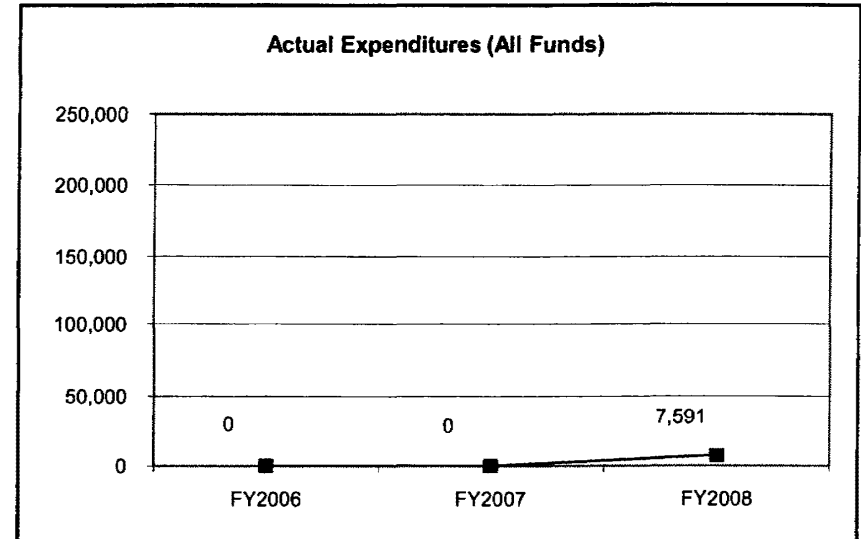
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Business Extension Services Team (BEST)

Budget Unit 41970C

## 4. FINANCIAL HISTORY

	FY2006 Actual	FY2007 Actual	FY2008 Actual	FY2009 Current Yr.
Appropriation (All Funds)	1,854,000	1,854,000	1,000,000	1,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,854,000	1,854,000	1,000,000	N/A
Actual Expenditures (All Funds)	0	0	7,591	N/A
Unexpended (All Funds)	1,854,000	1,854,000	992,409	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,854,000	1,854,000	992,409	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.  
Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

### NOTES:

- (1) Beginning fund balance in FY06 totaled \$316,328.87. Payments to contractors totaled \$0; OA Cost Allocation totaled \$2,227.00.
- (2) Beginning fund balance in FY07 totaled \$314,101.87. Payments to contractors totaled \$0; OA Cost Allocation totaled \$3,515.00.
- (3) Beginning fund balance in FY08 totaled \$1,071,923.36; OA Cost Allocation totaled \$17.00.
- (4) No new transfer appropriation.

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**CORE RECONCILIATION DETAIL**

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**STATE****BUSINESS EXT SVS PROGRAM**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1,000,000	1,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,000,000</b>	<b>1,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1,000,000	1,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,000,000</b>	<b>1,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1,000,000	1,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,000,000</b>	<b>1,000,000</b>	



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS EXT SVS PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	7,591	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - PD	7,591	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$7,591</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$7,591	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program**

**Program is found in the following core budget(s): Business Extension Services Team (BEST)**

### 1. What does this program do?

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City).

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.1023-620.1029, RSMo.

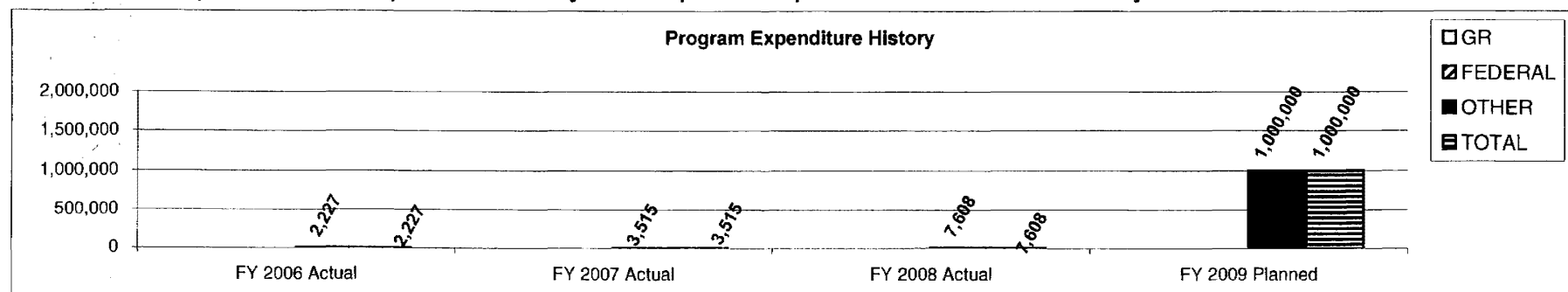
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other" funds?

Business Extension Services Team Fund (0280)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program**

**Program is found in the following core budget(s): Business Extension Services Team (BEST)**

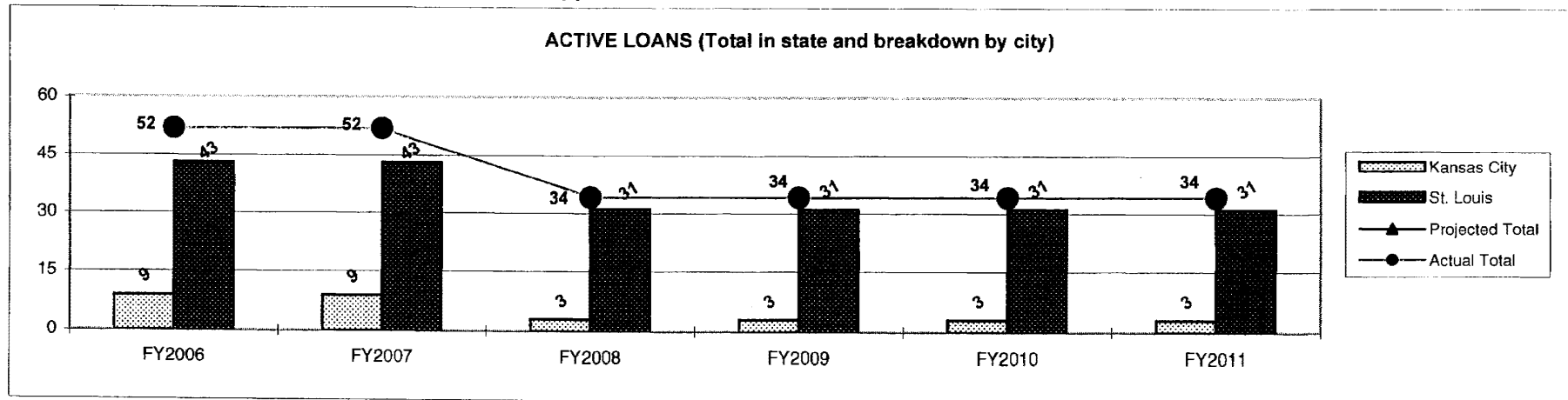
**7a. Provide an effectiveness measure.**

Current activity includes management of existing portfolio of loans.

**7b. Provide an efficiency measure.**

Current activity includes management of existing portfolio of loans.

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>CDBG PROGRAM</b>									
<b>CORE</b>									
<b>EXPENSE &amp; EQUIPMENT</b>									
DED-ED PRO -CDBG- PASSTHROUGH	26,770	0.00	216,200	0.00	216,200	0.00	216,200	0.00	
TOTAL - EE	26,770	0.00	216,200	0.00	216,200	0.00	216,200	0.00	
<b>PROGRAM-SPECIFIC</b>									
DED-ED PRO -CDBG- PASSTHROUGH	23,764,805	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00	
TOTAL - PD	23,764,805	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00	
<b>TOTAL</b>	<b>23,791,575</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$23,791,575</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42165C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Community Development Block Grant (CDBG)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	216,200	0	216,200 E	EE	0	216,200	0	216,200 E
PSD	0	27,783,800	0	27,783,800 E	PSD	0	27,783,800	0	27,783,800 E
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	<b>Total</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b>					<b>Other Funds:</b>				
<b>Notes:</b> An "E" is requested for \$28,000,000 for Federal CDBG funds.					<b>Notes:</b> An "E" is requested for \$28,000,000 for Federal CDBG funds.				
<b>2. CORE DESCRIPTION</b>									
The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Community Development Block Grant Program									

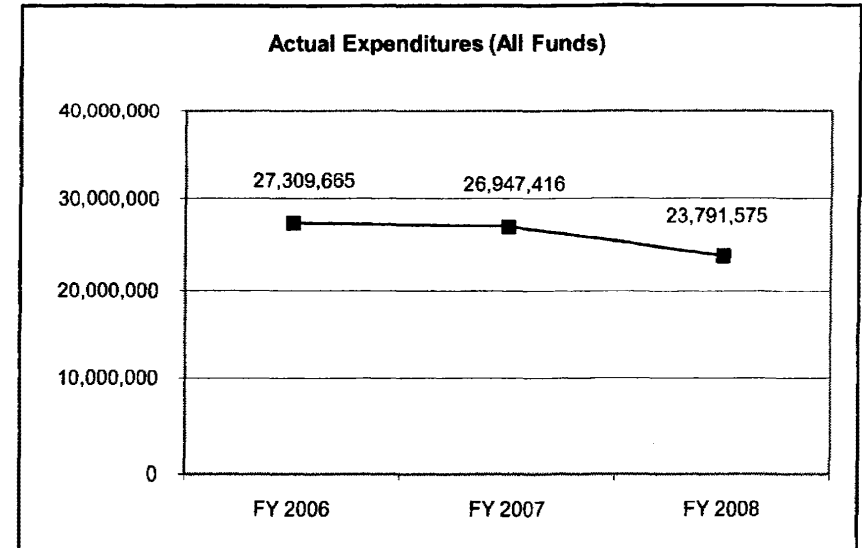
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Community Development Block Grant (CDBG)

Budget Unit 42165C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	28,000,000	28,000,000	28,000,000	28,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	28,000,000	28,000,000	28,000,000	N/A
Actual Expenditures (All Funds)	27,309,665	26,947,416	23,791,575	N/A
Unexpended (All Funds)	690,335	1,052,584	4,208,425	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	690,335	1,052,584	4,208,425	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Federal fund authority was lapsed in CDBG federal funds.
- (2) Federal fund authority was lapsed in CDBG federal funds.
- (3) Federal fund authority was lapsed in CDBG federal funds.

# CORE RECONCILIATION DETAIL

STATE

CDBG PROGRAM

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	7,726	0.00	13,000	0.00	13,000	0.00	13,000	0.00
TRAVEL, OUT-OF-STATE	1,649	0.00	2,700	0.00	2,700	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	150	0.00
SUPPLIES	463	0.00	24,500	0.00	24,500	0.00	24,500	0.00
PROFESSIONAL DEVELOPMENT	12,073	0.00	72,950	0.00	72,950	0.00	72,950	0.00
COMMUNICATION SERV & SUPP	3,182	0.00	1,500	0.00	1,500	0.00	1,500	0.00
PROFESSIONAL SERVICES	345	0.00	87,300	0.00	87,300	0.00	87,300	0.00
M&R SERVICES	1,156	0.00	300	0.00	300	0.00	300	0.00
OFFICE EQUIPMENT	157	0.00	250	0.00	250	0.00	250	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	600	0.00	600	0.00	600	0.00
MISCELLANEOUS EXPENSES	19	0.00	5,450	0.00	5,450	0.00	5,450	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
<b>TOTAL - EE</b>	<b>26,770</b>	<b>0.00</b>	<b>216,200</b>	<b>0.00</b>	<b>216,200</b>	<b>0.00</b>	<b>216,200</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	23,764,805	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
<b>TOTAL - PD</b>	<b>23,764,805</b>	<b>0.00</b>	<b>27,783,800</b>	<b>0.00</b>	<b>27,783,800</b>	<b>0.00</b>	<b>27,783,800</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$23,791,575</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$23,791,575</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**1. What does this program do?**

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

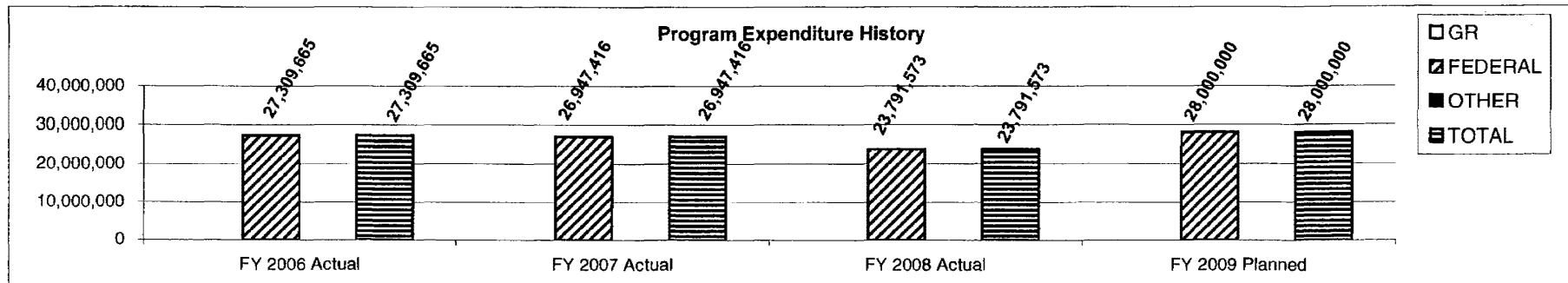
**3. Are there federal matching requirements? If yes, please explain.**

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

**4. Is this a federally mandated program? If yes, please explain.**

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

N/A

## PROGRAM DESCRIPTION

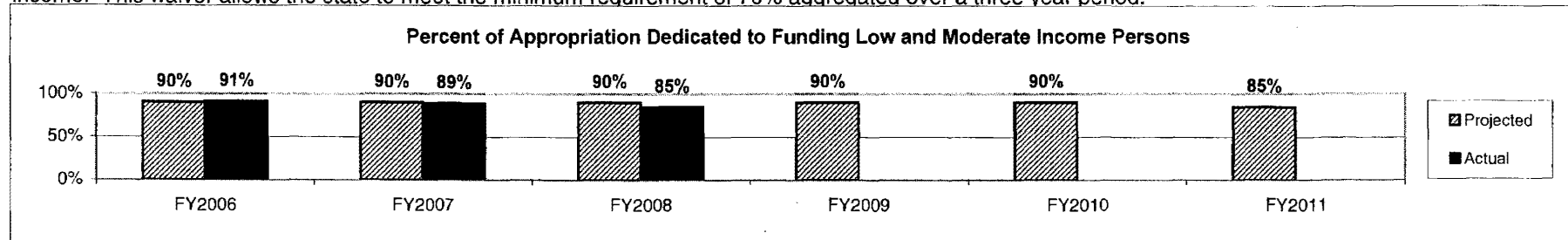
**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

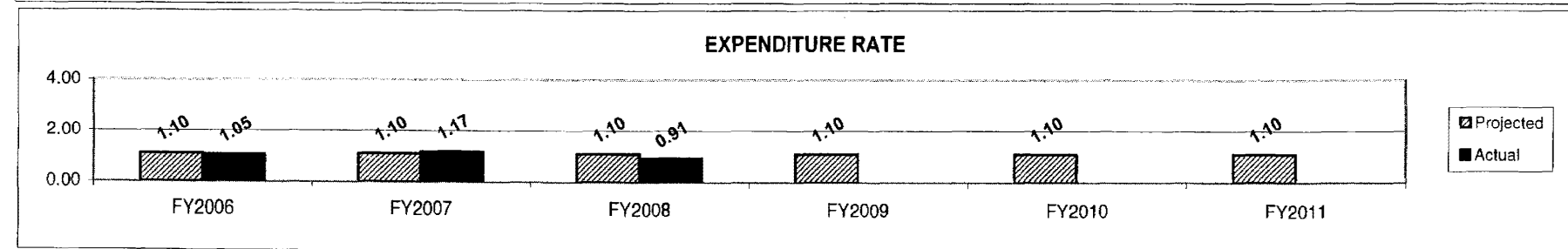
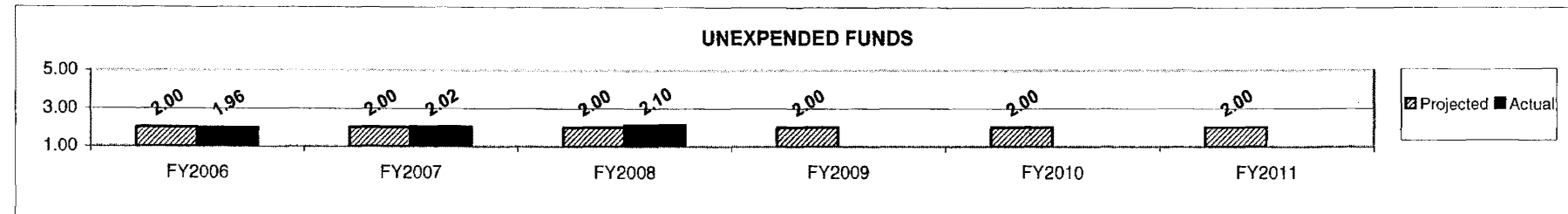
**7a. Provide an effectiveness measure.**

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



**7b. Provide an efficiency measure.**

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



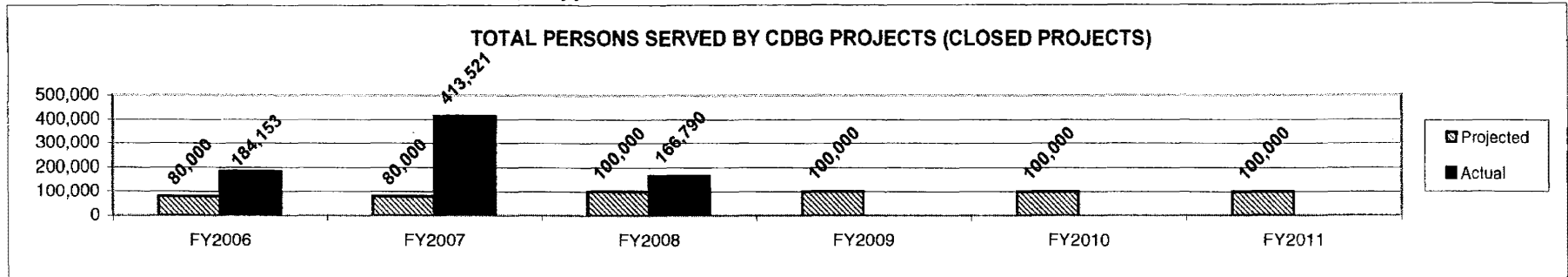
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Community Development Block Grant Program

**Program is found in the following core budget(s):** CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

**7c. Provide the number of clients/individuals served, if applicable.**



\*FY2007 number served is higher due to anomaly in providing tornado recovery assistance.

**7d. Provide a customer satisfaction measure, if available.**

N/A

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MAINSTREET PROGRAM</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
MO MAIN STREET PROGRAM FUND	43,650	0.00	45,590	0.00	45,590	0.00	45,590	0.00	
TOTAL - PD	43,650	0.00	45,590	0.00	45,590	0.00	45,590	0.00	
<b>TOTAL</b>	<b>43,650</b>	<b>0.00</b>	<b>45,590</b>	<b>0.00</b>	<b>45,590</b>	<b>0.00</b>	<b>45,590</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$43,650</b>	<b>0.00</b>	<b>\$45,590</b>	<b>0.00</b>	<b>\$45,590</b>	<b>0.00</b>	<b>\$45,590</b>	<b>0.00</b>	

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42140C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Main Street</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	45,590	45,590	PSD	0	0	45,590	45,590
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>45,590</b>	<b>45,590</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>45,590</b>	<b>45,590</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b> 0     0     0     0					<b>Est. Fringe</b> 0     0     0     0				
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:     Main Street Fund (0596)					Other Funds: Main Street Fund (0596)				
Notes:             Requires a GR transfer to the Main Street Fund (0596)					Notes:             Requires a GR transfer to the Main Street Fund (0596)				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Main Street Program. The Missouri Main Street Program is authorized by 251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program									

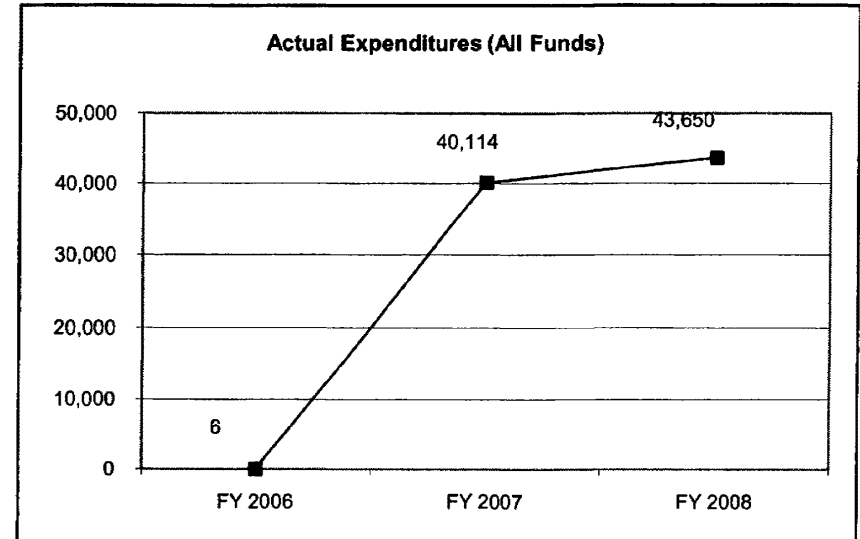
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Main Street**

**Budget Unit 42140C**

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	40,590	40,590	45,590	45,590
Less Reverted (All Funds)	(1,200)	0	0	N/A
Budget Authority (All Funds)	39,390	40,590	45,590	N/A
Actual Expenditures (All Funds)	6	40,114	43,650	N/A
Unexpended (All Funds)	39,384	476	1,940	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	39,384	476	1,940	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) No GR transfer made. OA Cost Allocation transfer totaled \$6.00.
- (2) OA Cost Allocation totaled \$350.00.
- (3) OA Cost Allocation totaled \$0.

**CORE RECONCILIATION DETAIL**

**STATE**

**MAINSTREET PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	45,590	45,590	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>45,590</b>	<b>45,590</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	45,590	45,590	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>45,590</b>	<b>45,590</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	45,590	45,590	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>45,590</b>	<b>45,590</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	43,650	0.00	45,590	0.00	45,590	0.00	45,590	0.00
TOTAL - PD	43,650	0.00	45,590	0.00	45,590	0.00	45,590	0.00
<b>GRAND TOTAL</b>	<b>\$43,650</b>	<b>0.00</b>	<b>\$45,590</b>	<b>0.00</b>	<b>\$45,590</b>	<b>0.00</b>	<b>\$45,590</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$43,650	0.00	\$45,590	0.00	\$45,590	0.00	\$45,590	0.00



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program**

**Program is found in the following core budget(s): Main Street**

**1. What does this program do?**

The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 251.470 to 251.485, RSMo.

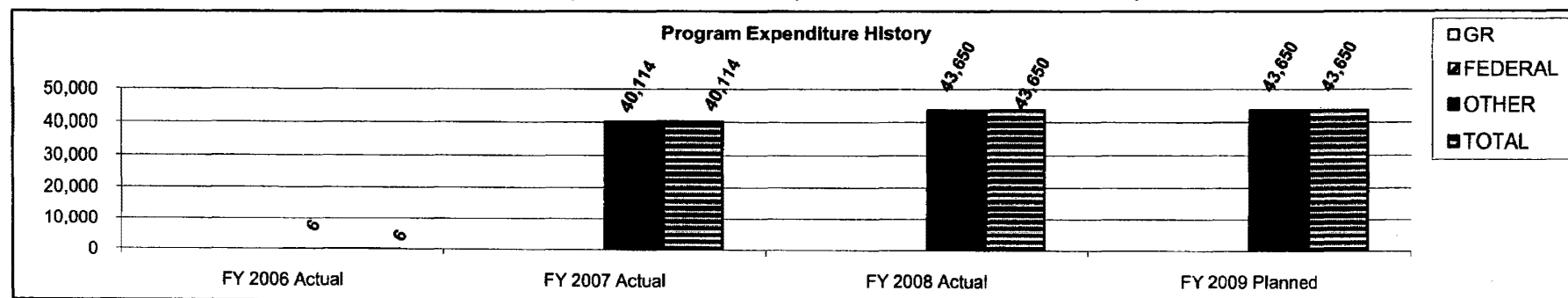
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

**6. What are the sources of the "Other " funds?**

Main Street Program Fund (0596)

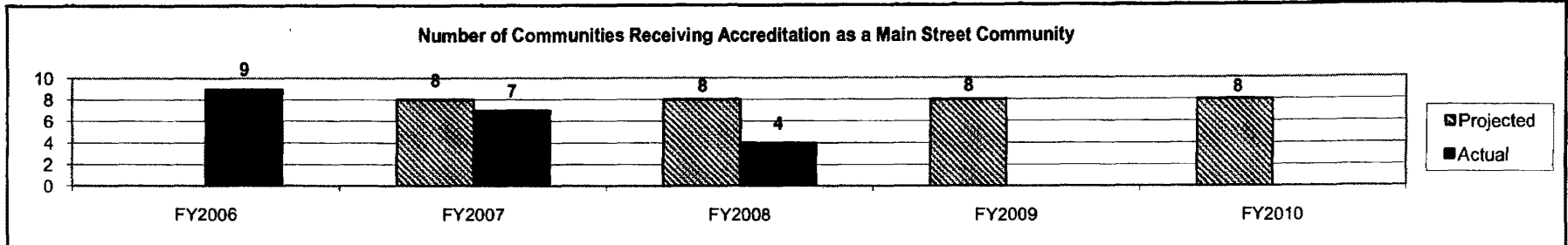
## PROGRAM DESCRIPTION

Department: Economic Development

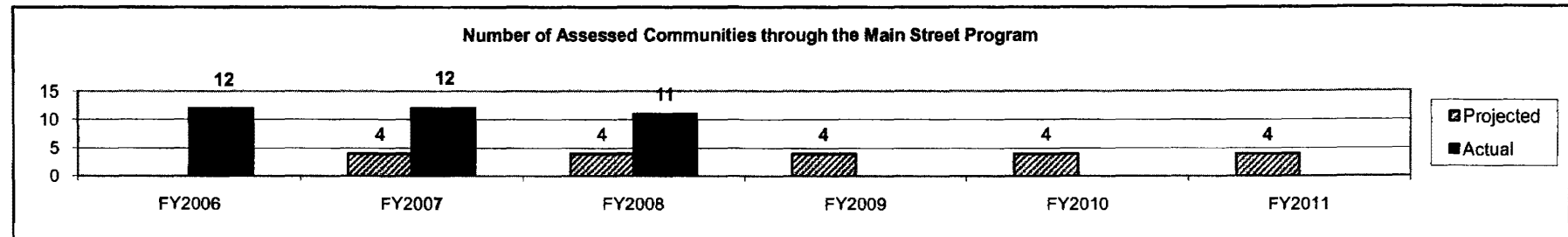
Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

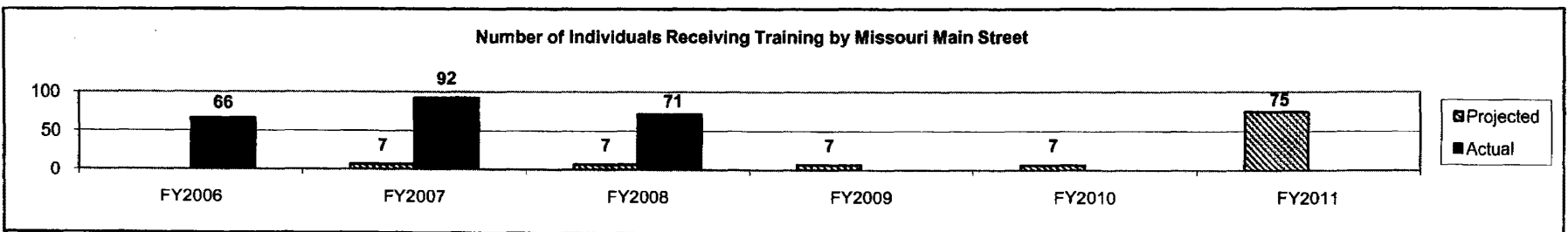
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: Projected shows number of **communities** receiving training, MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amount for FY2011 revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MAIN STREET PROGRAM-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	43,650	0.00	45,000	0.00	45,000	0.00	45,000	0.00	
TOTAL - TRF	43,650	0.00	45,000	0.00	45,000	0.00	45,000	0.00	
<b>TOTAL</b>	<b>43,650</b>	<b>0.00</b>	<b>45,000</b>	<b>0.00</b>	<b>45,000</b>	<b>0.00</b>	<b>45,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$43,650</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	

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**CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42330C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Main Street Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	45,000	0	0	45,000	<b>TRF</b>	45,000	0	0	45,000
<b>Total</b>	<b>45,000</b>	<b>0</b>	<b>0</b>	<b>45,000</b>	<b>Total</b>	<b>45,000</b>	<b>0</b>	<b>0</b>	<b>45,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This decision item is the required General Revenue transfer that provides funding for the Main Street Program authorized by 251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program Transfer									

# CORE DECISION ITEM

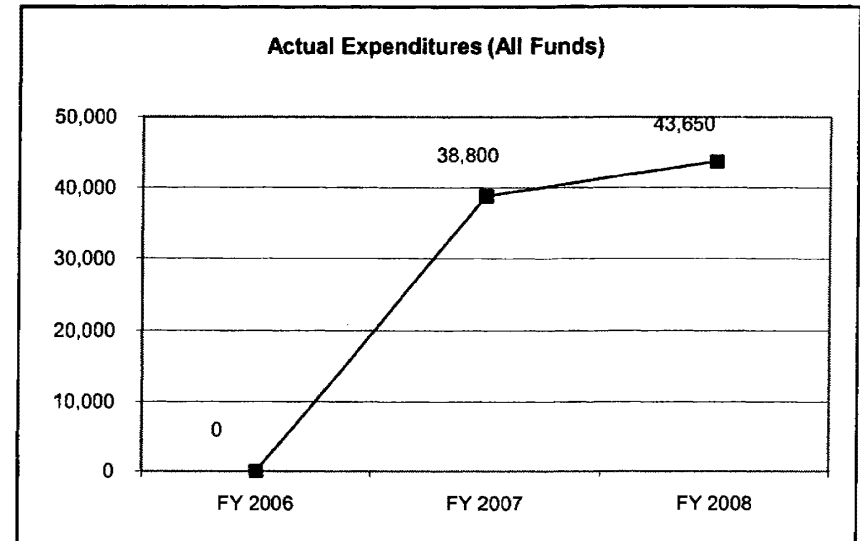
**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Main Street Transfer**

**Budget Unit 42330C**

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	40,000	45,000	45,000
Less Reverted (All Funds)	0	(1,200)	(1,350)	N/A
Budget Authority (All Funds)	0	38,800	43,650	N/A
Actual Expenditures (All Funds)	0	38,800	43,650	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) No GR transfer.

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**CORE RECONCILIATION DETAIL**

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**STATE****MAIN STREET PROGRAM-TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	45,000	0	0	45,000	
	<b>Total</b>	<b>0.00</b>	<b>45,000</b>	<b>0</b>	<b>0</b>	<b>45,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	45,000	0	0	45,000	
	<b>Total</b>	<b>0.00</b>	<b>45,000</b>	<b>0</b>	<b>0</b>	<b>45,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	45,000	0	0	45,000	
	<b>Total</b>	<b>0.00</b>	<b>45,000</b>	<b>0</b>	<b>0</b>	<b>45,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAIN STREET PROGRAM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	43,650	0.00	45,000	0.00	45,000	0.00	45,000	0.00
TOTAL - TRF	43,650	0.00	45,000	0.00	45,000	0.00	45,000	0.00
<b>GRAND TOTAL</b>	<b>\$43,650</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>
GENERAL REVENUE	\$43,650	0.00	\$45,000	0.00	\$45,000	0.00	\$45,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

### 1. What does this program do?

This transfer provides funding for the Main Street program that provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for the Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

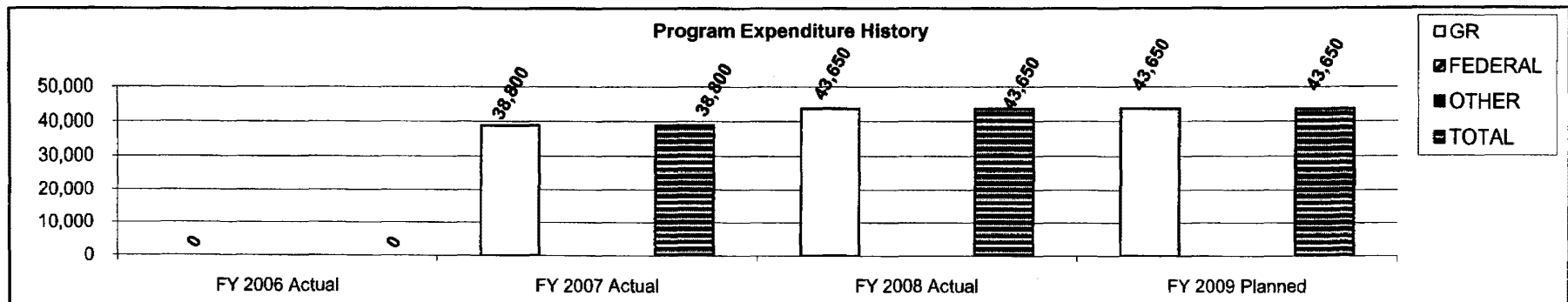
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

### 6. What are the sources of the "Other" funds?

Transfer of General Revenue to the Main Street Program Fund (0596)



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>YOUTH OPPORTUNITY &amp; VIOLENCE</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
YOUTH OPPORT & VIOLENCE PREV	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Youth Opportunities and Violence Prevention

Budget Unit 42250C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Youth Opp. & Violence Prevention Fund (0827)  
 Notes: An "E" is requested on \$1 PSD "Other" fund.

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Youth Opp. & Violence Prevention Fund (0827)  
 Notes: An "E" is requested on \$1 PSD "Other" fund.

## 2. CORE DESCRIPTION

The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs. There have been no donations or appropriations to this fund.

## 3. PROGRAM LISTING (list programs included in this core funding)

Youth Opportunities and Violence Prevention Program

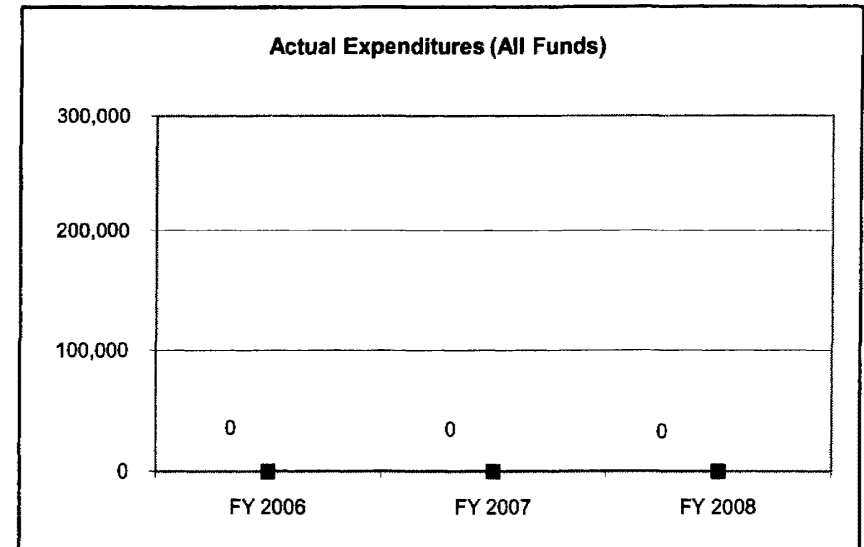
# CORE DECISION ITEM

Department: **Economic Development**  
 Division: **Business and Community Services**  
 Core: **Youth Opportunities and Violence Prevention**

Budget Unit **42250C**

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY2009 Current Yr.
Appropriation (All Funds)	250,000	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	250,000	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	250,000	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	250,000	1	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) No funding has ever been received for this program; spending authority was \$250,000.
- (2) No funding has ever been received for this program.
- (3) No funding has ever been received for this program.
- (4) An "E" is requested on the \$1.

**CORE RECONCILIATION DETAIL**

**STATE**

**YOUTH OPPORTUNITY & VIOLENCE**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>YOUTH OPPORTUNITY &amp; VIOLENCE</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Youth Opportunities and Violence Prevention Program

**Program is found in the following core budget(s):** Youth Opportunities and Violence Prevention

**1. What does this program do?**

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities in which youth may participate.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1100 RSMo.

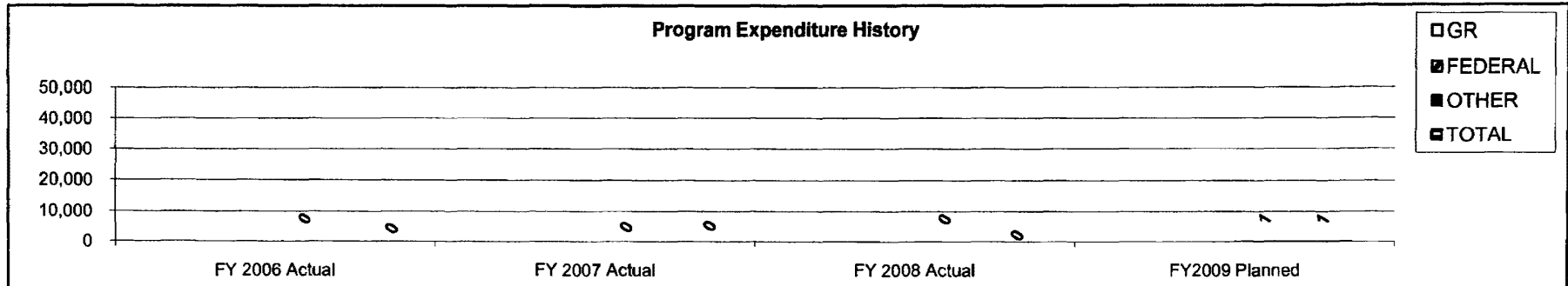
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Youth Opportunities and Violence Prevention Fund (0827)

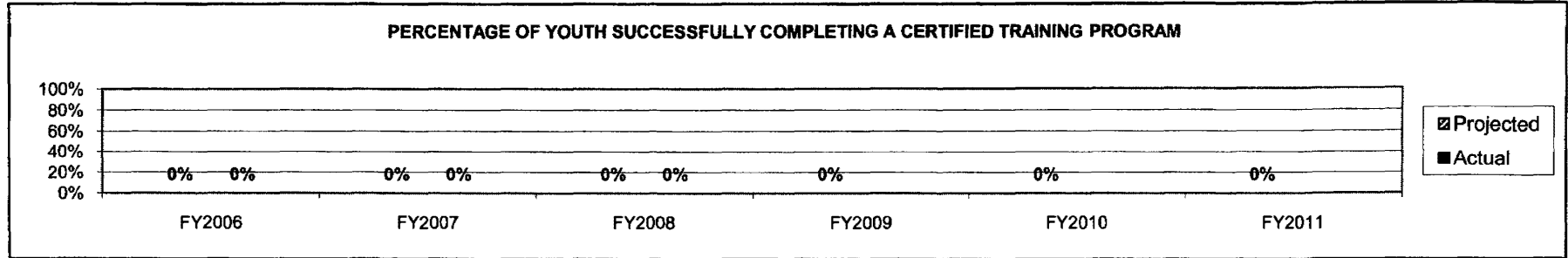
## PROGRAM DESCRIPTION

**Department: Economic Development**

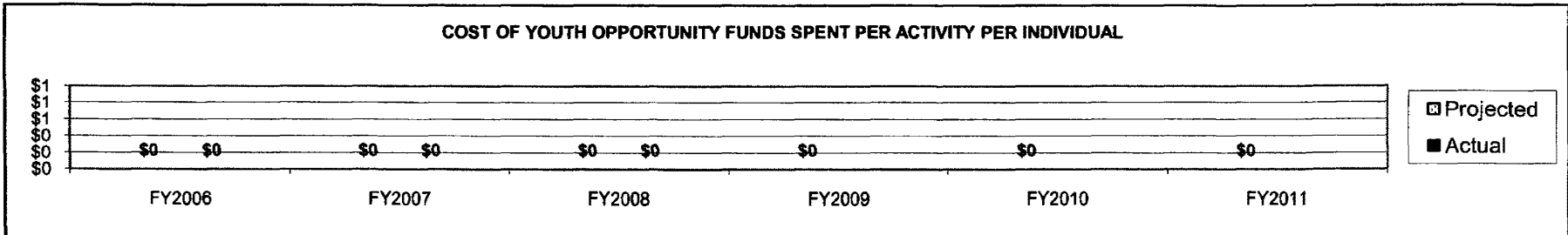
**Program Name: Youth Opportunities and Violence Prevention Program**

**Program is found in the following core budget(s): Youth Opportunities and Violence Prevention**

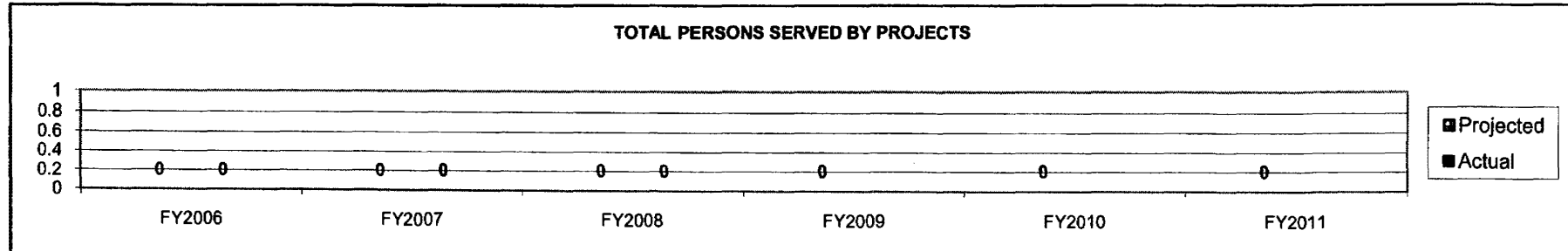
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A



# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DELTA REGIONAL AUTHORITY</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	77,703	0.00	86,000	0.00	86,000	0.00	80,784	0.00
TOTAL - EE	77,703	0.00	86,000	0.00	86,000	0.00	80,784	0.00
<b>TOTAL</b>	<b>77,703</b>	<b>0.00</b>	<b>86,000</b>	<b>0.00</b>	<b>86,000</b>	<b>0.00</b>	<b>80,784</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$77,703</b>	<b>0.00</b>	<b>\$86,000</b>	<b>0.00</b>	<b>\$86,000</b>	<b>0.00</b>	<b>\$80,784</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Delta Regional Authority

Budget Unit 42220C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	86,000	0	0	86,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	86,000	0	0	86,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	80,784	0	0	80,784
PSD	0	0	0	0
TRF	0	0	0	0
Total	80,784	0	0	80,784
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".

## 3. PROGRAM LISTING (list programs included in this core funding)

Delta Regional Authority (membership)

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Delta Regional Authority

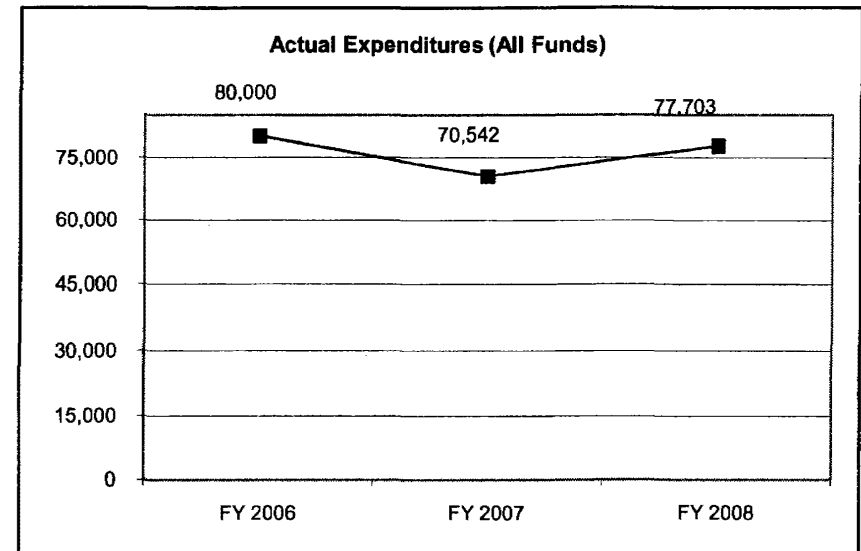
Budget Unit 42220C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	80,000	80,000	86,000	86,000
Less Reverted (All Funds)	0	(2,400)	(2,580)	N/A
Budget Authority (All Funds)	80,000	77,600	83,420	N/A
Actual Expenditures (All Funds)	80,000	70,542	77,703	N/A
Unexpended (All Funds)	0	7,058	5,717	N/A

### Unexpended, by Fund:

General Revenue	0	7,058	5,717	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**STATE**

**DELTA REGIONAL AUTHORITY**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	EE		0.00	86,000	0	0	86,000	
	<b>Total</b>		<b>0.00</b>	<b>86,000</b>	<b>0</b>	<b>0</b>	<b>86,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	EE		0.00	86,000	0	0	86,000	
	<b>Total</b>		<b>0.00</b>	<b>86,000</b>	<b>0</b>	<b>0</b>	<b>86,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2317 5933	EE	0.00	(5,216)	0	0	(5,216)	Governor core reduction plan
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(5,216)</b>	<b>0</b>	<b>0</b>	<b>(5,216)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	EE		0.00	80,784	0	0	80,784	
	<b>Total</b>		<b>0.00</b>	<b>80,784</b>	<b>0</b>	<b>0</b>	<b>80,784</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DELTA REGIONAL AUTHORITY</b>								
<b>CORE</b>								
PROFESSIONAL DEVELOPMENT	77,703	0.00	80,000	0.00	80,000	0.00	74,784	0.00
PROFESSIONAL SERVICES	0	0.00	6,000	0.00	6,000	0.00	6,000	0.00
<b>TOTAL - EE</b>	<b>77,703</b>	<b>0.00</b>	<b>86,000</b>	<b>0.00</b>	<b>86,000</b>	<b>0.00</b>	<b>80,784</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$77,703</b>	<b>0.00</b>	<b>\$86,000</b>	<b>0.00</b>	<b>\$86,000</b>	<b>0.00</b>	<b>\$80,784</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$77,703</b>	<b>0.00</b>	<b>\$86,000</b>	<b>0.00</b>	<b>\$86,000</b>	<b>0.00</b>	<b>\$80,784</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Delta Regional Authority

**Program is found in the following core budget(s):** Delta Regional Authority

**1. What does this program do?**

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Congressional Record - House H12285

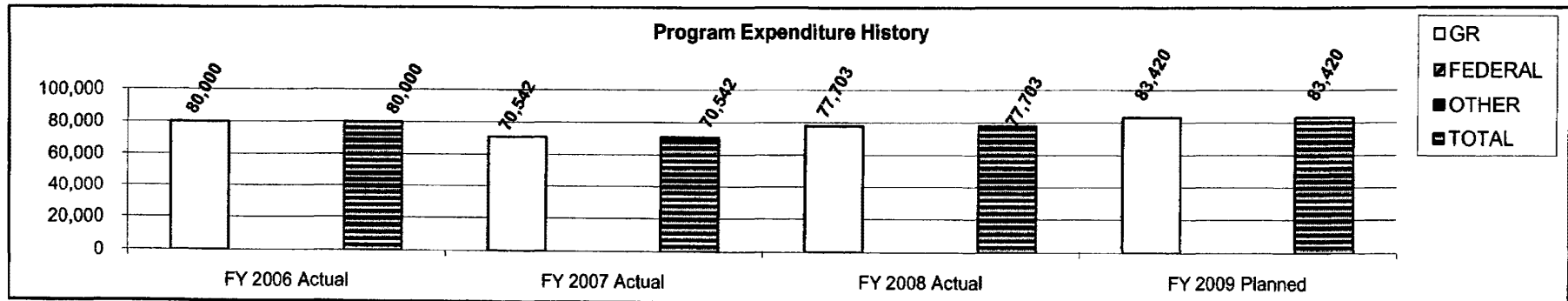
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

N/A

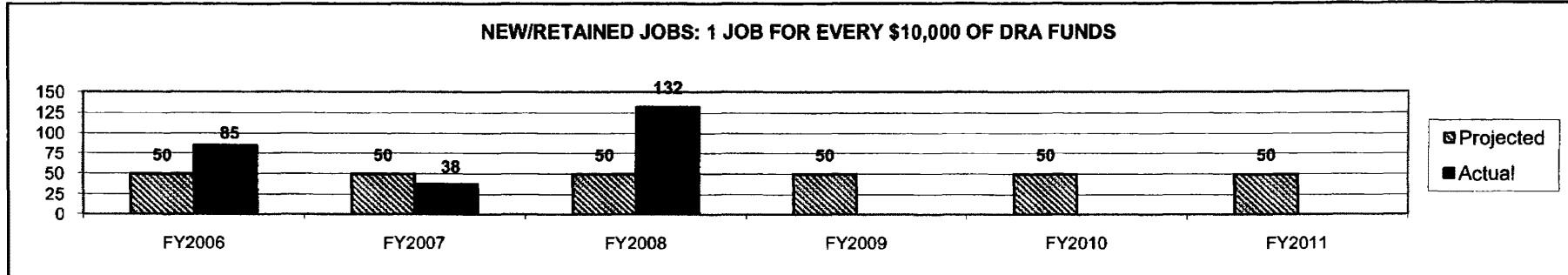
## PROGRAM DESCRIPTION

**Department:** Economic Development

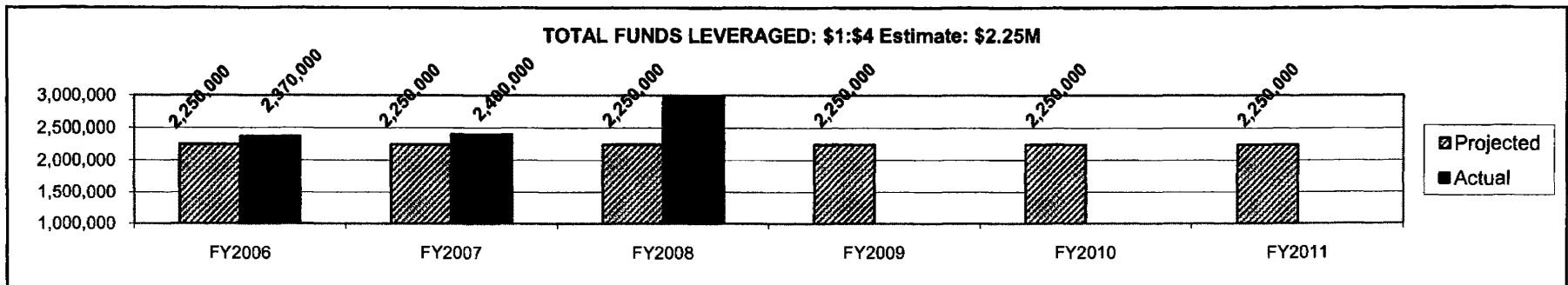
**Program Name:** Delta Regional Authority

**Program is found in the following core budget(s):** Delta Regional Authority

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
MO SUPP TAX INCREMENT FINANCE	3,715,226	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00
TOTAL - PD	3,715,226	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00
<b>TOTAL</b>	<b>3,715,226</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0.00</b>
<b>TIF Funding Increase - 1419001</b>								
<b>PROGRAM-SPECIFIC</b>								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00
TOTAL - PD	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,190,735</b>	<b>0.00</b>	<b>5,190,735</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,715,226</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>	<b>\$15,276,858</b>	<b>0.00</b>	<b>\$15,276,858</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42290C				
Division: Business and Community Services									
Core: Tax Increment Financing (TIF)									
1. CORE FINANCIAL SUMMARY									
FY 2010 Budget Request					FY 2010 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	10,086,123	10,086,123	PSD	0	0	10,086,123	10,086,123
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	10,086,123	10,086,123	Total	0	0	10,086,123	10,086,123
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: State Tax Increment Financing Fund (0848)					Other Funds: State Tax Increment Financing Fund (0848)				
Notes: Requires a GR transfer to the TIF Fund (0848)					Notes: Requires a GR transfer to the TIF Fund (0848)				
2. CORE DESCRIPTION									
<p>This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p>Current TIF obligations include the following projects:</p> <ul style="list-style-type: none"><li>(1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street;</li><li>(2) St. Louis Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;</li><li>(3) Riverside L-385 Levee: infrastructure and levee improvements at 1600-acre site, city of Riverside;</li><li>(4) Springfield Jordan Valley Park: redevelopment of exposition center in downtown Springfield;</li><li>(5) Kansas City Pershing Road: renovation of old post office building and other developments on south side of Pershing Road;</li><li>(6) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;</li><li>(7) Kansas City 1200 Main: new development for H&amp;R Block Corporation headquarters;</li><li>(8) St. Louis Cupples: redevelopment of abandoned buildings in downtown near Busch Stadium;</li><li>(9) Excelsior Springs: Elms Hotel and supporting infrastructure (project is complete, closed and final payment made);</li></ul>									

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF)**

**Budget Unit 42290C**

- (10) Independence (Santa Fe): infrastructure redevelopment to support commercial development and housing;
- (11) KC Three Trails: Bannister Mall restoration (project contract terminated);
- (12) Independence Crackerneck Creek (Bass Pro Shops) Development: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435; and
- (13) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70.
- (14) St. Louis Lambert Airport Eastern Perimeter Redevelopment: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential

Projects that have applied for State TIF funding and are currently under review:  
 NA

## 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

## 4. FINANCIAL HISTORY

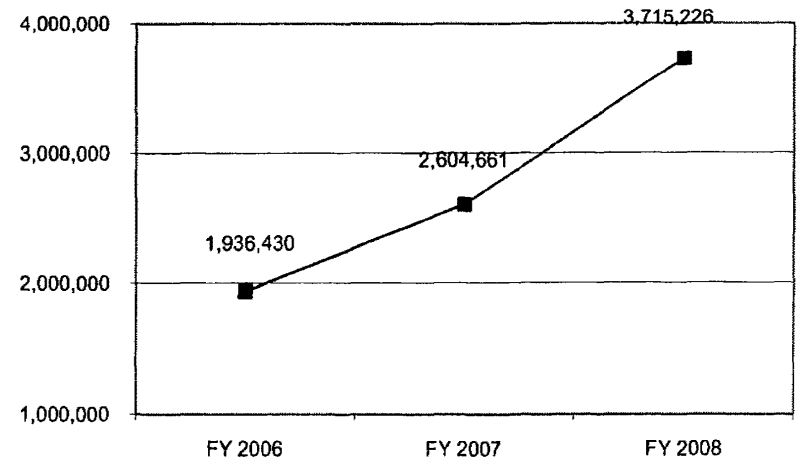
	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	3,432,000	3,932,002	8,928,130	10,086,123
Less Reverted (All Funds)	0	0		N/A
Budget Authority (All Funds)	3,432,000	3,932,002	8,928,130	N/A
Actual Expenditures (All Funds)	1,936,430	2,604,661	3,715,226	N/A
Unexpended (All Funds)	1,495,570	1,327,341	5,212,904	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,495,570	1,327,341	5,212,904	N/A
	(1)	(2)	(3)	

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

**Actual Expenditures (All Funds)**



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**CORE RECONCILIATION DETAIL**

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**STATE**  
**STATE TIF PROGRAM**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	10,086,123	10,086,123	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>	<b>10,086,123</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	10,086,123	10,086,123	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>	<b>10,086,123</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	10,086,123	10,086,123	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>	<b>10,086,123</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	3,715,226	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00
TOTAL - PD	3,715,226	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00
<b>GRAND TOTAL</b>	<b>\$3,715,226</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$3,715,226	0.00	\$10,086,123	0.00	\$10,086,123	0.00	\$10,086,123	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

### 1. What does this program do?

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

#### Status of Three Projects Included in Performance Measures:

St. Louis Cupples: The scope of this project was drastically changed from the application development plan and thereby terminated.

Independence Santa Fe: Project has not developed sufficiently to provide increment.

Excelsior Springs: Project completed and all state financial commitments paid in full as of 2006.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

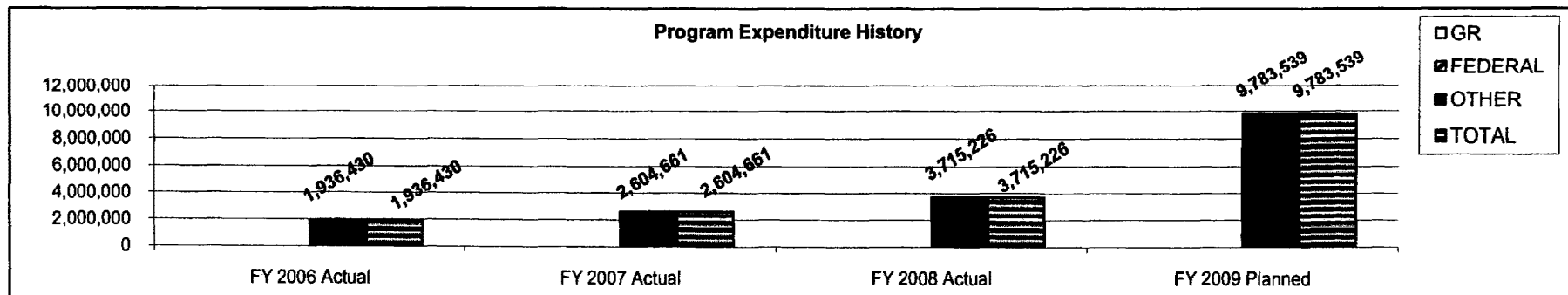
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other" funds?

Missouri Supplement Tax Increment Finance Fund (0848)

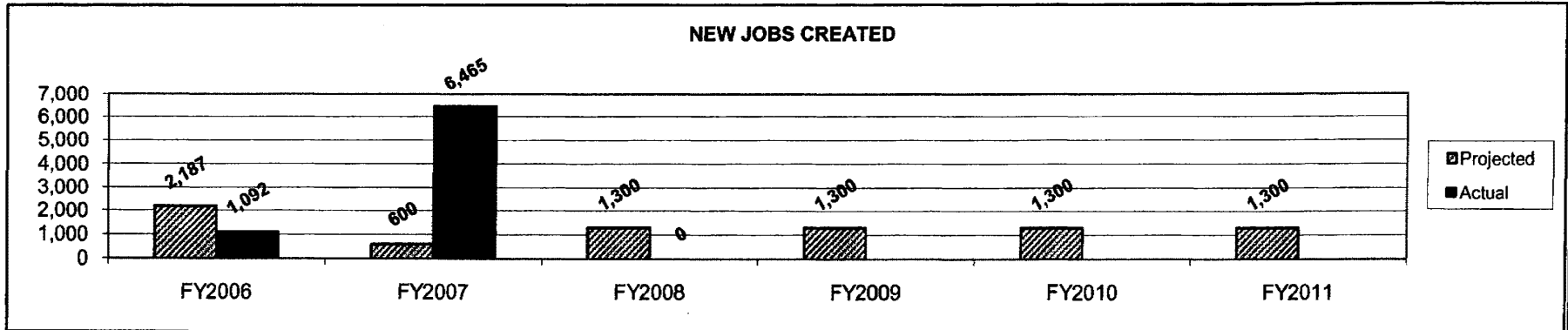
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

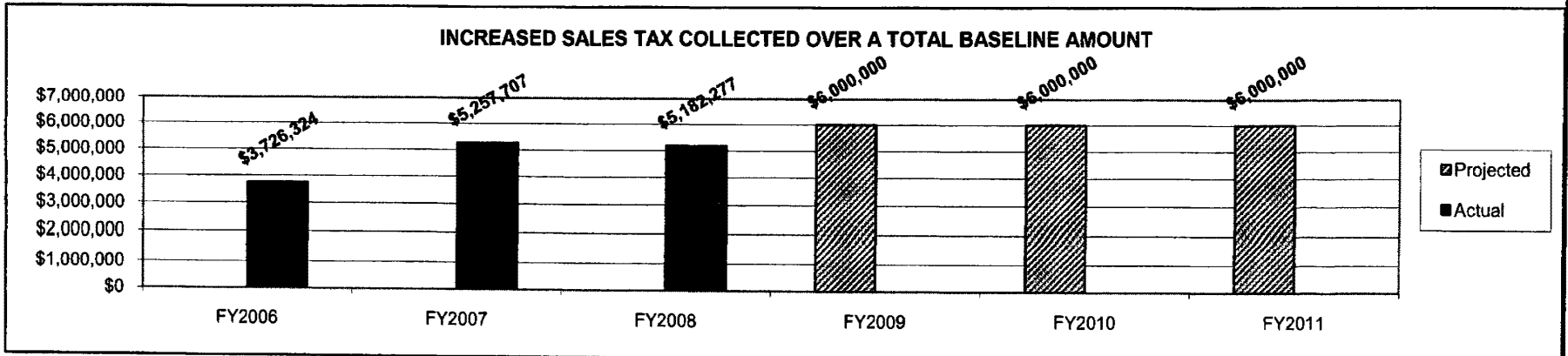
**Program is found in the following core budget(s): Tax Increment Financing**

**7a. Provide an effectiveness measure.**



Note: There were no new State TIF projects during FY2008 from which any new jobs created information was received pursuant to a payment request.

**7b. Provide an efficiency measure.**



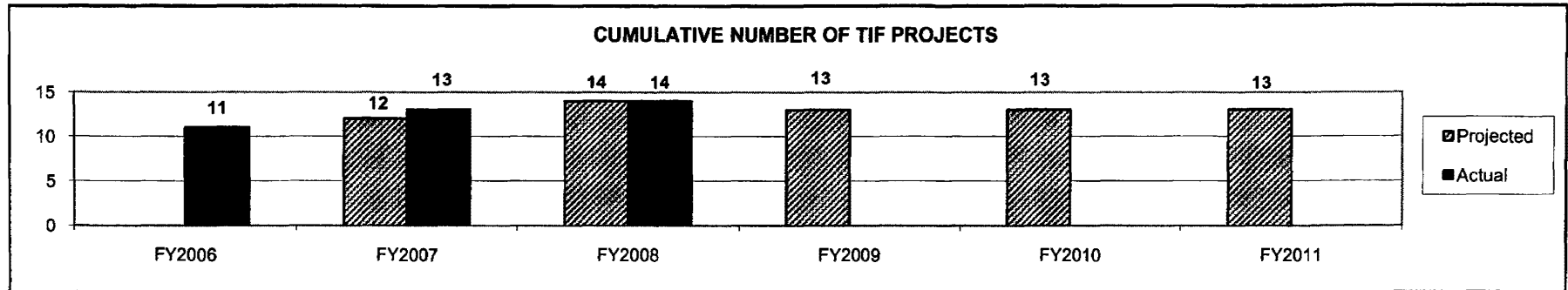
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** State Tax Increment Financing (TIF) Program

**Program is found in the following core budget(s):** Tax Increment Financing

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA





**NEW DECISION ITEM**  
**RANK: 5 OF 23**

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: TIF Spending Authority Increase** **DI#1419001**

**Budget Unit 41962C**

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	5,190,735	5,190,735
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>5,190,735</b>	<b>5,190,735</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: State Tax Increment Financing (0848)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	5,190,735	5,190,735
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>5,190,735</b>	<b>5,190,735</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: State Tax Increment Financing (0848)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Funding Increase	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Current obligations are projected to pay out approximately \$15,276,858 in Fiscal Year 2010; therefore we are requesting \$5,190,735 in additional authority. Projects with projected increments in FY2010 include: Kansas City Midtown; St. Louis Convention Hotel; Springfield Jordan Valley Park; Riverside L-385 Levee; Branson Landing; Kansas City Pershing Road; Kansas City 1200 Main (H&R Block); Independence Crackerneck Creek (Bass Pro Shops); St. Louis Lambert Airport Eastern Perimeter; and the Kansas City East Village projects.

NEW DECISION ITEM  
RANK: 5 OF 23

Department: Economic Development	Budget Unit <u>41962C</u>
Division: Business and Community Services	
DI Name: TIF Spending Authority Increase	DI#1419001

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting additional funds in the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core in the TIF program is \$10,086,123. The projected amount needed for FY2010 is \$15,276,858 so an amount of \$5,190,735 is needed to bridge the difference between the projected obligations and the current core amount. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions					5,190,735		5,190,735		
<b>Total PSD</b>	0		0		5,190,735		5,190,735		0
Transfers					0		0		
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	5,190,735	0.0	5,190,735	0.0	0

NEW DECISION ITEM  
RANK: 5 OF 23

Department: Economic Development			Budget Unit 41962C						
Division: Business and Community Services									
DI Name: TIF Spending Authority Increase			DI#1419001						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					5,190,735		5,190,735		
Total PSD	0		0		5,190,735		5,190,735		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	5,190,735	0.0	5,190,735	0.0	0

NEW DECISION ITEM  
RANK: 5 OF 23

Department: Economic Development  
Division: Business and Community Services  
DI Name: TIF Spending Authority Increase DI#1419001

Budget Unit 41962C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure for the TIF program can be found in the Core.

**6b. Provide an efficiency measure.**

The efficiency measure for the TIF program can be found in the Core.

**6c. Provide the number of clients/individuals served, if applicable.**

Number of communities served with the TIF program can be found in the Core.

**6d. Provide a customer satisfaction measure, if available.**

NA

**NEW DECISION ITEM**

**RANK:** 5 **OF** 23

**Department:** Economic Development

**Budget Unit** 41962C

**Division:** Business and Community Services

**DI Name:** TIF Spending Authority Increase **DI#**1419001

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
TIF Funding Increase - 1419001								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00
TOTAL - PD	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$5,190,735	0.00	\$5,190,735	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$5,190,735	0.00	\$5,190,735	0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>STATE TIF PROGRAM-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	3,731,708	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00	
TOTAL - TRF	3,731,708	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00	
<b>TOTAL</b>	<b>3,731,708</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0.00</b>	
<b>TIF Transfer Increase - 1419002</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00	
TOTAL - TRF	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,190,735</b>	<b>0.00</b>	<b>5,190,735</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$3,731,708</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>	<b>\$15,276,858</b>	<b>0.00</b>	<b>\$15,276,858</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42280C</u>				
<b>Division: Business and Community Services</b>									
<b>Core: Tax Increment Financing (TIF) Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	10,086,123	0	0	10,086,123	TRF	10,086,123	0	0	10,086,123
<b>Total</b>	<b>10,086,123</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>	<b>Total</b>	<b>10,086,123</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
State Tax Increment Financing Program									



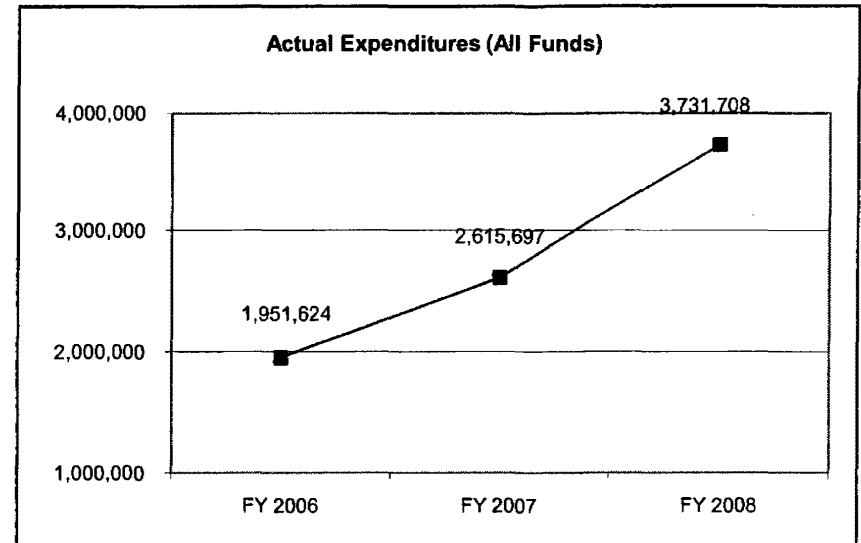
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF) Transfer**

**Budget Unit** 42280C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	3,349,671	3,932,002	8,928,130	10,086,123
Less Reverted (All Funds)	(792,632)	(117,960)	(267,844)	N/A
Budget Authority (All Funds)	2,557,039	3,814,042	8,660,286	N/A
Actual Expenditures (All Funds)	1,951,624	2,615,697	3,731,708	N/A
Unexpended (All Funds)	605,415	1,198,345	4,928,578	N/A
Unexpended, by Fund:				
General Revenue	605,415	1,198,345	4,928,578	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.
- (4) Transfer of \$10,086,123 from GR to Missouri Supplement Tax Increment Financing Fund.

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**CORE RECONCILIATION DETAIL**

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**STATE****STATE TIF PROGRAM-TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	10,086,123	0	0	10,086,123	
	<b>Total</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	10,086,123	0	0	10,086,123	
	<b>Total</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	10,086,123	0	0	10,086,123	
	<b>Total</b>	<b>0.00</b>	<b>10,086,123</b>	<b>0</b>	<b>0</b>	<b>10,086,123</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	3,731,708	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00
TOTAL - TRF	3,731,708	0.00	10,086,123	0.00	10,086,123	0.00	10,086,123	0.00
<b>GRAND TOTAL</b>	<b>\$3,731,708</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>	<b>\$10,086,123</b>	<b>0.00</b>
GENERAL REVENUE	\$3,731,708	0.00	\$10,086,123	0.00	\$10,086,123	0.00	\$10,086,123	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**1. What does this program do?**

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

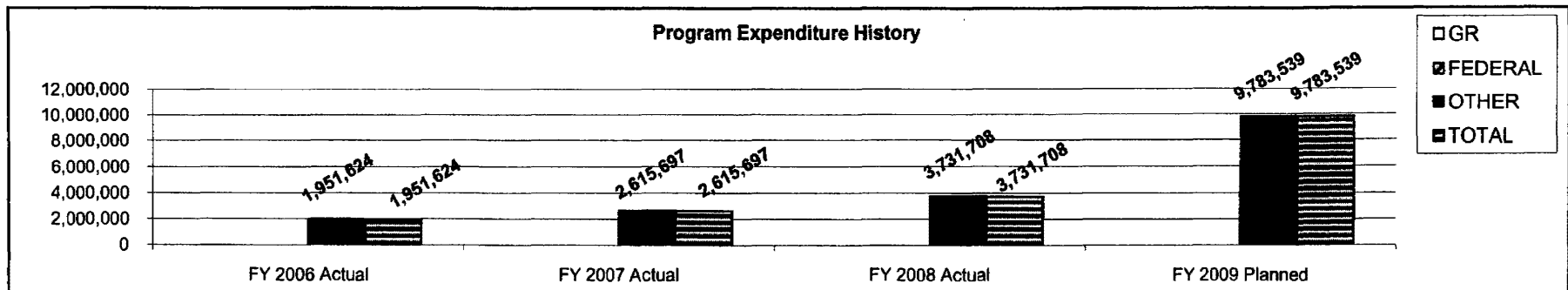
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

**6. What are the sources of the "Other" funds?**

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

**NEW DECISION ITEM**  
**RANK: 5 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 42280C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: TIF Transfer Increase</b>	<b>DI#1419002</b>

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	5,190,735	0	0	5,190,735
<b>Total</b>	<b>5,190,735</b>	<b>0</b>	<b>0</b>	<b>5,190,735</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	5,190,735	0	0	5,190,735
<b>Total</b>	<b>5,190,735</b>	<b>0</b>	<b>0</b>	<b>5,190,735</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Transfer Increase of General Revenue</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Current obligations are projected to pay out approximately \$15,276,858 in Fiscal Year 10; therefore we are requesting \$5,190,735 in additional authority. Projects with projected increments in during FY10 include: Kansas City Midtown; St. Louis Convention Hotel; Springfield Jordan Valley Park; Riverside L-385 Levee; Branson Landing; Kansas City Pershing Road; Kansas City 1200 Main (H&R Block); Independence Crackerneck Creek (Bass Pro Shops); St. Louis Lambert Airport Eastern Perimeter; and the Kansas City East Village projects.

**NEW DECISION ITEM**  
**RANK: 5 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 42280C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: TIF Transfer Increase</b>	<b>DI#1419002</b>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting additional funds in the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core in the TIF program is \$10,086,123. The projected amount needed for FY2010 is \$15,276,858 so an amount of \$5,190,735 is needed to bridge the difference between the projected obligations and the current core amount. This decision item is the necessary transfer of General Revenue into the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Budget Object Class/Job Class</b>									
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers	5,190,735				0		5,190,735		
<b>Total TRF</b>	5,190,735		0		0		5,190,735		0
<b>Grand Total</b>	<b>5,190,735</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>5,190,735</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: 5 OF 23

Department: Economic Development			Budget Unit <u>42280C</u>						
Division: Business and Community Services									
DI Name: TIF Transfer Increase			DI#1419002						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	5,190,735						5,190,735		
Total TRF	5,190,735		0		0		5,190,735		0
Grand Total	5,190,735	0.0	0	0.0	0	0.0	5,190,735	0.0	0



**NEW DECISION ITEM**  
**RANK:** 5 **OF** 23

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42280C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name:</b> <u>TIF Transfer Increase</u>	<b>DI#</b> <u>1419002</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure for the TIF program can be found in the Core.

**6b. Provide an efficiency measure.**

The efficiency measure for the TIF program can be found in the Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients for the TIF program can be found in the Core.

**6d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 5 OF 23

Department: <b>Economic Development</b>	Budget Unit <b>42280C</b>
Division: <b>Business and Community Services</b>	
DI Name: <b>TIF Transfer Increase</b>	<b>DI#1419002</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Department of Economic Development will work with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as, adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>TIF Transfer Increase - 1419002</b>								
FUND TRANSFERS	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00
TOTAL - TRF	0	0.00	0	0.00	5,190,735	0.00	5,190,735	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,190,735</b>	<b>0.00</b>	<b>\$5,190,735</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$5,190,735	0.00	\$5,190,735	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MODESA PROGRAM</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	3,146,400	0.00	3,146,400	0.00	3,146,400	0.00	
TOTAL - PD	0	0.00	3,146,400	0.00	3,146,400	0.00	3,146,400	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>3,146,400</b>	<b>0.00</b>	<b>3,146,400</b>	<b>0.00</b>	<b>3,146,400</b>	<b>0.00</b>	
<b>MODESA Funding Increase - 1419003</b>									
<b>PROGRAM-SPECIFIC</b>									
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	94,050	0.00	94,050	0.00	
TOTAL - PD	0	0.00	0	0.00	94,050	0.00	94,050	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>94,050</b>	<b>0.00</b>	<b>94,050</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,146,400</b>	<b>0.00</b>	<b>\$3,240,450</b>	<b>0.00</b>	<b>\$3,240,450</b>	<b>0.00</b>	

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lm\_dsummary

# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 42295C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	3,146,400	3,146,400
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>3,146,400</b>	<b>3,146,400</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	3,146,400	3,146,400
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>3,146,400</b>	<b>3,146,400</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

## 2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case, it must be within the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

### Active Projects:

Kansas City Live! - restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City to consist of specialty retail establishments and loft housing.

### Projects Under Review:

St. Louis Downtown Core - 30 square block of new southern downtown St. Louis area north of I-64 to consist of mixed office, retail and housing.

St. Louis Ballpark Village - development of cleared land adjacent north of the new St. Louis Busch Stadium to consist of mixed retail, entertainment, housing.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus Act (MODESA)

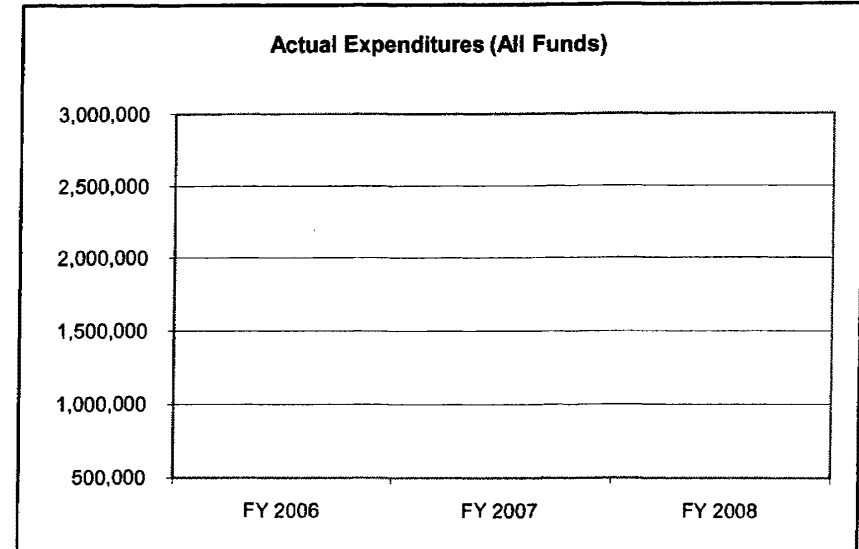
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 42295C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	1	1	2,741,001	3,146,400
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	2,741,001	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	2,741,001	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	2,741,001	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) No program activity resulting in increment.
  - (2) No program activity resulting in increment.
  - (3) No program activity resulting in increment.
  - (4) An "E" is requested.

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**CORE RECONCILIATION DETAIL**

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**STATE****MODESA PROGRAM**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	3,146,400	3,146,400	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>3,146,400</b>	<b>3,146,400</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	3,146,400	3,146,400	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>3,146,400</b>	<b>3,146,400</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	3,146,400	3,146,400	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>3,146,400</b>	<b>3,146,400</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	3,146,400	0.00	3,146,400	0.00	3,146,400	0.00
TOTAL - PD	0	0.00	3,146,400	0.00	3,146,400	0.00	3,146,400	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,146,400</b>	<b>0.00</b>	<b>\$3,146,400</b>	<b>0.00</b>	<b>\$3,146,400</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$3,146,400	0.00	\$3,146,400	0.00	\$3,146,400	0.00



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Downtown Economic Stimulus Act (MODESA)

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act (MODESA)

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds. Current project activity is Kansas City Live! - a project to restore/rebuild eight city blocks (approx 425,000 sq. feet) in the south central part of downtown KC to consist of speciality retail establishments and loft housing.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.915, RSMo

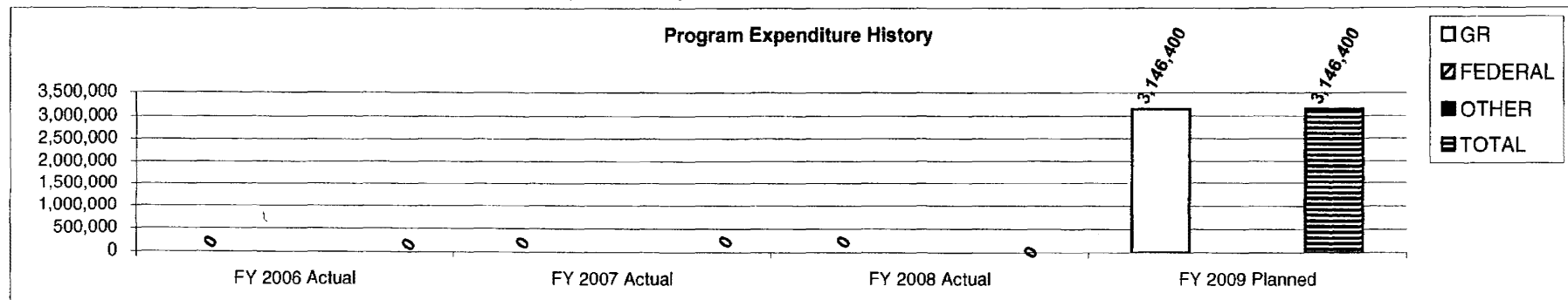
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

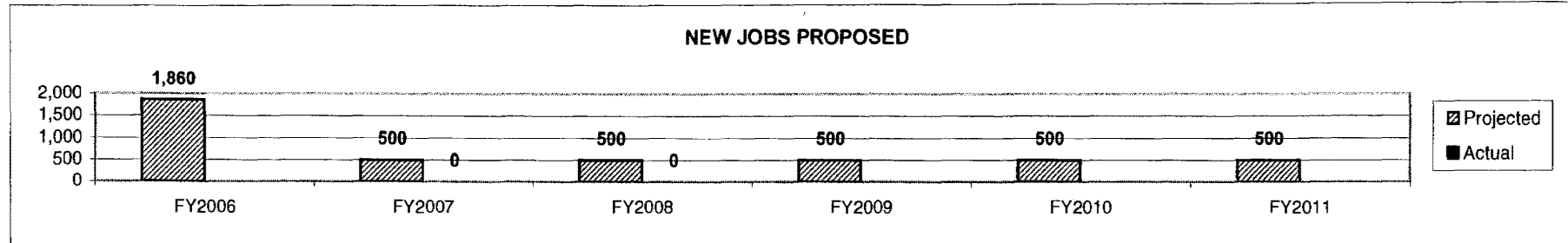
**Department: Economic Development**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

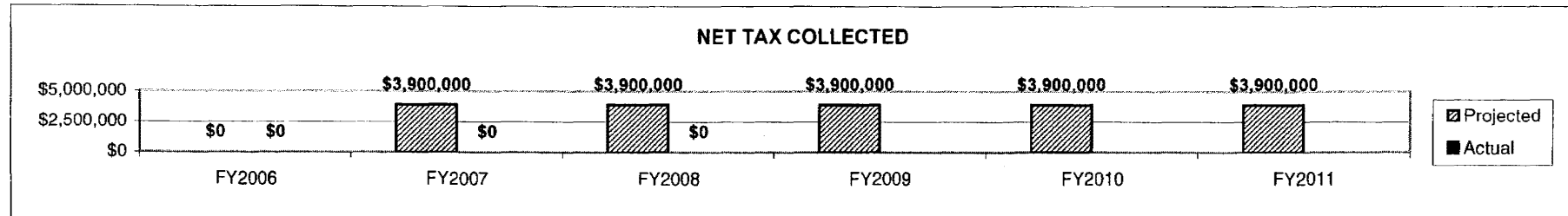
**7a. Provide an effectiveness measure.**

New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



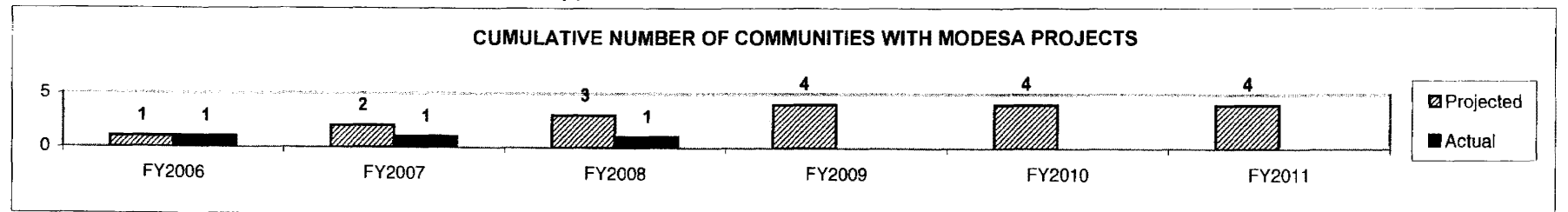
Note: No new job available from project as no payment request was received during FY2008.

**7b. Provide an efficiency measure.**



Note: No increased tax information available from project as no payment request was received during FY2008.

**7c. Provide the number of clients/individuals served, if applicable.**



Note: Two applications still on hold/under review in FY2008 due to unresolved development plan issues.

**7d. Provide a customer satisfaction measure, if available.**

N/A



NEW DECISION ITEM  
RANK: 6 OF 23

Department: Economic Development  
Division: Business and Community Services  
DI Name: MODESA Funding Increase DI#1419003

Budget Unit 41962C

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	94,050	94,050
TRF	0	0	0	0
Total	0	0	94,050	94,050

FTE                      0.00              0.00              0.00              0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Downtown Economic Stimulus Act (0766)

Note:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	94,050	94,050
TRF	0	0	0	0
Total	0	0	94,050	94,050

FTE                      0.00              0.00              0.00              0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Downtown Economic Stimulus Act (0766)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding Increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Downtown Economic Stimulus Act (MODESA) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. For the MODESA program it must be within the recognized central business district. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Active Projects:

Kansas City Live! - Restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City to consist of specialty retail establishment and loft housing.

NEW DECISION ITEM  
RANK: 6 OF 23

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
DI Name: MODESA Funding Increase	DI#1419003

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting additional funds in the MODESA program to cover obligated costs for the current project utilizing the program. The current core in the MODESA program is \$3,146,490. The projected amount needed for FY2010 is \$3,240,450 so an amount of \$94,050 is needed to bridge the difference between the projected obligations and the current core amount. MODESA requires a General Revenue transfer into the MODESA Fund (0766).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					94,050		94,050		
Total PSD	0		0		94,050		94,050		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	94,050	0.0	94,050	0.0	0

NEW DECISION ITEM  
RANK: 6 OF 23

Department: Economic Development			Budget Unit 41962C							
Division: Business and Community Services										
DI Name: MODESA Funding Increase			DI#1419003							
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	
							0	0.0		
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0		0
							0			
							0			
							0			
Total EE	0		0		0		0			0
Program Distributions					94,050		94,050			
Total PSD	0		0		94,050		94,050			0
Transfers										
Total TRF	0		0		0		0			0
Grand Total	0	0.0	0	0.0	94,050	0.0	94,050	0.0		0

**NEW DECISION ITEM**

**RANK:** 6 **OF** 23

**Department:** Economic Development

**Budget Unit** 41962C

**Division:** Business and Community Services

**DI Name:** MODESA Funding Increase **DI#**1419003

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure for the MODESA program can be found in the Core.

**6b. Provide an efficiency measure.**

The efficiency measure for the MODESA program can be found in the Core.

**6c. Provide the number of clients/individuals served, if applicable.**

Number of communities served with the MODESA program can be found in the Core.

**6d. Provide a customer satisfaction measure, if available.**

NA

**NEW DECISION ITEM**

**RANK:** 6 **OF** 23

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>41962C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name:</b> <u>MODESA Funding Increase</u>	<b>DI#</b> <u>1419003</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA PROGRAM</b>								
<b>MODESA Funding Increase - 1419003</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	94,050	0.00	94,050	0.00
TOTAL - PD	0	0.00	0	0.00	94,050	0.00	94,050	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$94,050</b>	<b>0.00</b>	<b>\$94,050</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$94,050	0.00	\$94,050	0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>DWTN REVITAL PRSRVTN PRG</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00	
TOTAL - PD	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	
<b>Dwntwn Revlta Funding Increase - 1419004</b>									
PROGRAM-SPECIFIC									
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	34,805	0.00	34,805	0.00	
TOTAL - PD	0	0.00	0	0.00	34,805	0.00	34,805	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>34,805</b>	<b>0.00</b>	<b>34,805</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$134,805</b>	<b>0.00</b>	<b>\$134,805</b>	<b>0.00</b>	

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lm\_disummary

# CORE DECISION ITEM

Department: Department of Economic Development  
 Division: Business and Community Services  
 Core: Downtown Revitalization Preservation Program

Budget Unit 42297C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	100,000	100,000
TRF	0	0	0	0
Total	0	0	100,000	100,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	100,000	100,000
TRF	0	0	0	0
Total	0	0	100,000	100,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)

## 2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

### Current Obligation:

College Station/Heer's Tower/Springfield-located in the downtown core of Springfield; consists of mixed use residential, retail, office space, and parking needs.

## 3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

# **CORE DECISION ITEM**

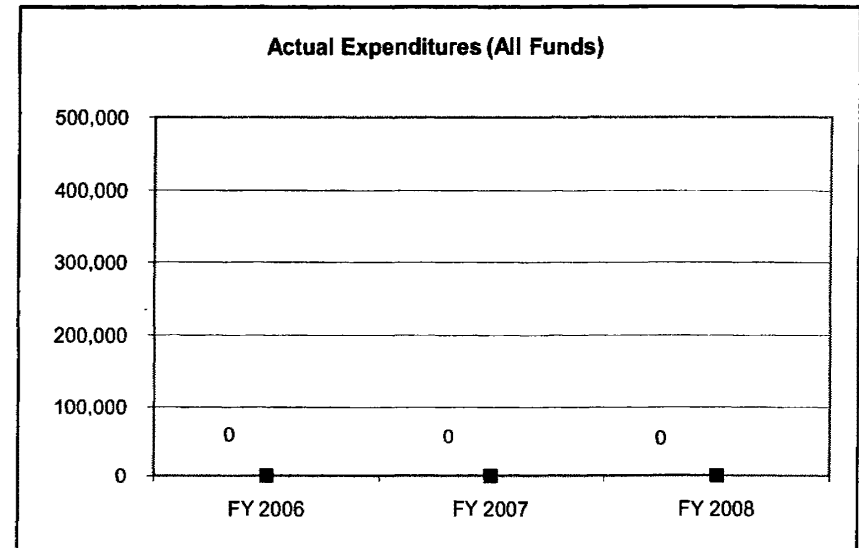
**Department:** Department of Economic Development  
**Division:** Business and Community Services  
**Core:** Downtown Revitalization Preservation Program

**Budget Unit** 42297C

## **4. FINANCIAL HISTORY**

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	0	0	100,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) FY2009 was the first year of funding for the program.

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**CORE RECONCILIATION DETAIL**

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**STATE****DWTN REVITAL PRSRVTN PRG**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	100,000	100,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	<b>100,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	100,000	100,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	<b>100,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	100,000	100,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	<b>100,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - PD	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
GRAND TOTAL	\$0	0.00	\$100,000	0.00	\$100,000	0.00	\$100,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$100,000	0.00	\$100,000	0.00	\$100,000	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Downtown Revitalization Preservation Program

**Program is found in the following core budget(s):** Downtown Revitalization Preservation Program (DRPP)

**1. What does this program do?**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Current Obligation:

College Station/Heer's Tower/Springfield-located in the downtown core of Springfield; consists of mixed use residential, retail, office space, and parking needs.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1080 to 99.1092, RSMo

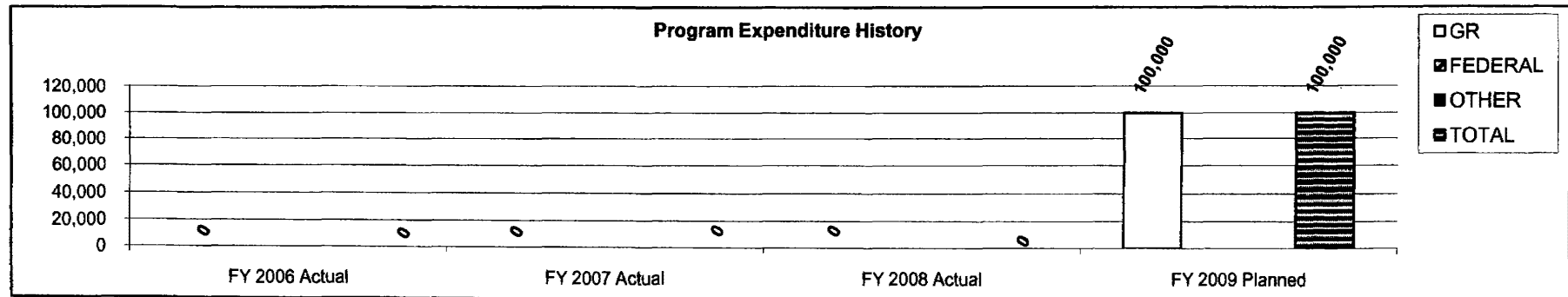
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Downtown Revitalization Preservation Fund (0907)

## PROGRAM DESCRIPTION

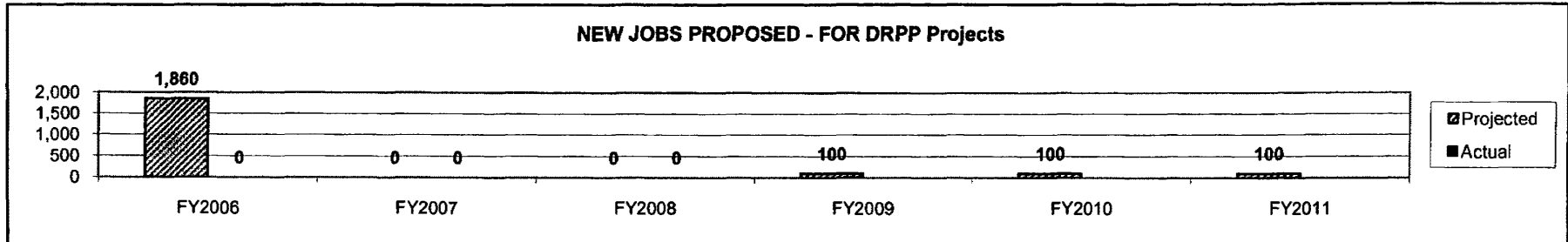
**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

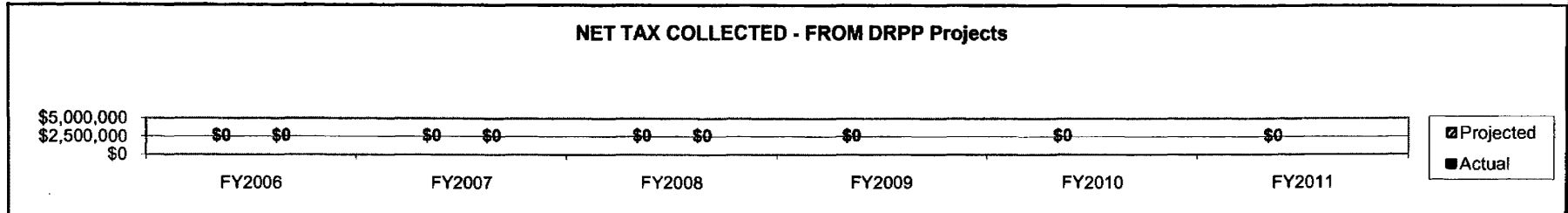
**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**7a. Provide an effectiveness measure.**

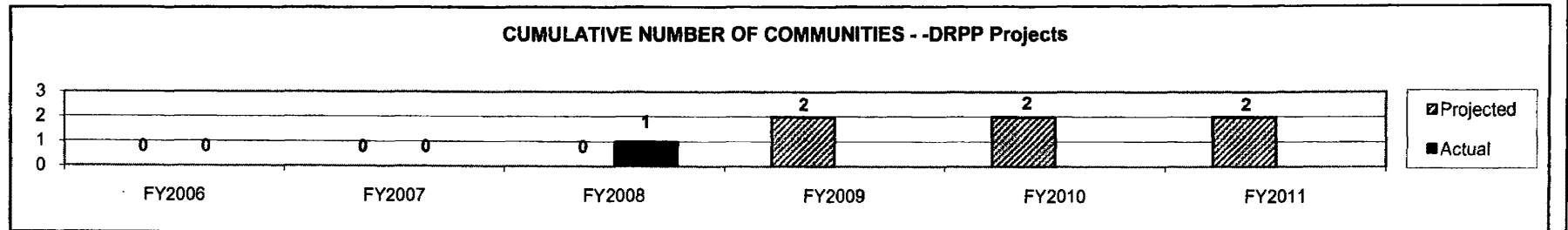
**New Jobs Proposed:** Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A





**NEW DECISION ITEM**  
**RANK: 7 OF 23**

<b>Department: Economic Development</b>	<b>Budget Unit 41962C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Downtown Revitalization Preservation Funding Incr</b>	<b>DI#1419004</b>

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	34,805	34,805
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>34,805</b>	<b>34,805</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Downtown Revitalization Preservation Fund (0907)  
 Note:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	34,805	34,805
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>34,805</b>	<b>34,805</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Downtown Revitalization Preservation Fund (0907)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Funding Increase	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Active Project:  
 Hannibal/Clemens Project - Renovation of historic Samuel Clemens Field in Hannibal to host a summer collegiate team and other sporting and entertainment events.

**NEW DECISION ITEM**

RANK: 7 OF 23

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
DI Name: Downtown Revitalization Preservation Funding Incr	DI#1419004

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting additional funds in the Downtown Revitalization and Preservation Program to cover obligated costs for the current projects utilizing the program. The current core in the Downtown Revitalization Preservation Program is \$100,000. The projected amount needed for FY2010 is \$134,805 so an amount of \$34,805 is needed to bridge the difference between the projected obligations and the current core amount. The Downtown Revitalization Preservation Program requires a General Revenue transfer into the Downtown Revitalization Preservation fund (0907).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					34,805		34,805		
Total PSD	0		0		34,805		34,805		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	34,805	0.0	34,805	0.0	0

NEW DECISION ITEM  
RANK: 7 OF 23

Department: Economic Development				Budget Unit 41962C					
Division: Business and Community Services									
DI Name: Downtown Revitalization Preservation Funding Incr				DI#1419004					
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					34,805		34,805		
Total PSD	0		0		34,805		34,805		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	34,805	0.0	34,805	0.0	0

NEW DECISION ITEM  
RANK: 7 OF 23

Department: Economic Development Budget Unit 41962C  
Division: Business and Community Services  
DI Name: Downtown Revitalization Preservation Funding Incr DI#1419004

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure for DRPP can be found on the Core Decision Item.

**6b. Provide an efficiency measure.**

The effectiveness measure for DRPP can be found on the Core Decision Item.

**6c. Provide the number of clients/individuals served, if applicable.**

Number of communities served by the DRPP can be found on the Core Decision Item.

**6d. Provide a customer satisfaction measure, if available.**

NA

**NEW DECISION ITEM**

**RANK:** 7 **OF** 23

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>41962C</u>
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Downtown Revitalization Preservation Funding Incr	<b>DI#</b> 1419004

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and DRPP project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DWTN REVITAL PRSRVTN PRG</b>								
<b>Dwntwn Revita Funding Increase - 1419004</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	34,805	0.00	34,805	0.00
TOTAL - PD	0	0.00	0	0.00	34,805	0.00	34,805	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,805</b>	<b>0.00</b>	<b>\$34,805</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$34,805	0.00	\$34,805	0.00

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MORESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>

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**CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42300C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Missouri Rural Economic Stimulus Act (MORESA)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0		0	0	0	0
EE	0	0	0	0		0	0	0	0
PSD	0	0	1	1 E		0	0	1	1 E
TRF	0	0	0	0		0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>		<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>		<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>									
Other Funds: MORESA Fund (0767)					Other Funds: MORESA Fund (0767)				
Notes: "E" is requested on \$1 PSD in Other Funds.					Notes: "E" is requested on \$1 PSD in Other Funds.				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Missouri Rural Economic Stimulus Program (MORESA). This program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Rural Economic Stimulus Act (MORESA)									

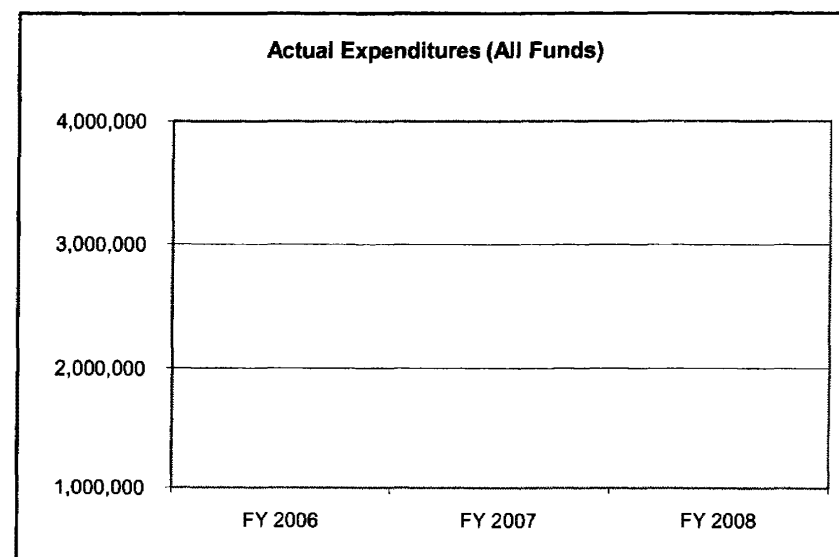
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Rural Economic Stimulus Act (MORESA)

Budget Unit 42300C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) No program activity resulting in increment.
- (2) No program activity resulting in increment.
- (3) No program activity resulting in increment.
- (4) An "E" is requested for \$1 for Other Funds.

**CORE RECONCILIATION DETAIL**

**STATE**

**MORESA PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORSA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act (MORESA)

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act (MORESA)

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1000, RSMo.

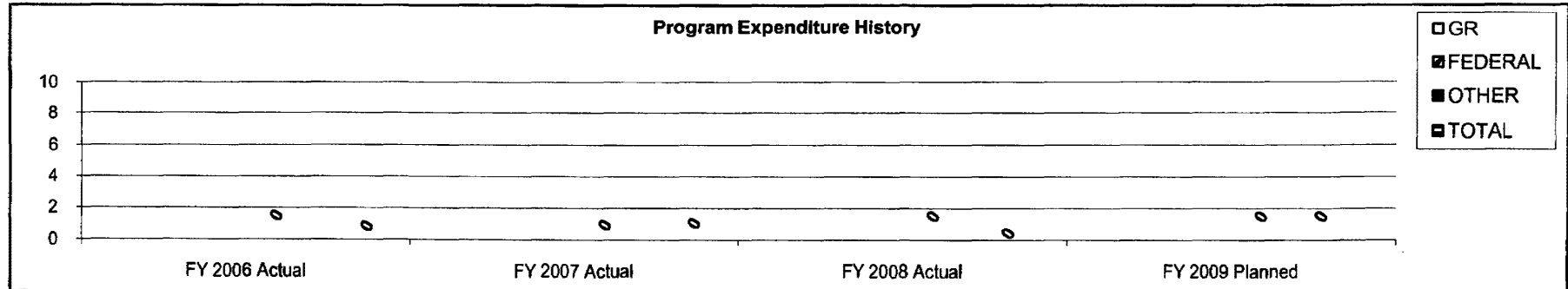
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Rural Economic Stimulus Act Fund (0767)

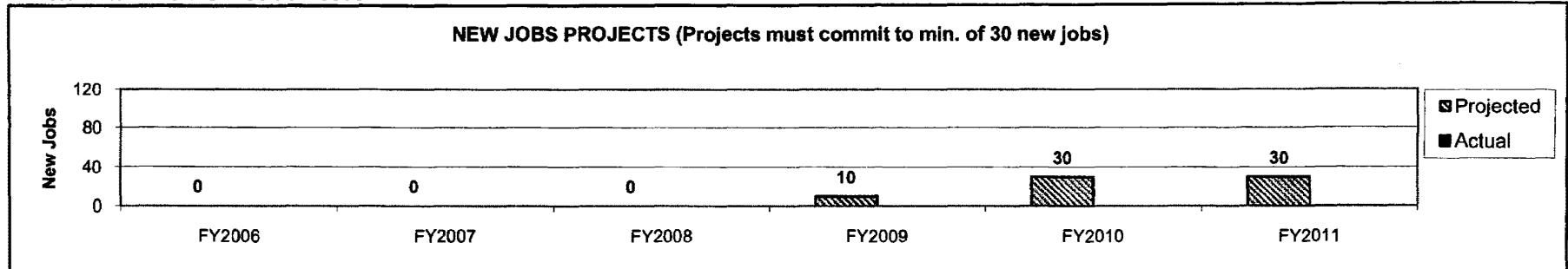
## PROGRAM DESCRIPTION

**Department:** Economic Development

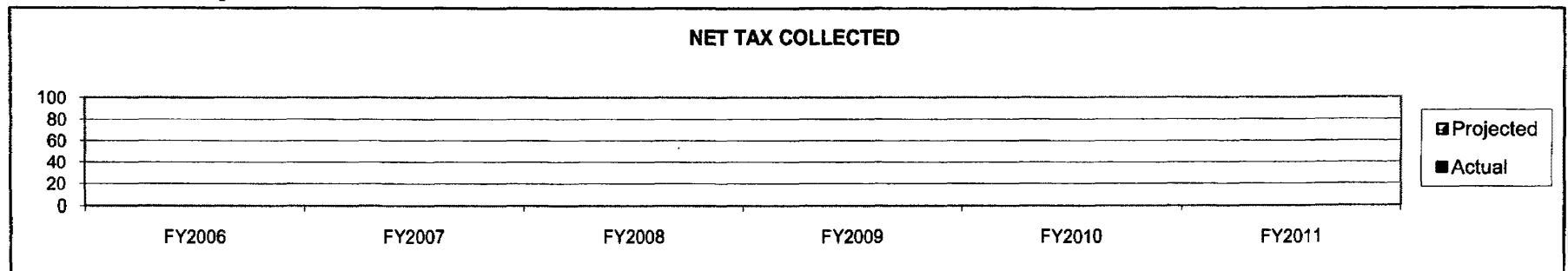
**Program Name:** Missouri Rural Economic Stimulus Act (MORESA)

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act (MORESA)

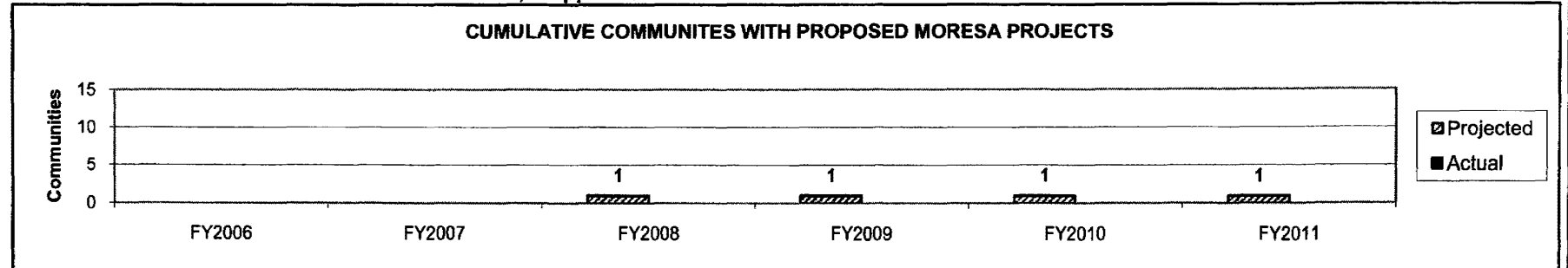
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MODESA TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42305C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: MODESA Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	1	1 E	TRF	0	0	1	1 E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MODESA Fund (0766)					Other Funds: MODESA Fund (0766)				
Notes: Transfer from the MODESA Fund (0766) to GR An "E" is requested on \$1 Other Fund					Notes: Transfer from the MODESA Fund (0766) to GR An "E" is requested on \$1 Other Fund				
<b>2. CORE DESCRIPTION</b>									
The Missouri Downtown Economic Stimulus Program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case, it must be within the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MODESA Transfer									



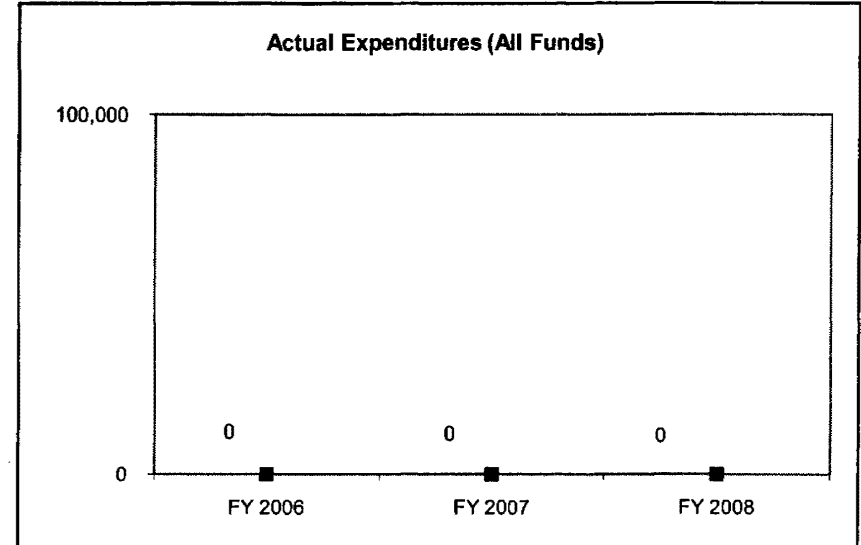
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: MODESA Transfer**

**Budget Unit 42305C**

**4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

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**CORE RECONCILIATION DETAIL**

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**STATE****MODESA TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<hr/>							
<b>TAFP AFTER VETOES</b>	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<hr/>							
<b>DEPARTMENT CORE REQUEST</b>	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<hr/>							
<b>GOVERNOR'S RECOMMENDED CORE</b>	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<hr/>							

**DECISION ITEM DETAIL**

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Downtown Stimulus Act Transfer**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer**

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA Authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local Authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

99.963, RSMo.

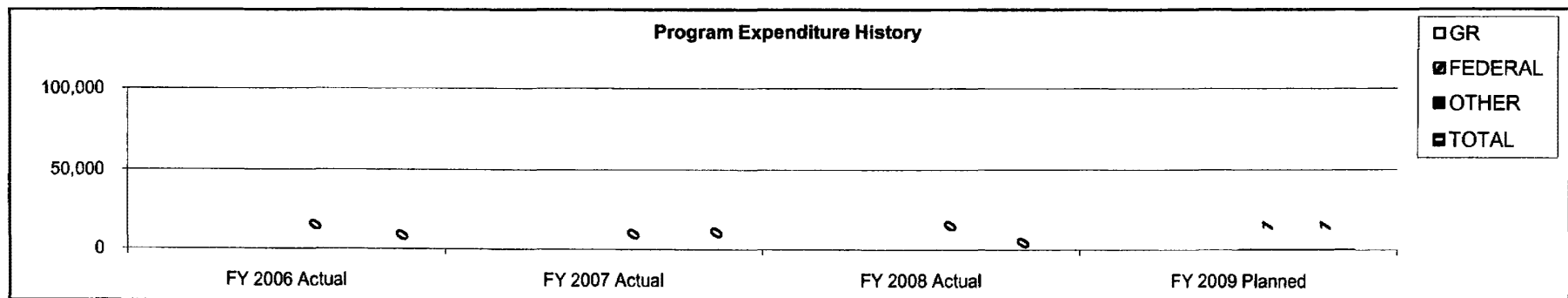
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Downtown Stimulus Act Transfer

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act Transfer

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Downtown Revitalization Preservation Program Transfer

Budget Unit 42307C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)  
 Notes: Transfer from the DRPP Fund (0907) to GR  
 An "E" is requested on \$1 Other Fund

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)  
 Notes: Transfer from the DRPP Fund (0907) to GR  
 An "E" is requested on \$1 Other Fund

## 2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

## 3. PROGRAM LISTING (list programs included in this core funding)

DRPP Transfer

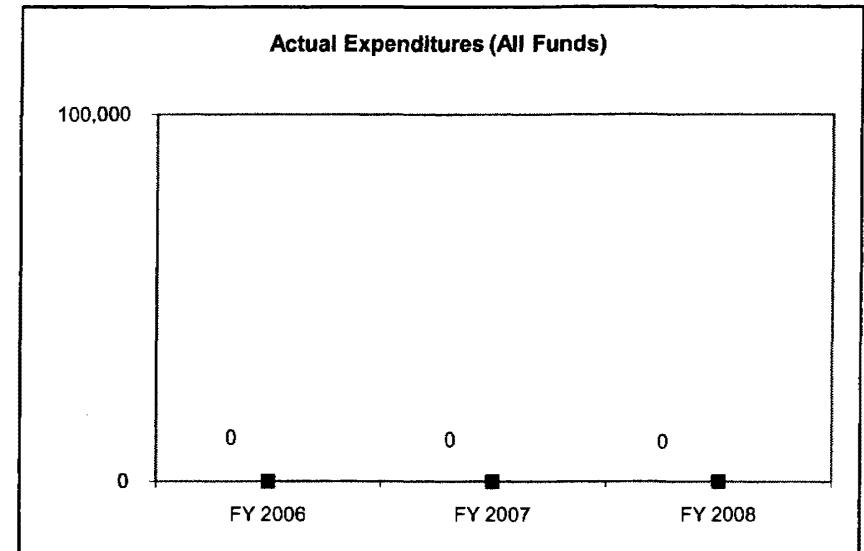
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Downtown Revitalization Preservation Program Transfer

Budget Unit 42307C

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Downtown Revitalization Preservation Program

**Program is found in the following core budget(s):** Downtown Revitalization Preservation Program Transfer

**1. What does this program do?**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

99.1080, RSMo.

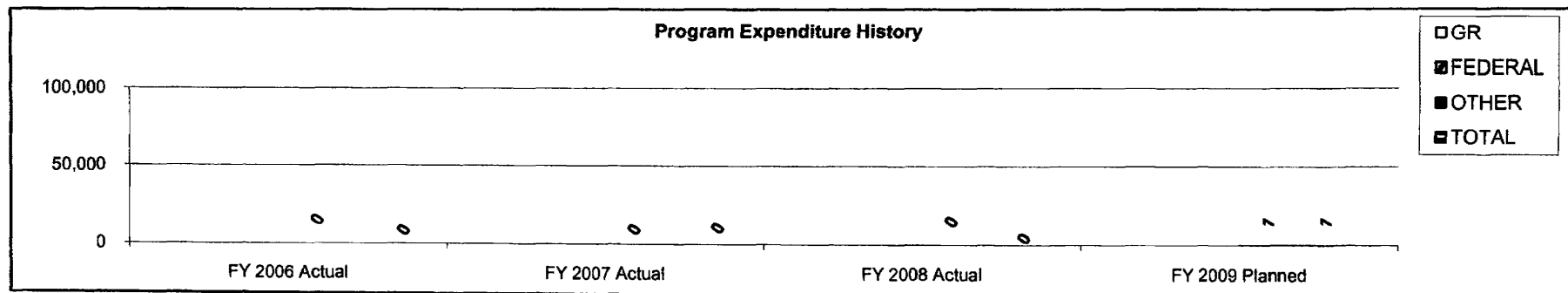
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Downtown Revitalization Preservation Fund (0907)



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

**Program is found in the following core budget(s): Downtown Revitalization Preservation Program Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **Downtown Revitalization Preservation Program**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **Downtown Revitalization Preservation Program**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **Downtown Revitalization Preservation Program**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **Downtown Revitalization Preservation Program**.

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MORESA TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: MORESA Transfer

Budget Unit 42315C

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MORESA Fund (0767)  
 Notes: A transfer from the MORESA Fund (0767) to GR.  
 An "E" is requested on \$1 Other Fund

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MORESA Fund (0767)  
 Notes: A transfer from the MORESA Fund (0767) to GR.  
 An "E" is requested on \$1 Other Fund

## 2. CORE DESCRIPTION

The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

## 3. PROGRAM LISTING (list programs included in this core funding)

MORESA Transfer

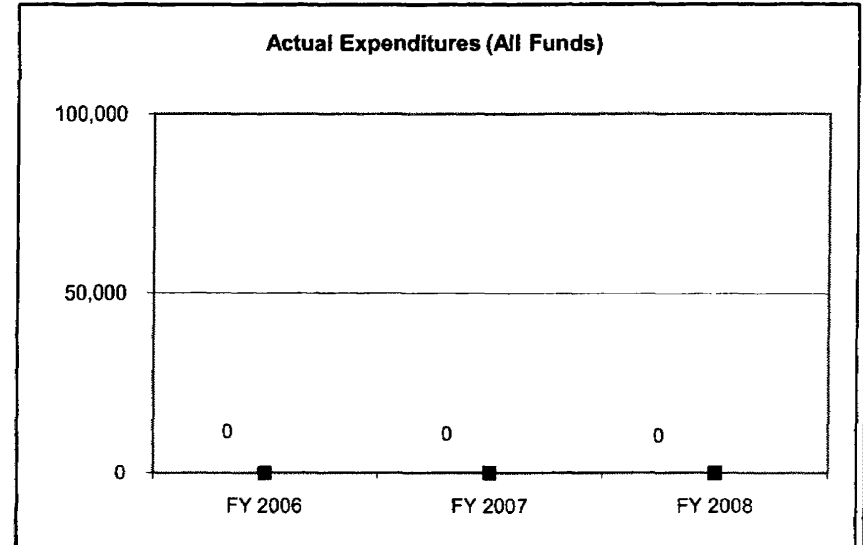
**CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Business and Community Services  
**Core:** MORESA Transfer

**Budget Unit** 42315C

**4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

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**CORE RECONCILIATION DETAIL**

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**STATE**  
**MORESA TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MORESA TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

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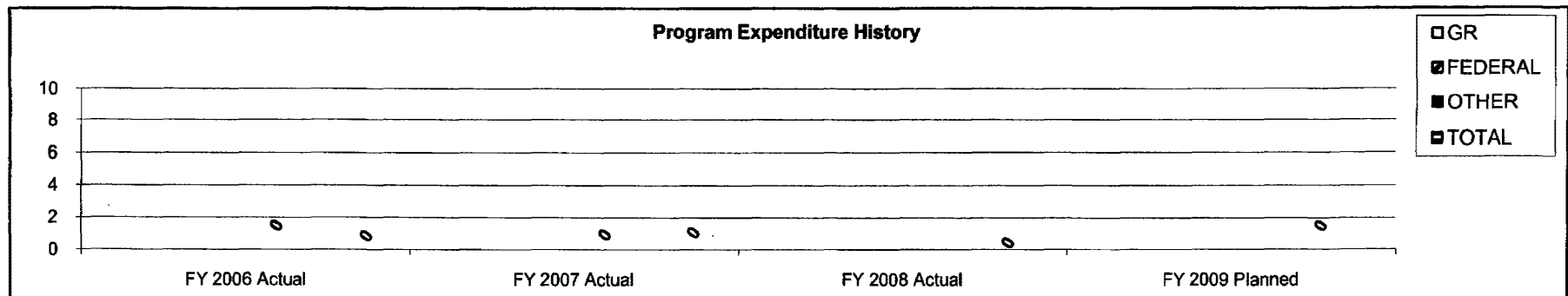
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Missouri Rural Economic Stimulus Act Fund (0767).

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.



# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO COMMUNITY SVS COMMISSION</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	33,323	0.98	41,021	1.00	41,021	1.00	34,868	1.00	
COMMUNITY SERV COMM-FED/OTHER	128,063	3.44	188,163	4.00	188,163	4.00	188,163	4.00	
TOTAL - PS	161,386	4.42	229,184	5.00	229,184	5.00	223,031	5.00	
EXPENSE & EQUIPMENT									
COMMUNITY SERV COMM-FED/OTHER	151,334	0.00	186,266	0.00	186,266	0.00	186,266	0.00	
TOTAL - EE	151,334	0.00	186,266	0.00	186,266	0.00	186,266	0.00	
PROGRAM-SPECIFIC									
COMMUNITY SERV COMM-FED/OTHER	2,237,787	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00	
TOTAL - PD	2,237,787	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00	
<b>TOTAL</b>	<b>2,550,507</b>	<b>4.42</b>	<b>3,022,746</b>	<b>5.00</b>	<b>3,022,746</b>	<b>5.00</b>	<b>3,016,593</b>	<b>5.00</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,046	0.00	
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	5,645	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	6,691	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,691</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$2,550,507</b>	<b>4.42</b>	<b>\$3,022,746</b>	<b>5.00</b>	<b>\$3,022,746</b>	<b>5.00</b>	<b>\$3,023,284</b>	<b>5.00</b>	

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**CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42180C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Missouri Community Service Commission</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	41,021	188,163	0	229,184		34,868	188,163	0	223,031
<b>EE</b>	0	186,266	0	186,266 E		0	186,266	0	186,266 E
<b>PSD</b>	0	2,607,296	0	2,607,296 E		0	2,607,296	0	2,607,296 E
<b>TRF</b>	0	0	0	0		0	0	0	0
<b>Total</b>	<b>41,021</b>	<b>2,981,725</b>	<b>0</b>	<b>3,022,746</b>		<b>34,868</b>	<b>2,981,725</b>	<b>0</b>	<b>3,016,593</b>
<b>FTE</b>	<b>1.00</b>	<b>4.00</b>	<b>0.00</b>	<b>5.00</b>		<b>1.00</b>	<b>4.00</b>	<b>0.00</b>	<b>5.00</b>
<b>Est. Fringe</b>	19,354	88,775	0	108,129		16,451	88,775	0	105,226
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Notes: An "E" is requested on Federal EE (\$186,266) and PSD (\$2,607,296) to accommodate any increased funds from the Corporation for National and Community Service.					Other Funds: Notes: An "E" is requested on Federal EE (\$186,266) and PSD (\$2,607,296) to accommodate any increased funds from the Corporation for National and Community Service.				
<b>2. CORE DESCRIPTION</b>									
<p>AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Community Service Commission									

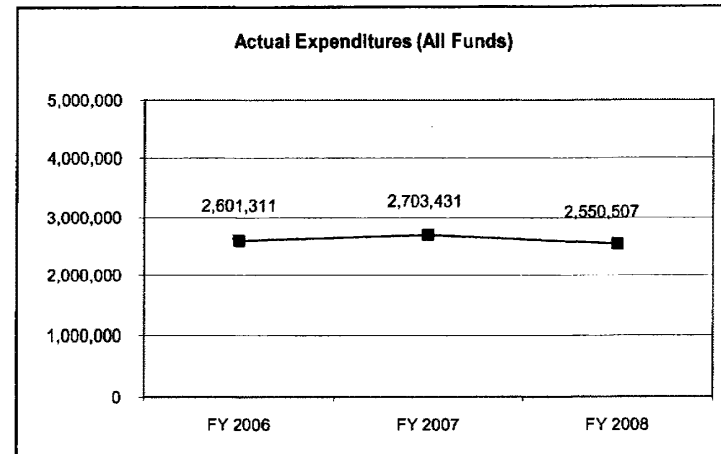
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Community Service Commission**

**Budget Unit 42180C**

**4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	3,370,445	3,009,590	3,016,070	3,022,746
Less Reverted (All Funds)	(1,115)	(1,160)	(1,195)	N/A
Budget Authority (All Funds)	3,369,330	3,008,430	3,014,875	N/A
Actual Expenditures (All Funds)	2,601,311	2,703,431	2,550,507	N/A
Unexpended (All Funds)	768,019	304,999	464,368	N/A
Unexpended, by Fund:				
General Revenue	9,256	8,231	5,308	N/A
Federal	758,763	296,768	459,060	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Received an increase in federal fund authority in anticipation of funds that were not forthcoming.
- (2) An "E" is on federal EE funds to accommodate any additional federal funding that may be available.
- (3) An "E" is on federal EE funds to accommodate any additional federal funding that may be available.
- (4) An "E" is on federal EE funds to accommodate any additional federal funding that may be available.

**CORE RECONCILIATION DETAIL**

**STATE**  
**MO COMMUNITY SVS COMMISSION**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	5.00	41,021	188,163	0	229,184	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	<b>Total</b>	<b>5.00</b>	<b>41,021</b>	<b>2,981,725</b>	<b>0</b>	<b>3,022,746</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	5.00	41,021	188,163	0	229,184	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	<b>Total</b>	<b>5.00</b>	<b>41,021</b>	<b>2,981,725</b>	<b>0</b>	<b>3,022,746</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	2319 3641 PS	0.00	(6,153)	0	0	(6,153)	Governor core reduction plan.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>(6,153)</b>	<b>0</b>	<b>0</b>	<b>(6,153)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	5.00	34,868	188,163	0	223,031	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	<b>Total</b>	<b>5.00</b>	<b>34,868</b>	<b>2,981,725</b>	<b>0</b>	<b>3,016,593</b>	

**DECISION ITEM DETAIL**

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
EXECUTIVE I	27,896	0.97	34,878	1.00	36,666	0.99	30,513	0.99
COMMUNITY DEV REP II	0	0.00	131,249	3.00	13,473	0.31	13,473	0.31
ECONOMIC DEV INCENTIVE SPEC I	17,859	0.64	0	0.00	28,021	0.64	28,021	0.64
ECONOMIC DEV INCENTIVE SPEC II	66,028	1.81	0	0.00	79,247	1.81	79,247	1.81
STUDENT INTERN	0	0.00	12,763	0.00	12,763	0.00	12,763	0.00
PRINCIPAL ASST BOARD/COMMISSON	49,603	1.00	50,294	1.00	59,014	1.25	59,014	1.25
<b>TOTAL - PS</b>	<b>161,386</b>	<b>4.42</b>	<b>229,184</b>	<b>5.00</b>	<b>229,184</b>	<b>5.00</b>	<b>223,031</b>	<b>5.00</b>
TRAVEL, IN-STATE	46,223	0.00	41,352	0.00	41,352	0.00	41,352	0.00
TRAVEL, OUT-OF-STATE	15,946	0.00	15,389	0.00	15,389	0.00	15,389	0.00
SUPPLIES	7,856	0.00	12,556	0.00	12,556	0.00	12,556	0.00
PROFESSIONAL DEVELOPMENT	11,807	0.00	10,667	0.00	10,667	0.00	10,667	0.00
COMMUNICATION SERV & SUPP	3,053	0.00	8,809	0.00	8,809	0.00	8,809	0.00
PROFESSIONAL SERVICES	36,726	0.00	57,337	0.00	57,337	0.00	57,337	0.00
M&R SERVICES	2,661	0.00	1,769	0.00	1,769	0.00	1,769	0.00
OFFICE EQUIPMENT	348	0.00	5,245	0.00	5,245	0.00	5,245	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	1,426	0.00	1,426	0.00	1,426	0.00
EQUIPMENT RENTALS & LEASES	2,647	0.00	2,013	0.00	2,013	0.00	2,013	0.00
MISCELLANEOUS EXPENSES	24,067	0.00	29,653	0.00	29,653	0.00	29,653	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
<b>TOTAL - EE</b>	<b>151,334</b>	<b>0.00</b>	<b>186,266</b>	<b>0.00</b>	<b>186,266</b>	<b>0.00</b>	<b>186,266</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	2,237,787	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
<b>TOTAL - PD</b>	<b>2,237,787</b>	<b>0.00</b>	<b>2,607,296</b>	<b>0.00</b>	<b>2,607,296</b>	<b>0.00</b>	<b>2,607,296</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$2,550,507</b>	<b>4.42</b>	<b>\$3,022,746</b>	<b>5.00</b>	<b>\$3,022,746</b>	<b>5.00</b>	<b>\$3,016,593</b>	<b>5.00</b>
<b>GENERAL REVENUE</b>	<b>\$33,323</b>	<b>0.98</b>	<b>\$41,021</b>	<b>1.00</b>	<b>\$41,021</b>	<b>1.00</b>	<b>\$34,868</b>	<b>1.00</b>
<b>FEDERAL FUNDS</b>	<b>\$2,517,184</b>	<b>3.44</b>	<b>\$2,981,725</b>	<b>4.00</b>	<b>\$2,981,725</b>	<b>4.00</b>	<b>\$2,981,725</b>	<b>4.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

**1. What does this program do?**

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo 26.600; Federal - National and Community Service Act of 1993; HR 4854

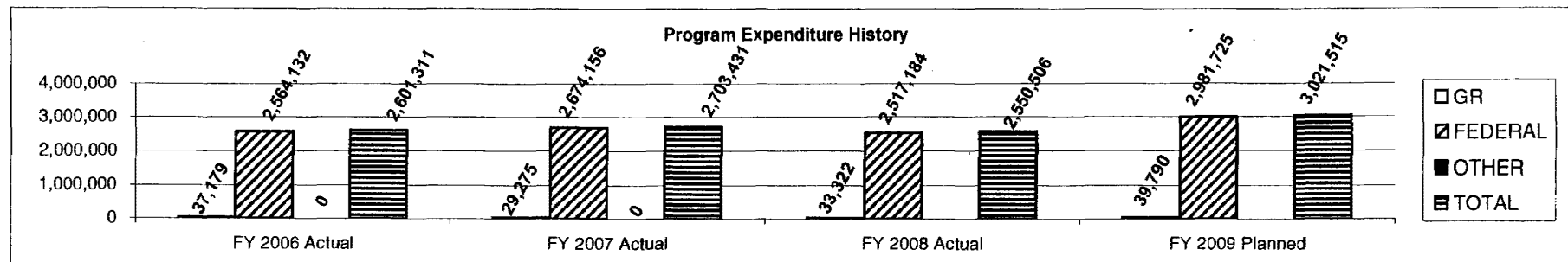
**3. Are there federal matching requirements? If yes, please explain.**

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

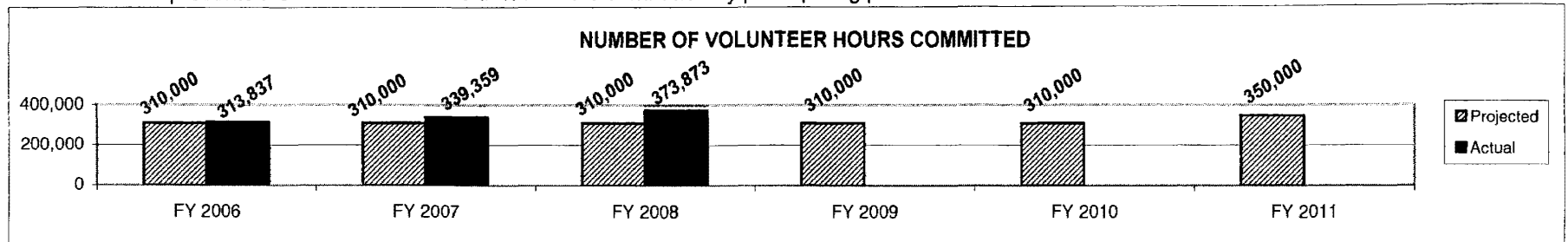
**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

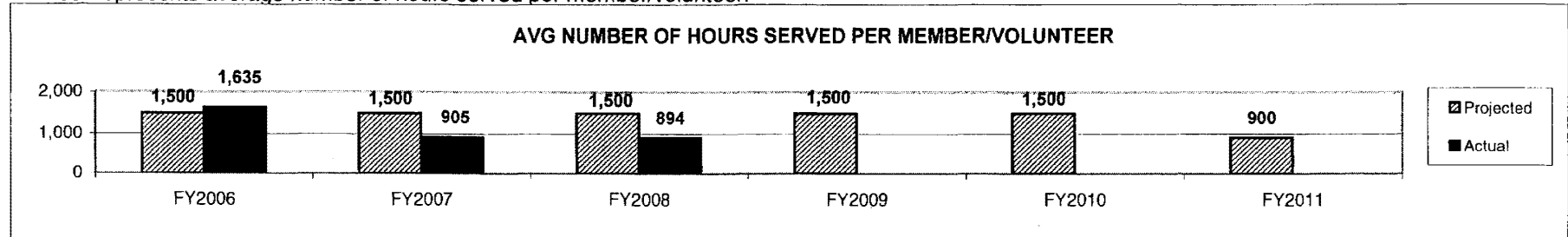
**7a. Provide an effectiveness measure.**

This measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.

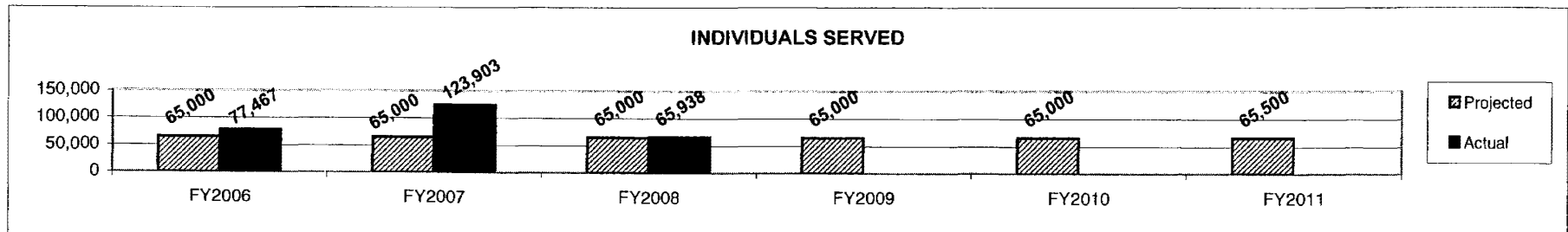


**7b. Provide an efficiency measure.**

Number represents average number of hours served per member/volunteer.



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A





# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE AUTISM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
GENERAL REVENUE	194,000	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	194,000	0.00	200,000	0.00	200,000	0.00	200,000	0.00
<b>TOTAL</b>	<b>194,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$194,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

**Department: Economic Development**

**Budget Unit 42385C**

**Division: Workforce Development**

**Core - Workforce Autism**

## **1. CORE FINANCIAL SUMMARY**

	<b>FY 2010 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	200,000	0	0	200,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>200,000</u>	<u>0</u>	<u>0</u>	<u>200,000</u>
<b>FTE</b>	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	<b>FY 2010 Governor's Recommendation</b>			
	<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	200,000	0	0	200,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>200,000</u>	<u>0</u>	<u>0</u>	<u>200,000</u>
<b>FTE</b>	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

## **2. CORE DESCRIPTION**

The Workforce Autistic Assessment Model project provides research and implementation funding for creation of an innovative model for persons with autism and related Asperger's Syndrome. This project is via a contract with a Southeast Missouri not-for-profit organization and Southeast Missouri State University that will concentrate on workforce transition skills and processes related to the maximization of "giftedness" within the autistic population.

## **3. PROGRAM LISTING (list programs included in this core funding)**

Workforce Autism Project

**CORE DECISION ITEM**

**Department: Economic Development**

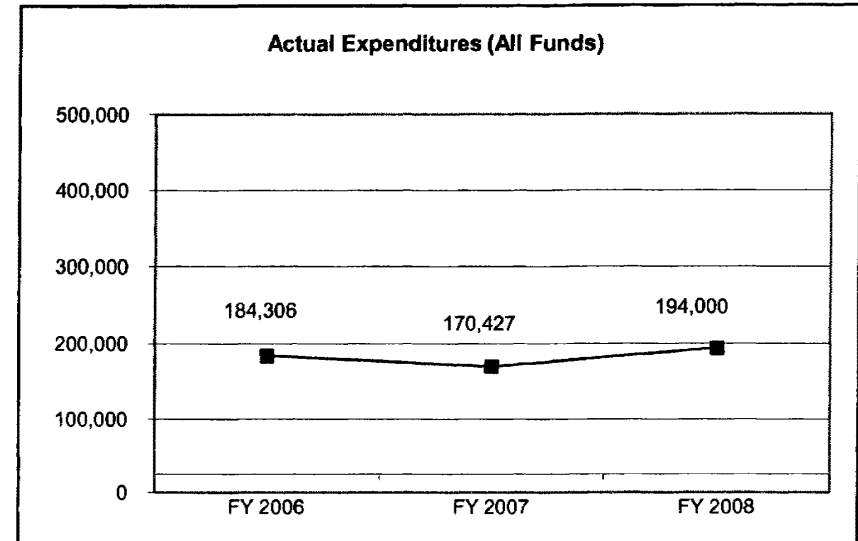
**Budget Unit 42385C**

**Division: Workforce Development**

**Core - Workforce Autism**

**4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	(6,000)	(6,000)	(6,000)	N/A
Budget Authority (All Funds)	194,000	194,000	194,000	N/A
Actual Expenditures (All Funds)	184,306	170,427	194,000	N/A
Unexpended (All Funds)	9,694	23,573	0	N/A
Unexpended, by Fund:				
General Revenue	9,694	23,573	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

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**CORE RECONCILIATION DETAIL**

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**STATE**  
**WORKFORCE AUTISM**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE AUTISM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	194,000	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	194,000	0.00	200,000	0.00	200,000	0.00	200,000	0.00
<b>GRAND TOTAL</b>	<b>\$194,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>
GENERAL REVENUE	\$194,000	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Workforce Autism Project

**Program is found in the following core budget(s):** Workforce Autism

**1. What does this program do?**

This program provides research funding, program support, administrative support and training funds for creation of an innovative model for persons with autism concentrating on work force transition skills related to the maximization of "giftedness" within the autistic population.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

HB 7.135

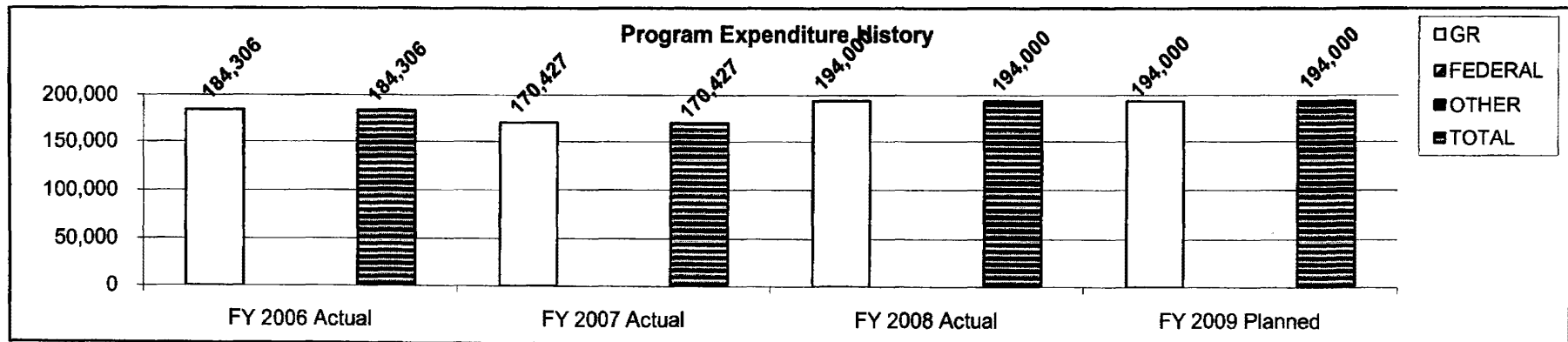
**3. Are there federal matching requirements? If yes, please explain.**

None

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Workforce Autism Project**

**Program is found in the following core budget(s): Workforce Autism**

**7a. Provide an effectiveness measure.**

Research will determine if there are characteristics among participants distinguishing between "High Functioning Autism" (HFA) and Asperger's Syndrome (AS), and whether the distinction would result in different vocational outcomes; and recommend testing tools to differentiate between HFA and AS.

Research will lead to the development of assessment tools to identify individuals with savant skills and talents, and assess whether their levels of social, communication, and daily-living skills are adequate (or could be raised to an adequate degree) to allow for independent living and employment.

**7b. Provide an efficiency measure.**

The research and development of a model to evaluate "High Functioning Autism" or Asperger's Syndrome-individuals for giftedness, savant skills and talents will identify individuals who can progress to the state of living and working independently with 80% accuracy.

**7c. Provide the number of clients/individuals served, if applicable.**

Approximately 44 individuals will be trained (including customers, support staff, and employer representatives). This count is since the inception of the program, FY05.

**7d. Provide a customer satisfaction measure, if available.**

80% of the participants will be satisfied with the employment they receive.

80% of participating employers will be satisfied with the program participants they employ.

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>WORKFORCE DEVELOPMENT</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	15,596,487	462.91	21,397,398	531.72	19,984,190	484.02	21,397,398	531.72	
CHILD SUPPORT ENFORCEMENT FUND	191,544	6.05	197,290	0.00	197,290	0.00	0	0.00	
MISSOURI JOB DEVELOPMENT FUND	0	0.00	371,707	8.00	371,707	8.00	371,707	8.00	
TOTAL - PS	15,788,031	468.96	21,966,395	539.72	20,553,187	492.02	21,769,105	539.72	
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	2,943,671	0.00	2,946,811	0.00	2,848,407	0.00	2,943,211	0.00	
CHILD SUPPORT ENFORCEMENT FUND	18,955	0.00	18,955	0.00	18,955	0.00	0	0.00	
MISSOURI JOB DEVELOPMENT FUND	0	0.00	81,389	0.00	81,389	0.00	81,389	0.00	
TOTAL - EE	2,962,626	0.00	3,047,155	0.00	2,948,751	0.00	3,024,600	0.00	
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	18,070	0.00	95,226	0.00	95,226	0.00	95,226	0.00	
HERO AT HOME	18,810	0.00	350,000	0.00	350,000	0.00	315,000	0.00	
TOTAL - PD	36,880	0.00	445,226	0.00	445,226	0.00	410,226	0.00	
<b>TOTAL</b>	<b>18,787,537</b>	<b>468.96</b>	<b>25,458,776</b>	<b>539.72</b>	<b>23,947,164</b>	<b>492.02</b>	<b>25,203,931</b>	<b>539.72</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	641,921	0.00	
MISSOURI JOB DEVELOPMENT FUND	0	0.00	0	0.00	0	0.00	11,152	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	653,073	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>653,073</b>	<b>0.00</b>	
<b>VEHICLE REPLACEMENT - 0000021</b>									
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	65,147	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	65,147	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>65,147</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	

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# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>WORKFORCE DEVELOPMENT</b>									
<b>MOTOR FUEL INFLATION - 0000022</b>									
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	8,508	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	8,508	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,508</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Fund Switch - UI Reporting FTE - 1419008</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	326,560	9.70	0	0.00	
TOTAL - PS	0	0.00	0	0.00	326,560	9.70	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>326,560</b>	<b>9.70</b>	<b>0</b>	<b>0.00</b>	
<b>Fund Switch UI Circuit Charges - 1419009</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	94,804	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	94,804	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>94,804</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Fund Switch - HB 2041 - 1419010</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	1,086,648	38.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	1,086,648	38.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,086,648</b>	<b>38.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$18,787,537</b>	<b>468.96</b>	<b>\$25,458,776</b>	<b>539.72</b>	<b>\$25,528,831</b>	<b>539.72</b>	<b>\$25,857,004</b>	<b>539.72</b>	

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42380C				
Division: Workforce Development									
Core: Workforce Administration									
1. CORE FINANCIAL SUMMARY									
FY 2010 Budget Request					FY 2010 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	19,984,190	568,997	20,553,187 E	PS	0	21,397,398	371,707	21,769,105
EE	0	2,852,007	100,344	2,952,351 E	EE	0	2,943,211	81,389	3,024,600
PSD	0	95,226	350,000	445,226	PSD	0	95,226	315,000	410,226
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	22,931,423	1,019,341	23,950,764	Total	0	24,435,835	768,096	25,203,931
FTE	0.00	484.02	8.00	492.02	FTE	0.00	531.72	8.00	539.72
Est. Fringe	0	9,428,541	268,453	9,696,994	Est. Fringe	0	10,095,292	175,371	10,270,664
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Child Support Enforcement Funds - Fund 0169 MO Job Development Fund - Fund 0600 Hero at Home Fund - Fund 0995				Other Funds:	Child Support Enforcement Funds - Fund 0169 MO Job Development Fund - Fund 0600 Hero at Home Fund - Fund 0995			
Note:	An "E" is requested on all Federal PS/EE funds.				Note:	An "E" is requested on all Federal PS/EE funds.			
2. CORE DESCRIPTION									
The Division of Workforce Development administers programs covered by federal funding received under the Workforce Investment Act and the Wagner-Peyser Act. Some of these include, but are not limited to, employment services, dislocated worker employment and training, youth activities, veterans services, and the training and employment services related to Career Assistance Program (formerly Temporary Assistance for Needy Families-TANF), Missouri Employment and Training Program and Parents' Fair Share. This core for administration covers the personal service and expense and equipment costs to operate the programs in the Division.									
3. PROGRAM LISTING (list programs included in this core funding)									
Workforce Administration Self-Sufficiency Programs Workforce Programs									

# CORE DECISION ITEM

Department: Economic Development

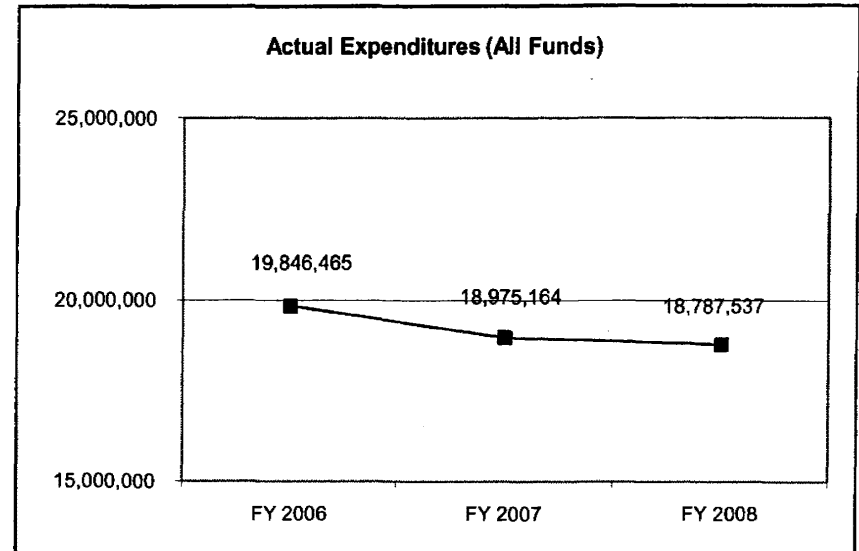
Budget Unit 42380C

Division: Workforce Development

Core: Workforce Administration

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	23,722,028	23,824,213	24,387,506	25,458,776
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	23,722,028	23,824,213	24,387,506	N/A
Actual Expenditures (All Funds)	19,846,465	18,975,164	18,787,537	N/A
Unexpended (All Funds)	3,875,563	4,849,049	5,599,969	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	3,875,527	4,498,120	5,268,779	N/A
Other	36	350,929	331,190	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Lapse due to vacancies and reductions in PS expend due to retirements.
- (2) Lapse due to vacancies and reductions in PS expend due to retirements.
- (3) Lapse due to vacancies and reductions in PS expend due to retirements.

**CORE RECONCILIATION DETAIL**

**STATE**  
**WORKFORCE DEVELOPMENT**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	539.72	0	21,397,398	568,997	21,966,395	
		EE	0.00	0	2,946,811	100,344	3,047,155	
		PD	0.00	0	95,226	350,000	445,226	
		<b>Total</b>	<b>539.72</b>	<b>0</b>	<b>24,439,435</b>	<b>1,019,341</b>	<b>25,458,776</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	2195 2190	EE	0.00	0	(3,600)	0	(3,600)	To Real Estate for Parking
Core Reduction	1328 0584	PS	(9.70)	0	(326,560)	0	(326,560)	Fund switch not Gov Rec
Core Reduction	1329 2190	EE	0.00	0	(94,804)	0	(94,804)	Fund switch not Gov Rec
Core Reduction	1332 0584	PS	(38.00)	0	(1,086,648)	0	(1,086,648)	Fund switch no Gov Rec
<b>NET DEPARTMENT CHANGES</b>			<b>(47.70)</b>	<b>0</b>	<b>(1,511,612)</b>	<b>0</b>	<b>(1,511,612)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	492.02	0	19,984,190	568,997	20,553,187	
		EE	0.00	0	2,848,407	100,344	2,948,751	
		PD	0.00	0	95,226	350,000	445,226	
		<b>Total</b>	<b>492.02</b>	<b>0</b>	<b>22,927,823</b>	<b>1,019,341</b>	<b>23,947,164</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Transfer Out	3102 6235	PS	0.00	0	0	(197,290)	(197,290)	Governor core recommendation
Transfer Out	3102 6236	EE	0.00	0	0	(18,955)	(18,955)	Governor core recommendation
Core Reduction	1328 0584	PS	9.70	0	326,560	0	326,560	Fund switch not Gov Rec
Core Reduction	1329 2190	EE	0.00	0	94,804	0	94,804	Fund switch not Gov Rec
Core Reduction	1332 0584	PS	38.00	0	1,086,648	0	1,086,648	Fund switch no Gov Rec

**CORE RECONCILIATION DETAIL**

**STATE**

**WORKFORCE DEVELOPMENT**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2413 3048	PD	0.00	0	0	(35,000)	(35,000)	Gov core reduction plan
<b>NET GOVERNOR CHANGES</b>			<b>47.70</b>	<b>0</b>	<b>1,508,012</b>	<b>(251,245)</b>	<b>1,256,767</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	539.72	0	21,397,398	371,707	21,769,105	
		EE	0.00	0	2,943,211	81,389	3,024,600	
		PD	0.00	0	95,226	315,000	410,226	
		TRF	0.00	0	0	0	0	
<b>Total</b>			<b>539.72</b>	<b>0</b>	<b>24,435,835</b>	<b>768,096</b>	<b>25,203,931</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	175,333	5.80	229,206	8.00	269,206	8.00	269,206	8.00
OFFICE SUPPORT ASST (STENO)	0	0.00	28,630	0.50	0	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	23,432	1.00	52,934	2.00	25,000	1.00	25,000	1.00
SR OFC SUPPORT ASST (KEYBRD)	248,062	9.98	380,320	9.50	380,320	9.50	380,320	9.50
ACCOUNT CLERK II	24,568	1.00	95,212	3.00	10,212	0.00	10,212	0.00
SENIOR AUDITOR	64,032	1.66	98,436	2.00	40,212	1.00	40,212	1.00
ACCOUNTANT I	51,886	1.83	100,771	2.00	60,000	2.00	60,000	2.00
ACCOUNTANT II	55,027	1.44	101,396	2.00	0	0.00	0	0.00
ACCOUNTANT III	38,989	1.00	68,448	1.00	40,212	1.00	40,212	1.00
ACCOUNTING SPECIALIST I	33,349	1.00	30,900	1.00	35,000	1.00	35,000	1.00
RESEARCH ANAL I	0	0.00	23,340	1.00	0	0.00	0	0.00
RESEARCH ANAL II	66,879	1.79	111,491	2.41	35,952	1.00	35,952	1.00
RESEARCH ANAL III	44,586	1.00	47,289	1.00	45,984	1.00	45,984	1.00
RESEARCH ANAL IV	44,850	1.00	51,458	1.59	46,248	1.00	46,248	1.00
PUBLIC INFORMATION SPEC I	3,785	0.13	0	0.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC II	15,146	0.48	40,303	1.00	31,580	1.00	31,580	1.00
PUBLIC INFORMATION COOR	16,727	0.48	0	0.00	37,200	1.00	37,200	1.00
TRAINING TECH I	37,651	1.13	10,300	1.00	36,000	2.00	36,000	2.00
TRAINING TECH III	26,570	0.63	59,051	1.00	0	0.00	0	0.00
EXECUTIVE I	32,409	1.00	33,949	1.00	33,949	1.00	33,949	1.00
PLANNER III	181,915	4.00	268,197	6.00	187,596	4.00	187,596	4.00
ADMINISTRATIVE ANAL III	0	0.00	47,741	1.00	0	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC I	8,358,005	282.50	9,770,061	300.72	10,168,782	282.02	11,428,117	329.72
WORKFORCE DEVELOPMENT SPEC II	245,287	7.30	1,990,472	26.00	500,469	9.00	500,469	9.00
WORKFORCE DEVELOPMENT SPEC III	1,370,302	37.11	1,394,502	37.00	1,794,502	39.00	1,794,502	39.00
WORKFORCE DEVELOPMENT SPEC IV	1,387,861	33.09	2,074,337	37.00	2,305,315	43.50	2,261,898	43.50
WORKFORCE DEVELOPMENT SUPV I	585,712	16.70	593,996	17.00	593,996	17.00	593,996	17.00
WORKFORCE DEVELOPMENT SUPV II	803,520	22.00	968,857	23.00	968,857	23.00	968,857	23.00
WORKFORCE DEVELOPMENT SUPV III	121,461	3.00	343,695	6.00	343,695	6.00	343,695	6.00
FISCAL & ADMINISTRATIVE MGR B1	30,359	0.71	42,436	1.00	44,236	1.00	44,236	1.00
FISCAL & ADMINISTRATIVE MGR B2	52,716	1.00	55,543	1.00	0	0.00	0	0.00
RESEARCH MANAGER B1	0	0.00	53,291	1.00	0	0.00	0	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
RESEARCH MANAGER B2	51,676	1.00	61,619	1.00	61,619	1.00	61,619	1.00
COMMUNITY & ECONOMIC DEV MGRB1	449,498	9.21	867,548	11.00	867,548	11.00	867,548	11.00
COMMUNITY & ECONOMIC DEV MGRB2	557,799	10.61	632,745	10.00	732,745	12.00	732,745	12.00
DIVISION DIRECTOR	72,144	0.79	95,582	1.00	95,582	1.00	95,582	1.00
DEPUTY DIVISION DIRECTOR	0	0.00	85,265	1.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	179,249	2.98	199,832	5.00	199,832	4.00	199,832	4.00
STUDENT WORKER	0	0.00	2,652	1.00	0	0.00	0	0.00
SECRETARY	0	0.00	29,963	1.00	0	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	5,847	0.29	0	0.00	0	0.00	0	0.00
MISCELLANEOUS TECHNICAL	6,001	0.11	26,523	1.00	26,523	1.00	26,523	1.00
MISCELLANEOUS PROFESSIONAL	0	0.00	86,788	4.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	245,155	3.21	380,505	4.00	450,505	5.00	450,505	5.00
PRINCIPAL ASST BOARD/COMMISSON	80,243	1.00	68,959	2.00	82,759	1.00	82,759	1.00
OTHER	0	0.00	261,852	0.00	1,551	0.00	1,551	0.00
<b>TOTAL - PS</b>	<b>15,788,031</b>	<b>468.96</b>	<b>21,966,395</b>	<b>539.72</b>	<b>20,553,187</b>	<b>492.02</b>	<b>21,769,105</b>	<b>539.72</b>
TRAVEL, IN-STATE	625,404	0.00	792,725	0.00	741,225	0.00	722,270	0.00
TRAVEL, OUT-OF-STATE	94,533	0.00	142,873	0.00	102,873	0.00	102,873	0.00
FUEL & UTILITIES	9,899	0.00	14,865	0.00	14,865	0.00	14,865	0.00
SUPPLIES	579,449	0.00	372,028	0.00	442,428	0.00	442,428	0.00
PROFESSIONAL DEVELOPMENT	263,539	0.00	253,772	0.00	281,772	0.00	281,772	0.00
COMMUNICATION SERV & SUPP	441,131	0.00	615,400	0.00	383,596	0.00	478,400	0.00
PROFESSIONAL SERVICES	377,824	0.00	297,064	0.00	397,064	0.00	397,064	0.00
JANITORIAL SERVICES	4,640	0.00	22,280	0.00	8,280	0.00	8,280	0.00
M&R SERVICES	224,059	0.00	58,794	0.00	226,794	0.00	226,794	0.00
MOTORIZED EQUIPMENT	970	0.00	33,000	0.00	1,000	0.00	1,000	0.00
OFFICE EQUIPMENT	30,839	0.00	49,795	0.00	34,795	0.00	34,795	0.00
OTHER EQUIPMENT	74,646	0.00	60,615	0.00	74,715	0.00	74,715	0.00
PROPERTY & IMPROVEMENTS	39,957	0.00	55,123	0.00	40,123	0.00	40,123	0.00
REAL PROPERTY RENTALS & LEASES	139,683	0.00	185,571	0.00	136,971	0.00	136,971	0.00
EQUIPMENT RENTALS & LEASES	20,261	0.00	16,287	0.00	21,287	0.00	21,287	0.00
MISCELLANEOUS EXPENSES	30,792	0.00	64,513	0.00	28,513	0.00	28,513	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	5,000	0.00	12,450	0.00	12,450	0.00	12,450	0.00
TOTAL - EE	2,962,626	0.00	3,047,155	0.00	2,948,751	0.00	3,024,600	0.00
PROGRAM DISTRIBUTIONS	36,880	0.00	442,666	0.00	442,666	0.00	407,666	0.00
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	2,560	0.00
TOTAL - PD	36,880	0.00	445,226	0.00	445,226	0.00	410,226	0.00
<b>GRAND TOTAL</b>	<b>\$18,787,537</b>	<b>468.96</b>	<b>\$25,458,776</b>	<b>539.72</b>	<b>\$23,947,164</b>	<b>492.02</b>	<b>\$25,203,931</b>	<b>539.72</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$18,558,228	462.91	\$24,439,435	531.72	\$22,927,823	484.02	\$24,435,835	531.72
OTHER FUNDS	\$229,309	6.05	\$1,019,341	8.00	\$1,019,341	8.00	\$768,096	8.00



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Workforce Administration**

**Program is found in the following core budget(s): Workforce Administration**

### 1. What does this program do?

Workforce Administration provides the support for the operation of the Self Sufficiency Programs and the Workforce Programs. The Self-Sufficiency Programs include the Career Assistance Program (formerly Temporary Assistance for Needy Families – TANF), the Parents Fair Share program and the Missouri Employment and Training Program. The Workforce Programs include Workforce Innovation in Regional Economic Development (WIRED), Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, and Trade Adjustment Assistance. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.?

Federal Statutes - Public Law 105-220

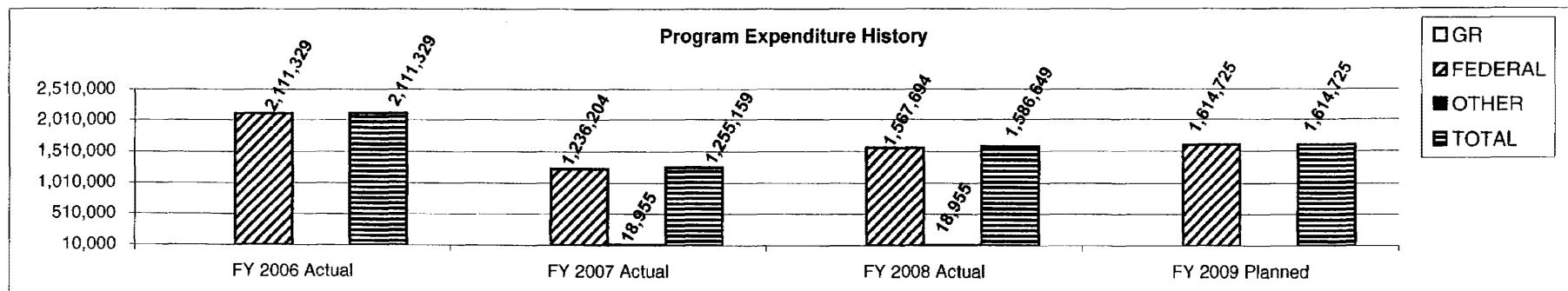
### 3. Are there federal matching requirements? If yes, please explain.

None

### 4. Is this a federally mandated program? If yes, please explain.

Workforce programs are federally mandated through the Workforce Investment Act of 1998; and they are designed to aid States and local communities in developing a revitalized workforce investment system that provides workers with the information, advice, job search assistance, and training to get and keep good jobs, and to provide employers with skilled workers. This program provides the support functions to operate those programs.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other" funds?

N/A

## PROGRAM DESCRIPTION

**Department of Economic Development**

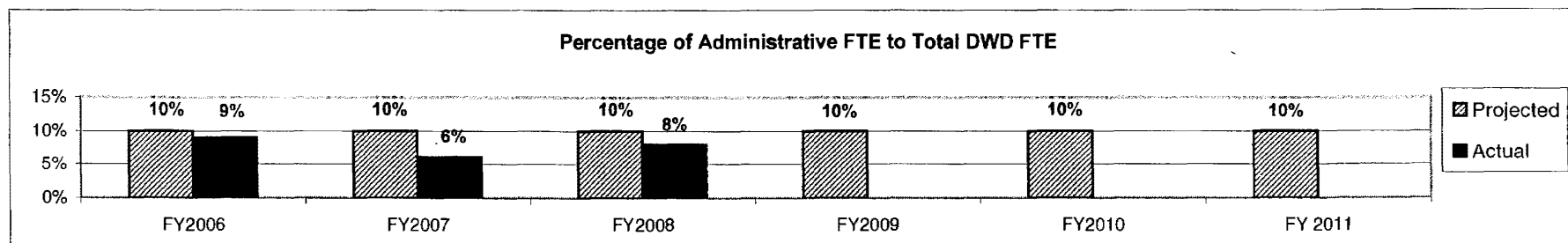
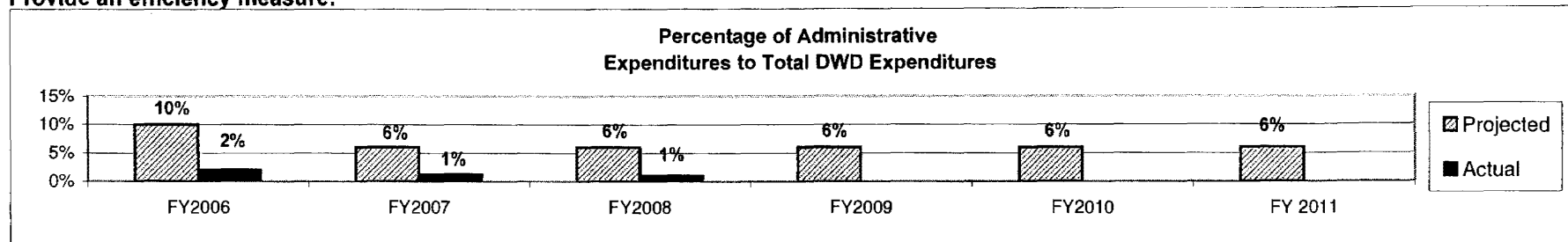
**Program Name: Workforce Administration**

**Program is found in the following core budget(s): Workforce Administration**

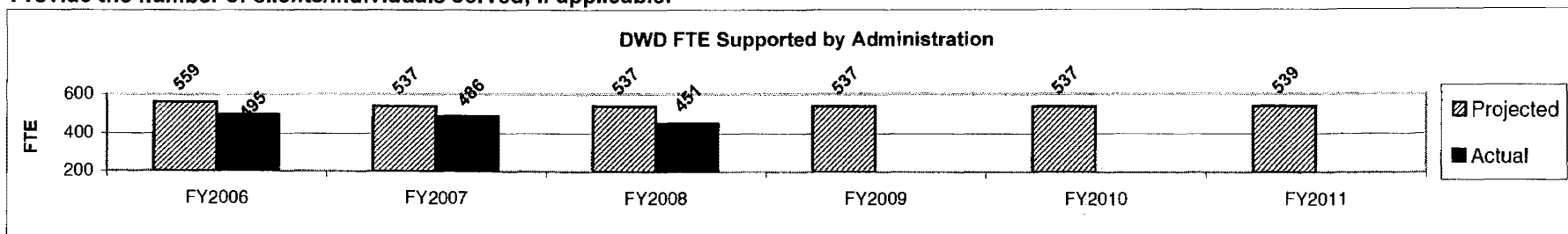
**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Self Sufficiency Programs**

**Program is found in the following core budget(s): Workforce Programs, Workforce Administration**

### 1. What does this program do?

Self Sufficiency Programs are intended to assist individuals who are applicants or recipients of Temporary Assistance to Needy Families (TANF), participants in the Missouri Employment and Training Program (METP) or non-custodial parents participating in Parents' Fair Share (PFS). These programs are designed to move individuals to employment with earned income sufficient to support themselves and their families. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The program is operated through the Division of Workforce Development under Executive Order 03-04.

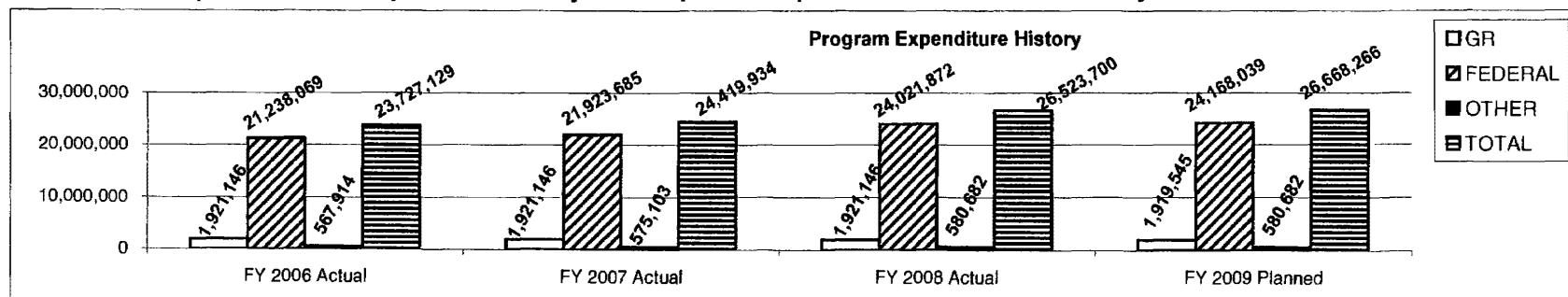
### 3. Are there federal matching requirements? If yes, please explain.

All Federal matching is accumulated and reported for the entire TANF Federal Grant by the Department of Social Services

### 4. Is this a federally mandated program? If yes, please explain.

Yes, provision of Employment and Training Services to those TANF recipients who are required to participate is mandated. Executive Order 03-04 requires activities for those deemed subject to TANF work requirements to be provided through the Division of Workforce Development. METP is also federally mandated.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other" funds?

Fund 0169 - Child Support Enforcement Funds

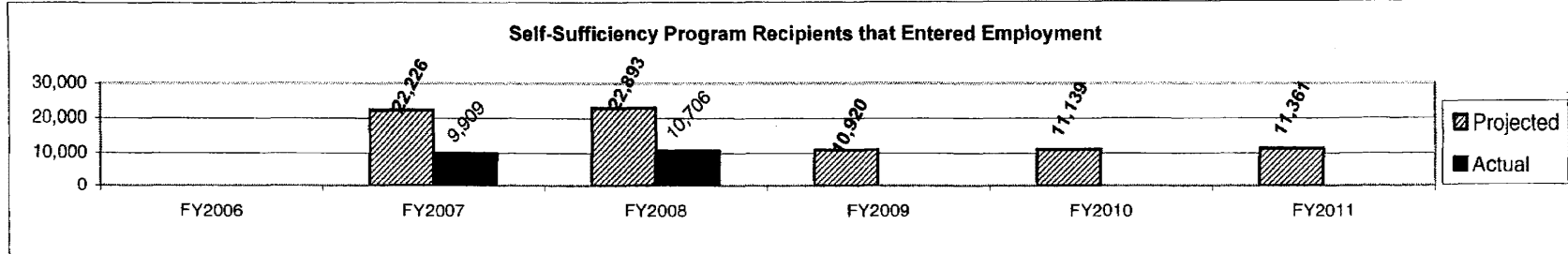
## PROGRAM DESCRIPTION

Department of Economic Development

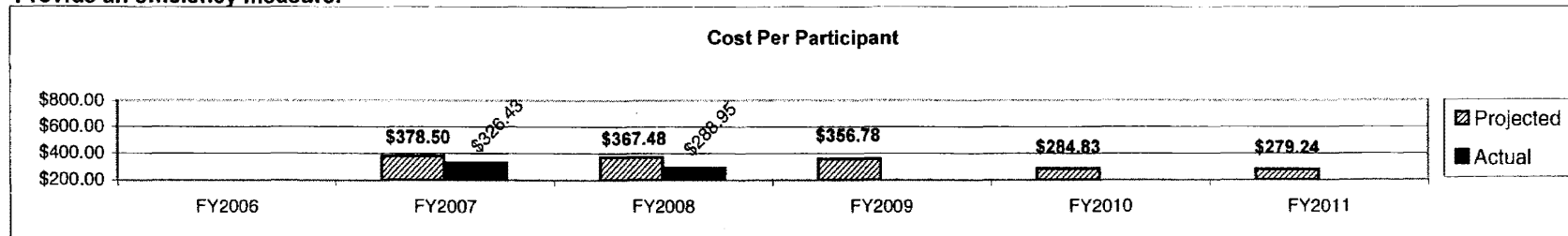
Program Name: Self Sufficiency Programs

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

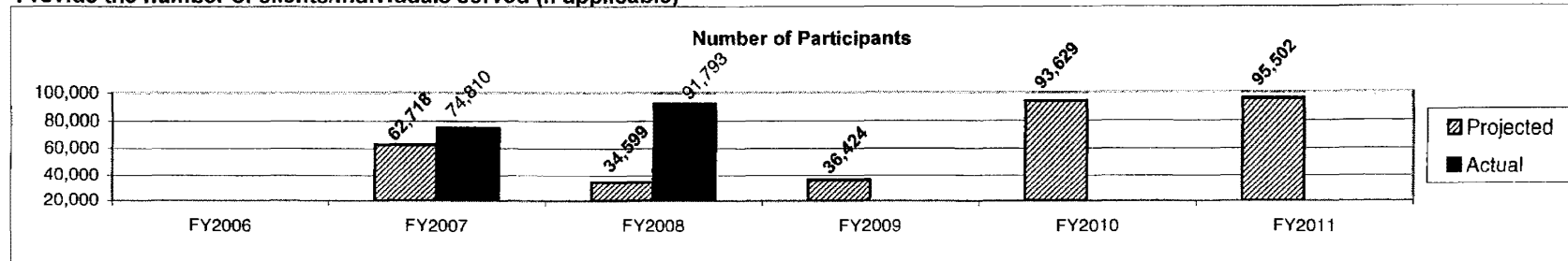
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served (if applicable)**



Note: The projection for FY08 Number of Participants only included CAP participants, METP and PFS participants were inadvertently omitted.

**7d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 11 OF 23

Department Economic Development					Budget Unit <u>42380C</u>				
Division Workforce Development									
DI Name Fund Switch-UI In-Person Reporting FTE					DI#1419008				
<b>1. AMOUNT OF REQUEST</b>									
FY 2010 Budget Request					FY 2010 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	326,560	0	0	326,560	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	326,560	0	0	326,560	<b>Total</b>	0	0	0	0
<b>FTE</b>	9.70	0.00	0.00	9.70	<b>FTE</b>	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	154,071	0	0	154,071	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. THIS REQUEST CAN BE CATEGORIZED AS:</b>									
<input type="checkbox"/> New Legislation <input type="checkbox"/> Federal Mandate <input type="checkbox"/> GR Pick-Up <input type="checkbox"/> Pay Plan					<input type="checkbox"/> New Program <input type="checkbox"/> Program Expansion <input type="checkbox"/> Space Request <input type="checkbox"/> Other: _____				
					<input checked="" type="checkbox"/> Fund Switch <input checked="" type="checkbox"/> Cost to Continue <input type="checkbox"/> Equipment Replacement				
<b>3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.</b>									
<p>This request represents one-half of a fund switch from Federal funds to General Revenue funds; the other half of the fund switch is addressed as a reduction of Federal funds in the Workforce Development core budget request. If this decision item is not approved, it will be necessary to restore the reduction in the core budget request as these are currently filled positions.</p> <p>Most Unemployment Insurance (UI) claimants are required to report in person to a Missouri Career Center once every four weeks during the claim. Typically, it is only at the first in-person reporting that UI claimants are given a brief orientation on how to access the UI reporting screen and make the entries of their social security number and personal identification number to complete the reporting transaction. Although claimants may look for work during the visit to the Career Center, this is not a part of the in-person reporting requirement and is not a UI function.</p> <p>Historically, the Department of Labor and Industrial Relations (DOLIR) compensated the Division of Workforce Development (DWD) for the work DWD staff performed (and continues to perform) on DOLIR's behalf with UI customers who do four-week reporting at DWD career centers. DWD assist UI customers since DOLIR no longer has staff located in MO career centers.</p>									

**NEW DECISION ITEM**  
**RANK: 11 OF 23**

<b>Department Economic Development</b>		<b>Budget Unit 42380C</b>	
<b>Division Workforce Development</b>			
<b>DI Name Fund Switch-UI In-Person Reporting FTE</b>	<b>DI#1419008</b>		

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The average duration of claims in Missouri is 13.8 weeks.. This means that, on an average, a claimant required to report in person would visit a Career Center three times during the duration of the claim. A reasonable amount of time to fully orient a claimant to the in-person reporting transaction would be between 5 and 10 minutes. After the initial orientation the claimant should not require staff assistance, they would simply follow the procedure of proceeding to the computer and entering the required information. For ease of calculation, an average of 9 minutes per orientation will be used. Because in-person transactions are counted every time a claimant reports rather only for the initial reporting (orientation), the time considered for each transaction will be 3 minutes. There are 2080 work hours or 124,800 work minutes per year. Using an average cost per position of \$50,194, which includes benefits, the cost per minute would be \$0.40. At this rate, the reimbursement for each transaction would be \$1.20. UI fluctuates with economic cycles. With this method of compensation, any increase in UI reporting workload will result in the proportionate increase in the amount compensated. The amount billed to and paid by DOLIR in FY08 was \$421,632 for salaries and fringes. Based on current data, that amount will increase by 15% to \$484,877.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
007928 - Workforce Dev Spec I	326,560	9.7					326,560	9.7	
							0	0.0	
<b>Total PS</b>	<b>326,560</b>	<b>9.7</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>326,560</b>	<b>9.7</b>	<b>0</b>
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>326,560</b>	<b>9.7</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>326,560</b>	<b>9.7</b>	<b>0</b>

NEW DECISION ITEM  
RANK: 11 OF 23

Department Economic Development			Budget Unit 42380C						
Division Workforce Development									
DI Name Fund Switch-UI In-Person Reporting FTE			DI#1419008						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
007928 - Workforce Dev Spec I	0	0.0					0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 11 OF 23

Department Economic Development  
Division Workforce Development  
DI Name Fund Switch-UI In-Person Reporting FTE DI#1419008

Budget Unit 42380C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A



NEW DECISION ITEM  
RANK: 11 OF 23

Department <u>Economic Development</u>	Budget Unit <u>42380C</u>
Division <u>Workforce Development</u>	
DI Name <u>Fund Switch-UI In-Person Reporting FTE</u> DI# <u>1419008</u>	
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
N/A	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
Fund Switch - UI Reporting FTE - 1419008								
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	326,560	9.70	0	0.00
TOTAL - PS	0	0.00	0	0.00	326,560	9.70	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$326,560</b>	<b>9.70</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$326,560	9.70		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**NEW DECISION ITEM**  
**RANK: 12 OF 23**

<b>Department</b> Economic Development	<b>Budget Unit</b> 42380C
<b>Division</b> Workforce Development	
<b>DI Name</b> Fund Switch - UI In-Person Reporting Circuit Charges	<b>DI#</b> 1419009

**1. AMOUNT OF REQUEST**

FY 2010 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	94,804	0	0	94,804
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>94,804</b>	<b>0</b>	<b>0</b>	<b>94,804</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2010 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This request represents one-half of a fund switch from Federal funds to General Revenue funds; the other half of the fund switch is addressed as a reduction of Federal funds in the Workforce Development core budget request.

Most Unemployment Insurance (UI) claimants are required to report in person to a Missouri Career Center once every four weeks during the claim. Typically, it is only at the first in-person reporting that UI claimants are given a brief orientation on how to access the UI reporting screen and make the entries of their social security number and personal identification number to complete the reporting transaction. Although claimants may look for work during the visit to the Career Center, this is not a part of the in-person reporting requirement and is not a UI function.

Historically, the Department of Labor and Industrial Relations (DOLIR) compensated the Division of Workforce Development (DWD) a proportionate share of the Career Center costs for use, maintenance and replacement of telecommunications equipment and circuit charges associated with UI customers reporting at DWD career centers.

NEW DECISION ITEM  
RANK: 12 OF 23

Department Economic Development Budget Unit 42380C  
Division Workforce Development  
DI Name Fund Switch - UI In-Person Reporting Circuit Charges DI#1419009

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Total annual costs for use, maintenance and replacement of telecommunications equipment and circuit charges in FY08 were \$412,192.59. Based on current data, that amount will increase by 15% in FY09 to \$474,021.48. OA ITSD has determined that the percentage of these costs that are the result of the In-Person Reporting System used by Unemployment Insurance claimants is 20%, which totals \$94,804.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0	0.0					0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
340 - Telecommunication Charges	94,804						94,804		
							0		
							0		
<b>Total EE</b>	94,804		0		0		94,804		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	94,804	0.0	0	0.0	0	0.0	94,804	0.0	0

NEW DECISION ITEM  
RANK: 12 OF 23

Department <u>Economic Development</u>			Budget Unit <u>42380C</u>						
Division <u>Workforce Development</u>									
DI Name <u>Fund Switch - UI In-Person Reporting Circuit Charges</u>			DI# <u>1419009</u>						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
340 - Telecommunication Charges	0						0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 12 OF 23

Department Economic Development Budget Unit 42380C  
Division Workforce Development  
DI Name Fund Switch - UI In-Person Reporting Circuit Charges DI# 1419009

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A

NEW DECISION ITEM  
RANK: 12 OF 23

Department <u>Economic Development</u>	Budget Unit <u>42380C</u>
Division <u>Workforce Development</u>	
DI Name <u>Fund Switch - UI In-Person Reporting Circuit Charges</u>	DI# <u>1419009</u>
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
N/A	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
Fund Switch UI Circuit Charges - 1419009								
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	94,804	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>94,804</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$94,804</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$94,804	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



**NEW DECISION ITEM**  
**RANK: 13 OF 23**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42380C
<b>Division:</b> Workforce Development	
<b>DI Name:</b> Fed/GR Fund Switch	<b>DI#</b> 1419010

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	1,086,648	0	0	1,086,648
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,086,648</b>	<b>0</b>	<b>0</b>	<b>1,086,648</b>
<b>FTE</b>	<b>38.00</b>	<b>0.00</b>	<b>0.00</b>	<b>38.00</b>

<b>Est. Fringe</b>	512,681	0	0	512,681
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This request represents one-half of a fund switch from Federal funds to General Revenue funds; the other half of the fund switch is addressed as a reduction of Federal funds in the Workforce Development core budget request. If this decision item is not approved, a restoration of the core reduction will be necessary.

Implementation costs related to the passage of SCSS.HDC.HB 2041. Individuals are required to make an unemployment claim within 14 days from the last day of the week being claimed, but that period may be extended to 28 days for good cause. Claimants must report to an employment office to participate in a reemployment assessment and reemployment services in order to qualify for unemployment benefits unless these requirements are waived for good cause.

**NEW DECISION ITEM**

RANK: 13 OF 23

Department: <u>Economic Development</u>	Budget Unit <u>42380C</u>
Division: <u>Workforce Development</u>	
DI Name: <u>Fed/GR Fund Switch</u>	DI# <u>1419010</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

117,120 Unemployment Insurance (UI) claimants visited Missouri Career Centers in FY08. Based on current data, that number will increase by 15% to 134,688 in FY09. Of the UI claimants that visit the centers, it is estimated that 41% of them are already obtaining assistance as required in HB 2041, leaving 59% of 134,688 claimants being affected. This calculates to 79,466 UI claimants that will need to participate in re-employment assessment and re-employment services. Each claimant will require one hour of DWD career center staff time (79,466 staff hours) or 38 FTE (79,466 hours divided by 2080 work hours per year per FTE = 38 FTE) to provide the services as required in HB 2041. The amount in the TAFP for personal services of \$910,285 (FY10 projected salary) was based on an estimated number of claimants for FY08 and did not reflect the increase for FY09. This increase resulted in an addition of 8 FTE (Workforce Development Specialist I's). The requested amount in this decision item is based on a current salary of \$28,596.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
007928 - Workforce Dev Spec I	1,086,648	38.0					1,086,648	38.0	
							0	0.0	
<b>Total PS</b>	<b>1,086,648</b>	<b>38.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,086,648</b>	<b>38.0</b>	<b>0</b>
							0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>1,086,648</b>	<b>38.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,086,648</b>	<b>38.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: 13 OF 23

Department: Economic Development				Budget Unit <u>42380C</u>					
Division: Workforce Development									
DI Name: Fed/GR Fund Switch				DI#1419010					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
007928 - Workforce Dev Spec I	0	0.0					0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
							0		
							0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
RANK: 13 OF 23

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42380C</u>
<b>Division:</b> Workforce Development	
<b>DI Name:</b> Fed/GR Fund Switch	<b>DI#</b> 1419010

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional**

**6a. Provide an effectiveness measure.**  
N/A

**6b. Provide an efficiency measure.**  
N/A

**6c. Provide the number of clients/individuals served, if applicable.**  
N/A

**6d. Provide a customer satisfaction measure, if available.**  
N/A

**NEW DECISION ITEM**

**RANK:** 13 **OF** 23

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>42380C</u>
<b>Division: Workforce Development</b>	
<b>DI Name: Fed/GR Fund Switch</b>	<b>DI#1419010</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

N/A

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>Fund Switch - HB 2041 - 1419010</b>								
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	1,086,648	38.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	1,086,648	38.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,086,648</b>	<b>38.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,086,648	38.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>SPECIAL EMP SECURITY FUND</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
SPECIAL EMPLOYMENT SECURITY	216,000	0.00	216,000	0.00	216,000	0.00	0	0.00	
TOTAL - EE	216,000	0.00	216,000	0.00	216,000	0.00	0	0.00	
<b>TOTAL</b>	<b>216,000</b>	<b>0.00</b>	<b>216,000</b>	<b>0.00</b>	<b>216,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42440C</u>				
<b>Division: Workforce Development</b>									
<b>Core: Special Employment Security</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	216,000	216,000	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>216,000</b>	<b>216,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:      Special Employment Security Funds (0949)					Other Funds: Special Employment Security Funds (0949)				
<b>2. CORE DESCRIPTION</b>									
Per the reorganization plan set forth in Executive Order 99-03 and pursuant to section 26.510, RSMo, the legislature granted DED an appropriation of \$216,000 from the DOLIR Special Employment Security Fund (from penalties and interest). These funds, with statutory restrictions, are used for renovation of buildings purchased with federal funds (Reed Act Funds) and transferred to DWD in accordance with the Executive Order and for the purchase, lease or rental of office space for use by DWD.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Special Employment Security									



# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42440C

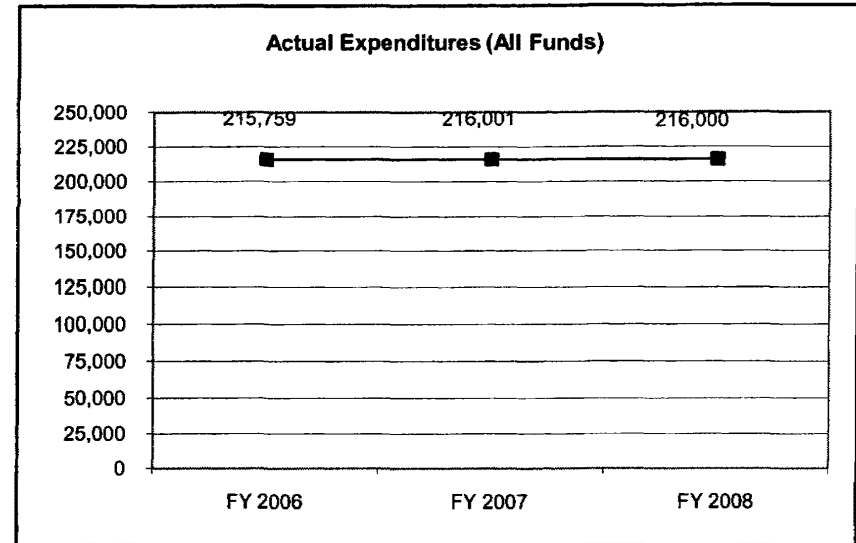
Division: Workforce Development

Core: Special Employment Security

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	216,000	216,000	216,000	216,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	216,000	216,000	216,000	N/A
Actual Expenditures (All Funds)	215,759	216,001	216,000	N/A
Unexpended (All Funds)	241	(1)	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	241	(1)	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The actual expenditures in FY07 were \$109,250.50 and \$106,749.50, which is exactly \$216,000.

**CORE RECONCILIATION DETAIL**

STATE

SPECIAL EMP SECURITY FUND

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	0	216,000	216,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>216,000</b>	<b>216,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	0	216,000	216,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>216,000</b>	<b>216,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction 2415 0592	EE	0.00	0	0	(216,000)	(216,000)	Move to CI bill for consideration
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(216,000)</b>	<b>(216,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SPECIAL EMP SECURITY FUND</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	0	0.00	110,100	0.00	0	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	105,800	0.00	0	0.00	0	0.00
REAL PROPERTY RENTALS & LEASES	216,000	0.00	100	0.00	216,000	0.00	0	0.00
<b>TOTAL - EE</b>	<b>216,000</b>	<b>0.00</b>	<b>216,000</b>	<b>0.00</b>	<b>216,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Special Employment Security**

**Program is found in the following core budget(s): Special Employment Security**

**1. What does this program do?**

Per the reorganization plan set forth in Executive Order 99-03 and pursuant to section 26.510, RSMo, the legislature granted DED an appropriation of \$216,000 from the DOLIR Special Employment Security Fund (from penalties and interest). These funds, with statutory restrictions, are used for renovation of buildings purchased with federal funds (Reed Act Funds) and transferred to DWD in accordance with the Executive Order and for the purchase, lease or rental of office space for use by DWD.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 288.310, RSMo.

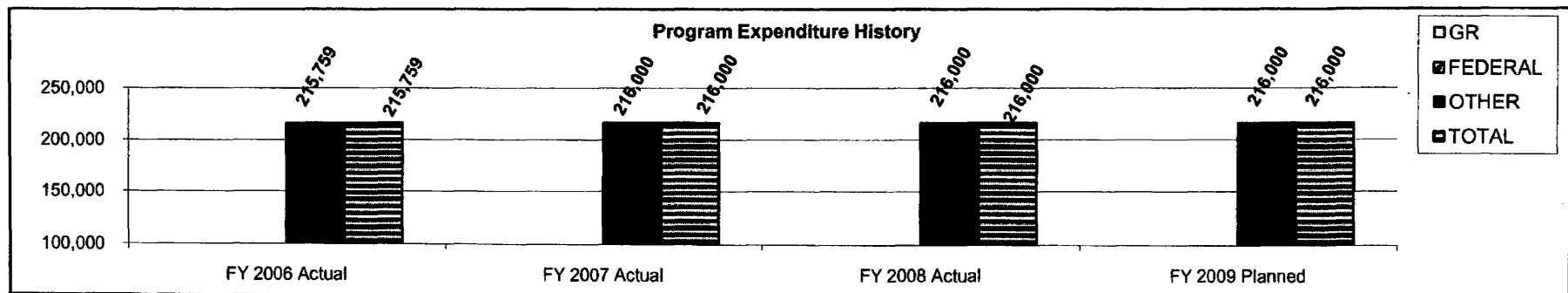
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Special Employment Security Fund (0949)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Special Employment Security**

**Program is found in the following core budget(s): Special Employment Security**

**7a. Provide an effectiveness measure.**

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

**7b. Provide an efficiency measure.**

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

**7c. Provide the number of clients/individuals served, if applicable.**

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

**7d. Provide a customer satisfaction measure, if available.**

N/A

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>GUARD AT HOME TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
DED-FED & OTHER	0	0.00	350,000	0.00	350,000	0.00	315,000	0.00	
TOTAL - TRF	0	0.00	350,000	0.00	350,000	0.00	315,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>350,000</b>	<b>0.00</b>	<b>350,000</b>	<b>0.00</b>	<b>315,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>	<b>\$315,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42381C</b>				
<b>Division : Workforce Development</b>									
<b>Core: Hero at Home Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	350,000	0	350,000	TRF	0	315,000	0	315,000
<b>Total</b>	<b>0</b>	<b>350,000</b>	<b>0</b>	<b>350,000</b>	<b>Total</b>	<b>0</b>	<b>315,000</b>	<b>0</b>	<b>315,000</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
The "Hero At Home" Program (formerly known as Guard at Home) provides assistance to the spouse of an active duty national guard or reserve component service member reservist to address immediate needs and employment in an attempt to keep the family from falling into poverty while the primary income earner is on active duty. The program also assists returning National Guard troops with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while such individual was deployed.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Hero at Home Program									

# CORE DECISION ITEM

Department: Economic Development

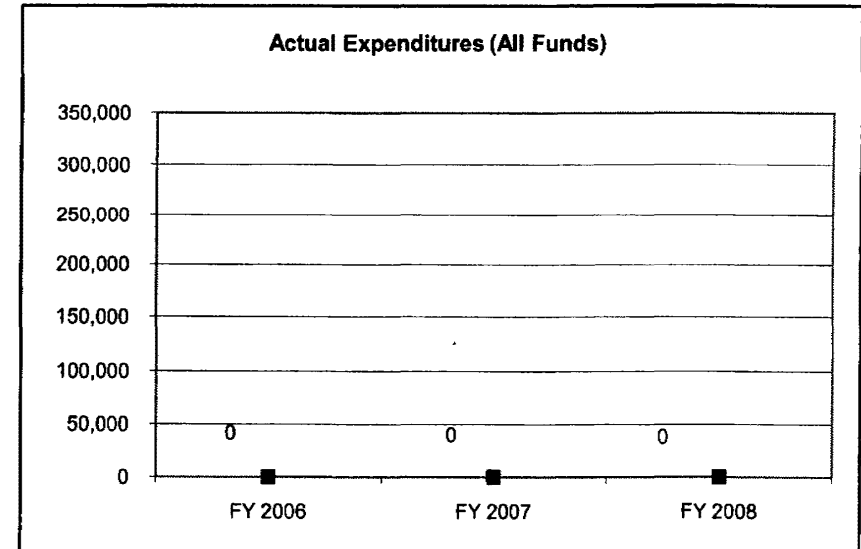
Budget Unit 42381C

Division : Workforce Development

Core: Hero at Home Transfer

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	0	350,000	350,000	350,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	350,000	350,000	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	350,000	350,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	350,000	350,000	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

(1) This is a new program. The first year of funding is FY07.

(2) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".

(3) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".



**CORE RECONCILIATION DETAIL**

**STATE**  
**GUARD AT HOME TRANSFER**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	TRF		0.00	0	350,000	0	350,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>350,000</b>	<b>0</b>	<b>350,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	TRF		0.00	0	350,000	0	350,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>350,000</b>	<b>0</b>	<b>350,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2414 T517	TRF	0.00	0	(35,000)	0	(35,000)	Gov core reduction plan
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(35,000)</b>	<b>0</b>	<b>(35,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	TRF		0.00	0	315,000	0	315,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>315,000</b>	<b>0</b>	<b>315,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>GUARD AT HOME TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	0	0.00	350,000	0.00	350,000	0.00	315,000	0.00
TOTAL - TRF	0	0.00	350,000	0.00	350,000	0.00	315,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>	<b>\$315,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$350,000	0.00	\$350,000	0.00	\$315,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Hero at Home

**Program is found in the following core budget(s):** Hero at Home

**1. What does this program do?**

The Hero at Home program (formerly known as Guard at Home) provides workforce services to eligible spouses of National Guard and Reserve members called to active duty and connects them with additional local resources to assist with financial needs. The services are aimed at improving the immediate crisis and providing a path for economic stability while the primary income is not available due to the active military commitment. Services available may include job placement assistance, vocational evaluation and vocational counseling to help the individual choose a viable employment goal, vocational training to acquire or upgrade skills needed to be marketable in the workforce, paid internships and subsidized employment to train on the job. Additional resources may include financial assistance to families facing financial crisis from overdue bills due to reduced income after the deployment of a spouse, assistance with paying daycare costs to pursue training and/or employment, assistance with covering the costs of transportation. These services may also be available to assist the returning national guard or reserve member with finding work in situations where an individual needs to rebuild business clientele or where an individuals job has been eliminated while they were deployed, or where the individual otherwise cannot return to their previous employment.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

House Bill 1787, 2006 Regular Session. HB 1787 created Section 620.515, 1-5, RSMo. House Bill 1678 620.515

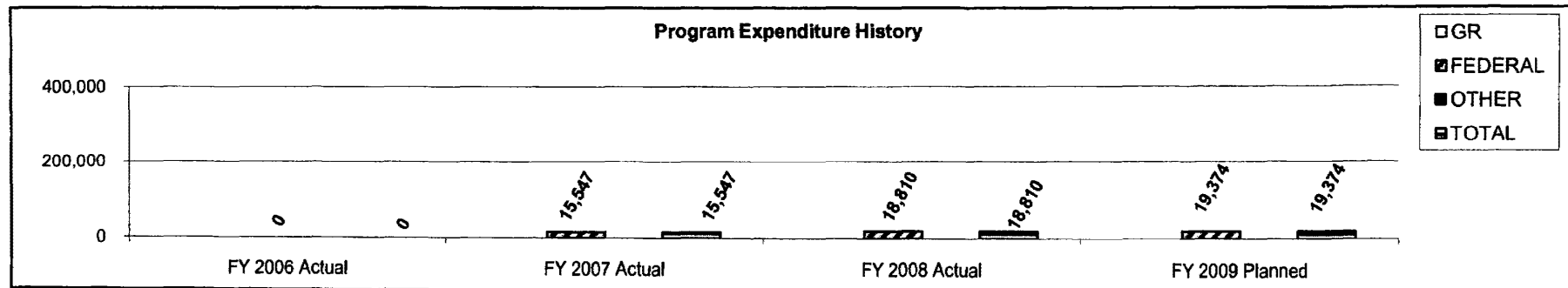
**3. Are there federal matching requirements? If yes, please explain.**

None

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**\*\*Expenditures for this program can be found in the Workforce Administration core budget under "Other" funds.**

## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Hero at Home

Program is found in the following core budget(s): Hero at Home

**6. What are the sources of the "Other " funds?**

Local match from non-federal funds to provide financial assistance.

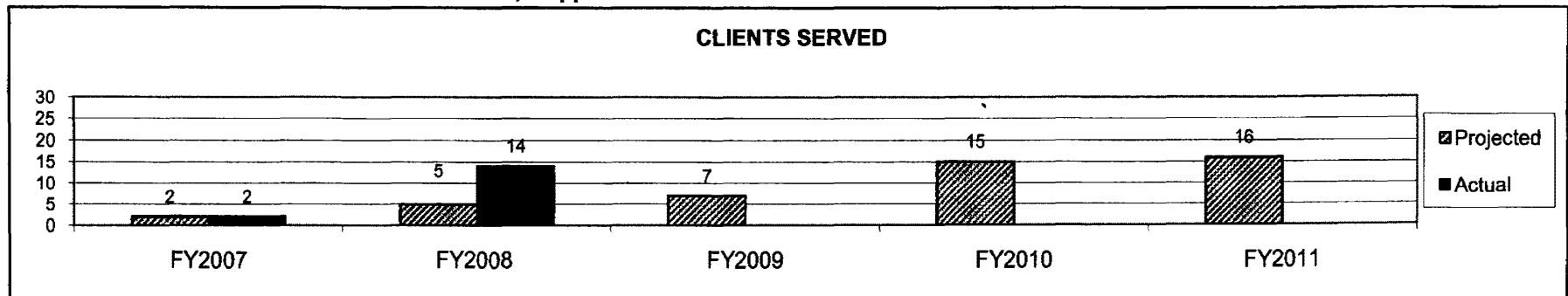
**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

The Workforce Development Division has made funding available to all Regions for FY 2008. During the initial year of funding, only seven regions were allocated funds, based on location of potential participants. The Division determined the allocation methodology was not the most effective distribution of funds based on the population accessing services by region.

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

\* N/A - Customers of the Hero at Home program will be included in the "randomly selected" pool of Workforce Investment Act participants surveyed, but will not be identified separately.

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE PROGRAM</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	53,368	0.00	53,368	0.00	53,368	0.00
DIV JOB DEVELOPMENT & TRAINING	867,863	0.00	2,049,954	0.00	2,049,954	0.00	2,049,954	0.00
TOTAL - EE	867,863	0.00	2,103,322	0.00	2,103,322	0.00	2,103,322	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	1,921,146	0.00	1,925,544	0.00	1,925,544	0.00	1,925,544	0.00
DIV JOB DEVELOPMENT & TRAINING	86,717,933	0.00	104,646,034	0.00	102,946,034	0.00	100,974,420	0.00
CHILD SUPPORT ENFORCEMENT FUND	370,183	0.00	370,183	0.00	370,183	0.00	0	0.00
TOTAL - PD	89,009,262	0.00	106,941,761	0.00	105,241,761	0.00	102,899,964	0.00
<b>TOTAL</b>	<b>89,877,125</b>	<b>0.00</b>	<b>109,045,083</b>	<b>0.00</b>	<b>107,345,083</b>	<b>0.00</b>	<b>105,003,286</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$89,877,125</b>	<b>0.00</b>	<b>\$109,045,083</b>	<b>0.00</b>	<b>\$107,345,083</b>	<b>0.00</b>	<b>\$105,003,286</b>	<b>0.00</b>

**CORE DECISION ITEM**

**Department: Economic Development**

**Budget Unit 42390C**

**Division: Workforce Development**

**Core: Workforce Programs**

**1. CORE FINANCIAL SUMMARY**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	53,368	2,049,954	0	2,103,322
PSD	1,925,544	102,946,034	370,183	105,241,761 E
TRF	0	0	0	0
<b>Total</b>	<b>1,978,912</b>	<b>104,995,988</b>	<b>370,183</b>	<b>107,345,083</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Child Support Enforcement Funds (0169)  
 Notes: An "E" is requested for \$7,000,000 (Federal - PSD)  
 \$1.7 transfer from Federal PSD to Dept of Social Svs

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	53,368	2,049,954	0	2,103,322
PSD	1,925,544	100,974,420	0	102,899,964 E
TRF	0	0	0	0
<b>Total</b>	<b>1,978,912</b>	<b>103,024,374</b>	<b>0</b>	<b>105,003,286</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Child Support Enforcement Funds (0169)  
 Notes: An "E" is requested for \$7,000,000 (Federal - PSD)  
 \$1.7 transfer from Federal PSD to Dept of Social Svs

**2. CORE DESCRIPTION**

The Workforce Investment Act provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nations' businesses and the needs of the job seekers and those who want to further their careers. These are the funds that the State of Missouri is obligated to distribute to subcontractors and recipients according to the Federal and State statutes. Funds from the Wagner-Peyser Act of 1933 for public employment services are

**3. PROGRAM LISTING (list programs included in this core funding)**

Workforce Programs

# CORE DECISION ITEM

Department: Economic Development

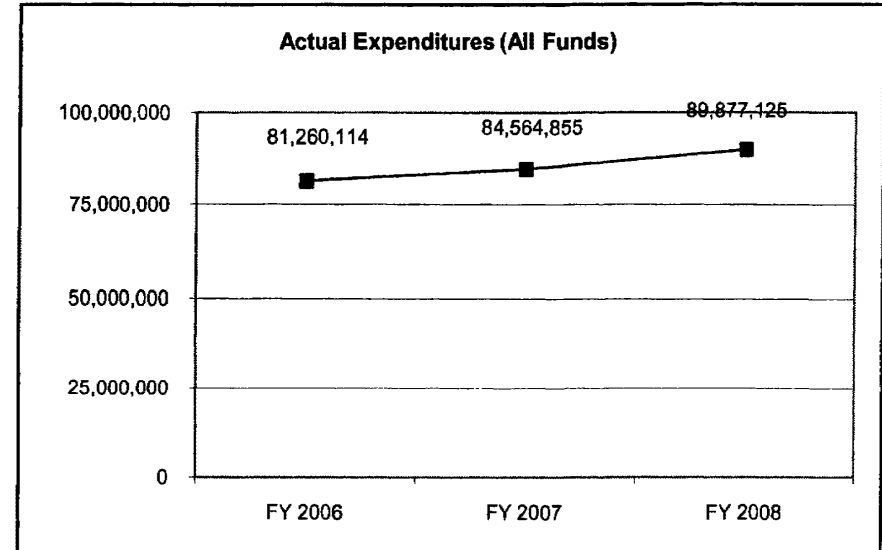
Budget Unit 42390C

Division: Workforce Development

Core: Workforce Programs

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	99,409,961	99,046,734	109,046,734	109,045,083
Less Reverted (All Funds)	(59,417)	(59,417)	(59,417)	N/A
Budget Authority (All Funds)	99,350,544	98,987,317	108,987,317	N/A
Actual Expenditures (All Funds)	81,260,114	84,564,855	89,877,125	N/A
Unexpended (All Funds)	18,090,430	14,422,462	19,110,192	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	18,090,430	14,422,462	19,110,192	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (2) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (3) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (4) An "E" for \$7,000,000 federal - TAA funds.

**CORE RECONCILIATION DETAIL**

**STATE**  
**WORKFORCE PROGRAM**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		EE	0.00	53,368	2,049,954	0	2,103,322	
		PD	0.00	1,925,544	104,646,034	370,183	106,941,761	
		<b>Total</b>	<b>0.00</b>	<b>1,978,912</b>	<b>106,695,988</b>	<b>370,183</b>	<b>109,045,083</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	1974 0585	PD	0.00	0	(1,700,000)	0	(1,700,000)	Transfer out of Workforce for TANF to be transferred in by Dept of Social Services.
	<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>(1,700,000)</b>	<b>0</b>	<b>(1,700,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		EE	0.00	53,368	2,049,954	0	2,103,322	
		PD	0.00	1,925,544	102,946,034	370,183	105,241,761	
		<b>Total</b>	<b>0.00</b>	<b>1,978,912</b>	<b>104,995,988</b>	<b>370,183</b>	<b>107,345,083</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Transfer Out	3104 6234	PD	0.00	0	0	(370,183)	(370,183)	Governor core recommendation
Transfer Out	3104 0585	PD	0.00	0	(1,971,614)	0	(1,971,614)	Governor core recommendation
	<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>(1,971,614)</b>	<b>(370,183)</b>	<b>(2,341,797)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		EE	0.00	53,368	2,049,954	0	2,103,322	
		PD	0.00	1,925,544	100,974,420	0	102,899,964	
		TRF	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>1,978,912</b>	<b>103,024,374</b>	<b>0</b>	<b>105,003,286</b>	



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	35,668	0.00	35,000	0.00	36,000	0.00	36,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	4,500	0.00	4,500	0.00	4,500	0.00
SUPPLIES	789	0.00	60,100	0.00	60,100	0.00	60,100	0.00
PROFESSIONAL DEVELOPMENT	14,950	0.00	160,500	0.00	67,740	0.00	67,740	0.00
COMMUNICATION SERV & SUPP	196,233	0.00	105,845	0.00	195,845	0.00	195,845	0.00
PROFESSIONAL SERVICES	557,552	0.00	1,434,117	0.00	1,434,117	0.00	1,434,117	0.00
M&R SERVICES	105	0.00	125,160	0.00	125,160	0.00	125,160	0.00
COMPUTER EQUIPMENT	2,160	0.00	0	0.00	2,160	0.00	2,160	0.00
OTHER EQUIPMENT	0	0.00	100	0.00	100	0.00	100	0.00
PROPERTY & IMPROVEMENTS	0	0.00	500	0.00	500	0.00	500	0.00
REAL PROPERTY RENTALS & LEASES	48,612	0.00	160,000	0.00	160,000	0.00	160,000	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	500	0.00	500	0.00
MISCELLANEOUS EXPENSES	11,794	0.00	17,000	0.00	16,600	0.00	16,600	0.00
<b>TOTAL - EE</b>	<b>867,863</b>	<b>0.00</b>	<b>2,103,322</b>	<b>0.00</b>	<b>2,103,322</b>	<b>0.00</b>	<b>2,103,322</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	89,009,262	0.00	106,941,761	0.00	105,241,761	0.00	102,899,964	0.00
<b>TOTAL - PD</b>	<b>89,009,262</b>	<b>0.00</b>	<b>106,941,761</b>	<b>0.00</b>	<b>105,241,761</b>	<b>0.00</b>	<b>102,899,964</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$89,877,125</b>	<b>0.00</b>	<b>\$109,045,083</b>	<b>0.00</b>	<b>\$107,345,083</b>	<b>0.00</b>	<b>\$105,003,286</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$1,921,146</b>	<b>0.00</b>	<b>\$1,978,912</b>	<b>0.00</b>	<b>\$1,978,912</b>	<b>0.00</b>	<b>\$1,978,912</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$87,585,796</b>	<b>0.00</b>	<b>\$106,695,988</b>	<b>0.00</b>	<b>\$104,995,988</b>	<b>0.00</b>	<b>\$103,024,374</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$370,183</b>	<b>0.00</b>	<b>\$370,183</b>	<b>0.00</b>	<b>\$370,183</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Workforce Programs**

**Program is found in the following core budget(s): Workforce Programs**

### 1. What does this program do?

This program provides the framework for a national workforce preparation and employment system that is designed to meet the needs of both businesses and job seekers as well as those that want to further their careers. The funds can be distributed to subcontractors and recipients according to Federal Statutes. It includes the funds that benefit Missouri for Trade Adjustment Assistance to enable American workers affected by international trade to rejoin the workforce by providing them with the means to attain competitive and marketable skills for today's increasingly competitive work environment. Programs included in this core are Workforce Innovation in Regional Economic Development (WIRED), Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Parents Fair Share, Work Opportunity Tax Credit (WOTC), Missouri Career Source, Trade Adjustment Assistance, Career Assistance Program and the Missouri Employment and Training Program. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 105-220 and Public Law 93-618 for Trade

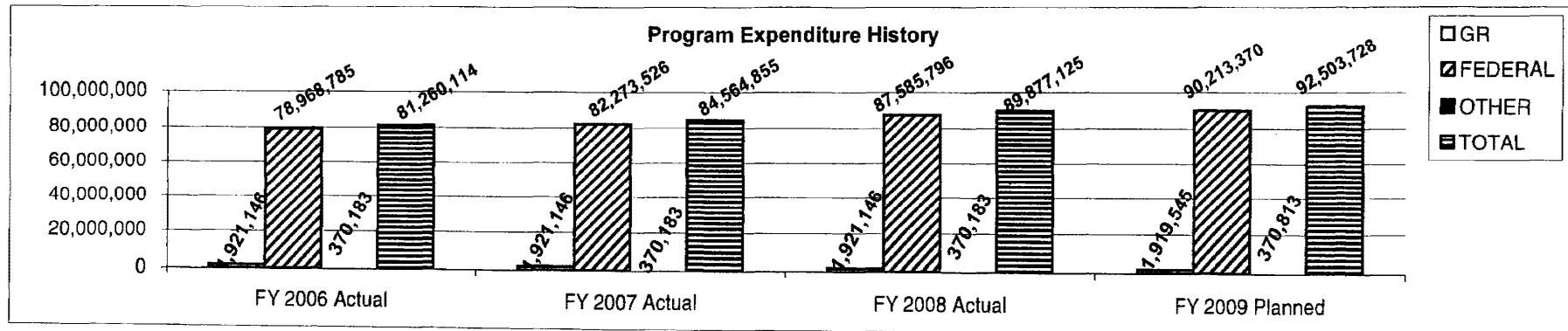
### 3. Are there federal matching requirements? If yes, please explain.

None

### 4. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Investment Act of 1998, and is designed to aid states and local communities in developing workforce investment systems that provide workers with the information, career counseling, employment assistance, and training to get and keep good jobs, and to provide employers with skilled workers.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## PROGRAM DESCRIPTION

**Department: Economic Development**

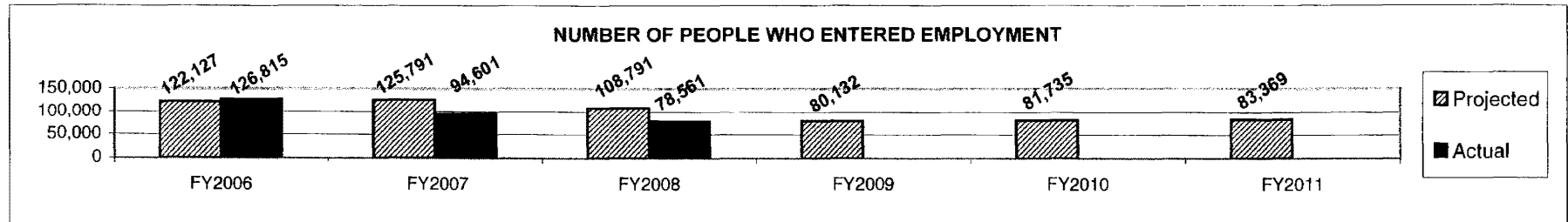
**Program Name: Workforce Programs**

**Program is found in the following core budget(s): Workforce Programs**

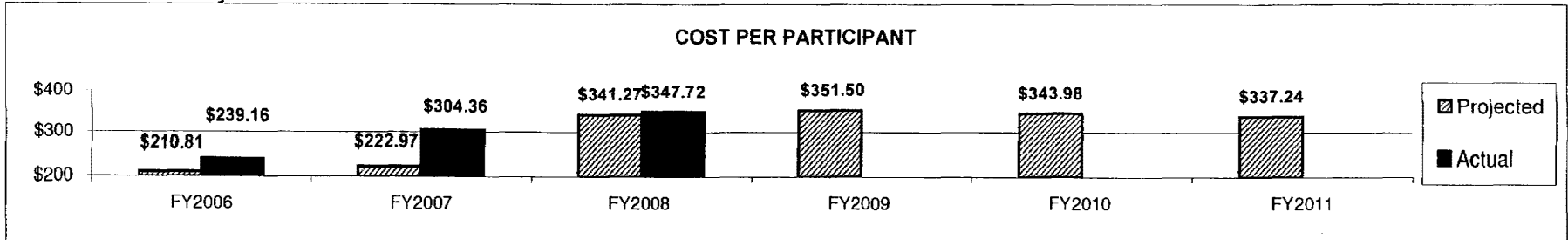
**6. What are the sources of the "Other" funds?**

Fund 0169 - Child Support Enforcement

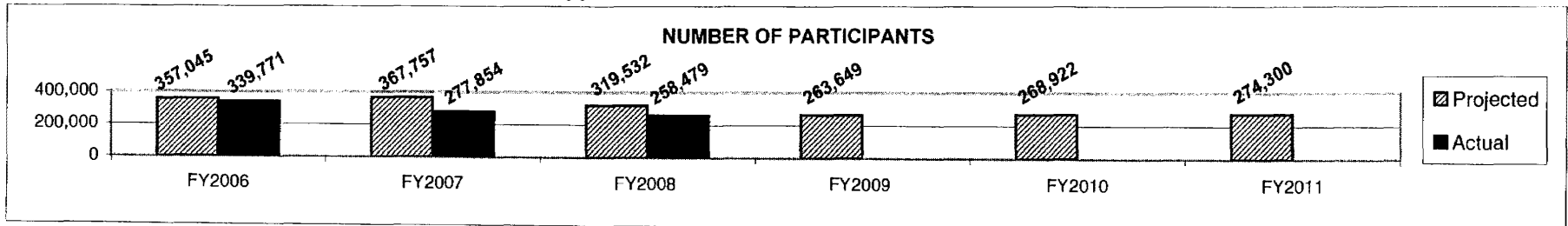
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MISSOURI JOB DEVELOPMENT</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MISSOURI JOB DEVELOPMENT FUND	8,919,594	0.00	10,640,835	0.00	10,640,835	0.00	10,640,835	0.00	
TOTAL - PD	8,919,594	0.00	10,640,835	0.00	10,640,835	0.00	10,640,835	0.00	
<b>TOTAL</b>	<b>8,919,594</b>	<b>0.00</b>	<b>10,640,835</b>	<b>0.00</b>	<b>10,640,835</b>	<b>0.00</b>	<b>10,640,835</b>	<b>0.00</b>	
<b>Customized Training - 1419028</b>									
PROGRAM-SPECIFIC									
MISSOURI JOB DEVELOPMENT FUND	0	0.00	0	0.00	0	0.00	4,000,000	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	4,000,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,000,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$8,919,594</b>	<b>0.00</b>	<b>\$10,640,835</b>	<b>0.00</b>	<b>\$10,640,835</b>	<b>0.00</b>	<b>\$14,640,835</b>	<b>0.00</b>	

**CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42120C</b>				
<b>Division: Workforce Development</b>									
<b>Core: Missouri Job Development Fund</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	10,640,835	10,640,835 E	<b>PSD</b>	0	0	10,640,835	10,640,835 E
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>0</u>	<u>0</u>	<u>10,640,835</u>	<u>10,640,835</u>	<b>Total</b>	<u>0</u>	<u>0</u>	<u>10,640,835</u>	<u>10,640,835</u>
<b>FTE</b>	0.00	0.00	0.00	0.00	<b>FTE</b>	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	Missouri Job Development Fund (0600)				Other Funds:	Missouri Job Development Fund (0600)			
Notes:	Requires a GR transfer.				Notes:	Requires a GR transfer.			
	An "E" is requested on \$10,640,835 PSD Other Funds.					An "E" is requested on \$10,640,835 PSD Other Funds.			
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Missouri Job Development Fund. The Missouri Job Development Fund provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology. This is a valuable retention tool and helps to keep jobs in the state.</p> <p>This fund also provides salary and expense and equipment for 8 FTE that can be found in the Workforce Administration core under "Other". The Personal Service amount is \$371,707 and the Expense and Equipment amount is \$81,389. The 8 FTE provide support for the Missouri Job Development Fund, Community College New Jobs Training Program and the Job Retention Training Program.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
The Missouri Job Development Fund									

# CORE DECISION ITEM

Department: Economic Development

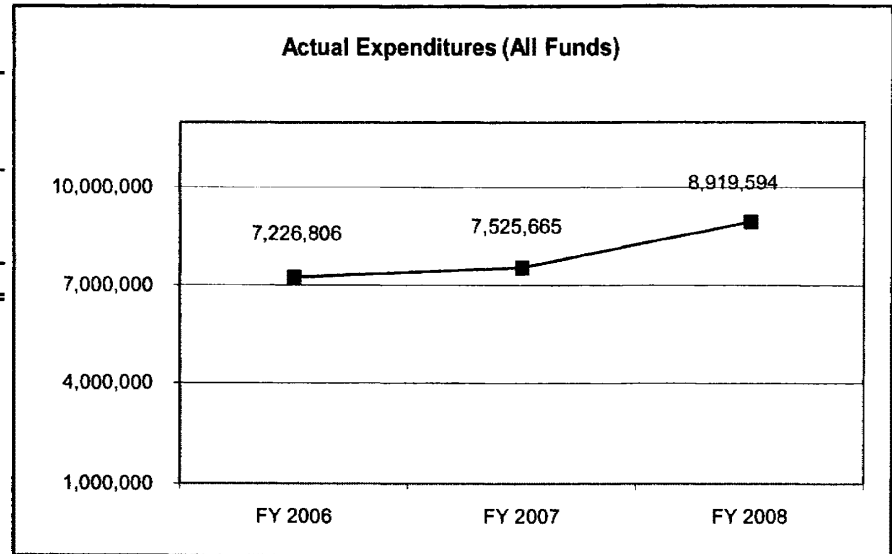
Budget Unit 42120C

Division: Workforce Development

Core: Missouri Job Development Fund

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	7,833,104	7,583,104	11,083,104	10,640,835
Less Reverted (All Funds)	(7,500)	0	0	N/A
Budget Authority (All Funds)	7,825,604	7,583,104	11,083,104	N/A
Actual Expenditures (All Funds)	7,226,806	7,525,665	8,919,594	N/A
Unexpended (All Funds)	598,798	57,439	2,163,510	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	598,798	57,439	2,163,510	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

(1) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.

(2) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.

(3) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.

(4) An "E" is requested on \$10,640,835 Other funds to allow for processing of late bills received in July for training taking place through June 30. Therefore, we need access to the remaining unspent funds in July, and without re-appropriation authority, we can only do that through an estimated appropriation.

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**CORE RECONCILIATION DETAIL**

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**STATE**  
**MISSOURI JOB DEVELOPMENT**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	10,640,835	10,640,835	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,640,835</b>	<b>10,640,835</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	10,640,835	10,640,835	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,640,835</b>	<b>10,640,835</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	10,640,835	10,640,835	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,640,835</b>	<b>10,640,835</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	8,919,594	0.00	10,640,835	0.00	10,640,835	0.00	10,640,835	0.00
TOTAL - PD	8,919,594	0.00	10,640,835	0.00	10,640,835	0.00	10,640,835	0.00
<b>GRAND TOTAL</b>	<b>\$8,919,594</b>	<b>0.00</b>	<b>\$10,640,835</b>	<b>0.00</b>	<b>\$10,640,835</b>	<b>0.00</b>	<b>\$10,640,835</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$8,919,594	0.00	\$10,640,835	0.00	\$10,640,835	0.00	\$10,640,835	0.00



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Job Development Fund**

**Program is found in the following core budget(s): Missouri Job Development Fund**

**1. What does this program do?**

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses viability and success in the new economy. The funds allow businesses to do training that results in upgrading the skills of their workers. A skilled workforce is essential for the creating of jobs, as well as the retention of jobs in the state.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide support to the Community College New Jobs Training Program and the Jobs Retention Training Program.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.470 - 620.478, RSMo.

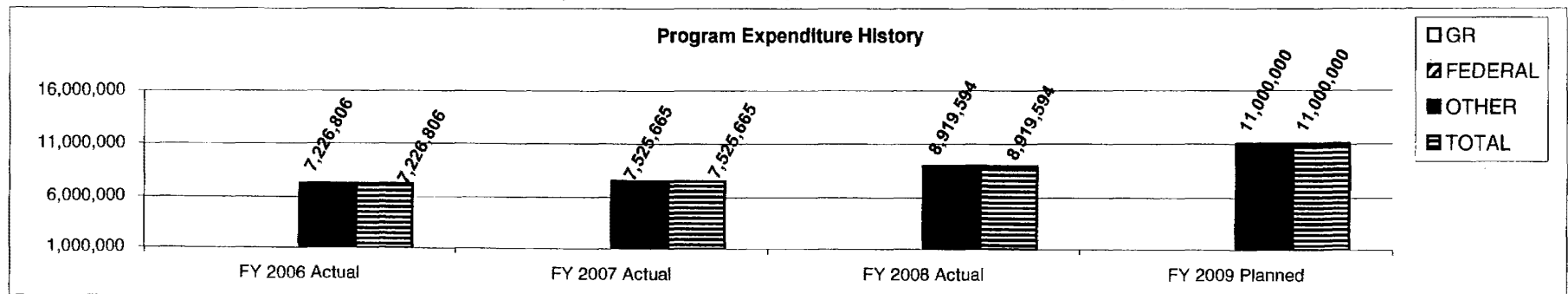
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

N/A

## PROGRAM DESCRIPTION

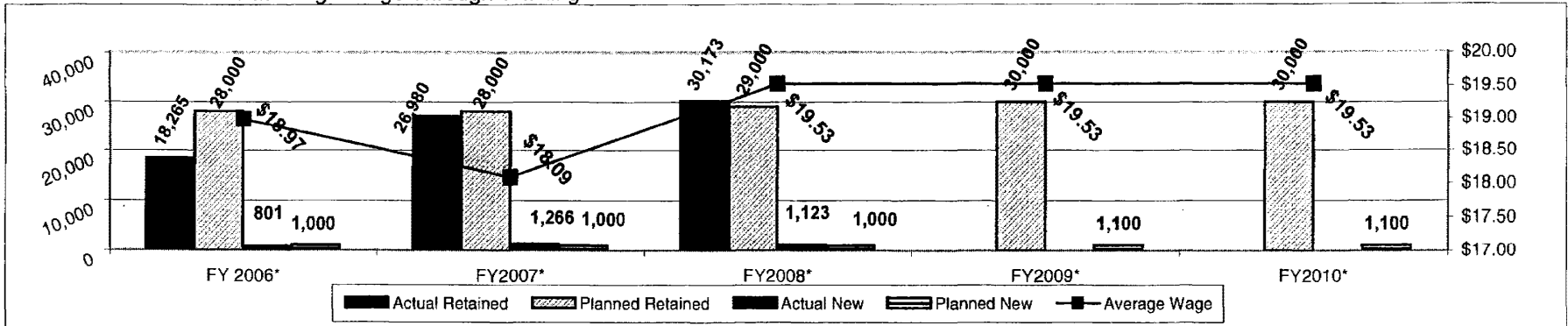
**Department:** Economic Development

**Program Name:** Missouri Job Development Fund

**Program is found in the following core budget(s):** Missouri Job Development Fund

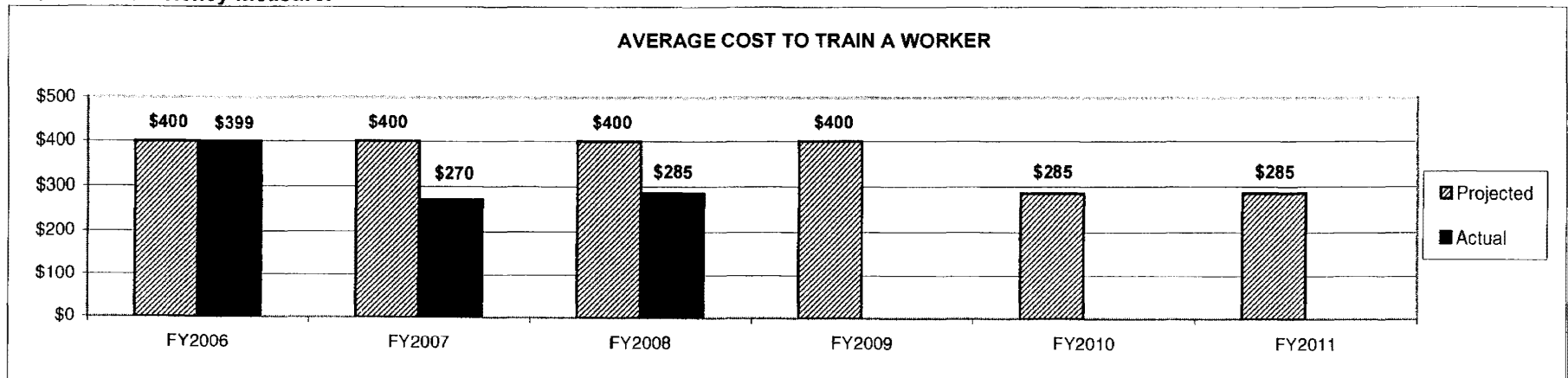
**7a. Provide an effectiveness measure.**

New and Retained Jobs at a High Wage Through Training



\* In recent years, the Missouri Job Development Fund has become primarily an incumbent worker training program; the Community College New Jobs Training Program trains workers in newly created jobs.

**7b. Provide an efficiency measure.**



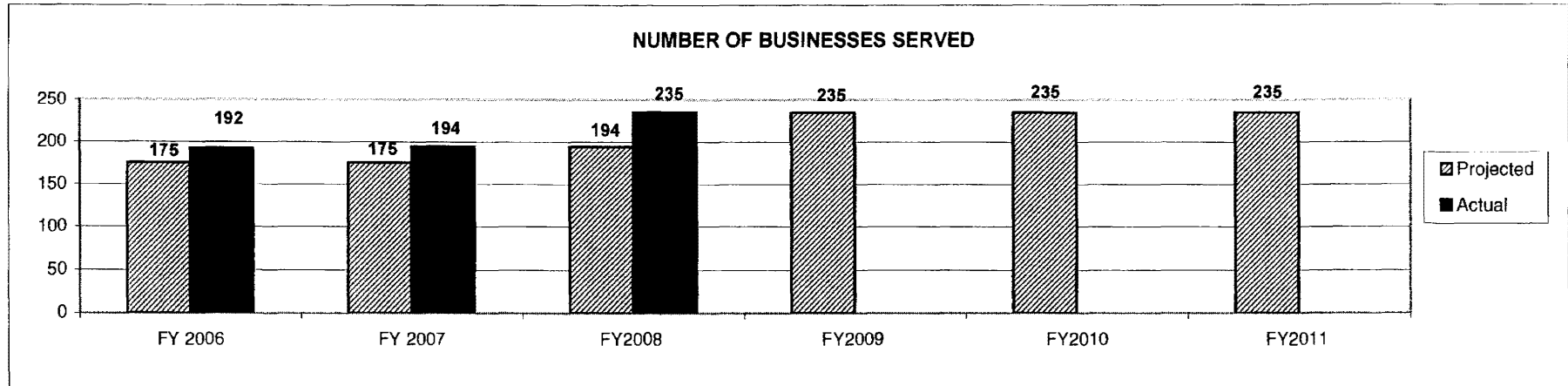
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Job Development Fund

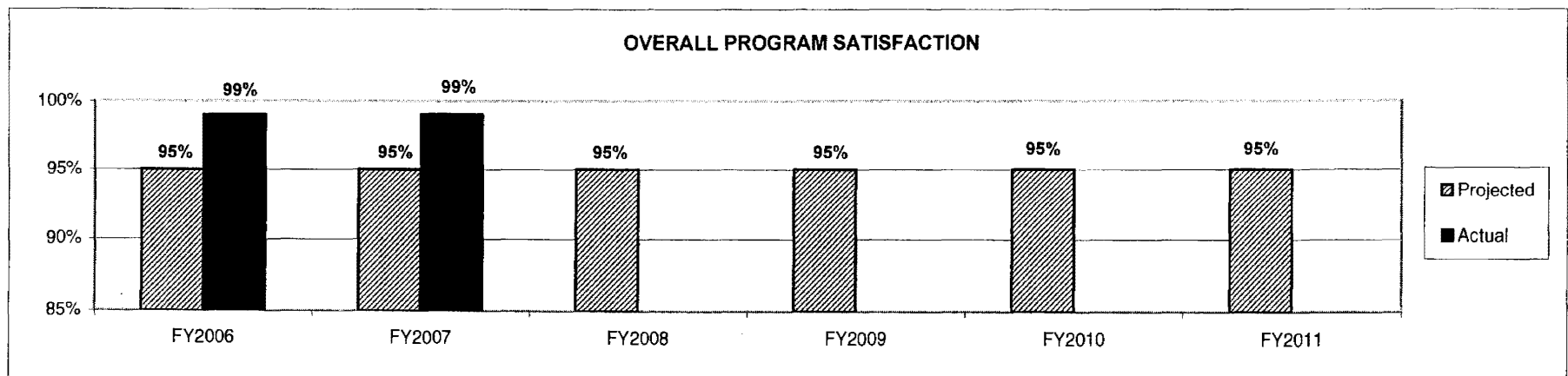
**Program is found in the following core budget(s):** Missouri Job Development Fund

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

Percent of participating companies in DED's Customized Training Program (MJDF) rating the program good or excellent:



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department** Department of Economic Development  
**Division** Division of Workforce Development  
**DI Name** MJDF Increase - Customized Training **DI#** 1419028

**Budget Unit** 42120C

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

**Est. Fringe** 0 0 0 0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,000,000	4,000,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,000,000</b>	<b>4,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

**Est. Fringe** 0 0 0 0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Job Development Fund (RSMo 620.470-481) provides funding for Customized Training assistance to eligible Missouri businesses to train workers at new and expanding industries, as well as retraining industries. The demand for training assistance through MJDF far exceeds the amount of funding that is available for companies. Training needs approach nearly \$60 million among eligible industries annually and the current appropriation is \$11 million. Previously, the annual appropriation for MJDF was \$15 million (FY97-FY00) before being reduced in FY01-05 due to budget difficulties. The budget has remained relatively steady and yet the demand due to changing technology has continued to grow. The lack of funding has hampered DED's efforts in implementing innovative training programs needed to compete with programs in other states. The ability to provide "pre-employment training" to eligible businesses and use this assistance as an incentive to attract jobs to the state would be a proven and effective tool for job creation. An increase to MJDF would allow to DED to assist more businesses and also to invest in developing a quality pre-employment program through the local educational agencies to compete with other states.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department <u>Department of Economic Development</u>	Budget Unit <u>42120C</u>
Division <u>Division of Workforce Development</u>	
DI Name <u>MJDF Increase - Customized Training</u>	DI# <u>1419028</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This increase would not require additional FTE. The current FTE assigned to the program would be responsible for administering any additional increases in funds. The proposed \$4 million is intended strictly for training program costs to aid businesses to assist with job creation. This increase would provide assistance to 40 eligible Missouri businesses, training 4000 workers in newly created jobs. These projections are based on performance numbers averaged from previous costs and expenditures through the MJDF from a historical perspective.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0						0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department	Department of Economic Development				Budget Unit 42120C				
Division	Division of Workforce Development								
DI Name	MJDF Increase - Customized Training				DI# 1419028				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0				4,000,000		4,000,000		
Total PSD	0		0		4,000,000		4,000,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	4,000,000	0.0	4,000,000	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department	Department of Economic Development	Budget Unit	42120C
Division	Division of Workforce Development		
DI Name	MJDF Increase - Customized Training	DI#	1419028

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

ROI                      \$39-\$1 over a 10-year period

Number of  
workers trained              4000  
in new jobs

**6b. Provide an efficiency measure.**

Cost per trainee              \$1,000

**6c. Provide the number of clients/individuals served, if applicable.**

# of companies              40

**6d. Provide a customer satisfaction measure, if available.**

Top 10 ranking in national attraction  
surveys

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department</b> Department of Economic Development	<b>Budget Unit</b> 42120C
<b>Division</b> Division of Workforce Development	
<b>DI Name</b> MJDF Increase - Customized Training	<b>DI#</b> 1419028
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
<p>Companies assisted and workers trained at those companies are a statutory and regulatory benefactor of this program. Because the funding is intended to assist additional companies/trainees and implement a "pre-employment training program to use as an incentive tool to attract jobs, the number of companies and workers assisted are a natural performance result. The sheer demand for Customized Training funds and adequate training assistance to attract jobs to Missouri will achieve the performance results.</p>	



# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>								
<b>Customized Training - 1419028</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	4,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	4,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$4,000,000	0.00

# DECISION ITEM SUMMARY

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	10,751,421	0.00	11,083,939	0.00	11,083,939	0.00	11,083,939	0.00
TOTAL - TRF	10,751,421	0.00	11,083,939	0.00	11,083,939	0.00	11,083,939	0.00
<b>TOTAL</b>	<b>10,751,421</b>	<b>0.00</b>	<b>11,083,939</b>	<b>0.00</b>	<b>11,083,939</b>	<b>0.00</b>	<b>11,083,939</b>	<b>0.00</b>
<b>Customized Training GR Transfe - 1419032</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	4,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	4,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$10,751,421</b>	<b>0.00</b>	<b>\$11,083,939</b>	<b>0.00</b>	<b>\$11,083,939</b>	<b>0.00</b>	<b>\$15,083,939</b>	<b>0.00</b>

1/28/09 15:10

lm\_disummary

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42130C</b>				
<b>Division: Workforce Development</b>									
<b>Core: Missouri Job Development Fund Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	11,083,939	0	0	11,083,939	TRF	11,083,939	0	0	11,083,939
<b>Total</b>	<b>11,083,939</b>	<b>0</b>	<b>0</b>	<b>11,083,939</b>	<b>Total</b>	<b>11,083,939</b>	<b>0</b>	<b>0</b>	<b>11,083,939</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b> <b>Notes:</b> \$10,640,835 of the spending authority associated with this transfer can be found in the Missouri Job Development Fund core. \$453,096 can be found in the Workforce Administration core (\$371,707 PS and \$81,389 EE).					<b>Other Funds:</b> <b>Notes:</b> \$10,640,835 of the spending authority associated with this transfer can be found in the Missouri Job Development Fund core. \$453,096 can be found in the Workforce Administration core (\$371,707 PS and \$81,389 EE).				
<b>2. CORE DESCRIPTION</b>									
This core decision item is the required General Revenue transfer that provides funding for the Missouri Job Development Fund (MJDF) Program. The purpose of the program is to provide funds that can be used by eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Job Development Fund Transfer									

**CORE DECISION ITEM**

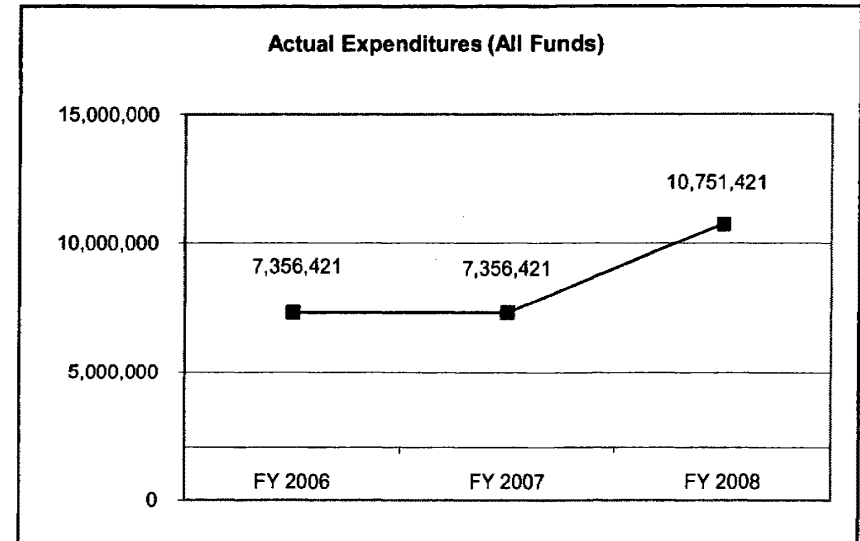
**Department: Economic Development**  
**Division: Workforce Development**  
**Core: Missouri Job Development Fund Transfer**

**Budget Unit 42130C**

**4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>
Appropriation (All Funds)	7,583,939	7,583,939	11,083,939	11,083,939
Less Reverted (All Funds)	(227,518)	(227,518)	(332,518)	N/A
Budget Authority (All Funds)	7,356,421	7,356,421	10,751,421	N/A
Actual Expenditures (All Funds)	7,356,421	7,356,421	10,751,421	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

**(1)**



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) Requires a GR transfer to the MO Job Development Fund.

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**CORE RECONCILIATION DETAIL**

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**STATE****MO JOB DEVELOP FUND-TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	11,083,939	0	0	11,083,939	
	<b>Total</b>	<b>0.00</b>	<b>11,083,939</b>	<b>0</b>	<b>0</b>	<b>11,083,939</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	11,083,939	0	0	11,083,939	
	<b>Total</b>	<b>0.00</b>	<b>11,083,939</b>	<b>0</b>	<b>0</b>	<b>11,083,939</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	11,083,939	0	0	11,083,939	
	<b>Total</b>	<b>0.00</b>	<b>11,083,939</b>	<b>0</b>	<b>0</b>	<b>11,083,939</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	10,751,421	0.00	11,083,939	0.00	11,083,939	0.00	11,083,939	0.00
TOTAL - TRF	10,751,421	0.00	11,083,939	0.00	11,083,939	0.00	11,083,939	0.00
<b>GRAND TOTAL</b>	<b>\$10,751,421</b>	<b>0.00</b>	<b>\$11,083,939</b>	<b>0.00</b>	<b>\$11,083,939</b>	<b>0.00</b>	<b>\$11,083,939</b>	<b>0.00</b>
GENERAL REVENUE	\$10,751,421	0.00	\$11,083,939	0.00	\$11,083,939	0.00	\$11,083,939	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Job Development Fund Transfer**

**Program is found in the following core budget(s): Missouri Job Development Fund Transfer**

**1. What does this program do?**

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses viability and success in the new economy. The funds allow businesses to do training that results in upgrading the skills of their workers. A skilled workforce is essential for the creating of jobs, as well as the retention of jobs in the state.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide support to the Community College New Jobs Training Program and the Jobs Retention Training Program.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.470 - 620.478, RSMo.

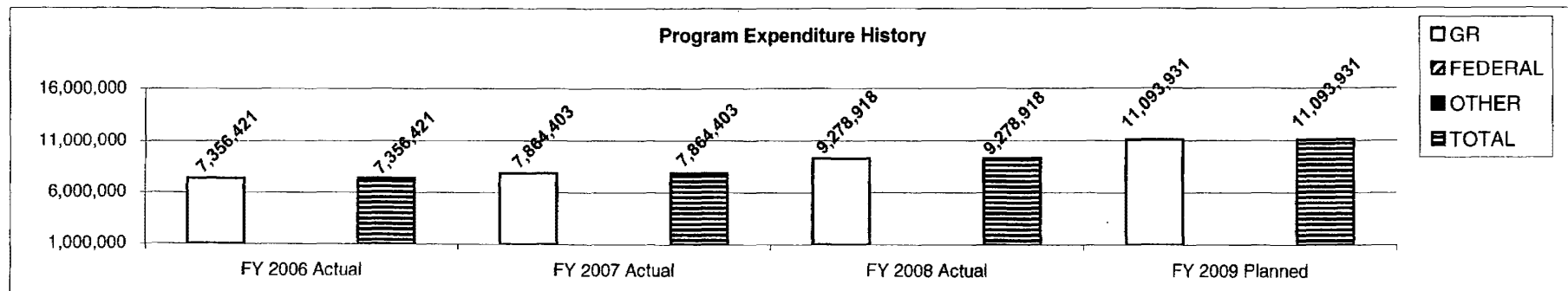
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Job Development Fund Transfer

**Program is found in the following core budget(s):** Missouri Job Development Fund Transfer

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department</b> Department of Economic Development	<b>Budget Unit</b> 42130C
<b>Division</b> Division of Workforce Development	
<b>DI Name</b> MDJF Trf Increase - Customized Training	<b>DI#</b> 1419032

**1. AMOUNT OF REQUEST**

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	4,000,000	0	0	4,000,000
<b>Total</b>	<b>4,000,000</b>	<b>0</b>	<b>0</b>	<b>4,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation <input type="checkbox"/> Federal Mandate <input type="checkbox"/> GR Pick-Up <input type="checkbox"/> Pay Plan	<input type="checkbox"/> New Program <input checked="" type="checkbox"/> Program Expansion <input type="checkbox"/> Space Request <input type="checkbox"/> Other: _____	<input type="checkbox"/> Fund Switch <input type="checkbox"/> Cost to Continue <input type="checkbox"/> Equipment Replacement
--	--	---

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Job Development Fund (RSMo 620.470-481) provides funding for Customized Training assistance to eligible Missouri businesses to train workers at new and expanding industries, as well as retraining industries. The demand for training assistance through MJDF far exceeds the amount of funding that is available for companies. Training needs approach nearly \$60 million among eligible industries annually and the current appropriation is \$11 million. Previously, the annual appropriation for MJDF was \$15 million (FY97-FY00) before being reduced in FY01-05 due to budget difficulties. The budget has remained relatively steady and yet the demand due to changing technology has continued to grow. The lack of funding has hampered DED's efforts in implementing innovative training programs needed to compete with programs in other states. The ability to provide "pre-employment training" to eligible businesses and use this assistance as an incentive to attract jobs to the state would be a proven and effective tool for job creation. An increase to MJDF would allow to DED to assist more businesses and also to invest in developing a quality pre-employment program through the local educational agencies to compete with other states.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department <u>Department of Economic Development</u>	Budget Unit <u>42130C</u>																																																																																																																								
Division <u>Division of Workforce Development</u>																																																																																																																									
DI Name <u>MDJF Trf Increase - Customized Training</u>	DI# <u>1419032</u>																																																																																																																								
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b></p> <p>This decision item is the necessary transfer of General Revenue into the Missouri Job Development Fund (0600).</p>																																																																																																																									
<p><b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Budget Object Class/Job Class</th> <th style="text-align: center;">Dept Req GR DOLLARS</th> <th style="text-align: center;">Dept Req GR FTE</th> <th style="text-align: center;">Dept Req FED DOLLARS</th> <th style="text-align: center;">Dept Req FED FTE</th> <th style="text-align: center;">Dept Req OTHER DOLLARS</th> <th style="text-align: center;">Dept Req OTHER FTE</th> <th style="text-align: center;">Dept Req TOTAL DOLLARS</th> <th style="text-align: center;">Dept Req TOTAL FTE</th> <th style="text-align: center;">Dept Req One-Time DOLLARS</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td></td> </tr> <tr> <td><b>Total PS</b></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td><b>Total EE</b></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td>Program Distributions</td> <td style="text-align: right;">0</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td><b>Total PSD</b></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td>Transfers</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td><b>Total TRF</b></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td><b>Grand Total</b></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> </tr> </tbody> </table>		Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS								0	0.0									0	0.0		<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0								0										0			<b>Total EE</b>	0		0		0		0		0	Program Distributions	0						0			<b>Total PSD</b>	0		0		0		0		0	Transfers										<b>Total TRF</b>	0		0		0		0		0	<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS																																																																																																																
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<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0																																																																																																																

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department <u>Department of Economic Development</u>		Budget Unit <u>42130C</u>							
Division <u>Division of Workforce Development</u>									
DI Name <u>MDJF Trf Increase - Customized Training</u>		DI# <u>1419032</u>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0						0		
Total PSD	0		0		0		0		0
Transfers	4,000,000						4,000,000		
Total TRF	4,000,000		0		0		4,000,000		0
Grand Total	4,000,000	0.0	0	0.0	0	0.0	4,000,000	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department</b> Department of Economic Development	<b>Budget Unit</b> 42130C
<b>Division</b> Division of Workforce Development	
<b>DI Name</b> MDJF Trf Increase - Customized Training	<b>DI#</b> 1419032

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

**ROI** \$39-\$1 over a 10-year period

**Number of  
workers trained  
in new jobs** 4000

**6b. Provide an efficiency measure.**

**Cost per trainee** \$1,000

**6c. Provide the number of clients/individuals served, if applicable.**

**# of companies** 40

**6d. Provide a customer satisfaction measure, if available.**

**Top 10 ranking in national attraction  
surveys**

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department</b> Department of Economic Development	<b>Budget Unit</b> 42130C
<b>Division</b> Division of Workforce Development	
<b>DI Name</b> MDJF Trf Increase - Customized Training <b>DI#</b> 1419032	
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
<p>Companies assisted and workers trained at those companies are a statutory and regulatory benefactor of this program. Because the funding is intended to assist additional companies/trainees and implement a "pre-employment training program to use as an incentive tool to attract jobs, the number of companies and workers assisted are a natural performance result. The sheer demand for Customized Training funds and adequate training assistance to attract jobs to Missouri will achieve the performance results.</p>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>Customized Training GR Transfe - 1419032</b>								
FUND TRANSFERS	0	0.00	0	0.00	0	0.00	4,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	4,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$4,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMM COLLEGE NEW JOBS TRAININ</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MO COMMUNITY COLLEGE JOB TRAIN	4,762,743	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	4,762,743	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
<b>TOTAL</b>	<b>4,762,743</b>	<b>0.00</b>	<b>16,000,000</b>	<b>0.00</b>	<b>16,000,000</b>	<b>0.00</b>	<b>16,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$4,762,743</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>

1/28/09 15:10

lm\_disummary

**CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42150C</b>				
<b>Division: Workforce Development</b>									
<b>Core: Community College New Jobs Training</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	16,000,000	16,000,000	<b>PSD</b>	0	0	16,000,000	16,000,000
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>0</u>	<u>0</u>	<u>16,000,000</u>	<u>16,000,000</u>	<b>Total</b>	<u>0</u>	<u>0</u>	<u>16,000,000</u>	<u>16,000,000</u>
<b>FTE</b>	0.00	0.00	0.00	0.00	<b>FTE</b>	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Community College New Jobs Training (0563)					Other Funds: Community College New Jobs Training (0563)				
Notes: An "E" is requested on \$16,000,000 PSD in Other.					Notes: An "E" is requested on \$16,000,000 PSD in Other.				
<b>2. CORE DESCRIPTION</b>									
The Community College New Jobs Training Program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. The programs target companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
The Community College New Jobs Training Program									



**CORE DECISION ITEM**

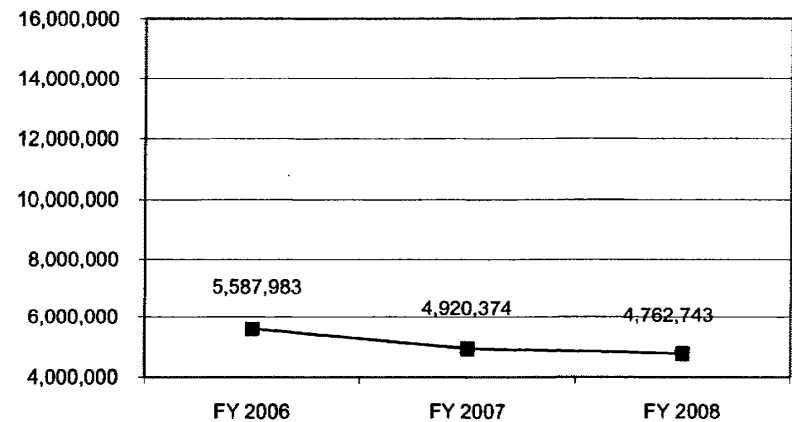
**Department: Economic Development**  
**Division: Workforce Development**  
**Core: Community College New Jobs Training**

**Budget Unit 42150C**

**4. FINANCIAL HISTORY**

	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Actual</b>	<b>FY 2009 Current Yr.</b>	
Appropriation (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000	E
Less Reverted (All Funds)	0	0	0	N/A	
Budget Authority (All Funds)	16,000,000	16,000,000	16,000,000	N/A	
Actual Expenditures (All Funds)	5,587,983	4,920,374	4,762,743	N/A	
Unexpended (All Funds)	10,412,017	11,079,626	11,237,257	N/A	
Unexpended, by Fund:					
General Revenue	0	0	0	N/A	
Federal	0	0	0	N/A	
Other	10,412,017	11,079,626	11,237,257	N/A	
	(1)	(2)	(3)	(4)	

**Actual Expenditures (All Funds)**



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
- (2) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
- (3) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
- (4) - An "E" is requested on \$16,000,000

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**CORE RECONCILIATION DETAIL**

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**STATE****COMM COLLEGE NEW JOBS TRAININ**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMM COLLEGE NEW JOBS TRAININ</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	4,762,743	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	4,762,743	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$4,762,743	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$4,762,743	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community College New Jobs Training Program**

**Program is found in the following core budget(s): Community College New Jobs Training**

**1. What does this program do?**

This program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. It targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

178.892 - 178.896, RSMo.

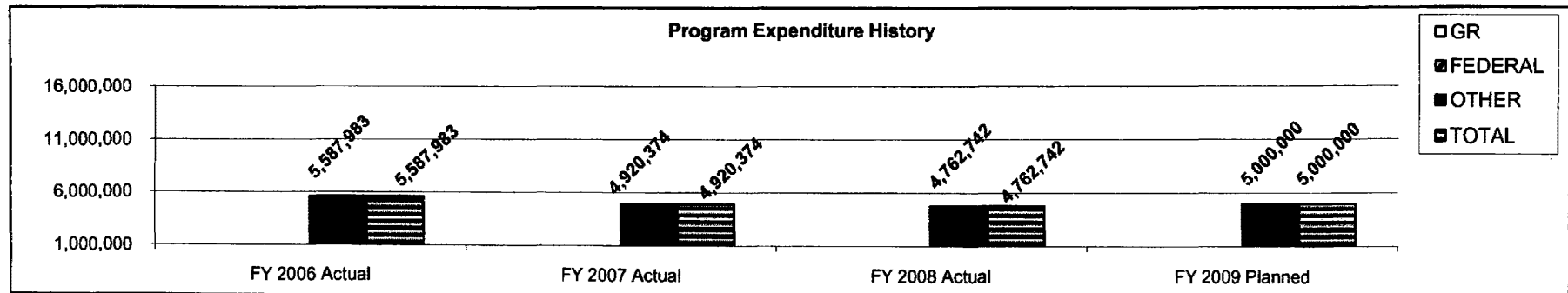
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Community College New Jobs Training Fund (0563)

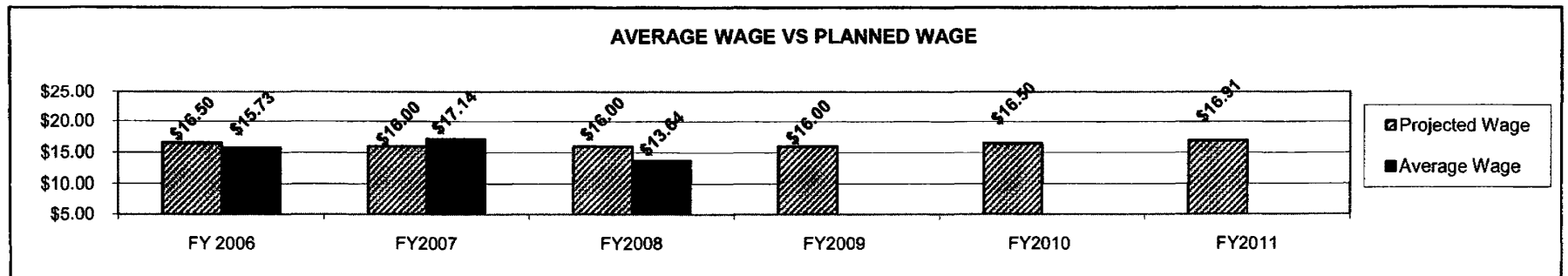
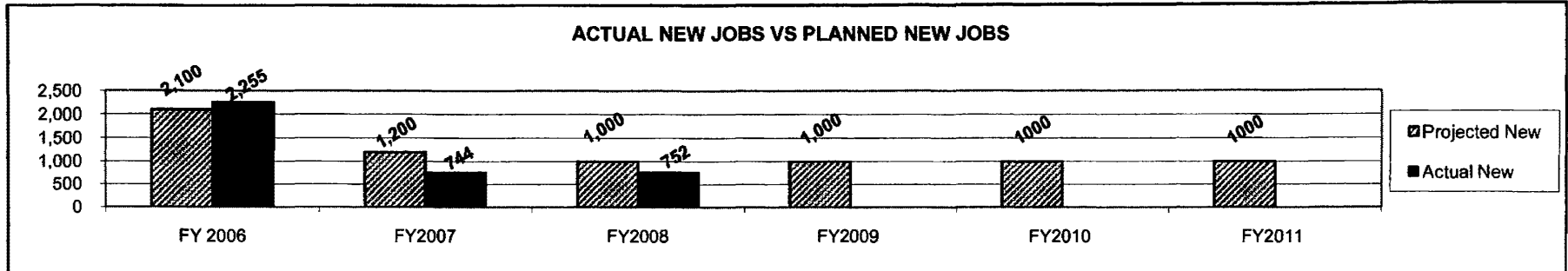
## PROGRAM DESCRIPTION

**Department:** Economic Development

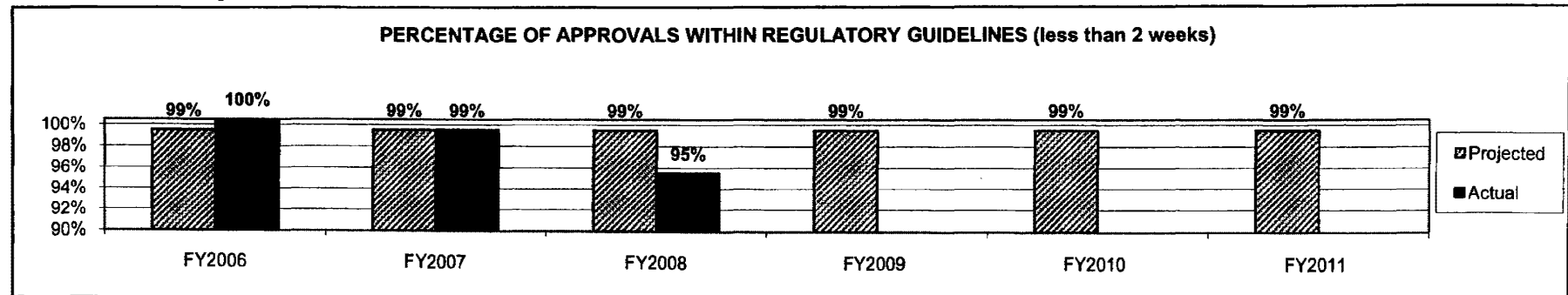
**Program Name:** Community College New Jobs Training Program

**Program is found in the following core budget(s):** Community College New Jobs Training

### 7a. Provide an effectiveness measure.



### 7b. Provide an efficiency measure.



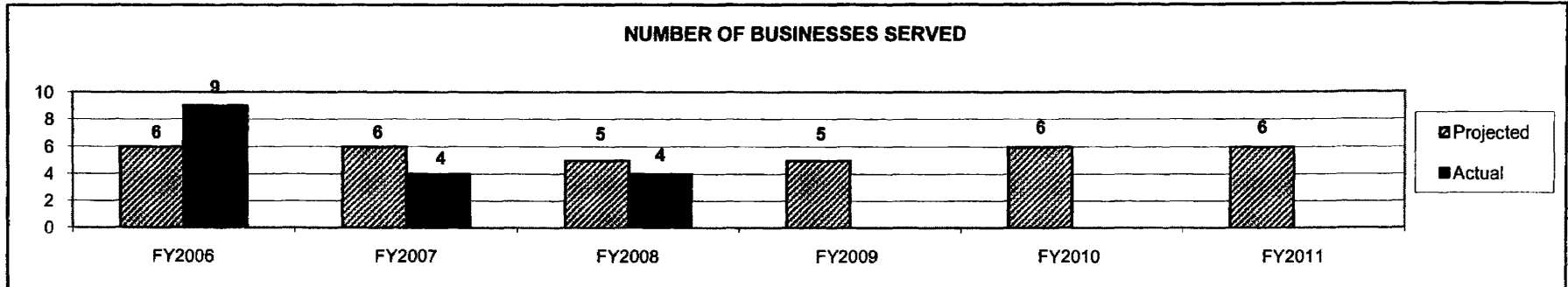
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRAINING PRG</b>								
CORE								
PROGRAM-SPECIFIC								
MO COMMUN COLL JOB RET TRG PRG	5,546,167	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	5,546,167	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL	5,546,167	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$5,546,167	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42155C</b>				
<b>Division : Workforce Development</b>									
<b>Core: Job Retention Training Program</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2010 Budget Request</b>					<b>FY 2010 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000	PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:     Job Retention Training Program Fund (0717)					Other Funds: Job Retention Training Program Fund (0717)				
<b>2. CORE DESCRIPTION</b>									
<p>The Job Retention Training Program offers an incentive for the retention of existing jobs by providing education and training to existing industries. The program targets companies with plans to move outside the state to find skilled labor by providing training assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs, DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. There is a \$45 million cap on the amount of outstanding certificates for this program, so it is estimated that at least \$10 million is required to handle that debt load (Section 178.983, RSMo.)</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Job Retention Training Program									



# CORE DECISION ITEM

Department: Economic Development

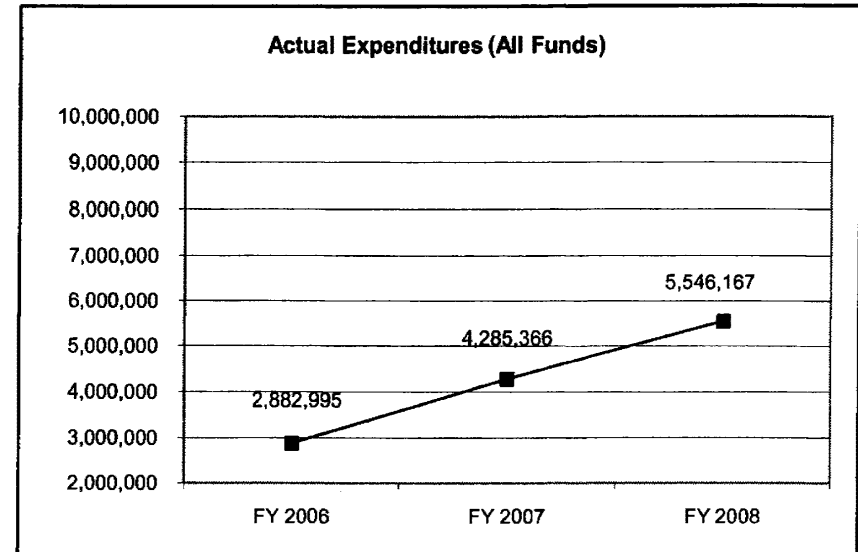
Budget Unit 42155C

Division : Workforce Development

Core: Job Retention Training Program

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	5,000,000	10,000,000	10,000,000	10,000,000
Less Reverted (All Funds)		0	0	N/A
Budget Authority (All Funds)	5,000,000	10,000,000	10,000,000	N/A
Actual Expenditures (All Funds)	2,882,995	4,285,366	5,546,167	N/A
Unexpended (All Funds)	2,117,005	5,714,634	4,453,833	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,117,005	5,714,634	4,453,833	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**Notes:** (1-3) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of retained jobs and wages, that can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to companies for projects that have not finalized yet.

**CORE RECONCILIATION DETAIL**

**STATE**  
**JOBS RETENTION TRAINING PRG**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRAINING PRG</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	5,546,167	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	5,546,167	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$5,546,167</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$5,546,167	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Job Retention Training Program

**Program is found in the following core budget(s):** Job Retention Training Program

**1. What does this program do?**

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies at risk to relocate due to a need for highly-skilled workers. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

178.760 - 178.764, RSMo.

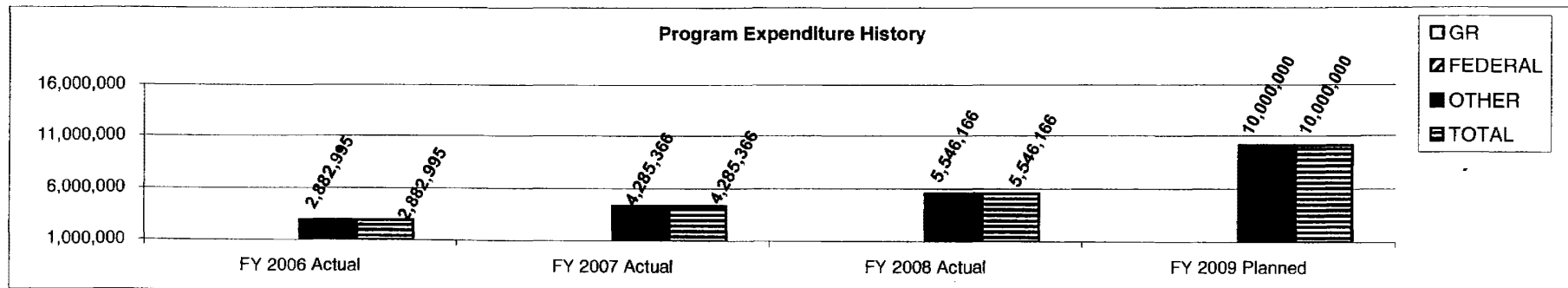
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Job Retention Training Program Fund (0717)

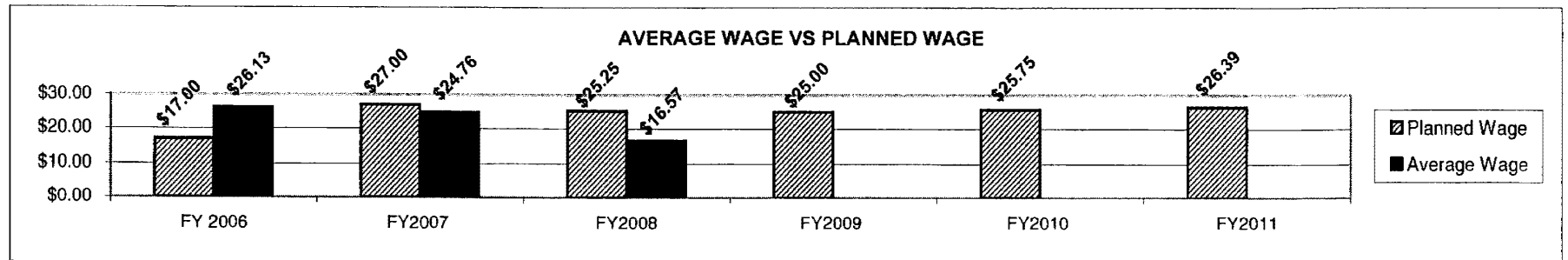
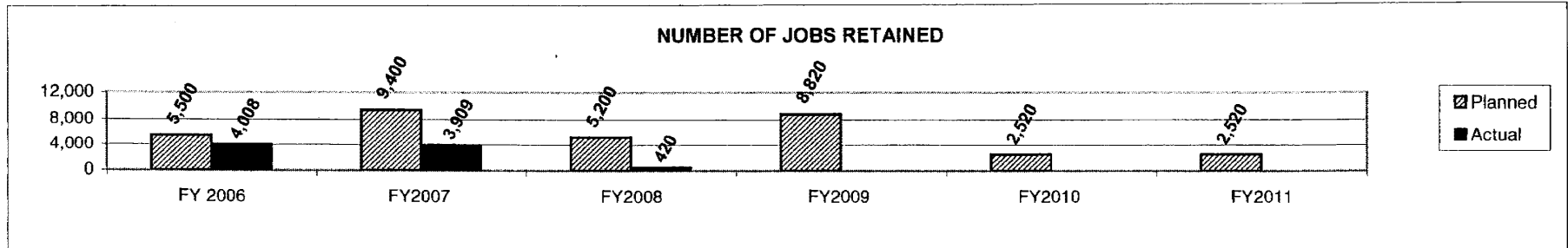
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Job Retention Training Program

**Program is found in the following core budget(s):** Job Retention Training Program

**7a. Provide an effectiveness measure.**

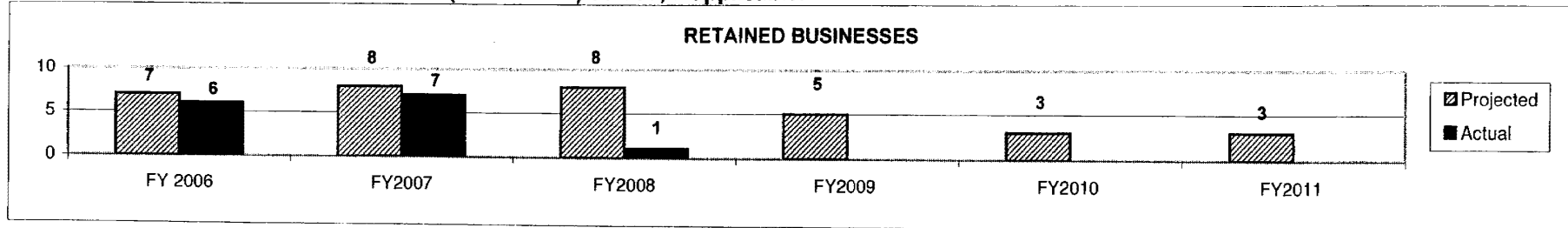


**\*\*It is anticipated that all of the projects effective in 2006 and 2007 will utilize all of the appropriation for at least three years.**

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals (businesses) served, if applicable.**



# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>WOMEN'S COUNCIL</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	53,495	1.00	55,167	1.00	55,167	1.00	55,167	1.00	
TOTAL - PS	53,495	1.00	55,167	1.00	55,167	1.00	55,167	1.00	
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	15,856	0.00	16,502	0.00	16,502	0.00	16,502	0.00	
TOTAL - EE	15,856	0.00	16,502	0.00	16,502	0.00	16,502	0.00	
<b>TOTAL</b>	<b>69,351</b>	<b>1.00</b>	<b>71,669</b>	<b>1.00</b>	<b>71,669</b>	<b>1.00</b>	<b>71,669</b>	<b>1.00</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	1,655	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,655	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,655</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$69,351</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$73,324</b>	<b>1.00</b>	

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42420C

Division : Workforce Development

Core: Women's Council

## 1. CORE FINANCIAL SUMMARY

	FY 2010 Budget Request			
	GR	Federal	Other	Total
PS	0	55,167	0	55,167
EE	0	16,502	0	16,502
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>
<b>FTE</b>	<b>0.00</b>	<b>1.00</b>	<b>0.00</b>	<b>1.00</b>

<b>Est. Fringe</b>	0	27,451	0	27,451
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2010 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	55,167	0	55,167
EE	0	16,502	0	16,502
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>
<b>FTE</b>	<b>0.00</b>	<b>1.00</b>	<b>0.00</b>	<b>1.00</b>

<b>Est. Fringe</b>	0	27,451	0	27,451
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

## 2. CORE DESCRIPTION

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per RSMo Chapter 186.016, the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and insure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility, especially at the managerial level by encouraging maternity protection, child care facilities, technical training, and health protection; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to promote retraining programs and facilities for unemployed women especially in growth sectors; to apply for federal or private funds or grants available for such employment and training programs, business enterprise programs, studies, seminars, and conferences and to participate in already existing federally, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; displaced homemakers; credit; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.

## 3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which provides the following:

- non-traditional skills training.
- retraining programs for unemployed women

# CORE DECISION ITEM

Department: Economic Development

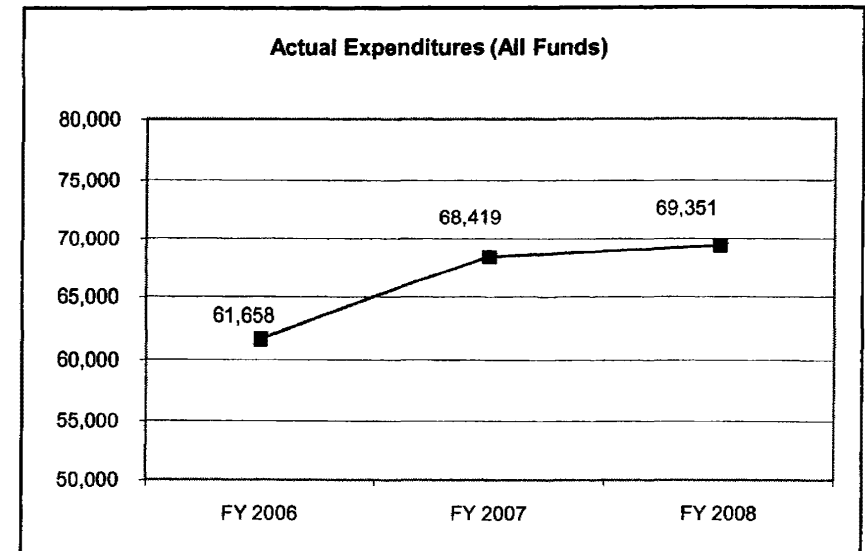
Budget Unit 42420C

Division : Workforce Development

Core: Women's Council

## 4. FINANCIAL HISTORY

	FY 2006 Actual	FY 2007 Actual	FY 2008 Actual	FY 2009 Current Yr.
Appropriation (All Funds)	66,502	68,502	70,062	71,669
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	66,502	68,502	70,062	N/A
Actual Expenditures (All Funds)	61,658	68,419	69,351	N/A
Unexpended (All Funds)	4,844	83	711	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	4,844	83	711	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Minimal PS and E&E lapse.
- (2) Minimal PS and E&E lapse.
- (3) Minimal PS lapse.



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**CORE RECONCILIATION DETAIL**

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**STATE**  
**WOMEN'S COUNCIL**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2008	FY 2008	FY 2009	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>CORE</b>								
PRINCIPAL ASST BOARD/COMMISSON	53,495	1.00	55,167	1.00	55,167	1.00	55,167	1.00
<b>TOTAL - PS</b>	<b>53,495</b>	<b>1.00</b>	<b>55,167</b>	<b>1.00</b>	<b>55,167</b>	<b>1.00</b>	<b>55,167</b>	<b>1.00</b>
TRAVEL, IN-STATE	5,973	0.00	5,975	0.00	5,975	0.00	5,975	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	100	0.00
FUEL & UTILITIES	0	0.00	25	0.00	25	0.00	25	0.00
SUPPLIES	3,201	0.00	1,689	0.00	3,242	0.00	3,242	0.00
PROFESSIONAL DEVELOPMENT	1,143	0.00	400	0.00	1,150	0.00	1,150	0.00
COMMUNICATION SERV & SUPP	1,096	0.00	750	0.00	1,100	0.00	1,100	0.00
PROFESSIONAL SERVICES	3,133	0.00	4,552	0.00	3,352	0.00	3,352	0.00
JANITORIAL SERVICES	0	0.00	100	0.00	0	0.00	0	0.00
M&R SERVICES	0	0.00	387	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	166	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	400	0.00	0	0.00	0	0.00
REAL PROPERTY RENTALS & LEASES	1,060	0.00	275	0.00	1,075	0.00	1,075	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	146	0.00	146	0.00	146	0.00
MISCELLANEOUS EXPENSES	250	0.00	1,492	0.00	292	0.00	292	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	45	0.00
<b>TOTAL - EE</b>	<b>15,856</b>	<b>0.00</b>	<b>16,502</b>	<b>0.00</b>	<b>16,502</b>	<b>0.00</b>	<b>16,502</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$69,351</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$69,351</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Women's Council**

**Program is found in the following core budget(s): Women's Council**

### 1. What does this program do?

The Council acts as an informational, referral and resource service provider for women in the state of Missouri. The services provided by the Council helps Missouri women achieve economic self-sufficiency by providing information to governmental programs, organizations and associations which provide education, training and leadership opportunities as well as partnering with other agencies to promote awareness of women's health related issues. The Women's Council provides information through several resource documents including the Self Sufficiency Standard Plan, the Women's Resource Guide and Fact Sheets that are available in both print version and can be downloaded from the Women's Council web site. In addition, the Women's Council provides information by acting as a telephone and email conduit and by providing historical data on the input women have had on the state of Missouri through the Missouri Women's Council History Exhibit and raising awareness of breast cancer by promoting the Breast Cancer Awareness License plate (there were 85 in 2005; in 2008, there are 1257). The Council also sends an E-newsletter to over 4,000 individuals each month.

In addition, the Women's Council helps women with the Certification process in the Minority/Women Business Enterprise (M/WBE Program). This program provides greater opportunities for minority and women owned businesses to be eligible for benefits such as, supportive services, technical and nontechnical assistance, and the opportunity to better access State-aid contracting programs.

The Women's Council established the "Award of Distinction" to recognize, honor, and celebrate women and organizations that have helped shaped Missouri and continue to contribute their talents and skills to improve and enhance the quality of life for women. The Council also worked with the First Lady of Missouri to establish the "First Lady Award". Women were selected from five categories: Business and Innovation, Culture and Humanities, Education, Health and Wellness and Volunteerism.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The Missouri Women's Council is created by state statute, Sections 186.005 - 186.019 RSMo.

### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

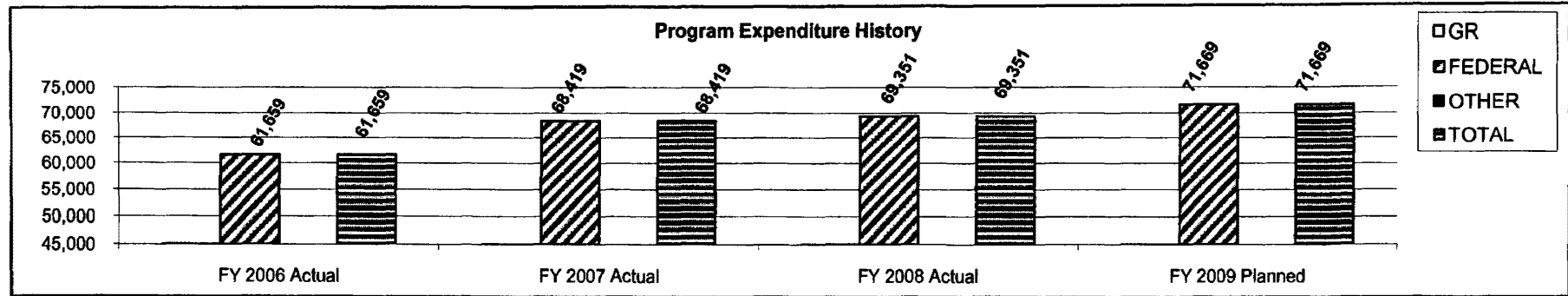
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Women's Council**

**Program is found in the following core budget(s): Women's Council**

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

**7a. Provide an effectiveness measure.**

TBD - Due to new leadership in the Executive Director position, as well as the Chair of Women's Council, measures are in the process of being refined and developed. Information for FY05 actual, FY06, FY07 and FY08 projected is currently unavailable. The measures under consideration include:

- (1) The women who contact the Missouri Women's Council will gain the assistance needed to help them obtain their economic goals.
- (2) Women who contact the Missouri Women's Council will be able to start a business as a result of the information we provide.
- (3) More Missourians will contact our state web site than last year.

**7b. Provide an efficiency measure.**

TBD - Due to new leadership in the Executive Director position as well as the Chair of the Women's Council, measures are in the process of being refined and developed. Information for FY06 actual, FY07, FY08 and FY09 projected is currently unavailable.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Women's Council**

**Program is found in the following core budget(s): Women's Council**

**7c. Provide the number of clients/individuals served, if applicable.**

	CY06		CY07		CY08****		CY09	CY10	CY11
	Estimated	Actual	Estimated	Actual	Estimated	Actual	Projected	Projected	Projected
Web site hits - Womens Council	N/A	N/A	N/A	258,169	300,000	280,750	300,000	300,000	300,000
Web site hits - WOB site	N/A	N/A	N/A	N/A	N/A	5,933	6,500	6,500	6,500
Total Web site hits	N/A	N/A	N/A	258,169	300,000	286,683	25,169	25,169	25,169

\*\*\*\*FY2008 Actual numbers are based on the total hits through SEPTEMBER 2008 and will be updated when the numbers are available.

TBD - Due to new leadership in the Executive Director position as well as the Chair of the Women's Council, measures are in the process of being refined and developed.

**7d. Provide a customer satisfaction measure, if available.**

N/A



